

Luxembourg, 24 October 2017

# Millicom returns to positive revenue growth

# Q3 2017 Highlights<sup>i</sup>

- Organic service revenue growth improved to 1.7%, up 3.0ppts from Q2
  - Latam grew 2.3%, led by Paraguay at 6.5% and Bolivia at 6.1%
- On pace to exceed our full year targets of 3.0 million 4G net adds and 1.0 million new HFC homes passed
  - 888,000 4G net adds in Q3 and 2.2 million year-to-date to 5.6 million subscribers, up 117% YOY
  - o 257,000 new HFC homes passed 1.3 million added in last twelve months
  - o 70,000 new HFC homes connected in Q3 and 202,000 year-to-date to 2.3 million
- EBITDA grew 3.4% with margin up 80 basis points year-on-year on continued focus on operational efficiency
  - o Higher sales and marketing costs in Colombia more than offset by margin strength in other markets
- Nine-month equity free cash flow up 19% year-on-year to \$204 million

\$m (excluding Senegal and Ghana from all periods)	Q3 2017	Q3 2016	% change	9M 2017	9M 2016	% change
Revenue	1,509	1,486	1.6%	4,467	4,454	0.3%
Organic growth	1.3%	-2.9%		-0.9%	-0.5%	
Service Revenue	1,423	1,397	1.8%	4,203	4,174	0.7%
Organic growth	1.7%	-1.3%		-0.5%	1.2%	
EBITDA*	556	535	3.9%	1,629	1,594	2.2%
Organic growth	3.4%	-3.2%		0.6%	1.1%	
EBITDA Margin	36.8%	36.0%		36.5%	35.8%	
Capex (excluding spectrum)	242	207	17.0%	632	604	4.6%
OCF (EBITDA – Capex)	314	328	-4.3%	997	990	0.7%

<sup>\*</sup> Excludes Ghana EBITDA of approximately \$8 million in both Q3 2017 and Q3 2016 and of \$26 million in both 9M 2017 and 9M 2016.

#### Millicom Chief Executive Officer Mauricio Ramos commented:

"Over the past two years, we have accelerated the deployment of our high-speed data networks, both mobile and fixed, and our efforts are starting to pay off. Growth is coming back, and we are seeing positive momentum in our largest markets.

In Latam, I am particularly pleased with our performance in Paraguay, Bolivia, and Guatemala. In these three countries, revenue growth in our Home unit exceeds 20%, and B2C Mobile is growing again. In Colombia, we continue to make the investments needed to drive sustainable and profitable growth over the medium to long term.

In Africa, we made progress toward our strategic goals by merging our business in Ghana with Airtel's to create a strong and viable operation. We also saw a significant improvement in revenue growth trends in the region, buoyed by Tanzania, which reported its strongest rate of growth in more than one year.

As we approach the end of 2017 and continue planning for 2018, I am confident that we have the strategy in place to produce faster growth and generate higher returns and free cash flow over time."

The financial information presented in this earnings release is with Guatemala (55% owned) & Honduras (66.67% owned) as if fully consolidated. IFRS Revenue was \$1,037 million in Q3 2017; see page 19 for reconciliation with IFRS numbers. With the exception of balance sheet items, the comparative 2016 financial information in this earnings release has been adjusted for the classification of our operations in Senegal and Ghana as discontinued operations (in accordance with IFRS 5) and Ghana as an asset held for sale.

ii Equity Free Cash Flow is Operating Cash Flow less taxes paid, finance charges (net) and advances for dividends to non-controlling interests.



#### **Subsequent Events**

On 12 October 2017, we completed the transaction announced on 3 March 2017 with Bharti Airtel Limited to combine our operations in Ghana. The Ghana business has been accounted for as a discontinued operation at 30 September 2017 and will be accounted for as a joint venture from 12 October 2017.

On 12 October 2017, our Bolivia operation placed approximately \$80 million of local currency debt in three tranches, with an average term of 6.6 years and an average interest rate of 4.66%.

On 15 October 2017, we completed the redemption of our 6.625% Senior Notes due 2021, as announced on 11 & 20 September 2017.

#### **Outlook**

Our Latam segment continues to perform in line with our expectations, excluding regulatory impacts. Stronger than expected customer intake has been an additional drag on EBITDA year-to-date, but this is now beginning to deliver faster growth. For Q4, we anticipate year-on-year constant currency service revenue growth in the range of 2% to 4% and EBITDA growth of 4% to 6% for our Latin America region. With Senegal and Ghana now accounted for as discontinued operations, the perimeter for the group has changed, and Africa now represents less than 10% of Group revenue. We continue to expect that our Africa operations will generate positive equity free cash flow in 2017.

#### Conference call details

A presentation and conference call to discuss these results will take place on 25 October 2017 at 2:00 PM (Stockholm) / 1:00 PM (London) / 8:00 AM (New York). Please dial in 5-10 minutes before the scheduled start time to register your attendance. Dial-in numbers for the call are as follows:

Sweden: +46 (0) 8 5033 6574 UK: +44 (0) 330 336 9105 US: +1 719-325-2202 Luxembourg: +352 2786 1395

The access code is: 3426788

A live audio stream and slides of the analyst presentation can also be accessed at www.millicom.com.

# Financial calendar

Quarterly results	Earnings release	Conference call
Q4 2017	Feb 6	Feb 7
Q1 2018	Apr 24	Apr 25
Q2 2018	Jul 19	Jul 20
Q3 2018	Oct 23	Oct 24

Apr 12 - Last day for shareholders to add items to the AGM/EGM agenda

May 4 – AGM / EGM (Location: Luxembourg)



#### For further information, please contact

Press:

Vivian Kobeh, Corporate Communications Director +1 305 476 7352 / +1 305 302 2858 press@millicom.com

Investors:

Michel Morin, VP Investor Relations +352 277 59094 investors@millicom.com

Mauricio Pinzon, Investor Relations Manager Tel: +44 20 3249 2460

investors@millicom.com

#### Risks and uncertainty factors

Millicom operates in a dynamic industry characterized by rapid evolution in technology, consumer demand, and business opportunities. Combined with a focus on emerging markets in various geographic locations, the Group has a proactive approach to identifying, understanding, assessing, monitoring and acting on balancing risks and opportunities. For a description of risks and Millicom's approach to risk management, please refer to the 2016 Annual Report (http://www.millicom.com/investors/reporting-centre).

In addition to the information in the 2016 Annual Report and the information provided in this release, please refer to Millicom's press release, dated 21 October 2015, entitled "Millicom reports to authorities potential improper payments on behalf of its Guatemalan joint venture." At this time, Millicom cannot predict the outcome or consequences of this matter.

This press release may contain certain "forward-looking statements" with respect to Millicom's expectations and plans, strategy, management's objectives, future performance, costs, revenue, earnings and other trend information. It is important to note that Millicom's actual results in the future could differ materially from those anticipated in forward-looking statements depending on various important factors, including those included in this release. All forward-looking statements in this press release are based on information available to Millicom on the date hereof. All written or oral forward-looking statements attributable to Millicom International Cellular S.A., and Millicom International Cellular S.A. employees or representatives acting on Millicom's behalf are expressly qualified in their entirety by the factors referred to above. Millicom does not intend to update these forward-looking statements.

#### **About Millicom**

Millicom is a leading provider of cable and mobile services dedicated to emerging markets in Latin America and Africa. Millicom sets the pace when it comes to providing high-speed broadband and innovative digital lifestyle services through its principal brand, Tigo. As of December 2016, Millicom employed about 18,000 people and provided mobile services to more than 57 million customers, with a Cable footprint of more than 8.1 million homes passed. Founded in 1990, Millicom International Cellular SA is headquartered in Luxembourg and listed on NASDAQ OMX Stockholm under the symbol MIC. In 2016, Millicom reported revenues of USD 6.25 billion and EBITDA of USD 2.17 billion.



#### Group Financial Review i

US\$m	Q3 2017	Q3 2016	% change	9M 2017	9M 2016	% change
Revenue	1,509	1,486	1.6%	4,467	4,454	0.3%
Cost of sales	(392)	(388)	1.1%	(1,158)	(1,166)	(0.7%)
Gross profit	1,116	1,097	1.7%	3,308	3,288	0.6%
Operating expenses	(561)	(562)	(0.3%)	(1,680)	(1,694)	(0.8%)
EBITDA	556	535	3.9%	1,629	1,594	2.2%
Depreciation	(244)	(243)	0.3%	(743)	(726)	2.4%
Amortization	(84)	(89)	(5.5%)	(242)	(249)	(2.9%)
Other operating income (expenses), net	20	1	NM	20	(2)	NM
Operating profit	249	204	21.7%	663	616	7.6%
Net financial expenses	(134)	(108)	24.8%	(371)	(331)	12.0%
Other non-operating income (expenses), net	2	7	(74.9%)	8	47	(83.2%)
Gains (losses) from associates, net	(15)	(7)	NM	(54)	2	NM
Profit (loss) before tax	101	96	5.1%	247	334	(26.1%)
Net tax credit (charge)	(66)	(49)	33.5%	(190)	(175)	8.4%
Profit (loss) for the period from continuing ops.	35	47	(25.1%)	57	159	(64.0%)
Non-controlling interests	(25)	(30)	(17.5%)	(66)	(74)	(10.3%)
Profit (loss) from discontinued operations	10	4	NM	25	12	NM
Net profit (loss) for the period	20	20	0.9%	16	97	(83.5%)
Adjusted net profit (loss) for the period ii	31	8	NM	79	41	90.8%
Adjusted earnings per share (\$)	0.31	0.08	NM	0.78	0.41	92.5%

i excluding Senegal and Ghana, showed as discontinued operations

ii see page 17 for reconciliation of adjustments

Total revenue of \$1,509 million rose 1.6% year-on-year from \$1,486 in Q3 2016. On an organic basis, to reflect local currency and at a constant perimeter, growth was 1.3%.

Operating expenses declined 0.3% year on year, reflecting a 6.8% increase in sales and marketing costs to support our growth initiatives, offset by a 5.4% reduction in general and administrative expenses. Operating expenses benefited from one-off credits of \$11 million in Honduras and of \$8 million in corporate. Excluding this one-off, our corporate costs in the quarter were \$37 million, a reduction of 1.5% year-on year.

Depreciation remained stable, while amortization declined 5.5% year-on-year to \$84 million. Amortization in 2016 included accelerated spectrum license amortization related to the planned decommissioning of the UNE fixed wireless service.

Other operating income of \$20 million in the third quarter 2017 relates mostly to a gain on assets sold as part of our announced tower sale in Paraguay.

Operating profit reached \$249 million in the Q3 2017, up 21.7% year-on-year from \$204 million in Q3 2016. For the first nine months of 2017, operating profit has grown 7.6% year-on-year to \$663 million.

Net financial expenses increased by \$26 million year-on-year to \$134 million in Q3, mostly due to our debt management activities, which resulted in early redemption fees and the accelerated amortization of upfront costs related to the 2021 Notes. The table below details the key components of our net financial expenses.



US\$m	Q3 2017	Q3 2016	% change	9M 2017	9M 2016	% change
Interest expense	(86)	(94)	(8.7%)	(264)	(267)	(1.0%)
Finance lease expense	(14)	(13)	8.9%	(48)	(39)	21.6%
Early redemption charges	(28)	(1)	NM	(43)	(9)	NM
Others	(11)	(7)	55.2%	(33)	(31)	5.6%
Total financial expenses	(139)	(116)	19.9%	(388)	(346)	12.0%
Interest income	4	8	(45.1%)	17	15	11.7%
Net financial expenses	(134)	(108)	24.8%	(371)	(331)	12.0%

Other non-operating income of \$2 million in Q3 2017 compares to income of \$7 million in Q3 2016. The year-on-year variation stems mostly from changes in foreign exchange rates. Loss from Associates of \$15 million in Q3 2017 compares to a loss of \$7 million in Q3 2016. The year ago period benefited from an asset revaluation gain at LIH. Tax expense increased to \$66 million in Q3 2017 from \$49 million in Q3 2016 due to higher levels of profitability in our Latam operations.

Profits attributable to non-controlling interests declined \$5 million year-on-year to \$25 million in the third quarter. The decline is due to lower profitability in our Colombian operations, partially offset by increased net income in Guatemala and Honduras. Profit from discontinued operations increased by \$6 million year-on-year to \$10 million in Q3 2017, which reflects the performance of our Senegal and Ghana operations. Net income totaled \$20 million in Q3 2017, flat compared to Q3 2016.

#### **Reconciliation from Operating Profit to EBITDA**

US\$m	Q3 2017	Q3 2016	9M 2017	9M 2016
Operating Profit as reported (IFRS)	168	137	448	397
Impact of full consolidation of Guatemala and Honduras on operating profit	81	68	215	220
Operating Profit per management reporting	249	204	663	616
Depreciation and amortization	327	332	986	975
Other operating (income) / expenses, net	(20)	(1)	(20)	2
EBITDA	556	535	1,629	1,594
EBITDA margin	36.8%	36.0%	36.5%	35.8%

EBITDA totaled \$556 million in Q3 2017, up 3.9% year-on-year in US dollars and 3.4% on an organic basis, in constant currency and excluding Senegal and Ghana, which are both accounted for as discontinued operations. Our Ghana operations generated EBITDA of approximately \$8 million in both Q3 2017 and Q3 2016 and of \$26 million in both 9M 2017 and 2016.

EBITDA for Q3 2017 benefitted from \$19 million in one-off credits in Honduras (\$11 million) and in corporate (\$8 million). EBITDA in Q3 2016 included the impact of approximately \$8 million in bad debt expense, related to the termination of a government surveillance contract in Guatemala. Our profitability in 2017 continues to be impacted by reductions to regulated tariffs implemented during H1 2017 in Colombia and by higher subscriber acquisition costs related to our stronger customer intake year-to-date.



#### **Free Cash Flow**

US\$m	Q3 2017	Q3 2016	% change	9M 2017	9M 2016	% change
EBITDA (excluding discontinued ops)	556	535	3.9%	1,629	1,594	2.2%
EBITDA from discontinued operations	13	16	(16.5%)	45	46	(3.1%)
EBITDA (including discontinued ops)	569	551	3.3%	1,674	1,641	2.0%
Net Cash Capex (excluding spectrum and licenses)	(217)	(242)	(10.4%)	(703)	(801)	(12.2%)
Change in working capital and other non-cash items	(21)	14	NM	(125)	(104)	20.3%
Operating cash flow	331	323	2.6%	846	736	14.9%
Taxes paid	(70)	(70)	(0.7%)	(177)	(207)	(14.7%)
Operating free cash flow	261	252	3.5%	669	529	26.5%
Finance charges, net	(143)	(104)	37.0%	(352)	(310)	13.5%
Free cash flow	118	148	(20.2%)	318	219	45.0%
Advances for dividends to non-controlling interests	(42)	(19)	NM	(114)	(48)	NM
Equity free cash flow	76	129	(40.9%)	204	171	19.0%

Year-to-date cash paid for capital expenditures declined \$98 million, or 12.2% year-on-year, to \$703 million, mostly due to timing differences in the year ago period. Cash used for working capital year-to-date increased \$21 million year-on-year to \$125 million. As a result, year-to-date operating cash flow increased by \$110 million, or 24.9%, to \$846 million.

Taxes paid were flat in Q3 but are down 14.7% year-to-date in the first nine months of 2017. The decline year-to-date stems mostly from timing differences, as a portion of the taxes paid in the early part of the year relate to the previous fiscal year's tax return.

Net finance charges increased by \$39 million year-on-year to \$143 million in Q3 2017, mostly due to fees related to our debt management activities and, to a lesser extent, to the payment in Q3 of certain financial leases that are typically paid during Q4.

Free cash flow increased by \$99 million to \$318 million year-to-date. Advances for dividends to non-controlling interests total \$114 million year-to-date in 2017, up \$66 million year-on-year, as shareholder distributions in our Guatemala operation were atypical in 2016. Equity free cash flow of \$204 million in the first nine months of 2017 is up \$33 million, or 19.0% year-on-year, compared to \$171 million in the same period of 2016.

#### **Capital Expenditures**

Balance sheet capital expenditure (excluding spectrum and license costs) for the third quarter of 2017 was \$242 million, up from \$207 million in Q3 2016, excluding less than \$8 million in each period related to our discontinued operations in Senegal and Ghana. By region, capex was \$229 million in Latam and \$12 million in Africa.



#### **Net Debt**

US\$m	Gross Debt	Of which Finance Leases	Cash	Of which Restricted Cash	Net Debt <sup>i</sup>
Latin America	3,538	204	705	36	2,833
Of which local currency	1,824	204	290	36	1,533
Africa	347	114	163	104	184
Of which local currency	173	114	157	104	17
Corporate	1,753	-	496	-	1,257
Group	5,639	318	1,365	140	4,274
Group - Proportionate basis	4,460	230	1,159	135	3,301
Guatemala and Honduras	1,394	1	345	10	1,049
Group excluding GT & HN	4,244	317	1,020	130	3,225

Net debt is gross debt including finance leases less: cash, restricted cash, and pledged and term deposits of \$2.5 million.

During Q3 2017, we continued to actively manage our debt profile, extending our maturities and lowering our average cost of funding. The redemption of our Millicom Senior Notes due 2020 announced in Q2 was completed in Q3. During the quarter, we also announced the redemption of our Millicom Senior Notes due 2021, which carried a coupon of 6.625%, and we issued new Millicom Senior Notes due 2028 at a coupon of 5.125%.

Gross debt at 30 September 2017, including finance leases, increased to \$5,639 million from \$5,599 million at the end of Q2 2017, as we issued the 2028 Notes, but we redeemed only a portion (\$186 million) of the 2021 Notes during Q3. The remaining portion (\$473 million) was redeemed in early Q4 (15 October 2017). Pro forma for the redemption of the 2021 Notes, gross debt as at end of September 2017 would be \$5,166 million.

Around 63% of group gross debt at 30 September 2017 was held in Latam, with approximately 6% held in Africa and the remaining 31% held at the corporate level. Pro forma for the redemption of the 2021 Notes and for the October debt issuance in Bolivia, debt at the corporate level would be 24% of group gross debt, and the proportion in local currency would be 40%. Financial lease liabilities of \$318 million represented 5.6% of group gross debt.

At 30 September 2017, 67% of group gross debt was at fixed rate (65% proforma), and 35% was in local currency (40% proforma), in line with our aim of having 40% of the total group debt held in local currency to mitigate our exposure to currency volatility. The average maturity of our debt stood at 5.1 years (pro forma 5.6 years), and our average cost of debt excluding finance leases remained stable at 6.2% (6.1% proforma).

Our cash position at 30 September, excluding restricted cash but including pledged and term deposits, stood at \$1,225 million, of which 77% was held in US dollars. The restricted cash balance, principally comprising MFS customer account balances, was \$140 million. Our cash position was temporarily inflated by cash held for the redemption of the 2021 Notes, completed on October 15, 2017. Pro forma for this redemption, our unrestricted cash was \$752 million.

Group net debt, including Guatemala and Honduras on a fully consolidated basis, was \$4,274 million at the end of September 2017, down from \$4,402 million as of end of June. The decline in net debt reflects cash flow generation, as well as the first tranche of asset transfers as part of our previously-announced tower sales. Net debt to EBITDA, based on the last twelve months EBITDA, was 1.99x at 30 September 2017, compared to 2.03x in June 2017. Proportionate net debt as of September 2017, excluding 45% of Guatemala, 33.3% of Honduras, 50% of Colombia, and 15% of Zantel, was \$3,301 million and proportionate net debt / EBITDA was 2.15x, compared to 2.22x at the end of June 2017.



#### **Group Business Review**

#### **Business Units**

We present our results grouped under three business units:

- 1. B2C Mobile, comprised of mobile services for individuals, including Mobile Financial Services (MFS);
- 2. Home, comprised of broadband internet, Pay TV, and fixed voice services for residential customers; and,
- 3. B2B, comprised of mobile and fixed services to government and corporate customers.

The information contained herein can also be accessed electronically in the Financial & Operating Data Excel file published at www.millicom.com/investors alongside this Results Statement.

#### **Latin America**

#### Financial & operating data

KPI ('000)	Q3 2017	Q3 2016	YOY change
B2C Mobile customers	31,687	30,996	2.2%
Of which B2C mobile data customers	13,914	11,699	18.9%
Of which 4G customers	5,622	2,587	117.3%
B2C Mobile ARPU (US\$) <sup>i</sup>	7.7	7.9	(2.4%)
Total homes passed	8,759	7,915	10.7%
Of which HFC homes passed	8,107	6,848	18.4%
Of which HFC homes connected	2,277	2,038	11.7%
Home – HFC revenue generating units	4,204	3,607	16.6%
Home ARPU (US\$) <sup>i</sup>	28.2	26.8	4.4%

Financial (US\$m, unless otherwise stated)	Q3 2017	Q3 2016	Organic YOY <sup>i</sup>
Total Revenue	1,360	1,330	1.9%
Service revenue	1,275	1,242	2.3%
Mobile B2C	747	748	(0.9%)
Of which B2C mobile data	344	286	19.5%
Home	282	260	8.8%
B2B	237	224	5.7%
EBITDA	539	522	2.5%
EBITDA margin %	39.6%	39.3%	0.31pt
Capex (excluding spectrum and license costs)	229	178	28.4%

i) Organic YoY in local currency and constant perimeter.

#### Market environment

The macro-economic environment in our Latin America markets was generally stable in Q3 2017. The currencies in the countries where we operate were broadly stable, with most variations between -1% and +1% during the quarter. On a year-on-year basis, the largest currency movements were in Guatemala and Costa Rica, with the Quetzal gaining 3%, and the Colon losing 4%.



#### **Key Performance Indicators**

In our B2C Mobile unit, we ended Q3 2017 with 5.6 million 4G smartphone data users in Latin America, up 117% year-on-year and an increase of 888,000 from Q2 2017. We ended Q3 2017 with 31.7 million mobile subscribers, a decline of 12,000 in the quarter and a modest increase of 2.2% year-on-year, as we continue to focus on higher-value customers in many of our markets. Of our total subscribers, 44% used data services in Q3 2017, up from 38% in Q3 2016, and 18% used 4G data services in Q3 2017, up from 8% as of Q3 2016. ARPU is showing signs of stabilization, declining 2.4% organically year-on-year during Q3 2017, an improvement from declines of 4.0% in Q2 2017 and 7.9% in Q3 2016.

In our Home unit, we ended the quarter with 8.8 million homes passed, including 8.1 million on our HFC networks, adding 164,000 and 257,000, respectively. During the quarter, we connected 79,000 net new homes, including 70,000 on our HFC networks. Over the past year, we have increased the number of HFC homes passed by 18.4%, the number of HFC homes connected by 11.7%, and the number of HFC revenue generating units (RGUs) by 16.6%. Home ARPU continues to grow, gaining 4.4% year-on-year organically in the quarter.

#### **Financials**

Total revenue in Latam in Q3 increased by 1.9% year-on-year on an organic basis, to \$1,360 million, and service revenue gained 2.3%, marking a third consecutive quarterly improvement. The service revenue recovery is broad-based, with every country in the region posting better growth in Q3 than in Q2, with the exception of Honduras, where year-on-year growth was impacted by weaker performance in B2B and by tougher comparisons in B2C Home.

Service revenue in B2C Mobile declined 0.9% year-on-year to \$747 million, a notable improvement as compared to a decline of 3.8% year-on-year in Q2 2017. By country, B2C Mobile revenue growth turned positive in Bolivia, Guatemala, and Paraguay, after reporting several consecutive quarters of negative growth. B2C Mobile data revenue grew 19.5% year-on-year, stable relative to 19.9% in Q2 2017, and mobile data accounted for 46% of total B2C service revenue in the quarter, compared to 38% in the third quarter of last year. Voice and SMS service revenue declined 13.5% year-on-year, a notable improvement from recent trends and compared to a decline of 17.0% in Q2 2017.

Home service revenue rose 8.8% organically to \$282 million. The organic growth rate accelerated from 7.3% in Q2, mostly due to slightly better growth in Colombia, by far our largest market for B2C Home services. We continue to experience robust growth in our Home segment in Bolivia, Guatemala, Honduras, and Paraguay.

B2B service revenue grew by 5.7% organically to \$237 million, an improvement from 1.4% growth reported in Q2. The improvement is mostly due to an easier comparison in Guatemala, although we also saw increased levels of activity during the quarter.

As our Home, B2B, and B2C Postpaid businesses have grown in recent years, the proportion of our Latam service revenues stemming from subscriptions has steadily increased, reaching 58.1% in Q3 2017, up 200 basis points year-on-year from 56.1% in Q3 2016.

Telephone and equipment sales declined by 3.5% in the quarter to \$85 million, an improvement from the 8.4% decline reported in Q2 and from double-digit declines over the past two years.

EBITDA in Latam grew 2.5% organically in the quarter, improving from 0.4% growth in Q2 and a decline of 0.6% in Q1. The EBITDA margin reached 39.6%, up 30 basis points from 39.3% in Q3 2016, reflecting margin improvement in a majority of our markets, partly offset by margin compression in Colombia. Our Latin America EBITDA in Q3 2017 benefitted from an \$11 million one-off credit in Honduras.

Capex in Latin America totaled \$229 million in Q3 2017, up from \$178 million in Q3 2016. In Latam, investment in our networks accounted for 88% of capex, while the remaining 12% went toward IT and Other. Network investment was



split approximately 63% fixed and 37% mobile. Customer premise equipment deployed to support growth of our fixed customer base increased 48% year-on-year and accounted for almost 25% of our total capex in the region. Within mobile, the bulk of our capital investment remains focused on adding coverage and capacity to our 4G networks.

#### **THIRD QUARTER 2017 REVIEW BY COUNTRY**

#### Colombia

	Q3 2017	Q3 2016	Organic YOY change
B2C Mobile customers ('000)	7,778	8,338	(6.7%)
Of which, 4G customers ('000)	1,658	885	87.5%
Total Homes connected ('000)	1,640	1,657	(1.1%)
HFC Homes connected ('000)	1,097	1,017	7.9%
Total revenue (US\$m)	432	428	1.0%
Service revenue (US\$m)	403	402	0.3%
EBITDA (US\$m)	108	122	(11.3%)
EBITDA margin %	25.0%	28.5%	(3.5pt)

We continue to expand the reach of our HFC network in Colombia. We connected 27,000 net new homes to our HFC network in Q3, and this more than offset churn among our copper customers, such that total homes connected increased by 17,000 during the quarter, reversing the downward trend of the past several quarters. Growth in HFC homes connected accelerated to 7.9% year-on-year in Q3 2017, up from 4.0% as of Q4 2016. In addition, the bundling ratio for our HFC customers has risen steadily in recent years, such that the number of RGUs continues to outpace growth in homes connected.

On the mobile front, we added 250,000 4G smartphone data users in the quarter and 641,000 year-to-date, more than double the net additions of the first nine months of 2016. 4G users represented 21% of our total B2C mobile subscriber base in Colombia as of Q3 2017, up from 11% as of Q3 2016.

Service revenue grew by 0.3%, an improvement from -2.5% in Q2 2017, with year-on-year growth rates improving in all three business units from Q2 to Q3. The reduction in regulated tariffs implemented during H1 and the mandated decommissioning of our UNE fixed wireless network in December 2016 have reduced our Q3 2017 service revenue by approximately 350 basis points.

EBITDA declined by 11.3% in Q3 2017 compared to a decline of 7.7% in Q2 2017. EBITDA margin declined 350 basis points year-on-year to 25.0%, with the lower regulated tariffs and fixed wireless network shutdown accounting for approximately 110 basis points of margin erosion year-on-year. As a percentage of total revenue, sales and marketing expenses increased 360 basis points year-on-year, while general and administrative costs contracted by 160 basis points.



#### **Bolivia**

	Q3 2017	Q3 2016	Organic YOY change
B2C Mobile customers ('000)	3,138	2,904	8.0%
Total Homes connected ('000)	196	116	68.4%
Total revenue (US\$m)	141	135	3.8%
Service revenue (US\$m)	139	131	6.1%
EBITDA (US\$m)	55	52	5.2%
EBITDA margin %	38.9%	38.4%	0.5pt

In Bolivia, our HFC network deployment continued to accelerate in Q3, as we added 88,000 homes-passed, and we connected 26,000 homes, both quarterly records. Demand for our Home services remains robust, as indicated also by a 5% improvement in ARPU year-on-year.

We also enjoyed strong customer intake in mobile, adding 109,000 total subscribers and 159,000 4G smartphone data users during the quarter.

Service revenue grew by 6.1%, a strong acceleration from 2.6% in Q2 2017 driven by robust growth in the Home unit and by a return to positive growth in our B2C Mobile business for the first positive time since Q2 2016.

EBITDA rose 5.2% year-on-year in the third quarter, while the margin expanded 50 basis points year on year to 38.9%, driven by operating leverage.

# **Paraguay**

	Q3 2017	Q3 2016	Organic YOY change
B2C Mobile customers ('000)	3,161	3,471	(8.9%)
Total Homes connected ('000)	354	297	19.2%
Total revenue (US\$m)	168	162	4.6%
Service revenue (US\$m)	158	150	6.5%
EBITDA (US\$m)	79	77	4.7%
EBITDA margin %	47.3%	47.3%	0.0pt

In our B2C Mobile unit, we continue to drive ARPU development by focusing our higher-value customers, pricing discipline and data monetization. We reduced our total subscriber base by 56,000, mainly at the lower end of the prepaid segment, but we added 113,000 4G smartphone data users. The latter now represent 17% of the base as of Q3 2017, up from a mere 6% in Q3 2016. As a result, our B2C Mobile ARPU grew more than 10% year-on-year in Q3 2017.

On the Home front, we continue to focus on integrating and upgrading the network of Cable Parana which we acquired earlier this year. We connected 24,000 additional homes during Q3, while our focus on customer upselling is driving consistent mid-to-high single-digit ARPU expansion.

Service revenue growth accelerated to 6.5%, an improvement from 4.5% in Q2 2017, with all three business units reporting faster growth in Q3 than in Q2, and B2B accelerating from high single-digit to mid-teen growth year-on-year. Our B2C mobile unit reported positive sequential growth for a third consecutive quarter, while the year-on-year growth rate was positive for the first time since Q3 2016. EBITDA increased by 4.7% in the third quarter while the margin remained flat year on year at 47.3%.



#### Guatemala

	Q3 2017	Q3 2016	Organic YOY change
B2C Mobile customers ('000)	9,875	8,924	10.7%
Total Homes connected ('000)	349	295	18.5%
Total revenue (US\$m)	333	312	3.2%
Service revenue (US\$m)	299	279	3.5%
EBITDA (US\$m)	168	150	8.4%
EBITDA margin %	50.5%	48.1%	2.5pt

In B2C Mobile, we added 156,000 total subscribers and 180,000 4G smartphone data users during the third quarter 2017, and 4G smartphone data users now represent 17% of the base as of Q3 2017, up from 8% as of Q3 2016.

In Home, we have increased our HFC homes-passed by 12% and our HFC homes-connected by 13% on a year-on-year basis. Home ARPU in Guatemala remains below our regional average, but the gap is gradually narrowing thanks to high-single-digit ARPU growth, as we continue to upgrade networks acquired in recent years.

Service revenue grew 3.5% year-on-year in Q3, a significant improvement from declines of 2.5% in Q2 and 4.3% in Q1 2017. By business unit, service revenue in B2C mobile rose sequentially for a third consecutive quarter and turned positive on a year-on-year basis, as mobile data revenue growth of 30% more than offset the continued decline in voice and SMS revenue. Growth remained robust in Home, while B2B service revenue grew for a fourth consecutive quarter and turned positive on a year-on-year basis.

EBITDA increased by 8.4% in the third quarter, and the margin expanded 245 basis points year-on-year to 50.5%. Margin in Q3 2016 included a one-off bad debt related to the previously mentioned contract. Excluding this impact, margin in the year ago period would have been 50.6%.

#### **Honduras**

	Q3 2017	Q3 2016	Organic YOY change
B2C Mobile customers ('000)	4,600	4,482	2.6%
Total Homes connected ('000)	143	131	9.3%
Total revenue (US\$m)	143	149	(1.3%)
Service revenue (US\$m)	139	144	(0.8%)
EBITDA (US\$m)	75	68	11.9%
EBITDA margin %	52.0%	45.9%	6.1pt

The number of total subscribers in B2C Mobile declined by 102,000 during Q3, but we added a record 128,000 4G smartphone data users, up from the previous quarterly record of 87,000 in Q2 2017. The mix shift toward higher-value and postpaid customers is having a favorable impact on ARPU, which remains down year-on-year but has been relatively stable year-to-date.

In our Home unit, homes-passed increased by 16,000, and we connected 7,000 additional homes during Q3. Home ARPU continues to increase, expanding at an 8% rate year-on-year in Q3 2017.

Service revenue declined 0.8% year-on-year in Q3 2017, a slight deterioration from flat growth in Q2 due to tougher comparisons in our Home business and to the nature of our B2B unit, which posted a low-single-digit decline in service

# **Q3 2017 EARNINGS RELEASE**



revenue in Q3 2017, as compared to high-single-digit growth in Q2 2017. Growth in our B2C Mobile unit remains negative, but the rate of decline in Q3 2017 was the smallest since 2015.

EBITDA increased by 11.9% in the third quarter, and the margin expanded to 52.0%, mostly due to a one-off credit of \$11 million. Excluding this non-cash benefit, the EBITDA margin would have been 44.3%, a decline of 160 basis points year-on-year.

#### **El Salvador**

	Q3 2017	Q3 2016	Organic YOY change
B2C Mobile customers ('000)	3,135	2,877	9.0%
Total Homes connected ('000)	318	326	(2.3%)
Total revenue (US\$m)	105	105	(0.3%)
Service revenue (US\$m)	100	100	0.3%
EBITDA (US\$m)	38	37	1.9%
EBITDA margin %	36.4%	35.6%	0.8pt

As in many of our markets, we are increasingly focused on higher-value mobile customers in El Salvador. Our total B2C Mobile subscribers declined by 132,000, but we added 58,000 4G smartphone data users during the quarter. The latter now represent 5% of our base as of Q3 2017, up from 0% one year ago. Adoption of 4G services is already starting to benefit ARPU, which has been stable in the first half of 2017 and increased sequentially from Q2 to Q3.

In Home, our current focus is on upselling and cross-selling, which is driving mid-single-digit growth in both RGUs and ARPU.

Service revenue rose 0.3% year-on-year, an improvement from a decline of 1.4% in Q2 2017, mostly due to improving trends in B2C mobile, which declined less than 1% year-on-year, a significant reversal from the mid-teen rate of decline experienced toward the end of 2016 and the best quarterly performance in more than two years.

EBITDA grew 1.9% in the third quarter, and the margin expanded 80 basis points to 36.4% on good cost control.

#### Costa Rica

Service revenue rose 1.6% year-on-year in the third quarter 2017, a decline from 3.7% growth in Q2 2017, mostly due to tougher comparisons in our B2B unit. EBITDA rose 0.3% year-on-year, and margins declined 80 basis points to 37.1%.



#### **Africa**

# Financial & operating data

KPI (ex. Senegal and Ghana i) ('000)	Q3 2017	Q3 2016	YOY change
B2C Mobile customers	17,111	17,797	(3.9%)
MFS customers	7,173	6,872	4.4%
B2C Mobile ARPU (US\$) <sup>ii</sup>	2.6	2.7	(0.3%)

Financial (ex Senegal and Ghana <sup>i)</sup>	Q3 2017	Q3 2016	Organic YOY change <sup>ii</sup>
Total Revenue (US\$m)	149	155	(3.2%)
Service revenue (US\$m)	148	154	(3.1%)
EBITDA (US\$m)	42	47	(9.4%)
EBITDA margin %	28.5%	30.4%	(1.9pts)
Capex (US\$m) <sup>iii</sup>	12	28	(56.8%)

i) As reclassified as discontinued operations

At the end of Q3 2017, we received regulatory approval to merge our operation in Ghana with Airtel. We have reclassified Ghana as a discontinued operation and will report it as a joint venture in Q4 2017. Our consolidated Africa operations now comprise Tanzania, including Zantel, Chad, and Rwanda and represents less than 10% of Group revenues and EBITDA.

During the third quarter, we registered net subscriber losses of 333,000 in Africa, driven by the SIM registration requirements in Tanzania. Thanks to our continued focus on high value customers in the region, ARPU declined only marginally by 0.3% organically vs the third quarter of 2016, despite the significant impact on ARPU of the new excise tax in Chad.

Service revenue declined 3.1% organically in Q3 2017, a notable improvement from a decline of 8.1% in Q2 2017. By country, Tanzania reported growth of almost 8%, its best performance in more than a year, but this was offset by low double-digit contractions in both Chad and Rwanda, due to the new 18% excise tax introduced in Chad in Q1 2017 and to increased competition in Rwanda.

EBITDA margin declined 190 basis points to 28.5% in Q3 2017, and EBITDA declined 9.4% year-on-year, due to the decline in revenue. On a sequential basis, margin recovered slightly from 27.7% in Q2, with margins improving in all three countries.

Capital expenditures in Africa were focused mainly on mobile business and totaled \$12 million in Q3 2017, down from \$28 million in Q3 2016, excluding our discontinued operations.

ii) Organic YoY in local currency and constant perimeter

iii) Capex excludes spectrum and license costs



# Corporate Responsibility highlights - Q3 2017

#### **Embedding Corporate Responsibility across our supply chain**

Our Supplier Training Program is underway, focusing on providing our key suppliers in our Latin American operations with tools and knowledge on how to incorporate and accelerate the adoption of key sustainability concepts such as Anti-Bribery and Anti-Corruption, ecoefficiency, children's rights, and diversity in their core practices.

# Millicom's children's rights program continues gaining momentum and gathers recognition

In recent months, we have deployed new systems to block child sexual abuse content, and in September, Millicom received high commendation in a report published by UNICEF for taking ownership of and addressing child rights within its operations. The study, entitled "Assessing the Impact of Mobile Network Operators on Children's Rights: the Millicom Experience", describes Millicom's work in mapping the risks and opportunities that the telecommunications sector faces with respect to children's rights as "a lesson for its peers". An assessment tool has been developed from this work as a broader template for other companies looking to support children's rights in their business operations.

#### Health, safety and security

The focus of health, safety and security management during this reporting period has been on improving our controls across three key areas: due-diligence and the selection of contracted or managed service providers; occupational health via sickness absence and trend analysis; and the continued program towards our ISO certification.

Control of contractors ranks high within the health and safety risks to our business, highlighted by the number of associated fatalities for 2017. Our ongoing control measures ensure that corporate and local security teams review and audit their top five suppliers, establish and maintain compliance to the Millicom/Tigo operating standards, identify any significant gaps, and support suppliers in closing them.

Both our London and Luxembourg offices have been externally audited as part of the annual and continued ISO program along with Tigo Tanzania, obtaining their initial certification. Unfortunately, we have experienced 8 fatalities during Q3 2017, all related to road traffic accidents and associated with our contracted service providers. We continue to address road risk emphatically with our service providers, with regular training and bulletins, post-accident review meetings, and additional onsite support from our local security management teams.

#### Compliance and anti-corruption programme

Our new due diligence platform went live in Q3 and allows us to consistently identify and manage risks associated with third-party activities across multiple operations. The process enhancement also allows us to automate screening of third parties against a wide range of external sanctions lists and supports the data gathering and analysis for final decision making.

#### **Supporting entrepreneurs in Africa**

This quarter, Millicom and Reach for Change are celebrating 5 years of driving locally-led development of youngsters in Africa with a special 5th anniversary social impact report. Since the start in 2012, the partnership has supported 194 young entrepreneurs who are bringing innovative solutions to improve communities and the lives of children in Africa.



#### **Additional Information**

#### Alternative Performance Measures ('APMs')

In the front section of this Release, APMs are used to provide readers with additional financial information that is regularly reviewed by management and used to make decisions about operating matters. These measures are usually used for internal performance reporting and in defining director and management remuneration. They are useful in connection with discussion with the investment analyst community. However, this additional information presented is not uniformly defined by all companies including those in the Group's industry. Accordingly, it may not be comparable with similarly titled measures and disclosures by other companies. Additionally, certain information presented is derived from amounts calculated in accordance with IFRS but is not itself an expressly permitted GAAP measure. Such measures should not be viewed in isolation or as an alternative to the equivalent GAAP measure. Definitions, use and reconciliations to the closest IFRS measures are presented in the table below and on the following pages.

#### **APMs**

Management reporting

The financial information presented in the front section of this Release is with Guatemala (55% owned) and Honduras (66.7% owned) as if fully consolidated, while the Group equity accounts those operations in the IFRS consolidated financial statements. See next pages for reconciliation with IFRS numbers.

Service, mobile data and cable revenue

- Service revenue is Group revenue related to the provision of ongoing services such as monthly subscription fees, airtime and data usage fees, interconnection fees, roaming fees, mobile finance service commissions and fees from other telecommunications services such as data services, short message services and other value-added services excluding telephone and equipment sales;
- Mobile data revenue is Group revenue related to the provision of data. Mobile data revenue is included in Service revenue;
- Home revenue is Group revenue related to the provision of residential services such as broadband internet and TV. Home revenue is included in Service revenue.

Organic growth

Organic growth represents year-on year-growth in local currency and constant perimeter. See next pages for reconciliation with reported numbers.

Operating profit

Operating profit is profit before taxes before results from associates, other non-operating expenses (such as foreign exchange losses and changes in fair value of derivatives) and net financial expenses.

EBITDA

EBITDA is operating profit excluding impairment losses, depreciation and amortization and gains/losses on the disposal of fixed assets.

Adjusted net profit

Adjusted net profit is net profit adjusted for exceptional or non-operating items such as gain on tower sales, foreign exchange gains / losses and changes in fair value of derivatives attributable to the owners of the Company, early redemption premium for debts and other financing, dilution gains and impairments on investments in associates and similar items classified under 'other non-operating income (expenses)' as well as excluding results from discontinued operations.

Adjusted EPS

Adjusted EPS is computed based on adjusted net profit divided by the number of shares outstanding

Return on Invested Capital Return on Invested Capital is used to assess the Group's efficiency at allocating the capital under its control to profitable investments.

Net debt

Net debt is Gross debt (including finance leases) less cash, restricted cash and pledged deposits

Capex measures

- Capex is balance sheet capital expenditure excluding spectrum and license costs.
- Cash Capex represents the cash spent in relation to capital expenditure, excluding spectrum and licenses

Cash flow measures

- Operating Cash Flow (OCF) is EBITDA less capex (excluding spectrum and license costs);
- Operating Free Cash Flow is Operating Cash Flow less change in working capital and other non-cash items and taxes paid;
- Equity Free Cash Flow is Operating Cash Flow less taxes paid, finance charges paid (net) and advances for dividends to non-controlling interests.

These measures allow us and third parties to evaluate our liquidity and the cash generated by our operations



# Organic growth adjustments

Group Revenue	Q3 2017	Q3 2016
Prior period	1,486	1,600
Current period	1,509	1,486
Reported Growth	1.6%	(7.2%)
Local currency growth	1.3%	(2.9%)
Change in Perimeter impact	0.0%	(2.9%)
FX impact	0.2%	(1.3%)

Group Service Revenue	Q3 2017	Q3 2016
Prior period	1,397	1,481
Current period	1,423	1,397
Reported Growth	1.8%	(5.6%)
Local currency growth	1.7%	(1.3%)
Change in Perimeter impact	0.0%	(3.0%)
FX impact	0.2%	(1.4%)

Group EBITDA	Q3 2017	Q3 2016
Prior period	535	562
Current period	556	535
Reported Growth	3.9%	(4.8%)
Local currency growth	3.4%	(3.2%)
Change in Perimeter impact	0.0%	(1.0%)
FX impact	0.5%	(0.6%)

# Adjusted earnings per share

US\$m		Q2 17	Q1 17	Q4 16	Q3 16	FY 16
Net profit (loss) attributable to owners of the company	20	(28)	24	(129)	20	(32)
Basic earnings per share (\$)	0.20	(0.28)	0.24	(1.29)	0.20	(0.31)
Adjustments for non-operating items	11	52	0	179	(12)	123
Adjusted net profit attributable to owners of the company		24	24	50	8	91
Adjusted basic earnings per share (\$)	0.31	0.22	0.24	0.48	0.06	0.91

In Q3 2017, the \$11 million in Adjustments for non-operating items includes a \$17 million purchase price adjustment in Guatemala and Honduras, \$28 million in bond redemption costs, and a \$10 million loss on the mark-to-market of financial instruments, partly offset by a \$26 million gain on asset sales, FX gains of \$6 million attributable to the owners of the Company, \$11 million related to discontinued operations, and \$1 million from other non-operating income.



# Foreign Exchange rates

Average foreign exchange ra	ate (vs. USD)	Q3 17	Q2 17	Var %	Q3 16	Var %
Guatemala	GTQ	7.31	7.34	0%	7.57	3%
Honduras	HNL	23.49	23.55	0%	22.98	(2%)
Costa Rica	CRC	577	574	(0%)	557	(4%)
Bolivia	ВОВ	6.91	6.91	0%	6.91	0%
Colombia	COP	2,977	2,947	(1%)	2,953	(1%)
Paraguay	PYG	5,607	5,592	(0%)	5,554	(1%)
Ghana	GHS	4.38	4.29	(2%)	3.95	(11%)
Senegal / Chad	XAF	834	828	(1%)	798	(4%)
Rwanda	RWF	566	596	5%	595	5%
Tanzania	TZS	2,237	2,235	(0%)	2,187	(2%)

Closing foreign exchange rat	te (vs. USD)	Q3 17	Q2 17	Var %	Q3 16	Var %
Guatemala	GTQ	7.34	7.34	(0%)	7.52	2%
Honduras	HNL	23.48	23.53	0%	23.11	(2%)
Costa Rica	CRC	574	580	1%	559	(3%)
Bolivia	ВОВ	6.91	6.91	0%	6.91	0%
Colombia	COP	2,937	3,038	3%	2,880	(2%)
Paraguay	PYG	5,657	5,560	(2%)	5,555	(2%)
Ghana	GHS	4.39	4.36	(1%)	3.97	(11%)
Senegal / Chad	XAF	838	830	(1%)	810	(3%)
Rwanda	RWF	565	577	2%	591	4%
Tanzania	TZS	2,237	2,237	(0%)	2,182	(3%)



# P&L reconciliation with Guatemala and Honduras as if fully consolidated vs. IFRS (unaudited)

As previously noted, the table reconciles the Management reporting numbers which include Guatemala and Honduras on a 100% consolidation basis with the IFRS numbers which account for these businesses as joint ventures using the equity method.

\$ million	Q3 17 (i)	Guatemala and Honduras		Q3 17 IFRS
Revenue	1,509	(472)		1,037
Cost of sales	(392)	89		(304)
Gross profit	1,116	(384)		733
Operating expenses	(561)	148		(413)
EBITDA	556	(236)		320
EBITDA margin	36.8%	49.9%		30.9%
Depreciation & amortization	(327)	111		(216)
Share of net profit in joint ventures			43	43
Other operating income (expenses), net	20	1		21
Operating profit	249	(123)	43	168
Net financial expenses	(134)	22		(112)
Other non-operating income (expenses), net	2	1		3
Gains (losses) from associates	(15)	-		(15)
Profit (loss) before tax	101	(100)	43	44
Net tax credit (charge)	(66)	23		(43)
Profit (loss) for the period	35	(77)	43	1
Profit (loss) from discontinued operations	10			10
Non-controlling interests	(25)	34		9
Net profit (loss) for the period	20	(43)	43	20

\$ million	9M 17 (i)	Guatemala and Honduras	JV	9M 17 IFRS
Revenue	4,467	(1,403)		3,064
Cost of sales	(1,158)	265		(893)
Gross profit	3,308	(1,138)		2,171
Operating expenses	(1,680)	465		(1,215)
EBITDA	1,629	(673)		956
EBITDA margin	36.5%	47.9%		31.2%
Depreciation & amortization	(986)	338		(648)
Share of net profit in joint ventures			116	116
Other operating income (expenses), net	20	4		24
Operating profit	663	(331)	116	448
Net financial expenses	(371)	68		(302)
Other non-operating income (expenses), net	8	(13)		(4)
Gains (losses) from associates	(54)			(54)
Profit (loss) before tax	247	(276)	116	87
Net tax credit (charge)	(190)	65		(125)
Profit (loss) for the period	57	(211)	116	(38)
Profit (loss) from discontinued operations	25	-		25
Non-controlling interests	(66)	95		29
Net profit (loss) for the period	16	(116)	116	16

 $i) \ Management \ reporting \ as \ if \ the \ Honduran \ and \ Guatemalan \ businesses \ continue \ to \ be \ fully \ consolidated.$ 



# Consolidated balance sheet (unaudited)

US\$ millions	30 Sept 2017 (i)	IFRS adjustments (ii)	30 Sept 2017 IFRS
ASSETS			
Intangible assets, net	4,356	(3,086)	1,270
Property, plant and equipment, net	3,870	(1,080)	2,790
Investments in joint ventures and associates	288	2,900	3,188
Other non-current assets	303	(72)	231
TOTAL NON-CURRENT ASSETS	8,816	(1,338)	7,478
Inventories, net	76	(23)	54
Trade receivables, net	473	(91)	382
Other current assets	687	(265)	422
Restricted cash	140	(10)	130
Cash and cash equivalents	1,222	(334)	888
TOTAL CURRENT ASSETS	2,599	(724)	1,875
Assets held for sale	362	0	362
TOTAL ASSETS	11,777	(2,062)	9,716
EQUITY AND LIABILITIES			
Equity attributable to owners of the Company	2,765	192	2,956
Non-controlling interests	957	(781)	175
TOTAL EQUITY	3,721	(590)	3,131
Debt and financing	4,866	(1,307)	3,560
Other non-current liabilities	516	(78)	438
TOTAL NON-CURRENT LIABILITIES	5,382	(1,384)	3,998
Debt and financing	772	(88)	685
Other current liabilities	1,713	0	1,714
TOTAL CURRENT LIABILITIES	2,486	(88)	2,398
Liabilities directly associated with assets held for sale	188	0	188
TOTAL LIABILITIES	8,056	(1,472)	6,584
TOTAL EQUITY AND LIABILITIES	11,777	(2,062)	9,716

 $<sup>(</sup>i) \ Management \ reporting \ as \ if \ the \ Honduran \ and \ Guatemalan \ businesses \ continue \ to \ be \ fully \ consolidated.$ 

<sup>(</sup>ii) IFRS adjustments result from the deconsolidation of the Guatemala and Honduras businesses and their reclassification as joint venture



# Consolidated statement of cash flows (unaudited)

	Q3	IFRS	Q3
US\$ millions	2017 (i)	adjustments (ii)	2017 IFRS
Profit (loss) before taxes from continuing operations	102	(57)	45
Profit (loss) for the period from discontinued operations	7	(0)	7
Profit (loss) before taxes	109	(57)	52
Net cash provided by operating activities (incl. discops)	338	(147)	190
Net cash used in investing activities (incl. discops)	(142)	109	(33)
Net cash from (used by) financing activities (incl. discops)	(12)	21	9
Exchange impact on cash and cash equivalents, net	3	(0)	3
Net (decrease) increase in cash and cash equivalents	187	(17)	169
Cash and cash equivalents at the beginning of the year	1,038	(317)	721
Effect of cash in disposal group held for Sale	(3)	0	(3)
Cash and cash equivalents at the end of the period	1,222	(334)	888

	9M	IFRS	9M
US\$ millions	2017 (i)	adjustments (ii)	2017 IFRS
Profit (loss) before taxes from continuing operations	247	(160)	87
Profit (loss) for the period from discontinued operations	25	(0)	25
Profit (loss) before taxes	272	(160)	112
Net cash provided by operating activities (incl. discops)	1,021	(463)	558
Net cash used in investing activities (incl. discops)	(665)	332	(334)
Net cash from (used by) financing activities (incl. discops)	(70)	101	30
Exchange impact on cash and cash equivalents, net	5	(3)	2
Net (decrease) increase in cash and cash equivalents	290	(33)	257
Cash and cash equivalents at the beginning of the year	947	(301)	646
Effect of cash in disposal group held for Sale	(15)	0	(15)
Cash and cash equivalents at the end of the period	1,222	(334)	888

<sup>(</sup>i) Management reporting as if the Honduran and Guatemalan businesses continue to be fully consolidated

This information was prior to this release inside information and is information that Millicom is obliged to make public pursuant to the EU Market Abuse Regulation. The information was submitted for publication, through the agency of the contact person set out above, at 22:00 CET on 24 October 2017.

<sup>(</sup>ii) IFRS adjustments result from the deconsolidation of the Guatemala and Honduras businesses and their reclassification as joint ventures



# Unaudited Interim Condensed Consolidated Financial Statements

For the three and nine month periods ended 30 September 2017

24 October 2017



# Unaudited interim condensed consolidated income statement for the nine-month period ended 30 September 2017

		Nine months ended 30 September 2017	Nine months ended 30 September 2016
US\$ millions (unaudited)	Notes		(i) (ii)
Revenue	5	3,064	3,054
Cost of sales		(893)	(881)
Gross profit		2,171	2,174
Operating expenses		(1,215)	(1,217)
Depreciation		(530)	(518)
Amortisation		(118)	(132)
Income from joint ventures, net	14	116	90
Other operating income (expenses), net		24	-
Operating profit	5	448	397
Interest expense	10	(314)	(268)
Interest and other financial income		11	14
Other non-operating (expenses) income, net	6	(4)	50
Income (loss) from associates, net	15	(54)	2
Profit before taxes from continuing operations		87	194
Charge for taxes, net		(125)	(111)
Profit (loss) for the period from continuing operations		(38)	84
Profit for the period from discontinued operations, net of tax	4	25	12
Net profit (loss) for the period		(13)	95
Attributable to:			
Owners of the Company		16	97
Non-controlling interests		(29)	(2)
Earnings per common share for profit attributable to the owners of the Company:			
Basic (US\$)	7	0.16	0.97
Diluted (US\$)	7	0.16	0.97

<sup>(</sup>i) Re-presented for discontinued operations (see note 4).

<sup>(</sup>ii) The interim condensed consolidated income statement for the nine-month period ended 30 September 2016 has also been restated as a result of the completion of the fair value measurements of our investments in Guatemala and Honduras joint ventures (see note 14).



# Unaudited interim condensed consolidated income statement for the threemonth period ended 30 September 2017

US\$ millions (unaudited)	Notes	Three months ended 30 September 2017	Three months ended 30 September 2016 (i) (ii)
Revenue	5	1,037	1,030
Cost of sales		(304)	(298)
Gross profit		733	733
Operating expenses		(413)	(408)
Depreciation		(177)	(172)
Amortisation		(39)	(49)
Income from joint ventures, net	14	43	31
Other operating income (expenses), net		21	1
Operating profit	5	168	137
Interest expense	10	(114)	(94)
Interest and other financial income		2	8
Other non-operating (expenses) income, net	6	3	5
Income (loss) from associates, net	15	(15)	(7)
Profit (loss) before taxes from continuing operations		44	48
Charge for taxes, net		(43)	(27)
Profit (loss) for the period from continuing operations		1	21
Profit (loss) for the period from discontinued operations, net of tax			
	4	10	4
Net profit (loss) for the period		11	25
Attributable to:			
Owners of the Company		20	20
Non-controlling interests		(9)	4
Earnings per common share for (loss) profit attributable to the			
owners of the Company: Basic (US\$)	7	0.20	0.20
Diluted (US\$)	7	0.20	0.20

<sup>(</sup>i) Re-presented for discontinued operations (see note 4).

<sup>(</sup>ii) The interim condensed consolidated income statement for the three-month period ended 30 September 2016 has also been restated as a result of the completion of the fair value measurements of our investments in Guatemala and Honduras joint ventures (see note 14).



# Unaudited interim condensed consolidated statement of comprehensive income for the nine-month period ended 30 September 2017

US\$ millions (unaudited)	Nine months ended 30 September 2017	Nine months ended 30 September 2016(i)
Net profit (loss) for the period	(13)	95
Other comprehensive income (to be reclassified to profit and loss in		
subsequent periods), net of tax:		
Exchange differences on translating foreign operations	22	52
Cash flow hedges	4	(1)
Total comprehensive income for the period	12	146
Attributable to:		
Owners of the Company	37	128
Non-controlling interests	(26)	18
Total comprehensive income for the period arises from:		
Continuing operations	(3)	139
Discontinued operations	15	7

# Unaudited interim condensed consolidated statement of comprehensive income for the three-month period ended 30 September 2017

US\$ millions (unaudited)	Three months ended 30 September 2017	Three months ended 30 September 2016 (i)
Net profit for the period	11	25
Other comprehensive income (to be reclassified to profit and loss in		
subsequent periods), net of tax:		
Exchange differences on translating foreign operations	21	5
Cash flow hedges	1	2
Total comprehensive income for the period	33	31
Attributable to:		
Owners of the Company	34	36
Non-controlling interests	(1)	(5)
Total comprehensive income for the period arises from:		
Continuing operations	24	30
Discontinued operations	9	1

<sup>(</sup>i) The interim condensed consolidated statement of comprehensive income for the three and nine-month periods ended 30 September 2016 have been restated as a result of the completion of the fair value measurements of our investments in Guatemala and Honduras joint ventures (see note 14).



# Unaudited interim condensed consolidated statement of financial position as at 30 September 2017

US\$ millions	Notes	30 September 2017	31 December 2016 (audited)
ASSETS	Notes		(audited)
NON-CURRENT ASSETS			
Intangible assets, net	9	1,270	1,359
Property, plant and equipment, net	8	2,790	3,057
Investments in joint ventures	14	2,900	2,945
Investments in associates	15	288	331
Deferred tax assets	13	170	166
Derivative financial instruments	13	-	32
Other non-current assets	10	61	72
TOTAL NON-CURRENT ASSETS		7,478	7,961
CURRENT ASSETS			
Inventories		54	62
Trade receivables, net		382	387
Amounts due from non-controlling interests, associates			
and joint ventures	12	13	17
Prepayments and accrued income		174	171
Current income tax assets		97	101
Supplier advances for capital expenditure		18	23
Other current assets		119	110
Restricted cash		130	145
Cash and cash equivalents		888	646
TOTAL CURRENT ASSETS		1,875	1,661
Assets held for sale	4	362	5
TOTAL ASSETS		9,716	9,627



# Unaudited interim condensed consolidated statement of financial position as at 30 September 2017 (continued)

		30 September 2017	31 December 2016
US\$ millions	Notes		(audited)
EQUITY AND LIABILITIES			
EQUITY			
Share capital and premium		637	638
Treasury shares		(105)	(123)
Other reserves		(542)	(562)
Retained profits		2,950	3,247
Profit (loss) for the period/year attributable to equity holders		16	(32)
Equity attributable to owners of the Company		2,956	3,167
Non-controlling interests		175	201
TOTAL EQUITY		3,131	3,368
LIABILITIES			
Non-current liabilities			
Debt and financing	10	3,560	3,821
Derivative financial instruments	13	-	84
Amounts due to non-controlling interests, associates and			
joint ventures	12	75	113
Provisions and other non-current liabilities		297	286
Deferred tax liabilities		66	57
Total non-current liabilities		3,998	4,361
Current liabilities			
Debt and financing	10	685	80
Payables and accruals for capital expenditure		230	326
Other trade payables		237	297
Amounts due to non-controlling interests, associates and			
joint ventures	12	326	273
Accrued interest and other expenses		380	376
Current income tax liabilities		72	68
Derivative financial instruments	13	54	_
Provisions and other current liabilities		414	477
Total current liabilities		2,398	1,898
Liabilities directly associated with assets held for sale	4	188	_
TOTAL LIABILITIES		6,584	6,258
TOTAL EQUITY AND LIABILITIES		9,716	9,627



# Unaudited interim condensed consolidated statement of cash flows for the ninemonth period ended 30 September 2017

US\$ millions (i)	Notes	30 September 2017	30 September 2016 (i) (ii)
Cash flows from operating activities (including discontinued operations)			
Profit before taxes from continuing operations		87	194
Profit before taxes from discontinued operations		25	6
Profit before taxes		112	201
Adjustments to reconcile to net cash:			
Interest expense		328	283
Interest and other financial income		(12)	(15)
Adjustments for non-cash items:			
Depreciation and amortization	5	666	703
Share of (gain) loss from joint ventures, net		(116)	(103)
Loss (gain) on disposal and impairment of assets, net		(32)	(11)
Share based compensation		18	12
(Income) loss from associates, net	15	54	(2)
Other non-cash non-operating (income) expenses, net		(1)	(52)
Changes in working capital:			
Decrease (increase) in trade receivables, prepayments and other current assets		(36)	43
(Increase) decrease in inventories		7	11
Increase (decrease) in trade and other payables		(76)	(100)
Total changes in working capital		(105)	(46)
Interest (paid)		(277)	(241)
Interest received		11	14
Taxes (paid)	5	(87)	(93)
Net cash provided by operating activities		558	649
Cash flows from investing activities (including discontinued operations):			
Acquisition of subsidiaries, joint ventures and associates, net of cash acquired	3	(20)	-
Proceeds from disposal of subsidiaries, net of cash disposed		-	140
Purchase of intangible assets and licenses	9	(109)	(133)
Proceeds from sale of intangible assets	9	-	4
Purchase of property, plant and equipment	8	(465)	(535)
Proceeds from sale of property, plant and equipment	8	87	3
Dividend received from joint ventures		147	-
Cash (used in) provided by other investing activities, net	13	27	(1)
Net cash used in investing activities		(334)	(521)
Cash flows from financing activities (including discontinued operations):			
Proceeds from other debt and financing	10	917	715
Repayment of debt and financing	10	(605)	(352)
Advances for, and dividends to non-controlling interests		-	(7)
Dividends paid to owners of the Company		(265)	(265)
Issuance of loans to joint ventures	12	(16)	-
Repayments of loans from joint ventures	12	-	(175)
Net cash from (used by) financing activities		30	(84)
Exchange impact on cash and cash equivalents, net		2	3
Net (decrease) increase in cash and cash equivalents		257	47
Cash and cash equivalents at the beginning of the year		646	769
Effect of cash in disposal group held for sale	4	(15)	-
Cash and cash equivalents at the end of the period		888	816

<sup>(</sup>i) The interim condensed consolidated statement of cash flows for the nine-month period ended 30 September 2016 has been restated as a result of the completion of the fair value measurements of our investments in Guatemala and Honduras joint ventures (see note 14).

<sup>(</sup>ii) Re-presented for discontinued operations (see note 4).



# Unaudited interim condensed consolidated statements of changes in equity for the periods ended 30 September 2017, 31 December 2016 and 30 September 2016 (i)

US\$ millions	of	Number of shares held by the Group (000's)	Share capital		Treasury	Retained profits (ii)	Other reserves	Total	Non- controlling interests	Total equity
Balance on 31 December 2015	101,739	(1,574)	153	486	(143)	3,513	(531)	3,477	251	3,728
Total comprehensive income for the period	_	_	_	_	_	97	30	128	18	146
Dividends	_	_	_	_	_	(265)	_	(265)	_	(265)
Purchase of treasury shares	_	(35)	_	_	(2)	_	_	(2)	_	(2)
Share based compensation	_	_	_	_	_	_	12	12	_	12
Issuance of shares under share-based payment										
schemes	_	211	_	(1)	19	2	(17)	3	_	3
Balance on 30 September 2016	101,739	(1,398)	153	485	(126)	3,347	(504)	3,354	268	3,621
Total comprehensive income for the period	_	_	_	_	_	(130)	(58)	(188)	(67)	(255)
Purchase of treasury shares	_	(2)	_	_	(1)	_	_	(1)	_	(1)
Share based compensation	_	_	_	_	_	_	1	1	_	1
Issuance of shares under share-based payment										
schemes	_	5	_	_	4	(3)	_	1	_	1
Balance on 31 December 2016	101,739	(1,395)	153	485	(123)	3,215	(562)	3,167	201	3,368
Total comprehensive income for the period	_	_	_	_	_	16	21	37	(26)	12
Dividends (iii)	_	_	_	_	_	(265)	_	(265)	_	(265)
Purchase of treasury shares	_	(31)	_	_	(3)	_	_	(3)	_	(3)
Share based compensation	_	_	_	_	_	_	18	18	_	18
Issuance of shares under share-based payment										
schemes	_	236	_	(1)	21	1	(18)	1	_	1
Balance on 30 September 2017	101,739	(1,190)	153	484	(105)	2,966	(542)	2,956	175	3,131

<sup>(</sup>i) The interim condensed consolidated statements of changes in equity for the nine-month period ended 30 September 2016 has been restated as a result of the completion of the fair value measurements of our investments in Guatemala and Honduras joint ventures (see note 14).

<sup>(</sup>ii) Retained profits — includes profit attributable to equity holders, of which at 30 September 2017, \$321 million (2016: \$321 million) are not distributable to equity holders.

<sup>(</sup>iii) Dividends — A dividend distribution of \$2.64 per share was approved by the Annual General Meeting of shareholders and distributed in May 2017.



# Notes to the unaudited interim condensed consolidated statements

#### 1. ORGANIZATION

Millicom International Cellular S.A. (the "Company"), a Luxembourg Société Anonyme, and its subsidiaries, joint ventures and associates (the "Group" or "Millicom") is an international telecommunications and media company providing digital lifestyle services in emerging markets, through mobile and fixed telephony, cable, broadband, Pay-TV in Latin America and Africa.

On 24 October 2017, the Board of Directors authorised these interim condensed consolidated financial statements for issuance.

#### 2. SUMMARY OF CONSOLIDATION AND ACCOUNTING POLICIES

These interim condensed consolidated financial statements of the Group are unaudited. They are presented in US dollars and have been prepared in accordance with International Accounting Standard ("IAS") 34 'Interim Financial Reporting' as adopted by the European Union. In the opinion of management, these unaudited interim condensed consolidated financial statements reflect all adjustments that are necessary for a proper presentation of the results for interim periods. Millicom's operations are not affected by significant seasonal or cyclical patterns.

These unaudited interim condensed consolidated financial statements should be read in conjunction with the consolidated financial statements for the year ended 31 December 2016. These financial statements are prepared in accordance with consolidation and accounting policies consistent with the 2016 consolidated financial statements.

The following changes to standards effective for annual periods starting on 1 January 2017 have not been applied by the Group as they have not yet been endorsed by the European Union. Millicom intends to adopt these changes as soon as they are endorsed. However, their adoption will not have a significant impact for the Group:

- IAS Amendments to IAS 7, 'Statement of cash flows' on disclosure initiative. These amendments are as part of the IASB initiative to improve presentation and disclosure in financial reports;
- Amendments to IAS 12, 'Income taxes' on Recognition of deferred tax assets for unrealised losses.

There are no other significant changes to standards effective for annual periods starting on 1 January 2017.

Update on the implementations of IFRS 15, "Revenue from contracts with customers" and IFRS 9, "Financial Instruments":

- IFRS 15: We plan to adopt the accounting standard on 1 January 2018 and anticipate a meaningful impact on our Group financial statements, but we think it is premature to quantify this impact due primarily to the high volume of transactions that we process. From a qualitative standpoint, we expect that
  - o some revenue will be recognized earlier, as a larger portion of the total consideration received in a bundled contract will be attributable to the component delivered at contract inception. Therefore, we expect this will produce a shift from service revenue (which will decrease) to the benefit of Telephone and Equipment revenue.
  - the cost incurred to obtain a contract (mainly commissions) will be capitalized in the balance sheet and amortized over the expected customers' retention period.
  - No material changes for the purpose of determining whether the Group acts as principal or an agent in the sale of products.

As a result, we expect this will produce a net increase in both revenue and EBITDA in the first year. We anticipate that other adjustments will be less meaningful than the two adjustments explained above.

Additionally, the Group has decided to take some of the practical expedients foreseen in the Standard, such as:

Millicom will not adjust the transaction price for the means of a financing component whenever the period between the transfer of a promised good or service to a customer and the associated payment is one year or less; when the period is more than one year the significant financing component will be adjusted, if material.



#### 2. SUMMARY OF CONSOLIDATION AND ACCOUNTING POLICIES (Continued)

- o Millicom will disclose in the Group Financial Statements the transaction price allocated to unsatisfied performance obligations only for contracts that have an original expected duration of more than one year (e.g. unsatisfied performance obligations for contracts that that have an original duration of one year or less will not be disclosed).
- Millicom will apply the practical expedient not to disclose the price allocated to unsatisfied performance obligations, if the consideration from a customer directly corresponds to the value to the customer of the entity's performance to date (i.e, if billing = accounting revenue).
- IFRS 9: The Group has started the implementation project in early 2017 for IFRS 9 and does expect it to have an impact on impairment of trade receivables and contracts assets (IFRS 15) as well as on amounts due from joint ventures and related parties—with the application of the expected credit loss model. However, the Group does not expect this impact to be material on the consolidated financial statements taken as a whole.

#### 3. ACQUISITION AND DISPOSAL OF SUBSIDIARIES, JOINT VENTURES, ASSOCIATES AND OTHER NON-CONTROLLING INTERESTS

#### **Acquisitions**

During the nine-month period ended 30 September 2017, Tigo Paraguay completed the acquisition of TV Cable Parana for a total consideration of approximately \$18 million, net of cash acquired. The purchase accounting was finalised in March 2017. The purchase price has been mainly allocated to a customer list (\$14 million) and to other tangible and intangible fixed assets (\$3 million). As a result, the final goodwill amounted to \$1 million.

During 2016 Millicom did not complete any significant acquisitions.

#### 4. DISCONTINUED OPERATIONS AND ASSETS HELD FOR SALE

#### Discontinued operations – Ghana merger

On 3 March 2017, Millicom and Bharti Airtel Limited ("Airtel") announced that they have entered into an agreement for Tigo Ghana Limited and Airtel Ghana Limited to combine their operations in Ghana. As per the agreement, Millicom and Airtel would have equal ownership and governance rights in the combined entity. Necessary regulatory approvals have been received in the course of September. As a result, our operations in Ghana have been classified as assets held for sale and discontinued operations as of 30 September 2017. As part of the transaction, Millicom and Bharti granted to the government of Ghana an option to acquire a 25% stake in the newly combined entity for a period of 2 years. The merger has been completed on 12 October 2017.

#### Discontinued operations - Senegal

On 2 February 2017, we agreed to sell our Senegal business to Wari Group, a financial services company, for a cash consideration of \$129 million, subject to regulatory approvals and customary closing conditions. We have accounted for the Senegal business as a discontinued operation since that date. However, on 28 July 2017, we exercised our right to terminate that agreement. We subsequently agreed to sell our Senegal business to a consortium consisting of NJJ, Sofima (managed by the Axian Group) and Teylium Group, subject to customary closing conditions and regulatory approvals.. While the transaction is still subject to regulatory approval at 30 September 2017, there is a high probability that the sale will be completed. The Group concluded that, given the conditions and circumstances, the operations in Senegal should remain classified as discontinued operations and assets held for sale.

# Discontinued operations - DRC

On 8 February 2016, Millicom announced that it had signed an agreement for the sale of its businesses in the Democratic Republic of Congo (DRC) to Orange S.A. for a total cash consideration of \$160 million adjusted for working capital movements and including \$10 million of cash hold-back subject to the completion of the disposal of the mobile financial services business (DRC Mobile Cash). The transaction was completed in respect of the mobile business (Oasis S.A.) on 20 April 2016 and includes certain indemnity and warranty clauses as well as other expenses directly linked with the disposal, which have been provided for as of 30 September 2017. The separate disposal of DRC Mobile Cash was completed in September 2016. As a result, \$10 million of the cash hold-back was received in October 2016. The sale of these operations generated a cash inflow of \$147 million, net of \$33 million of cash disposed.



# 4. DISCONTINUED OPERATIONS AND ASSETS HELD FOR SALE (Continued)

In accordance with IFRS 5, the Group's businesses in DRC, Senegal and Ghana have been classified as assets held for sale and their results were classified as discontinued operations. Comparative figures of the income statement have been represented accordingly. Financial information relating to the discontinued operations for the three and nine month periods ended 30 September 2017 and 2016 is set out below. Figures shown below are after intercompany eliminations.

	Nine months ended 30	Nine months ended 30
Results from Discontinued Operations (US\$ millions)	September 2017	September 2016
Revenue	205	241
Cost of sales	(67)	(84)
Operating expenses	(91)	(111)
Depreciation and amortisation	(18)	(41)
Other operating income (expenses), net	7	(1)
Gross gain on disposal of discontinued operations	-	30
Other expenses linked to the disposal of discontinued operations	(2)	(18)
Operating profit	33	17
Interest income (expense), net	(14)	(13)
Other non-operating (expenses) income, net	6	2
Profit before taxes	25	6
Credit (charge) for taxes, net	-	5
Net profit from discontinued operations	25	12

	Three months ended 30	Three months ended 30
Results from Discontinued Operations (US\$ millions)	September 2017	September 2016
Revenue	71	70
Cost of sales	(24)	(24)
Operating expenses	(34)	(31)
Depreciation and amortisation	(5)	(14)
Other operating income (expenses), net	6	(1)
Gross gain on disposal of discontinued operations	-	9
Other expenses linked to the disposal of discontinued operations	-	(4)
Operating profit	14	6
Interest income (expense), net	(5)	(4)
Other non-operating (expenses) income, net	1	2
Profit before taxes	10	4
Credit (charge) for taxes, net	-	-
Net profit from discontinued operations	10	4

Cash Flows from Discontinued Operations (US\$ millions)	Nine months ended 30 September 2017	Nine months ended 30 September 2016
Cash from (used in) operating activities, net	17	29
Cash from (used in) investing activities, net	(27)	(51)
Cash from (used in) financing activities, net	(20)	19



# 4. DISCONTINUED OPERATIONS AND ASSETS HELD FOR SALE (Continued)

Assets Held for Sale and liabilities directly associated with assets held for sale

The following table summarises the nature of the assets and liabilities reported under assets held for sale and liabilities directly associated with assets held for sale as at 30 September 2017:

	As at 30 September	As at 31 December
Assets and liabilities reclassified as held for sale (US\$ millions)	2017	2016
Senegal operations	219	-
Ghana operations	124	-
Towers Paraguay	7	-
Towers Colombia	6	-
Other	7	5
Total assets of held for sale	362	5
Senegal operations	81	-
Ghana operations	101	-
Towers Paraguay	2	-
Towers Colombia	2	-
Other	2	-
Total liabilities directly associated with assets held for sale	188	-
Net assets held for sale	174	5

#### Ghana

The assets and liabilities were transferred to assets held for sale in relation to our operations in Ghana as at 30 September 2017. The following assets and liabilities are classified as assets held for sale as at 30 September 2017:

Assets and liabilities reclassified as held for sale – Ghana (US\$ millions)	30 September 2017
Intangible assets, net.	12
Property, plant and equipment, net	77
Current assets	29
Cash and cash equivalents	6
Total assets of disposal group held for sale	124
Non-current financial liabilities	51
Current liabilities	50
Total liabilities of disposal group held for sale	101
Net assets	22



#### 4. DISCONTINUED OPERATIONS AND ASSETS HELD FOR SALE (Continued)

#### Senegal

The assets and liabilities were transferred to assets held for sale in relation to our operations in Senegal as at 7 February 2017. The following assets and liabilities are classified as assets held for sale as at 30 September 2017:

Assets and liabilities reclassified as held for sale – Senegal (US\$ millions)	30 September 2017
Intangible assets, net.	49
Property, plant and equipment, net	113
Other non-current assets	1
Current assets	47
Cash and cash equivalents	9
Total assets of disposal group held for sale	219
Non-current financial liabilities	18
Current liabilities	63
Total liabilities of disposal group held for sale	81
Net assets held for sale	138

#### Tower Sale and Leaseback - Paraguay

On 26 April 2017, the Group announced an agreement to sell and leaseback approximately 1,400 wireless communications towers in Paraguay to a subsidiary of American Tower Corporation ("ATC") whereby Millicom agreed the sale of tower assets and to lease back a dedicated portion of each tower to locate its network equipment in exchange for cash. As a result of this transaction, our operation in Paraguay will receive approximately Gs700 billion (equivalent to \$125 million) in cash. The portions of the assets that will be transferred and that will not be leased back by our operation in Paraguay are classified as assets held for sale as completion of their sale is highly probable.

The first closing of 836 towers occurred on 11 August 2017 and American Tower Company paid Gs426 billion (approximately \$76 million). This triggered the recognition of an upfront gain on sale of \$26 million under 'Other operating income (expenses), net'.

#### Tower Sale and Leaseback - Colombia

On 18 July 2017, the Group announced that its subsidiary Colombia Móvil S.A. E.S.P ("Tigo") agreed to sell approximately 1,200 wireless communications towers to a subsidiary of American Tower Corporation ("ATC") in Colombia. As a result of the transaction, Tigo will receive approximately 448 billion COP, equivalent to US\$147 million, in cash. The first transfer is expected to happen during Q4 2017.



#### 5. SEGMENT INFORMATION

Millicom presents segmental information based on its two geographical regions (Latin America and Africa) and the figures below include Honduras and Guatemala as if they are fully consolidated by the Group as this reflects the way management reviews and uses internally reported information to make decisions about operating matters. Honduras and Guatemala are shown under the Latin America segment.

Revenue, operating profit (loss), EBITDA and other segment information nine and three month periods ended 30 September 2017 and 2016 were as follows:

Nine-month period ended 30 September 2017 (US\$ millions)	Latin America	Africa	Unallo -cated	Total (a)	Guatemala and Honduras (vi) (b)	Eliminatio ns and transfers (c)	Sub-Total (a)+(b)+(c)	Disc Ops (vii)	Total
Revenue	4,034	433	-	4,467	(1,403)	-	3,064	205	3,269
Operating profit (loss)	740	26	(103)	663	(331)	116	448	33	481
Add back:									
Depreciation and amortization	885	96	5	986	(338)	-	648	18	666
Income (loss) from joint ventures, net	-	-	-	-	-	(116)	(116)	-	(116)
Other operating income (expenses), net	(21)	3	(2)	(20)	(4)	-	(24)	(6)	(30)
EBITDA (i)	1,604	125	(100)	1,629	(673)	-	956	45	1,001
EBITDA from discontinued operations	-	45	-	45					
EBITDA incl discontinued operations	1,604	170	(100)	1,674					
Capital expenditure (ii)	(614)	(86)	(3)	(703)					
Changes in working capital and others (iii)	(121)	10	(14)	(125)					
Taxes paid	(170)	(9)	2	(177)					
Operating free cash flow (iv)	699	85	(114)	669					
Total Assets (v)	10,148	1,386	1,276	11,777	(5,362)	3,300	9,716		
Total Liabilities	5,221	1,882	1,985	8,056	(1,873)	401	6,584		

Nine-month period ended 30 September 2016 (US\$ millions) (viii)	Latin America	Africa	Unallo -cated	Total (a)	Guatemala and Honduras (vi) (b)	Eliminatio ns and transfers (c)	Sub-Total (a)+(b)+(c)	Disc Ops (vii)	Total
Revenue	3,988	466	-	4,454	(1,399)	-	3,054	241	3,295
Operating profit (loss)	693	41	(117)	616	(310)	90	397	17	415
Add back:									
Depreciation and amortization	869	101	5	975	(326)	-	650	41	690
Income (loss) from joint ventures, net	-	-	-	-	-	(90)	(90)	-	(90)
Other operating income (expenses), net	-	1	2	2	(2)	-	-	(12)	(12)
EBITDA (i)	1,562	144	(110)	1,594	(637)	-	957	46	1,003
EBITDA from discontinued operations	-	46	-	46					
EBITDA incl discontinued operations	1,562	190	(110)	1,641					
Capital expenditure (ii)	(673)	(123)	(4)	(801)					
Changes in working capital and others (iii)	(49)	(2)	(53)	(104)					
Taxes paid	(191)	(9)	(7)	(207)					
Operating free cash flow (iv)	649	55	(173)	529					
Total Assets (v)	10,442	1,521	1,916	12,397	(5,423)	3,070	10,044	_	
Total Liabilities	5,206	2,099	2,330	8,153	(1,863)	119	6,409		

- (i) EBITDA is used by the management to monitor the segmental performance and for capital management. EBITDA is defined in the Group's 2016 Annual Report.
- (ii) Excluding spectrum and licenses of \$36 million (2016: \$35 million) and cash received on tower deals of \$81 million (2016: nil).
- (iii) 'Changes in working capital and others' include changes in working capital as stated in the cash flow statement as well as share based payments expense.
- (iv) Operating Free Cash Flow is EBITDA less capex (excluding spectrum and license costs) less change in working capital, other non-cash items (share-based payments expense) and taxes paid.
- (v) Segment assets include goodwill and other intangible assets.
- (vi) Including eliminations for Guatemala and Honduras as reported in the Latin America segment.
- (vii) See note 4. DRC, Senegal and Ghana operations were part of the Africa segment.
- (viii) Restated as a result of the completion of the fair value measurements of our investments in Guatemala and Honduras joint ventures and of the classification of our operations in Senegal as discontinued operations (see notes 4 and 14)



# 5. SEGMENT INFORMATION (Continued)

Three-month period ended 30 September 2017 (US\$ millions)	Latin America	Africa	Unallo -cated	Total (a)	Guatemala and Honduras (vi) (b)	eliminations and transfers (c)	Sub- Total (a)+(b)+( c)	Disc Ops (vii)	Total
Revenue	1,360	149	-	1,509	(472)	-	1,037	71	1,108
Operating profit (loss)	271	7	(30)	249	(123)	43	168	14	183
Add back:									
Depreciation and amortization	294	32	2	327	(111)	-	216	5	222
Income (loss) from joint ventures, net	-	-	-	-	-	(43)	(43)	-	(43)
Other operating income (expenses), net	(25)	3	1	(20)	(1)	-	(21)	(7)	(28)
EBITDA (i)	539	42	(27)	556	(236)	-	320	13	333
EBITDA from discontinued operations	-	13	-	13					
EBITDA incl discontinued operations	540	55	(27)	569					
Capital expenditure (ii)	(189)	(25)	(3)	(217)					
Changes in working capital and others (iii)	(23)	3	(1)	(21)					
Taxes paid	(64)	(6)	-	(70)					
Operating free cash flow (iv)	264	28	(31)	261					

Three-month period ended 30 September 2016 (US\$ millions) (viii)	Latin America	Africa	Unallo -cated	Total (a)	Guatemala and Honduras (vi) (b)	Eliminatio ns and transfers (c)	Sub-Total (a)+(b)+(c)	Disc Ops (vii)	Total
Revenue	1,330	155	-	1,486	(455)	-	1,030	70	1,101
Operating profit (loss)	223	19	(37)	204	(99)	31	137	7	144
Add back:									
Depreciation and amortization	301	28	2	332	(111)	-	221	14	236
Income (loss) from joint ventures, net	-	-	-	-	-	(31)	(31)	-	(31)
Other operating income (expenses), net	(1)	1	-	(1)	(1)	-	(2)	(5)	(7)
EBITDA (i)	522	47	(34)	535	(211)	-	324	16	341
EBITDA from discontinued operations	-	16	-	16					
EBITDA incl discontinued operations	522	65	(34)	551					
Capital expenditure (ii)	(197)	(45)	-	(242)					
Changes in working capital and others (iii)	14	8	(9)	14					
Taxes paid	(66)	(3)	(1)	(70)					
Operating free cash flow (iv)	273	24	(44)	252					

# 6. OTHER NON-OPERATING (EXPENSES) INCOME, NET

The Group's other non-operating (expenses) income, net comprised the following:

US\$ millions	Nine months ended 30 September 2017	Nine months ended 30 September 2016
Change in fair value of derivatives (see note 13)	(22)	(3)
Exchange gains (losses), net	19	61
Other non-operating income (expenses), net	(1)	(8)
Total	(4)	50

US\$ millions	Three months ended 30 September 2017	Three months ended 30 September 2016
Change in fair value of derivatives (see note 13)	(10)	(3)
Exchange gains (losses), net	12	6
Other non-operating income (expenses), net	1	1
Total	3	5



#### 7. EARNINGS PER COMMON SHARE

Earnings per common share (EPS) attributable to owners of the Company are comprised as follows:

US\$ millions	Nine months ended 30 September 2017	Nine months ended 30 September 2016
Basic and Diluted		
Net profit attributable to owners of the Company from continuing operations	(9)	85
Net profit attributable to owners of the Company from discontinuing operations	25	12
Net profit attributable to owners of the Company used to determine the earnings per share	16	97
in thousands		
Weighted average number of ordinary shares for basic earnings per share	100,383	100,333
Potential incremental shares	-	-
Weighted average number of ordinary shares adjusted for the effect of dilution	100,383	100,333
US\$		
Basic		
- EPS from continuing operations attributable to owners of the Company	(0.09)	0.85
- EPS from discontinuing operations attributable to owners of the Company	0.25	0.12
- EPS for the period attributable to owners of the Company	0.16	0.97
Diluted		
- EPS from continuing operations attributable to owners of the Company	(0.09)	0.85
- EPS from discontinuing operations attributable to owners of the Company	0.25	0.12
- EPS for the period attributable to owners of the Company	0.16	0.97

US\$ millions	Three months ended 30 September 2017	Three months ended 30 September 2016
Basic and Diluted		
Net profit (loss) attributable to owners of the Company from continuing operations	10	16
Net profit (loss) attributable to owners of the Company from discontinuing operations	10	4
Net profit (loss) attributable to owners of the Company used to determine the earnings per		
share	20	20
in thousands		
Weighted average number of ordinary shares for basic earnings per share  Potential incremental shares	100,548 - 100,548	100,336 - 100,336
US\$		
Basic		
	0.10	0.16
- EPS from continuing operations attributable to owners of the Company	0.10 0.10	
- EPS from continuing operations attributable to owners of the Company EPS from discontinuing operations attributable to owners of the Company		
- EPS from continuing operations attributable to owners of the Company EPS from discontinuing operations attributable to owners of the Company EPS for the period attributable to owners of the Company	0.10	0.16 0.04 0.20
- EPS from continuing operations attributable to owners of the Company  - EPS from discontinuing operations attributable to owners of the Company  - EPS for the period attributable to owners of the Company  Diluted	0.10	0.04
EPS from continuing operations attributable to owners of the Company  - EPS from discontinuing operations attributable to owners of the Company  - EPS for the period attributable to owners of the Company  Diluted  - EPS from continuing operations attributable to owners of the Company  - EPS from discontinuing operations attributable to owners of the Company	0.10 0.20	0.04 0.20

# 8. PROPERTY, PLANT AND EQUIPMENT

During the nine-month period ended 30 September 2017, Millicom added property, plant and equipment for \$449 million (30 September 2016: \$393 million) and received \$87 million in cash from disposal of property, plant and equipment (30 September 2016: \$3 million).

# 9. INTANGIBLE ASSETS

During the nine-month period ended 30 September 2017, Millicom added intangible assets of \$78 million (30 September 2016: \$141 million) and received \$nil million of proceeds from disposal of intangible assets (30 September 2016: \$4 million).



#### 10. DEBT AND FINANCING

#### USD 6.625% Senior Notes

On 11 September 2017, the Group made a tender offer for MIC S.A.'s outstanding 6.625% Senior Notes due 2021 (the "6.625% Notes"). On 20 September 2017, MIC S.A. repurchased \$186 million in principal amount in the tender offer using the proceeds of the issue of the 5.125% Notes. Also on 11 September 2017, the Group delivered a redemption notice for the 6.625% Notes. MIC S.A. intends to redeem the remaining \$473 million in principal amount of the 6.625% Notes on 15 October 2017. The total early redemption fees amounting to \$22 million and \$6 million of related unamortized costs have been expensed in September 2017 under interest expenses. The principal amount outstanding has been reclassified as short term debt as of 30 September 2017 as a consequence of the irrevocable call notice being issued.

#### USD 5.125% Senior Notes

On 20 September 2017, MIC S.A. issued a \$500 million, ten-year bond with an interest rate of 5.125% at an issue price of 100% (the "5.125% Notes"). The effective interest rate is 5.24%. The 5.125% Notes are listed on the Luxembourg Stock Exchange.

#### **USD 4.75% Senior Notes**

In June 2017, the Company announced the redemption of all of the aggregate principal amount of the outstanding 4.750% Senior Notes due 2020 (\$341 million). The early redemption fees amounting to \$8 million and \$7 million of related unamortized costs have been expensed in June 2017 under interest expenses. As of 30 September 2017, the notes have been fully redeemed.

#### Colombia

In June 2017, Colombia Movil completed a \$300 million syndicated loan. The loan, denominated in US dollars, which carries an interest rate of 250 basis points over LIBOR will be repaid in three tranches of \$100 million in June and December 2021 for the two first tranches, and in June 2022 for the last tranche. Proceeds have been used to repay an inter-company loan from Millicom, which used the funds to reduce holding company debt (see above) and for general corporate purposes.

#### MIC SA Revolving Credit Facility

On 30 January 2017, the Company announced the closing of a new \$600 million, 5 years Revolving Credit Facility ("RCF") and notified the lenders in the 2014 RCF of the formal cancellation of the commitments outstanding under the 2014 RCF (none of which were drawn at such date).

Interest on amounts drawn under the revolving credit facility is payable at LIBOR or EURIBOR, as applicable, plus an initial margin of 1.5%. As of 30 September 2017, the committed facility was fully undrawn.

The total amount of debt and financing is repayable as follows:

US\$ millions	As at 30 September 2017	As at 31 December 2016
Due within:		
One year	685	80
One-two years	477	252
Two-three years	325	518
Three-four years	284	649
Four-five years	377	850
After five years	2,097	1,552
Total debt	4,244	3,901

As at 30 September 2017, the Group's share of total debt and financing secured by either pledged assets, pledged deposits issued to cover letters of credit or guarantees issued was \$667 million (31 December 2016: \$640 million). Assets pledged by the Group for these debts and financings amounted to \$2 million at 30 September 2017 (31 December 2016: \$3 million).



#### 10. DEBT AND FINANCING (Continued)

Analysis of debt and other financing by maturity

The table below describes the outstanding and maximum exposure under these guarantees and the remaining terms of the guarantees as at 30 September 2017 and 31 December 2016.

	Bank and financing guarantees (i)			
US\$ millions	As at 30 Septem	As at 31 Dece	mber 2016	
	Theoretical		Theoretical	
		maximum	Outstanding	maximum
<u>Terms</u>	Outstanding exposure	exposure	exposure	exposure
0-1 year	108	108	38	38
1-3 years	373	373	348	348
3-5 years	185	185	250	250
More than 5 years	1	1	4	4
Total	667	667	640	640

<sup>(</sup>i) If non-payment by the obligor, the guarantee ensures payment of outstanding amounts by the Group's guarantor.

The Group's interest expense comprised the following:

	Nine months ended	Nine months ended
US\$ millions	30 September 2017	30 September 2016
Interest expense on bonds and bank financing	(193)	(196)
Interest expense on finance leases	(48)	(39)
Early redemption charges	(43)	(9)
Others	(30)	(24)
Total	(314)	(268)

US\$ millions	Three months ended 30 September 2017	Three months ended 30 September 2016
Interest expense on bonds and bank financing	(71)	(72)
Interest expense on finance leases	(15)	(13)
Early redemption charges	(28)	(1)
Others	(2)	(8)
Total	(114)	(94)

# 11. COMMITMENTS AND CONTINGENCIES

#### **Litigation & claims**

The Company and its operations are contingently liable with respect to lawsuits and other legal risks that arise in the normal course of business. As of 30 September 2017, the total amount of claims and litigation risks against Millicom and its operations was \$481 million, of which \$3 million related to its share in joint ventures (31 December 2016: \$406 million, of which \$3 million related to its share in joint ventures).

As at 30 September 2017, \$32 million, of which \$1 million related to its share in joint ventures (31 December 2016: \$43 million, of which \$1 million related to its share in joint ventures), has been provided for litigation and legal risks in the consolidated statement of financial position. While it is not possible to ascertain the ultimate legal and financial liability with respect to these claims and risks, the ultimate outcome is not anticipated to have a material effect on the Group's financial position and operations.

In June 2016, Millicom was served with claims by a third party seeking to exert rights as a shareholder of Millicom Tanzania Ltd (Tigo Tanzania). In June 2015, Millicom identified that an incorrect filing related to Tigo Tanzania had been made in the commercial register, causing the register to incorrectly indicate that shares in the local subsidiary were owned by this third party. Millicom remains engaged in legal proceedings regarding this issue. Millicom believes that these claims are entirely without merit and, moreover, maintains that there is no valid basis whatsoever for any third party to claim any interest in Tigo Tanzania or be registered as one of its shareholders. Millicom continues to fully consolidate Tigo Tanzania.



#### 11. COMMITMENTS AND CONTINGENCIES (Continued)

#### **Taxation**

At 30 September 2017, the Group estimates potential tax claims amounting to \$300 million and tax provisions of \$64 million which have been assessed probable and have been recorded (31 December 2016: claims amounting to \$311 million and provisions of \$65 million). Out of these potential claims and provisions, respectively \$59 million and \$3 million relate to Millicom's share in joint ventures (31 December 2016: claims amounting to \$96 million and provisions of \$9 million). The decrease noticed compared to 31 December 2016 is mainly due to the successful application for a tax amnesty for our operations in Honduras.

#### Potential improper payments on behalf of the Guatemala joint venture

On 21 October 2015, Millicom reported to law enforcement authorities in the United States and Sweden potential improper payments made on behalf of the Company's joint venture in Guatemala. On 4 May 2016, Millicom received notification from the Swedish Public Prosecutor that its preliminary investigation has been discontinued on jurisdictional grounds. Millicom continues to cooperate with law enforcement authorities in the United States. As at 30 September 2017, the matter is still under investigation and Management has not been able to assess the potential impact on these interim condensed consolidated financial statements of any remedial actions that may need to be taken as a result of the investigations, or penalties that may be imposed by law enforcement authorities. Accordingly, no provision has been recorded as of 30 September 2017.

#### **Capital commitments**

At 30 September 2017 the Company, its subsidiaries and joint ventures had fixed commitments to purchase network equipment, land and buildings, other fixed assets and intangible assets of \$171 million of which \$160 million are due within one year (31 December 2016: \$179 million of which \$162 million are due within one year). Out of these commitments, respectively \$37 million and \$2 million related to Millicom's share in joint ventures. (31 December 2016: \$17 million and \$14 million).

#### 12. RELATED PARTY TRANSACTIONS

The following transactions were conducted with related parties during the nine-month and three-month periods ended 30 September 2017:

US\$ millions (unaudited)	Nine months ended 30 September 2017	Nine months ended 30 September 2016
Expenses		
Purchases of goods and services from Miffin	(132)	(167)
Purchases of goods and services from EPM	(15)	(17)
Lease of towers and related services from Helios	(29)	(27)
Other expenses	(3)	(7)
Total	(179)	(218)

	Nine months ended	Nine months ended
US\$ millions (unaudited) Income / gains	30 September 2017	30 September 2016
Sale of goods and services to EPM	13	13
Sale of goods and services to Miffin	200	192
Other income / gains	4	8
Total	217	213



# 12. RELATED PARTY TRANSACTIONS (Continued)

US\$ millions (unaudited)	Three months ended 30 September 2017	Three months ended 30 September 2016
Expenses		
Purchases of goods and services from Miffin	(37)	(76)
Purchases of goods and services from EPM	(4)	(7)
Lease of towers and related services from Helios	(10)	(11)
Other expenses	(1)	(3)
Total	(52)	(97)

US\$ millions (unaudited)	Three months ended 30 September 2017	Three months ended 30 September 2016
Income / gains		
Sale of goods and services to EPM	4	5
Sale of goods and services to Miffin	68	97
Other income / gains	3	6
Total	75	108

As at 30 September 2017 the Company had the following balances with related parties:

	At 30 September	At
US\$ millions (unaudited)	2017	31 December 2016
Liabilities		
Payables to Guatemala joint venture (i)	218	245
Payables to Honduras joint venture (i)	133	118
Finance lease liabilities to Helios (ii)	104	85
Payables to EPM	5	3
Other accounts payable	7	20
Total	467	471

(i) Amount payable mainly consist in dividend advances for which dividend is expected to be declared in 2018 and/or shareholder loans.
 (ii) Disclosed under "Debt and other financing" in the statement of financial position.

	At	At
US\$ millions (unaudited)	30 September 2017	31 December 2016
Assets		
Receivables from EPM	4	4
Receivables from Helios Towers	9	10
Other accounts receivable	-	3
Total	13	17



#### 13. FINANCIAL INSTRUMENTS

Other than the items disclosed below, the fair values of financial assets and financial liabilities approximate their carrying values as at 30 September 2017 and 31 December 2016:

US\$ millions	Carrying Value		Fair Value (i)	
	30 September 2017 (unaudited)	31 December 2016 (audited)	30 September 2017 (unaudited)	31 December 2016 (audited)
Financial liabilities				
Debt and financing	4,245	3,901	4,487	4,234

<sup>(</sup>i) Fair values are measured with reference to Level 1 (for listed bonds) or 2.

a liability of \$54 million (31 December 2016: a liability of \$84 million).

#### Currency and interest rate swap contracts

Interest rate and currency swaps on SEK and EUR denominated debt are measured with reference to Level 2 of the fair value hierarchy Interest rate and currency swaps on SEK denominated debt

These swaps are accounted for as a cash flow hedge as the timing and amounts of the cash flows under the swap agreements match the cash flows under the SEK bond. Their maturity date is April 2018 but might be extended. The hedging relationship is highly effective and related fluctuations are recorded through other comprehensive income. At 30 September 2017, the fair values of the swaps amount to

#### Interest rate and currency swaps on Euro denominated debt

In June 2013 Millicom entered into interest rate and currency swaps whereby Millicom will sell Euro's and receive USD to hedge against exchange rate fluctuations on an intercompany seven-year Euro 134 million principal and related interest financing of its operation in Senegal. As a result of the full redemption of the USD 4.75% Senior Notes in August 2017, these swaps have been settled and the Group has received \$10 million in cash.

The above hedge was considered ineffective, with fluctuations in the fair value of the hedge recorded through profit and loss.

No other financial instruments have a significant fair value at 30 September 2017.

#### **14. INVESTMENTS IN JOINT VENTURES**

As disclosed in the Group's consolidated financial statements as at 31 December 2015 and 2016, Millicom deconsolidated its investments in Comcel (Guatemala) and Celtel (Honduras). As from 31 December 2015 onwards, Millicom jointly controls Comcel and Celtel and accounts for its investments in Comcel and Celtel under the equity method and thus reports its share of the net income of each of these businesses in the income statement in the caption "Income (loss) from joint ventures" starting 1 January 2016.

The table below summarises the movements for the year in respect of the Group's joint ventures carrying values:

	2017		
US\$ millions	Guatemala	Honduras	
Opening balance at 1 January 2017	2,180	765	
Results for the period	100	17	
Dividends declared during the period	(168)	-	
Currency exchange differences	7	-	
Closing balance at 30 September 2017	2,118	782	



# 14. INVESTMENTS IN JOINT VENTURES (Continued)

In the fourth quarter of 2016, the Group completed the measurement at fair value of identifiable assets and liabilities for both Guatemala and Honduras operations as of 31 December 2015, the date of recognition of the Group's investment in both operations as joint ventures. This impacted the "Income (loss) from joint ventures". On 30 September 2016, the purchase accounting was therefore still provisional. In accordance with IFRS, adjustments to provisional amounts that are made during the measurement period are recognised as if the purchase accounting had been completed at the date of change of control i.e. 31 December 2015. As a result, the Group has restated the comparative financial information for the three and nine-month periods ended 30 September 2016:

Nine months ended 30 September 2016					
US\$ millions	As reported	Adjustments	As adjusted		
Interim condensed consolidated income statement:					
Income from joint ventures, net	103	(13)	90		
Operating profit	413	(13)	399		
Profit before taxes from continuing operations	201	(13)	188		
Profit for the period from continuing operations	90	(13)	77		
Net profit (loss) for the period	109	(13)	95		
Attributable to:					
Owners of the Company	111	(13)	97		
Earnings per common share for (loss) profit attributable to the owners of the Company:					
Basic (in US\$)	1.10	(0.13)	0.97		
Diluted (in US\$)	1.10	(0.13)	0.97		
Interim condensed consolidated statement of comprehensive income:					
Total comprehensive income (loss) for the period	159	(13)	146		
Attributable to:					
Owners of the Company	141	(13)	128		
Interim condensed consolidated statement of cash flows:					
Profit before taxes from continuing operations	201	(13)	188		
Profit before taxes	214	(13)	201		
Income from joint ventures, net	(103)	13	(90)		

Three months ended 30 September 2016					
US\$ millions	As reported	Adjustments	As adjusted		
Interim condensed consolidated income statement:					
Income from joint ventures, net	36	(5)	31		
Operating profit	143	(5)	139		
Profit before taxes from continuing operations	52	(5)	48		
Profit for the period from continuing operations	25	(5)	20		
Net profit (loss) for the period	29	(5)	24		
Attributable to:					
Owners of the Company	24	(5)	20		
Earnings per common share for (loss) profit attributable to the owners of the Company:					
Basic (in US\$)	0.24	(0.05)	0.20		
Diluted (in US\$)	0.24	(0.05)	0.20		
Interim condensed consolidated statement of comprehensive income:					
Total comprehensive income (loss) for the period	36	(5)	31		
Attributable to:					
Owners of the Company	27	(5)	22		



#### 15. INVESTMENTS IN ASSOCIATES

#### Helios Towers Africa (HTA)

On 8 February 2017, Millicom announced that it initiated a process to sell its 22% stake in HTA. At 30 September 2017, this process is still ongoing.

#### Latin America Internet Holding GmbH (LIH)

In April 2017, LIH completed the disposal of its shareholding in Easy Taxi to Cabify. As a result, and ultimately, LIH received cash and shares in Cabify for a total consideration of approximately \$45 million. The transaction resulted in Millicom recognizing a loss of \$11 million (Millicom's share) under the caption "income/loss from associates, net".

#### 16. IPO - MILLICOM'S OPERATIONS IN TANZANIA

In June 2016, an amendment to the Electronic and Postal Communications Act ("EPOCA") in the Finance Act 2016 required all Tanzanian licensed telecom operators to sell 25% of the authorised share capital in a public offering on the Dar Es Salaam Stock Exchange by 31 December 2016. As of 30 September 2017, only one company had completed a public offering. Early 2017, Tigo Tanzania, Zantel and Telesis each received from the Tanzanian Communications Regulatory Authority ("TCRA") a notice of material breach of the license giving thirty-days to comply. Millicom has signaled its intention for its subsidiaries to comply with the law and list its businesses but did not complete the public offerings by such time and will not be able to do so until the incorrect filing related to Tigo Tanzania made in the commercial register are corrected (see Note 11). Accordingly, Millicom's businesses in Tanzania may face sanctions from the regulator or other government bodies, which could include financial penalties, or even suspension or cancellation of its license although to-date there has been no notification from the TCRA of any indication or intention to proceed with sanctions. Management is currently not able to assess the financial impact on its consolidated financial statements (although the Company deems the suspension or cancellation of the license to be unlikely) and therefore no provision has been recorded as of 30 September 2017.

#### **17. SUBSEQUENT EVENTS**

#### Ghana merger

On 12 October 2017, we completed the transaction announced on 3 March 2017 with Bharti Airtel Limited to combine our operations in Ghana. The Ghana business has been accounted for as a discontinued operation at 30 September 2017 and will be accounted for as a joint venture from 12 October 2017.

#### **Bolivia Bond**

On 12 October 2017, our Bolivia operation placed approximately \$80 million of local currency debt in three tranches, with an average term of 6.6 years and an average interest rate of 4.66%.

#### Repayment of USD 6.625% outstanding Senior Notes due 2021

On 15 October 2017, we completed the redemption of our 6.625% Senior Notes due 2021, as announced on 11 and 20 September 2017.

This information was prior to this release inside information and is information that Millicom is obliged to make public pursuant to the EU Market Abuse Regulation. This information was submitted for publication, through the agency of the contact person set out above, at 22:00 CET on 24 October 2017