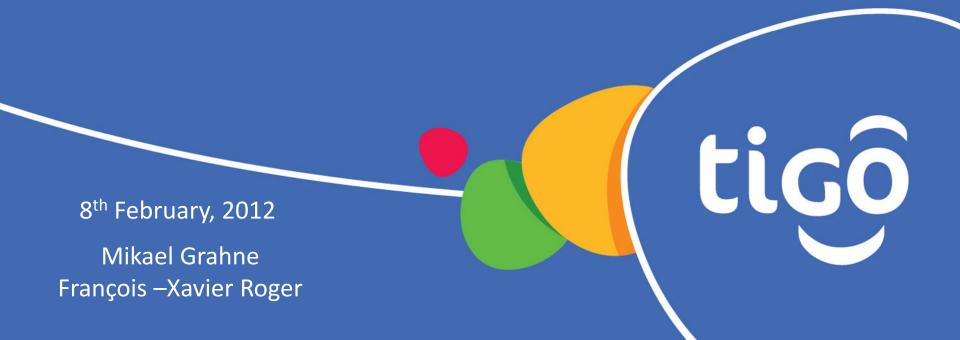
Millicom International Cellular S.A.

Financial results Q4 2011



Disclaimer



This presentation may contain certain "forward-looking statements" with respect to Millicom's expectations and plans, strategy, management's objectives, future performance, costs, revenues, earnings and other trend information. It is important to note that Millicom's actual results in the future could differ materially from those anticipated in the forward-looking statements depending on various important factors. Please refer to the documents that Millicom has filed with the U.S. Securities and Exchange Commission under the U.S. Securities Exchange Act of 1934, as amended, including Millicom's most recent annual report on Form 20-F, for a discussion of certain of these factors.

All forward-looking statements in this presentation are based on information available to Millicom on the date hereof. All written or oral forward-looking statements attributable to Millicom International Cellular S.A., any Millicom International Cellular S.A. employees or representatives acting on Millicom's behalf are expressly qualified in their entirety by the factors referred to above. Millicom does not intend to update these forward-looking statements.

Q4 Highlights



- Revenue growth in local currency of 10.1%
- Successful focus on high value customers: 80% of revenues generated from 30% of customers (ARPU > \$10)
- Mobile data grew by 58% year on year in Latin America, while the contribution to growth from MFS doubled versus Q3 2011
- EBITDA margin at 45.5% slightly diluted by mix effect, with faster growth in geographies and categories with lower margins
- Normalized EPS growth of 9%
- \$436m returned to shareholders through an extraordinary dividend and share buyback

Full Year 2011 Highlights



- Revenue growth in local currency of 10.5%
- VAS exceeded \$1.1 billion and reached 28.5% of revenues
- EBITDA margin still at 46.1% despite accelerated investment in 3G and services
- Strong normalized EPS increase (+26% year-on-year)
- Close to \$1 billion returned to shareholders
- Proposed shareholder remuneration for 2012:
 - dividend of \$2.40 per share (33% yoy increase)
 - share buy back of up to \$ 300m
 - excess cash to be returned to shareholders
- ROIC reached 28% in 2011, versus 26% in 2010

Financial Highlights Q4 YoY



US\$ million	Q4 11	Q4 10	\$ growth	Local currency
Mobile customers (millions)	43.1	38.6	12%	
Mobile ARPU (US\$)	9.3	9.5	-3%	-2.7%
Revenues	1,177	1,069	10%	10.1%
EBITDA % of revenues	536 45.5%	497 46.5%	8% -1.0 _{pt}	7.3%
Capex* % of revenues	396 33.6%	272 25.5%	45% 8.0 pt	
Operating Free Cash Flow ** % of revenues	300 25.4%	310 29.0%	-3% -3.5 pt	

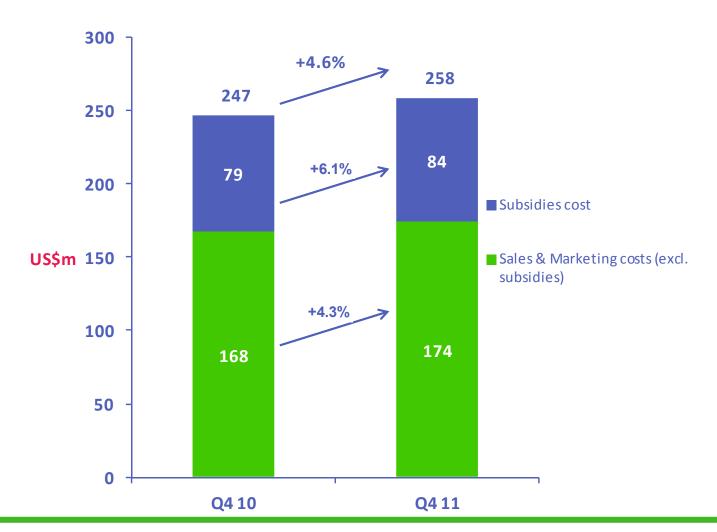
Revenue growth at 10.1% EBITDA margin at 45.5% impacted by revenue mix

^{*}Excluding capitalization of leasing costs for existing towers

^{**} EBITDA - CAPEX + proceeds from disposal of infrastructure - Taxes +/- Working Capital movements

Selective commercial investments





Lower growth of subsidies due to: 1) focus on ROIC, 2) tighter control procedures in place & 3) entry-level handsets increasingly available

Financial Highlights Full Year



US\$ million		FY 11	FY 10	\$ growth	Local currency
Mobile custom	ers (millions)	43.1	38.6	12%	currency
Mobile ARPU (US\$)	9.4	9.4	0%	-2.4%
Revenues		4,530	4,018	13%	10.5%
EBITDA % of revenues		2,087 46.1%	1,896 47.2%	10% - 1.1 pt	7.5%
Capex* % of revenues		848 18.7%	704 17.5%	20% +1.2 pt	
Operating Free % of revenues	e Cash Flow **	1,204 26.6%	1,047 26.0%	15% +0.5 pt	

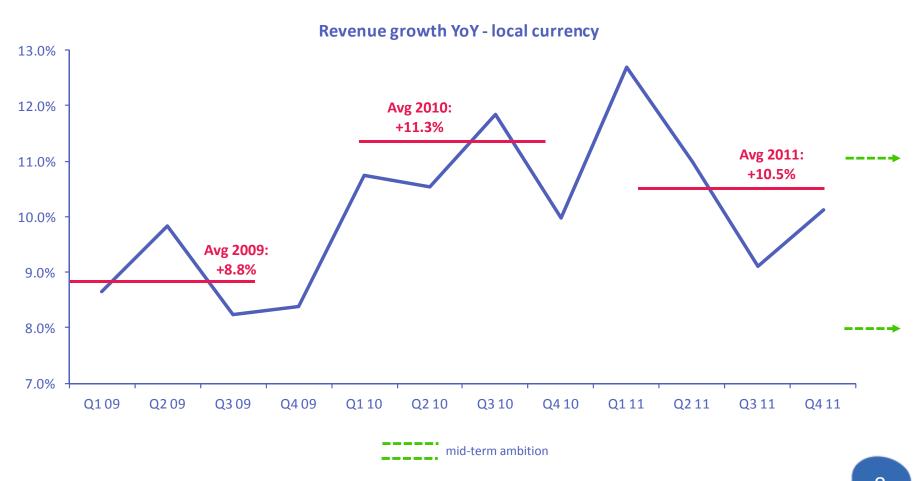
Revenue growth at 10.5% and EBITDA margin at 46.1% Increased investments in commercial activities and capex year on year Record cash-flow generation > \$1 billion OFCF for the 2nd year in a row

^{*}Excluding capitalization of leasing costs for existing towers

^{**} EBITDA - CAPEX + proceeds from disposal of infrastructure - Taxes +/- Working Capital movements

Sustainable revenue growth





ARPU* evolution



US\$	Q4 11	YoY**	Q3 11	Q2 11	Q1 11	Q4 10
Central America	12.0	-2.6%	11.8	11.9	12.1	12.2
South America	13.4	+2.2%	13.5	13.2	12.3	12.7
Latin America	12.7	-0.1%	12.7	12.5	12.2	12.5
Africa	4.8	-5.5%	4.9	5.1	5.2	5.4
Total Millicom	9.3	-2.7%	9.3	9.4	9.3	9.5

Stable ARPU in Latin America
Lower decline in Africa despite continuous focus on affordability

38% of customers generating 86% of revenues in Latin America



	Revenue share Latin America						
	Q4 11	Q4 10	Change				
ARPU > \$10	86.4%	85.7%	+0.7 pt				
ARPU < \$10	13.6%	14.3%	-0.7 pt				
Total	100.0%	100.0%					

# customers (millions) Q4 11 %						
9.7	37.7%					
16.1	62.3%					
25.8	100.0%					

Focus on high value customers producing good results

Revenues by service



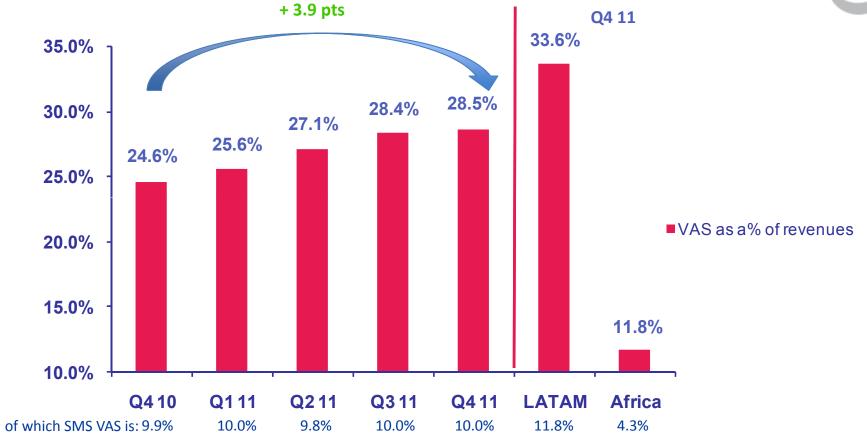
US\$m	Q4 11	Q4 10	\$ growth	Local currency	
Voice	746	725	3%	3.6%	
% of Voice+VAS revenues	71.5%	75.4%	-3.9 pt		
VAS - SMS	105	95	10%	8.0%	
% of Voice+VAS revenues	10.0%	9.9%	+0.1 _{pt}	- \	+24.4% 'AS grow
VAS-non SMS	193	141	37%	35.5%	
% of Voice+VAS revenues	18.5%	14.7%	+3.8 pt		
Other *	134	109	23%	23.0%	
Total Revenues	1,177	1,069	10%	10.1%	_

Resilient voice growth at +4% in local currency Non-SMS VAS growing strongly at +36% SMS continues to grow VAS exceeding \$1.1 billion in 2011

^{*} Telephone & Equipment + Cable revenues

VAS contributing >28% of revenues





In Latin America more than 1/3 of revenues come from VAS



Category review

Revenues by category



US\$m	Q4 11	Q4 10	Local currency growth	Contribution to recurr. rev.* growth Q4 11	
Communication (voice, SMS)	851	820	4%	33%	
Information (Data services)	137	95	43%	46%	
of which Mobile Data	98	61	58%	40%	
Entertainment (TV, Ringback tones, games)	84	78	8%	7%	00%
Solutions (Tigo Lends You, Give me balance)	31	23	32%	9%	
MFS (Tigo Cash)	4.6	0.4	na	5%	
Others (T&E, inbound roaming, other revenues)	69	53	29%		
Total revenues	1,177	1,069	10%		

Focus on new categories is delivering growth with >15% of recurring revenues derived from Information, Solutions and MFS

^{*} recurring revenues= Communication+Information+Entertainment+Solution+MFS revenues

Good growth in data revenue in Latin America (2G+3G)



Latin America	Q4 2011	Q3 2011	QoQ growth
Total data users* 2G+3G (millions)	3.9	3.7	6%
% of total customers of which:	15.6%	14.7%	0.9 pt
3G Data users* (millions)	1.9	1.7	14%
% of total customers	7.7%	6.8%	1.0 pt
Total Data Revenue 2G+3G of which:	93.0	89.1	4%
Handsets (US\$)	50.5	45.8	10 %
Datacards (US\$)	42.5	43.3	-2%
Data revenues 2G+3G as % of total mobile recurring revenues	11.8%	11.3%	0.5 pt
Data ARPU 2G+3G			
Handsets (US\$)	6.4	6.5	-1%
Datacards (US\$)	15.9	16.6	-4%
Data ARPU 3G only			
Handsets (US\$)	10.3	11.0	-6%
Datacards (US\$)	16.1	17.1	-6%

^{*}To better reflect real consumption of data, from Q3 2011 a data user is now defined as a customer who has used at least 250Kb of capacity over the last 30 days

Product penetration



Total MIC	Q4 11	Q4 10	Change	Highest market	Lowest market
			(pts)	Q4 11	Q4 11
SMS (communication)	56.0%	58.0%	-1.9	88.4%	22.5%
Ring Back Tone (entertainment)	25.0%	25.4%	-0.3	38.4%	6.1%
Data (2G+3G)	11.8%	8.2%	+3.7	27.8%	0.1%
out of which 3G (information)	6.3%	4.3%	+2.1	13.2%	0.8%
Tigo Lends You (solutions)	38.1%	32.4%	+5.7	60.7%	20.3%
Tigo cash (MFS)	6.5%	na	na	20.2%	0.4%

Room for further growth through increased penetration of existing services

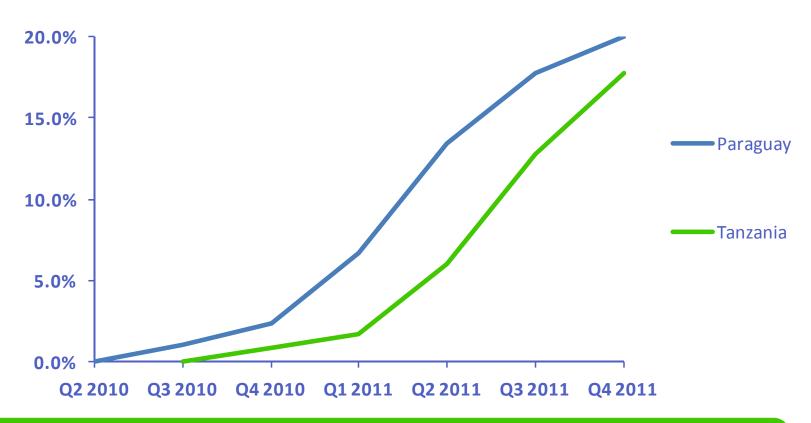
SMS-/Ring Back Tone: Starting from Q1 11 (previous periods reported on comparable basis), an SMS/ Ring Back Tone user is defined as a customer who used SMS peer-to-peer/RBT services over the last 30 days

Data:Starting from Q3 11 (previous periods reported on comparable basis), to better reflect real consumption of data, a data user is defined as a customer who has used at least 250Kb of capacity over the last 30 days

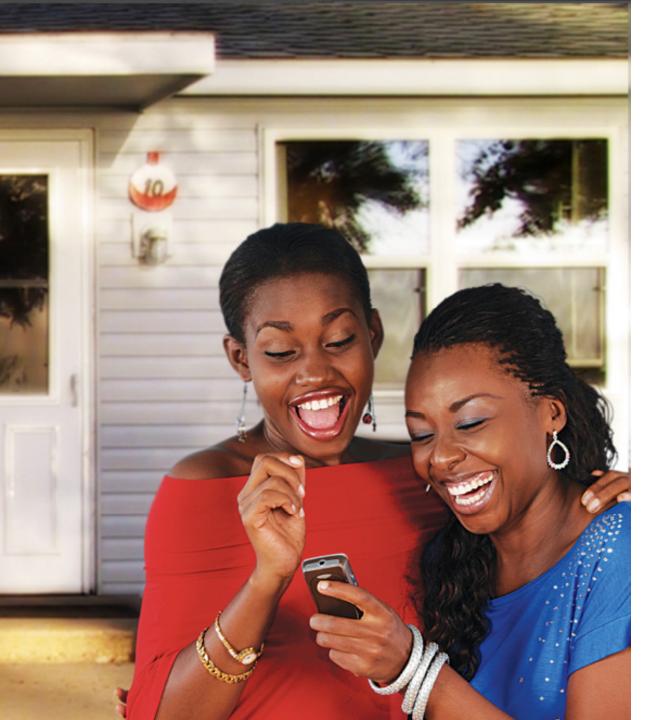
Tigo Cash gaining momentum



Tigo Cash penetration % in first 2 markets launched (as a % of mobile customers)



Tigo Cash launched in 7 markets, 3 more launches planned in 2012 (Bolivia, Chad and DRC)



Regional review

Quarterly Highlights – Central America YoY



US\$m	Q4 11	Q4 10	Reported growth	Local currency growth
Mobile customers (millions)	14.6	13.5	8%	
Mobile ARPU (US\$)	12.0	12.2	-2%	-2.6%
Revenues	478	447	7%	6.2%
EBITDA % of revenues	245 51.3%	229 51.3%	7% +0.0 pt	6.3%
Capex % of revenues	90 18.8%	82 18.3%	9% + 0.5 pt	
Operating Free Cash Flow % of revenues	131 27.3%	186 41.5%	-30% -14.2pt	

Revenue growth at 6.2% in LC, up from 4.9% in Q3
Stable EBITDA margin at 51% with controlled subsidies
Solid cash flow generation

Quarterly Highlights – South America YoY



	US\$m	Q4 11	Q4 10	Reported growth	Local currency growth
ı	Mobile customers (millions)	11.2	10.1	10%	
-	Mobile ARPU (US\$)	13.4	12.7	5%	2.2%
	Revenues	450	383	18%	14.4%
_	EBITDA % of revenues	189 41.9%	168 43.9%	12% - 2.0 pt	7.5%
	Capex* % of revenues	160 35.6%	112 29.2%	43% +6.4 pt	
	Operating Free Cash Flow % of revenues	92 20.4%	69 18.0%	33% +2.4 pt	

Margin erosion with additional subsidies and one-off items
Strong cash flow generation

^{*} Excluding capitalization of leasing costs for existing towers

Quarterly Highlights – Africa YoY



US\$m	Q4 11	Q4 10	Reported growth	Local currency growth
Mobile customers (millions)	17.3	15.0	16%	
Mobile ARPU (US\$)	4.8	5.4	-11%	-5.5%
Revenues	249	239	4%	10.6%
EBITDA % of revenues	102 41.0%	100 41.7%	2% -0.7 pt	9.2%
Capex* % of revenues	145 58.1%	78 32.7%	85% +25.4 pt	
Operating Free Cash Flow % of revenues	83 33.3%	72 30.3%	+2.9 pt	

Back to double-digit growth

Corrective actions taken in Ghana and Senegal

High Capex in the quarter due to phasing, FY in line with our targets

^{*} Excluding capitalization of leasing costs for existing towers



Financial review

Evolution of taxes



US\$m	Q4 11	Q3 11	Q2 11	Q1 11
PBT	243	304	214	311
Reported taxes of which:	-9	166	-57	-82
Non recurring items *	57	231	0	0
Normalized tax expenses**	-66	-64	-57	-82
Normalized tax rate	27.4%	21.2%	26.8%	26.4%

Normalized tax rate in 2011 at 25.2% (27% in 2010)

^{*} DTA Colombia

^{**}Excluding non recurring items

EPS growth of 9% in Q4 11 partly impacted by forex



US\$ million	Q4 11	Q4 10	\$ growth	1
EBITDA	536	497	8%	
Corporate costs	-35	-30	16%	Building categories
Depreciation	-185	-167	11%	Positive adj. Colombia Q410
Net Finance Costs	-45	-57	-21%	Debt at operating level
Taxes	-66	-52	27%	Excluding DTA recorded in Colombia
Forex gain/loss	-12	2		
Others	-17	-23		Minorities
Normalized Net Profit *	176	170	4%	
No. of shares (millions)	102.3	106.9		Share buy-back
Normalized EPS	1.72	1.59	9%	

^{*} Excluding exceptional items 24

Strong normalized EPS growth in 2011: +26%



US\$ million	FY 11	FY 10	\$ growth	1
EBITDA	2,087	1,896	10%	
Corporate costs	-113	-106	7%	
Depreciation	-739	-691	7%	Higher capex
Net Finance Costs	-172	-204	-16%	Debt at operating I
Taxes	-270	-242	12%	
Forex gain/loss	-29	-30	-5%	
Others	-26	-17		Minorities
Normalized Net Profit *	738	607	22%	
No. of shares (millions)	104.2	108.2		Share buy-back
Normalized EPS	7.09	5.61	26%	

Free Cash Flow





Record FCF in 2011 (21.7% of revenues)

of revenue

^{*} EBITDA – Capex +/- WC –Interests – Taxes – Corporate costs

Shareholder remuneration



- \$2.4 dividend per share to be paid in 2012 will be proposed to the AGM on May 29 (33% growth in ordinary dividend).
- Share buy back program of up to \$300m to be executed in Stockholm, in the US or through MTFs
- Excess cash to be returned to shareholders
- Revised Dividend Policy:
 - At least \$2 per share (up from \$1.2 per share)
 - At least 30% dividend payout, based on Normalized Net Profit (up from 25%)

Asset productivity - Towers



- Full completion of tower transaction in Ghana
- Further closings in Tanzania and Colombia in Q4 11 with approx 2/3rds of committed towers in each market transferred by YE11
- First closing in DRC in Q4 11 around 50% of towers transferred by YE11.
- Acquisition of a 40% minority equity interest in "ATC Infraco" in Colombia (JV with American Towers)
- ⇒Total cash proceeds expected \$ 333m 2011-13
 - \Rightarrow \$163 million received in 2011
 - \Rightarrow \$ 140 million expected in 2012
 - \Rightarrow \$ 30 million expected in 2013

Leverage: Net Debt/EBITDA



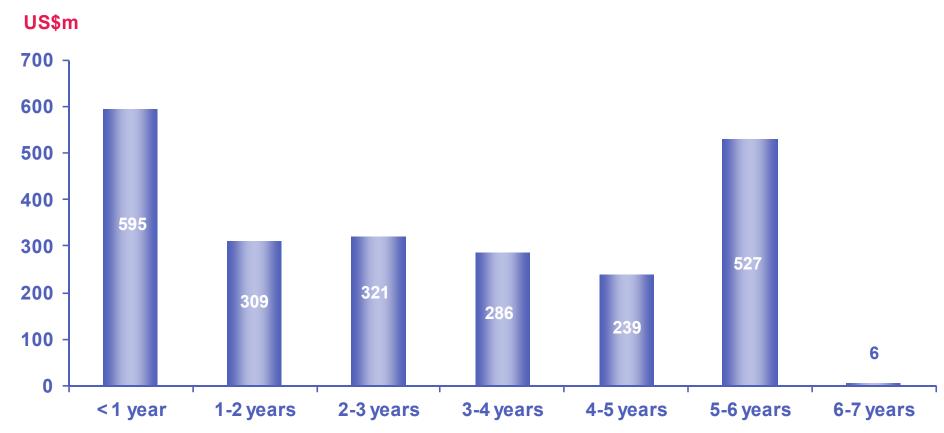
Q4 11	Q3 11	Change	
2,438	2,209	229	
931	1,054	-123	
1,507	1,157	350	
0.7	0.5		
	2,438 931 1,507	2,438 2,209 931 1,054 1,507 1,157	

Some re-leverage following shareholder returns in 2011

^{*} Including pledged deposits and time deposits

Gross Debt maturity*





Average maturity at 3 years 48% of gross debt at fixed rates

^{*} Excluding finance leases

Guidance for 2012



• EBITDA margin around mid 40s

Capex not to exceed 20% of revenues

• OFCF margin around 20%

New organization structure



- New organization structure introduced with 3 key components:
 - 14 in-market organizations
 - 5 Global Categories (Communication, Information, Entertainment, Solutions and MFS)
 - Global Support Functions
- Objective to accelerate the development of new products in our categories, deepen consumer understanding skills and innovate Go-To-Market strategies
- Implementation throughout 2012



Appendix

Overview



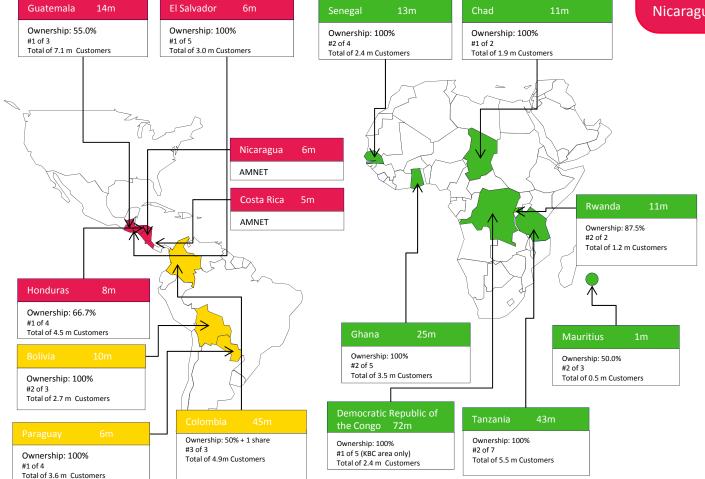
Central America: 28m

South America:

Africa*: 176m

Mobile operations' pops under license: 265m

Amnet: 39m
Guatemala 14m
El Salvador 6m
Honduras 8m
Costa Rica 5m
Nicaragua 6m



Mobile revenue growth driven by value focus





^{*} Revenue = customers x ARPU in local currency

^{**} Mobile ARPU based on total revenues excluding cable and roaming

Revenue by service - LATAM



US\$m	Q4 11	Q4 10	\$ growth	Local currency
Voice	532	515	3%	2%
% of Voice+VAS revenues	66.4%	70.8%	-5.6 pt	
VAS - SMS	94	83	13%	9%]
% of Voice+VAS revenues	11.8%	11.5%	+0.1 pt	+23.7% VAS grow
VAS non-SMS	175	129	36%	33%
% of Voice+VAS revenues	21.9%	17.7%	+5.5 pt	
Other *	127	103	23%	23%
Total Revenues	928	830	12%	9%

Good momentum in non-SMS VAS growth at +33% Growth of SMS +9%

³⁶

Revenue by service evolution - LATAM



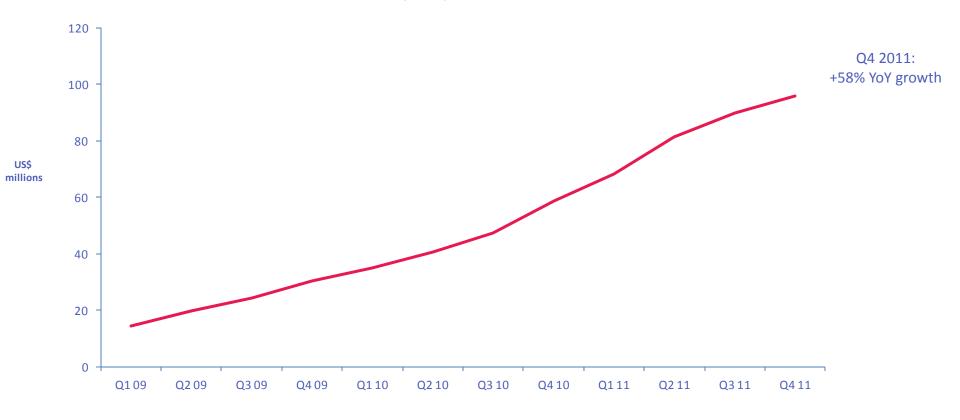


VAS revenue above 1/3 of mobile revenues (Voice + VAS)

Strong growth of mobile data revenue (2G+3G) in Latin America







Commercial investment in 3G shows good results 47% of LATAM's recurring revenue growth coming from mobile data

Revenue split by service - Africa



US\$m	Q4 11	Q4 10	\$ growth	Local currency
Voice	214	210	2%	8%
% of Voice+VAS revenues	88.2%	89.9%	-1.7 pt	
VAS - SMS	10	12	-10%	-2%
% of Voice+VAS revenues	4.3%	4.9%	-0.6 pt	+31. VAS gro
VAS-non SMS	18	12	51%	62%
% of Voice+VAS revenues	7.5%	5.2%	+2.3 pt	
Other *	7	5	19%	21%
Total Revenues	249	239	4%	11%

Voice growth at 8% Good momentum in non-SMS VAS growth at +62%

^{*} Telephone & Equipment + Cable revenues

Revenue split evolution - Africa





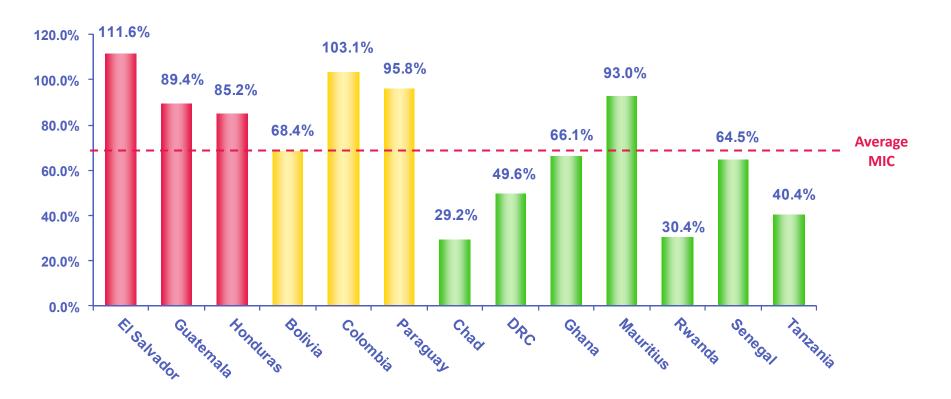
VAS revenue almost 12% of mobile revenues (Voice + VAS)

Penetration rates



CAM Avg penetration 92.9% SAM Avg penetration 96.2% Africa *
Avg penetration
47.9%

MIC Avg penetration 68.8%

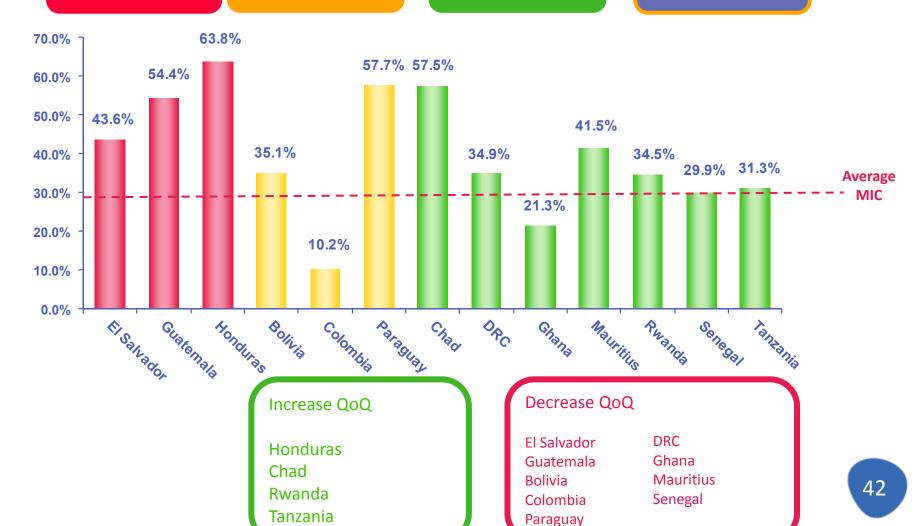


 $[\]ensuremath{^{*}}$ For DRC , only penetration in Kinshasa-BAS Congo area is considered

Market Share



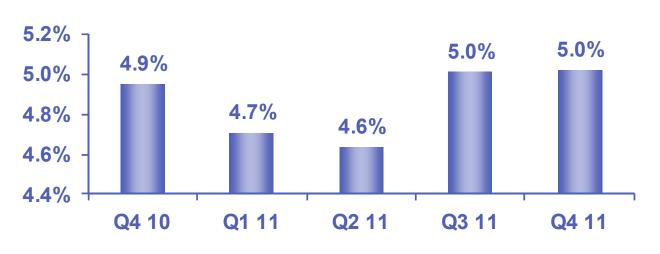
CAM Avg Market Share 54.1% SAM Avg Market Share 18.1% Africa Avg Market Share 30.6% MIC Avg Market Share 29.7%

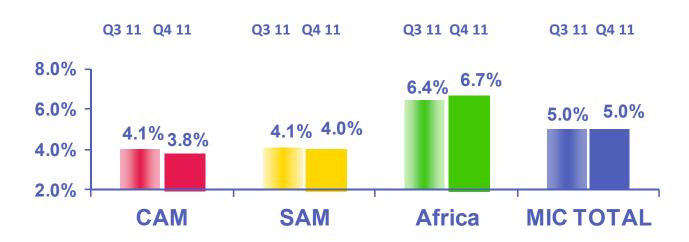


Stable churn



MIC TOTAL





Market share evolution



	Market share* (%)							
	Total	Central Am.	South Am.	Africa				
Q4 11	29.7%	54.1%	18.1%	30.6%				
Q3 11	30.4%	54.3%	18.7%	31.3%				
Q2 11	30.5%	54.4%	18.6%	31.7%				
Q1 11	29.9%	54.4%	18.2%	30.8%				
Q4 10	29.8%	53.8%	18.1%	31.1%				

Focus on high value customers triggers decrease in customer market share

⁴⁴

Movements of currencies vs USD YoY



			Closing rate Q4 11	Closing rate Q4 10	Change	Average rate Q4 11	Average rate Q4 10	Change
	Guatemala	GTQ	7.81	8.02	3%	6.92	8.03	14%
Central America	Honduras	HNL	19.12	18.90	-1%	18.97	18.89	0%
Central America	Nicaragua	NIO	22.97	21.88	-5%	22.84	21.75	-5%
	Costa Rica	CRC	511.84	512.97	0%	511.99	510.41	0%
	Bolivia	вов	6.91	6.99	1%	6.92	7.01	1%
South America	Colombia	COP	1,942.70	1,918.75	-1%	1,926.42	1,880.98	-2%
	Paraguay	PYG	4,478.00	4,645.00	4%	4,315.50	4,797.58	10%
	Ghana	GHS	1.64	1.49	-10%	1.60	1.45	-11%
	Mauritius	MUR	29.33	30.45	4%	29.00	30.29	4%
Africa	Senegal/Chad	XAF	506.99	489.70	-4%	489.51	486.91	-1%
	Rwanda	RWF	604.14	594.00	-2%	602.16	591.81	-2%
	Tanzania	TZS	1,578.15	1,459.50	-8%	1,672.76	1,487.60	-12%

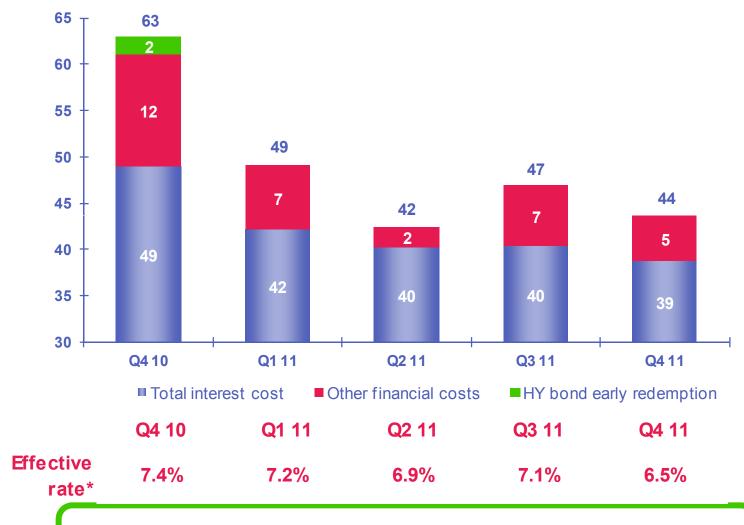
Cash Flow generation



OFCF in m\$	Q4 11	Q4 10	Change	
Central America	131	186	-30%	
South America	92	69	33%	
Africa	83	72	15%	
Other (incl. Corporate)	-6	-16		
Millicom	300	310	-3%	
% of revenues	25.5%	29.0%	-3.5 pt	J

Quarterly Interest expense





Average effective interest rate of 6.9% in 2011

^{*} Effective rate calculated on loan interest expenses

Market Overview – by Segment

1	

Millicom Segments	Central America	South America	Africa	Total
Market Overview				
Population (million)	28	61	176	265
Mobile Penetration	92.9%	96.2%	47.9%	68.8%
Operational Data				
Total Mobile customers (000)	14.6	11.2	17.3	43.1
Attrib. Customers (000)	11.4	11.2	17.1	39.6
Capex (\$m- excl Corporate)	90	160	145	395
Capex as % of revenue	18.8%	35.6%	58.1%	33.5%
Churn	3.8%	4.0%	6.7%	5.0%
Cell sites '000	5.6	5.1	4.3	14.9
Outlets 000'	133	177	371	682
Key Financials (Attributable)				
Revenue (\$m)	478	450	249	1,177
EBITDA (\$m)	245	189	102	536
EBITDA Margin	51.3%	41.9%	41.0%	45.5%

Market Overview – LATAM



Latin America		Central America	l		South America	
	El Salvador	Guatemala	Honduras	Bolivia	Colombia	Paraguay
Shareholding	100.0%	55% (p)	66.7%	100.0%	50% + 1 share	100.0%
License Period (yrs)	20 yrs fr 1998	15 yrs fr 2003	25 yrs fr 1996	20 yrs fr 1995	10 yrs fr 2003	5 yrs renewal
Date of Expiry	2018	2018	2021	2015	2013	2016
Market Overview						
Population (M)	6	14	8	10	45	6
GDP per Pop (PPP) \$	7,300	5,200	4,200	4,800	9,800	4,900
Mobile Penetration	111.6%	89.4%	85.2%	68.4%	103.1%	95.8%
Market Position	One of Five	One of Three	One of Four	Two of Three	Three of Three	One of Four
Market Share	43.6%	54.4%	63.8%	35.1%	10.2%	57.7%
Operational Data						
· Total Customers	3,026,854	7,122,987	4,476,593	2,686,504	4,854,354	3,613,754
Cell sites	1,048	2,981	1,536	982	3,095	983
Other Operators	Digicel	America Movil	Digicel	Entel	America Movil	Personal
	America Movil	Telefonica	America Movil	Viva	Telefonica	America Movil
	Telefonica		Honducel			Vox
	Red					
Main commodities exported	Coffee	Coffee	Coffee	Lithium	Coffee	Soy
	Sugar	Sugar	Bananas	Natural gas	Oil	Cassava

Market Overview – Africa



Africa	Chad	DRC	Ghana	Mauritius	Rwanda	Senegal	Tanzania
Shareholding	100.0%	100.0%	100.0%	50% (p)	87.5%	100.0%	100.0%
License Period (yrs)	10 yrs fr 2004	20 yrs fr 1997	15 yrs fr 2004	15 yrs fr 2000*	15 yrs fr 2008	20 yrs fr 1998	25 yrs fr 2007
Date of Expiry	2014	2017	2019	2016	2022	2018	2032
Market Overview							
Population (million)	11	72	25	1	11	13	43
GDP per pop (PPP) \$	1,800	300	1,600	13,500	1,100	1,900	1,500
Mobile Penetration	29.2%	49.6%	66.1%	93.0%	30.4%	64.5%	40.4%
Market Position	One of Three	One of Five ***	Two of Five	Two of Three	Two of Two	Two of Four	Two of Seven
Market Share	57.5%	34.9%	21.3%	41.5%	34.5%	29.9%	31.3%
Operational Data							
Total Customers	1,894,278	2,381,987	3,508,372	497,882	1,192,259	2,378,500	5,450,766
Cell sites **	377	774	812	290	261	619	1,173
Other Operators	Bharti	Bharti	MTN	Orange	MTN	Orange	Vodacom
·	Salam	Vodacom	Vodafone	MTML		Expresso	Bharti
		CCT	Bharti			Kirene	Zantel
		Standard	Expresso				TTCL Mobile
			·				BOL
							Sasatel
Main commodities exported	Petroleum	Coffee	Bauxite	Sugar	Coffee	Fish	Coffee
	Cotton	Diamonds	Cocoa	Tea	Natural gas	Cotton	Cashew nuts

^{*} Amended and extended by one year in 2006

^{**} for DRC 564 sites are active

^{***} Only Kinshasa/ Bas Congo area

Merci!

Gracias!

Thank you!

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