Unaudited Interim
Condensed Consolidated
Financial Statements of
Telefónica Celular del
Paraguay S.A.

For the six month period ended June 30, 2018

August 14, 2018



# Unaudited interim condensed consolidated income statement for the six-month period ended June 30, 2018

		Six months ended	Six months ended
PYG millions	Notes	June 30, 2018	June 30, 2017
Revenue		1,579,145	1,534,299
Cost of sales		(329,510)	(312,925)
Gross profit		1,249,635	1,221,374
Operating expenses		(501,435)	(499,173)
Depreciation		(181,562)	(185,916)
Amortization		(73,130)	(68,248)
Other operating income (expenses), net	4	94,291	(56)
Operating profit		587,799	467,981
Interest expense		(136,739)	(102,759)
Interest and other financial income		1,632	3,185
Exchange loss, net		(24,553)	6,471
Profit before taxes		428,139	374,878
Charge for taxes, net		(60,674)	(62,116)
Net profit and comprehensive income for the period		367,465	312,762
Attributable to:			
Equity holders of the company		367,465	312,762



# Unaudited interim condensed consolidated statement of financial position as at June 30, 2018

		30 June	31 December
PYG millions	Notes	2018	2017
ASSETS			
NON-CURRENT ASSETS			
Intangible assets, net	6	1,101,391	970,506
Property, plant and equipment, net	5	1,757,431	1,834,218
Deferred tax assets		39,123	51,237
Contract costs, net	2	500	-
Other non-current assets		60,342	38,873
TOTAL NON-CURRENT ASSETS		2,958,787	2,894,834
CURRENT ASSETS			
Inventories, net		65,620	43,276
Trade receivables, net		391,729	386,525
Contract assets, net	2	70,239	-
Amounts due from related parties ST	9	1,766,742	1,169,214
Prepayments and accrued income		172,710	157,920
Supplier advances for capital expenditure		21,919	5,737
Other current assets		91,608	16,247
Cash and cash equivalents		297,628	488,046
TOTAL CURRENT ASSETS		2,878,195	2,266,965
Assets held for sale	4	11,400	38,456
TOTAL ASSETS		5,848,382	5,200,255



# Unaudited interim condensed consolidated statement of financial position as at June 30, 2018 (continued)

		30 June	31 December
PYG millions	Notes	2018	2017
EQUITY AND LIABILITIES EQUITY			
Share capital and premium		164,008	164,008
Legal reserve		50,110	50,110
Other reserves		7,493	5,032
Retained profits		866,094	124,440
Profit for the year attributable to equity holders		367,465	703,214
Equity attributable to owners of the Company		1,455,170	1,046,804
TOTAL EQUITY		1,455,170	1,046,804
LIABILITIES			
Non-current liabilities			
Debt and financing	7	2,733,728	2,631,136
Provisions and other non-current liabilities		435,707	304,798
Total non-current liabilities		3,169,435	2,935,934
Current liabilities			
Debt and financing	7	125,828	94,951
Payables and accruals for capital expenditure		239,581	343,524
Other trade payables		238,354	192,908
Amounts due to related parties	9	82,101	75,723
Accrued interest and other expenses		200,098	188,378
Current income tax liabilities		31,423	79,904
Contract liabilities	2	40,644	-
Provisions and other current liabilities		258,393	231,853
Total current liabilities		1,216,422	1,207,241
Liabilities directly associated with assets held for sale	4	7,355	10,276
TOTAL LIABILITIES		4,393,212	4,153,451
TOTAL EQUITY AND LIABILITIES		5,848,382	5,200,255



# Unaudited interim condensed consolidated statement of cash flows for the six-month period ended June 30, 2018

PYG millions	Notes	June 30, 2018	June 30, 2017
Cash flows from operating activities			
Profit before taxes from continuing operations		428,139	374,878
Adjustments to reconcile to net cash:			
Interest expense (income), net		136,739	102,759
Interest and other financial income		(1,632)	(3,185)
Exchange gain/(loss) on foreign exchange		24,553	6,471
Adjustments for non-cash items:			
Depreciation and amortization		254,692	254,164
Loss/(gain) on disposal and impairment of assets, net		(94,291)	56
Changes in working capital:			
Decrease in trade receivables, prepayments and other current		(470.040)	40.400
assets		(179,819)	43,138
Decrease in inventories		(22,344)	(28,992)
Increase (decrease) in trade and other payables		122,938	(51,404)
Total changes in working capital		(79,225)	(37,258)
Interest paid		(114,573)	(80,055)
Interest received		345	282
Taxes paid		(102,360)	(158,862)
Net cash provided by operating activities		452,387	446,308
Cash flows from investing activities:			
Purchase of intangible assets and licenses	6	(265,491)	(177,218)
Purchase of property, plant and equipment	5	(94,204)	(75,369)
Proceeds from sale of property, plant and equipment	4, 5	219,802	-
Debt and other financing granted to related parties, net		(551,256)	-
Net cash used in investing activities		(691,149)	(252,587)
Cash flows from financing activities:			
Repayment of debt and financing		(42,510)	(22,132)
Proceeds from issuance of debt and other financing		85,000	-
Payment of dividends to equity holders		-	(335,613)
Net cash used by financing activities		42,490	(357,745)
Exchange impact on cash and cash equivalents, net		5,854	(10,645)
Net increase in cash and cash equivalents		(190,418)	174,669
Cash and cash equivalents at the beginning of the year		488,046	310,922
Cash and cash equivalents at the end of the year		297,628	136,253



Unaudited interim condensed consolidated statements of changes in equity for the six-month period and years ended June 30, 2018, December 31, 2017 and December 31, 2016

PYG millions	Number of shares	Share Capital	Retained profits	Legal reserve s	Other Reserves	Total equity
Balance as of December 31, 2016	10,000	164,008	776,097	50,110	-	990,215
Total comprehensive income for the period	-	-	703,214	-	-	703,214
Dividends	-	-	(651,657)	-	-	(651,657)
Share based compensation	-	-	-	-	5,032	5,032
Balance as of December 31, 2017	10,000	164,008	827,654	50,110	5,032	1,046,804
Total comprehensive income for the period	-	-	367,465	-	-	367,465
Adjustment on adoption of IFRS 15 and IFRS 9 (net of tax) (i)	-	-	38,440	-	-	38,440
Share based compensation	<u>-</u>	-	-	-	2,461	2,461
Balance as of June 30, 2018	10,000	164,008	1,233,559	50,110	7,493	1,455,170

<sup>(</sup>i) See note 2 for details about changes in accounting policies.



# Notes to the unaudited interim condensed consolidated statements

#### 1. ORGANIZATION

Telefónica Celular del Paraguay S.A. (the "Company"), a Paraguayan Company, and its subsidiaries: Teledeportes Paraguay S.A. and Lothar Systems S.A. (the "Group" or "Telecel") is a Paraguayan group providing communications, information, entertainment and solutions in Paraguay. The Company maintains multiple license contracts with Comision Nacional de Telecomunicaciones (Conatel), the regulator of the telecommunications system in Paraguay, to operate cellular and cable telephony business in Paraguay. The Company was formed in 1992. The general administration of the Company is located at Zavala Cue esq. Artilleria, Fernando De La Mora, Paraguay.

Telecel is a wholly owned subsidiary of Millicom International III N.V. The ultimate parent company is Millicom International Cellular S.A. a Luxembourg Société Anonyme whose shares are traded on the Stockholm stock exchange under the symbol MIC and over the counter in the US under the symbol MIICF.

#### 2. SUMMARY OF CONSOLIDATION AND ACCOUNTING POLICIES

These interim condensed consolidated financial statements of the Group are unaudited. They are presented in Paraguayan Guaranies and have been prepared in accordance with International Accounting Standard ("IAS") 34 'Interim Financial Reporting' issued by the International Accounting Standard Board (IASB). In the opinion of management, these unaudited interim condensed consolidated financial statements reflect all adjustments that are necessary for a proper presentation of the results for interim periods. The Company's operations are not affected by significant seasonal or cyclical patterns.

These unaudited interim condensed consolidated financial statements should be read in conjunction with the audited consolidated financial statements for the year ended December 31, 2017. These financial statements are prepared in accordance with consolidation and accounting policies consistent with the 2017 consolidated financial statements, except for the changes described below.

The following changes to standards effective for annual periods starting on January 1, 2018 have been adopted by the Group:

• IFRS 15 "Contracts with customers" establishes a five-step model related to revenue recognition from contracts with customers. Under IFRS 15, revenue is recognized at amounts that reflect the consideration that an entity expects to be entitled to in exchange for transferring goods or services to a customer. The Group adopted the accounting standard on January 1, 2018 and identified limited impact on its Group financial statements. IFRS 15 mainly affects the timing of recognition of revenue as it introduces more differences between the billing and the recognition of the revenue. However, it does not affect the cash flows generated by the Group.

As a consequence of adopting this Standard:

- 1) some revenue is recognized earlier, as a larger portion of the total consideration received in a bundled contract is attributable to the component delivered at contract inception (i.e. typically a subsidized handset). Therefore, this produces a shift from service revenue (which decreases) to the benefit of Telephone and Equipment revenue. This results in the recognition of a Contract Asset on the statement of financial position, as more revenue is recognized upfront, while the cash will be received along the subscription period (which is usually between 12 to 24 months). Contract Assets (and liabilities) are reported on a separate line in current assets/liabilities even if their realization period is longer than 12 months. This is because they are realized / settled as part of the normal operating cycle of our core business.
- 2) the cost incurred to obtain a contract (mainly commissions) is now capitalized in the statement of financial position and amortized over either the average customer retention period or the contract term, depending on the circumstances. This results in the recognition of Contract Costs being capitalized under non-current assets on the statement of financial position.
- 3) there is no material changes for the purpose of determining whether the Group acts as principal or an agent in the sale of products.
- 4) the presentation of certain amounts in the balance sheet has been changed to reflect the terminology of IFRS 15:
  - a. Contract assets recognized in relation to service contracts.
  - b. Contract costs in relation to capitalised cost incurred to obtain a contract (mainly commissions).
  - c. Contract liabilities in relation to service contracts were previously included in trade and other payables

Management identified some other adjustments that are much less meaningful than the adjustments explained above.



# 2. SUMMARY OF CONSOLIDATION AND ACCOUNTING POLICIES (Continued)

The Group has adopted the standard using the cumulative catch-up transition method. Hence, the cumulative effect of initially applying the Standard has been recognized as an adjustment to the opening balance of retained earnings as at January 1, 2018 and comparatives have not be restated in accordance with the transitional provisions in IFRS 15. The impact on the opening balance of retained earnings as at January 1, 2018 is summarised in the table set out at the bottom of this section.

Additionally, the Group has decided to take some of the practical expedients foreseen in the Standard, such as:

- o Telecel does not adjust the transaction price for the means of a financing component whenever the period between the transfer of a promised good or service to a customer and the associated payment is one year or less; when the period is more than one year the significant financing component is adjusted, if material.
- o Telecel discloses in the Group Financial Statements the transaction price allocated to unsatisfied performance obligations only for contracts that have an original expected duration of more than one year (e.g. unsatisfied performance obligations for contracts that have an original duration of one year or less will not be disclosed).
- Telecel applies the practical expedient not to disclose the price allocated to unsatisfied performance obligations, if the
  consideration from a customer directly corresponds to the value to the customer of the entity's performance to date (i.e, if
  billing = accounting revenue).
- o Telecel applies the practical expedient to recognize the incremental costs of obtaining a contract as an expense when incurred if the amortization period of the asset that Millicom otherwise would have recognized is one year or less.

#### Revenue recognition accounting policy applied from January 1, 2018 should now read as follows:

Revenue is recognised at an amount that reflects the consideration to which the Group expects to be entitled in exchange for transferring goods or services to a customer.

Post-paid connection fees are derived from the payment of a non-refundable/one-time fee charged to customer to connect to the network (e.g. connection / installation fee). Usually, it does not represent a distinct good or service, therefore does not give rise to a separate performance obligation and revenue is recognised over the minimum contract duration. Unless the fee is paid by a customer to get the right to receive goods or services without having to pay this fee again over his tenure with the Group (e.g. the customer can readily extend his contract without having to pay the same fee again), it shall be accounted for as a material right and revenue should be recognized over the customer retention period.

Post-paid mobile/cable subscription fees are recognised over the relevant enforceable/subscribed service period (recurring monthly access fees that do not vary based on usage). The service provision is usually considered as a series of distinct services that have the same pattern of transfer to the customer. Remaining unrecognised subscription fees are fully recognised once the customer has been disconnected.

Prepaid scratch/SIM cards are services where customers purchase a specified amount of airtime or other credit in advance. Revenue is recognized as the credit is used. Unused credit is carried in the statement of financial position as contract liability within other current liabilities. Upon expiration of the validity period, the portion of the contract liability relating to the expiring credit is recognized as revenue, since there is no longer an obligation to provide those services.

Telephone and equipment sales are recognised as revenue once the customer obtains control of the good. That criteria is fulfilled if the customer has the ability to direct the use and obtain substantially all of the remaining benefits from that good.

Customer premise equipment (CPE) are provided to customers as a prerequisite to receive the subscribed Home services and shall be returned at the end of the contract duration. Since CPEs provided over the contract term do not provide benefit to the customer on their own, they do not give rise to separate performance obligations and therefore are accounted for as part of the service provided to the customers.

Bundled offers are considered arrangements with multiple deliverables or elements, which can lead to the identification of separate performance obligations. Revenue is recognised in accordance to the transfer of goods or services to customers in an amount that reflects the relative standalone selling price of the performance obligation (e.g. sale of telecom services, revenue over time + sale of handset, revenue at a point in time).

*Principal-Agent,* some arrangements involve two or more unrelated parties that contribute to providing a specified good or service to a customer. In these instances, the Group determines whether it has promised to provide the specified good or service itself (as a principal) or to arrange for those specified goods or services to be provided by another party (as an agent). In cases the Group determines that it acts as a principal, revenue is recognized in the gross amount, whereas in cases the Group acts as an agent revenue is recognized in the net amount (i.e. provision payment).

# Unaudited Interim Condensed Consolidated Financial Statements For the six month period ended June 30, 2018



Revenue from the sale of cables, fiber, wavelength or capacity contracts, when part of the ordinary activities of the operation, is recognized as recurring revenue. Revenue is recognized when the cable, fiber, wavelength or capacity has been delivered to the customer, based on the amount expected to be received from the customer.

Revenue from operating lease of tower space is recognized over the period of the underlying lease contracts. Finance leases revenue is apportioned between lease of tower space and interest income.

• IFRS 9 "Financial Instruments" addresses the classification, measurement and recognition, and impairments of financial assets and financial liabilities as well as hedge accounting. It replaces the parts of IAS 39 that relate to the classification and measurement of financial instruments. IFRS 9 requires financial assets to be classified into two measurement categories: those measured at fair value, and those measured at amortized cost. The determination is made at initial recognition. The classification depends on the Group's business model for managing its financial instruments and the contractual cash flow characteristics of the instrument. For financial liabilities, the standard retains most of the IAS 39 requirements. The main change is that, in cases where the fair value option is taken for financial liabilities, the part of a fair value change due to an entity's own credit risk is recorded in other comprehensive income rather than the income statement, unless this creates an accounting mismatch. A final standard on hedging (excluding macro-hedging) has been issued in November 2013 which aligns hedge accounting more closely with risk management and allows to continue hedge accounting under IAS 39. IFRS 9 also clarifies the accounting for certain modifications and exchanges of financial liabilities measured at amortised cost.

The application of IFRS 9 did not have an impact for the Group on classification, measurement and recognition of financial assets and financial liabilities compared to IAS 39, but it has a limited impact on impairment of trade receivables and contracts assets (IFRS 15) as well as on amounts due from joint ventures and related parties — with the application of the expected credit loss model instead of the current incurred loss model. Similarly to IFRS 15 adoption, the Group adopted the standard using the cumulative catch-up transition method and therefore not restated comparative periods. Hence, the cumulative effect of initially applying the Standard has been recognized as an adjustment to the opening balance of retained earnings as at January 1, 2018 and comparatives have not be restated in accordance with the transitional provisions in IFRS 9. The impact on the opening balance of retained earnings as at January 1, 2018 is summarised in the table set out at the bottom of this section. Additionally, the Group continues applying IAS 39 rules with respect to hedge accounting. Finally, the clarification introduced by IFRS 9 on the accounting for certain modifications and exchanges of financial liabilities measured at amortised cost did not have an impact for the Group.

Financial Instruments accounting policies applied from January 1, 2018 should now read as follows:

i) Equity and debt instruments

# Classification

From January 1, 2018, the Group classifies its financial assets in the following measurement categories:

- those to be measured subsequently at fair value [either through Other Comprehensive Income (OCI), or through profit or loss], and
- those to be measured at amortised cost.

The classification depends on the Group's business model for managing the financial assets and the contractual terms of the cash flows.

For assets measured at fair value, gains and losses will either be recorded in profit or loss or OCI. For investments in equity instruments that are not held for trading, this will depend on whether the Group has made an irrevocable election at the time of initial recognition to account for the equity investment at fair value through other comprehensive income (FVOCI).

The Group reclassifies debt investments when and only when its business model for managing those assets changes.

### Measurement

At initial recognition, the Group measures a financial asset at its fair value plus, in the case of a financial asset not at fair value through profit or loss (FVPL), transaction costs that are directly attributable to the acquisition of the financial asset. Transaction costs of financial assets carried at FVPL are expensed in profit or loss.



Financial assets with embedded derivatives are considered in their entirety when determining whether their cash flows are solely payment of principal and interest.

#### Debt instruments

Subsequent measurement of debt instruments depends on the Group's business model for managing the asset and the cash flow characteristics of the asset. There are three measurement categories into which the group classifies its debt instruments:

- Amortised cost: Assets that are held for collection of contractual cash flows where those cash flows represent solely
  payments of principal and interest are measured at amortised cost. Interest income from these financial assets is
  included in finance income using the effective interest rate method. Any gain or loss arising on derecognition is
  recognised directly in profit or loss and presented in other gains/(losses), together with foreign exchange gains and
  losses. Impairment losses are presented as separate line item in the statement of profit or loss.
- FVOCI: Assets that are held for collection of contractual cash flows and for selling the financial assets, where the assets' cash flows represent solely payments of principal and interest, are measured at FVOCI. Movements in the carrying amount are taken through OCI, except for the recognition of impairment gains or losses, interest revenue and foreign exchange gains and losses which are recognised in profit or loss. When the financial asset is derecognised, the cumulative gain or loss previously recognised in OCI is reclassified from equity to profit or loss and recognised in 'Other non-operating (expenses) income, net'. Interest income from these financial assets is included in finance income using the effective interest rate method. Foreign exchange gains and losses and impairment expenses are presented as 'Other non-operating (expenses) income, net' in the statement of profit or loss.
- FVPL: Assets that do not meet the criteria for amortised cost or FVOCI are measured at FVPL. A gain or loss on a debt investment that is subsequently measured at FVPL is recognised in profit or loss and presented net within 'Other non-operating (expenses) income, net' in the period in which it arises.

# **Equity instruments**

The Group subsequently measures all equity investments at fair value. Where the Group's management has elected to present fair value gains and losses on equity investments in OCI, there is no subsequent reclassification of fair value gains and losses to profit or loss following the derecognition of the investment. Dividends from such investments continue to be recognised in profit or loss as other income when the Group's right to receive payments is established.

Changes in the fair value of financial assets at FVPL are recognised in 'Other non-operating (expenses) income, net' in the statement of profit or loss as applicable. Impairment losses (and reversal of impairment losses) on equity investments measured at FVOCI are not reported separately from other changes in fair value.

#### Impairmen**t**

From January 1, 2018, the Group assesses on a forward looking basis the expected credit losses associated with its debt instruments carried at amortised cost and FVOCI. The impairment methodology applied depends on whether there has been a significant increase in credit risk.

The Group applies the simplified approach permitted by IFRS 9, which requires expected lifetime losses to be recognised from initial recognition of the trade receivables.

The provision is recognized in the consolidated income statement within Cost of sales.

ii) Derivative financial instruments and hedging activities

The Group has opted to continue applying IAS 39 for hedge accounting. The accounting policy disclosed in the Group consolidated financial statements for the year ended December 31, 2017 remains therefore similar after IFRS 9 implementation.

The application of the following new standards or interpretations did not have an impact for the Group:

- Amendments to IFRS 2, Share based payments', on clarifying how to account for certain types of share-based payment transactions.
- Amendments to IFRS 4, 'Insurance contracts' regarding the implementation of IFRS 9, 'Financial instruments'.
- Annual improvements to IFRS Standards 2014–2016.

There are no other significant changes to standards effective for annual periods starting on January 1, 2018.



# 2. SUMMARY OF CONSOLIDATION AND ACCOUNTING POLICIES (Continued)

The application of IFRS 15 and IFRS 9 had the following impact on the Group financial statements as of January 1, 2018:

FINANCIAL POSITION \$ millions	As at January 1, 2018 before application	Effect of adoption of IFRS 15	Effect of adoption of IFRS 9	As at January 1, 2018 after application	Reason for the change
ASSETS					
Contract costs, net (non-current) <b>NEW</b>	-	519	-	519	(i)
Deferred tax asset	51,237	-	290	51,527	(vi)
Trade receivables, net (current)	386,525	-	2,739	389,264	(ii)
Contract asset, net (current) <b>NEW</b>	-	53,524	-	53,524	(iii)
LIABILITIES					
Contract liabilities (current) <b>NEW</b>	-	36,207	-	36,207	(iv)
Provisions and other current liabilities (current)	231,853	(21,510)	-	210,343	(v)
Deferred tax liability (non-current)	-	3,935	-	3,935	(vi)
EQUITY					
Retained profits	827,654	35,411	3,029	866,094	(vii)

- (i) This mainly represents commissions capitalised and amortised over the average contract term.
- (ii) Effect of the application of the simplified approach permitted by IFRS 9, which requires expected lifetime losses to be recognised from initial recognition of the receivables.
- (iii) Contract asset mainly represents subsidised handsets as more revenue is recognised upfront while the cash will be received along the subscription period (which is usually between 12 to 36 months).
- (iv) This mainly represents deferred revenue for goods and services not yet delivered to customers that will be recognised upon the goods are delivered and the services are provided to customers. The balance also comprises the revenue from the billing of subscription fees or 'one-time' fees at the inception of a contract that are deferred and will be recognised over the average customer retention period or the contract term.
- (v) Reclassification of deferred revenue to contract liabilities see previous paragraph.
- (vi) Tax effects of the above adjustments.
- (vii) Cumulative catch-up effect.

As of January 1, 2018, there is no impact on the statement of cash flows and on the EPS.

The following summarises the amount by which each financial statement line item is affected in the current reporting period by the application of IFRS 15 as compared to previous standard and interpretations:

_	For the six month period ended June 30, 2018			
INCOME STATEMENT \$ millions	As reported	Without adoption of IFRS 15	Effect of Change Higher/(Lower)	Reason for the change
Revenue	1,579,145	1,561,738	17,407	(i)
Cost of sales	(329,510)	(248,308)	(45,202)	(ii)
Operating expenses	(501,435)	(546,618)	45,183	(ii)

<sup>(</sup>i) Mainly for the shifting in the timing of revenue recognition due to the reallocation of revenue from service (over time) to telephone and equipment revenue (point in time).

<sup>(</sup>ii) Mainly for the reallocation of cost for selling devices due to shift from service revenue to telephone and equipment revenue. Also for the capitalisation and amortisation of contract costs.



# 2. SUMMARY OF CONSOLIDATION AND ACCOUNTING POLICIES (Continued)

	As at June 30, 2018				
FINANCIAL POSITION \$ millions	As reported	Without adoption of IFRS 15	Effect of Change Higher/(Lower)	Reason for the change	
ASSETS					
Contract costs, net (non-current)	500	-	500	(iii)	
Contract asset, net (current)	70,239	-	70,239	(iv)	
LIABILITIES					
Contract liabilities (current)	40,644	-	40,644	(v)	
Provisions and other current liabilities (current)	258,393	285,091	(26,638)	(vi)	
Deferred tax liability (non-current)	-	(3,935)	3,935	(vii)	
EQUITY					
Retained profits	866,094	901,505	(35,411)	(viii)	

- (iii) This mainly represents commissions capitalised and amortised over the average contract term.
- (iv) Contract asset mainly represents subsidised handsets as more revenue is recognised upfront while the cash will be received along the subscription period (which are usually between 12 to 36 months). Throughout the period ended June 30, 2018 no material impairment loss has been recognised.
- (v) This mainly represents deferred revenue for goods and services not yet delivered to customers that will be recognised upon the goods are delivered and the services are provided to customers. The balance also comprises the revenue from the billing of subscription fees or 'one-time' fees at the inception of a contract that are deferred and will be recognised over the average customer retention period or the contract term.
- (vi) Reclassification of deferred revenue to contract liabilities see previous paragraph.
- (vii) Tax effects of the above adjustments.
- (viii) Cumulative catch-up effect and IFRS 15 effect in the current period.

The following Standard, which is expected to materially affect the Group, will be effective beginning January 1, 2019:

• IFRS 16 "Leases" will affect primarily the accounting for the Group's operating leases. As of December 31, 2017, the Group had operating lease commitments of \$808 million. The Group is still assessing to what extent these commitments will result in the recognition of an asset and a liability for future payments and how this will affect the Group's profit and classification of cash flows. This said, the application of this standard will affect the Group's EBITDA, net debt and leverage ratios.

As part of the IFRS 16 implementation journey, the Group has already taken decisions on the following points:

- IFRS 16 will be adopted using the modified retrospective approach, with the cumulative effect of adoption being recognised at the date of initial application (IFRS16.C5.b)
- Non-lease components will be capitalised (IFRS16.15)
- Intangible assets are out of IFRS 16 scope (IFRS16.4)



# 3. ACQUISITION AND DISPOSAL OF SUBSIDIARIES, JOINT VENTURES, ASSOCIATES AND OTHER NON-CONTROLLING INTERESTS

#### **Acquisitions**

During the six month period ended June 30, 2018, the Group did not complete any significant acquisitions.

# 4. ASSETS HELD FOR SALE

Assets held for sale and liabilities directly associated with assets held for sale

The following table summarises the nature of the assets and liabilities reported under assets held for sale and liabilities directly associated with assets held for sale as at June 30, 2018:

	As at June	As at December
Assets and liabilities reclassified as held for sale (PYG millions)	30, 2018	31,2017
Towers Paraguay	11,400	38,456
Total assets of held for sale	11,400	38,456
Towers Paraguay	7,355	10,276
Total liabilities directly associated with assets held for sale	7,355	10,276
Net assets held for sale / book value	4,045	28,180

#### Tower Sale and Leasebacks

In 2017, the Group announced an agreement to sell and leaseback wireless communications towers to a subsidiary of American Tower Corporation ("ATC") whereby we agreed the cash sale of tower assets and to lease back a dedicated portion of each tower where our network equipment is installed. The portions of the assets that will be transferred and that have not yet been leased back by our operations are classified as assets held for sale as completion of their sale is highly probable.

The table below summarises the main aspects of these deals and impacts on the Group financial statements:

	Paraguay
Signature date	April 26, 2017
Total number of towers expected to be sold	1,410
Total number of towers transferred so far	957
Expected total cash proceeds (PYG millions)	700,000
Cash proceeds for the year 2017 (PYG millions)	425,941
Cash proceeds for the year 2018 (PYG millions) – as of June 30	219,802
Upfront gain on sale recognized for the year 2017 (PYG millions)	147,341
Upfront gain on sale recognized for the year 2018 (PYG millions) – as of June 30	89,095



#### 5. PROPERTY, PLANT AND EQUIPMENT

During the six-month period ended June 30, 2018, Telecel added property, plant and equipment for PYG 79,792 million (June 30, 2017: PYG 59,589 million) and received PYG 219,802 million in cash from disposal of property, plant and equipment (June, 2017: PYG nil).

	Six months	Six months
PYG millions (unaudited)	ended	ended
	June 30, 2018	June 30, 2017
Additions	79,792	59,584
Change in advances to suppliers	11,392	-3,781
Change in accruals and payables for PP&E	3,020	19,566
Cash used from continuing operations for additions	94.204	75.369

#### 6. INTANGIBLE ASSETS

During the Six-month period ended June 30, 2018, Telecel added intangible assets of PYG 336,992 million (June 30, 2017: PYG 83,839 million) and did not received proceeds from disposal of intangible assets (June 30, 2017: PYG nil).

PYG millions (unaudited)	Six months ended June 30, 2018	Six months ended June 30, 2017
Additions	336,933	83,839
Change in advances to suppliers	4,702	342
Change in accruals and payables for intangibles	(76,144)	93,037
Cash used from continuing operations for additions	265,491	177,218

# 7. DEBT AND FINANCING

# **Bond financing**

On 7 December 2012 Telecel issued USD 300 million aggregate principal amount of 6.75% Senior Unsecured Notes (the "6.75 Senior Notes") due on December 13, 2022. The 6.75% Senior Notes were issued at 100% of the aggregated principal amount. Distribution and other transaction fees of USD 7 million reduced the total proceeds from issuance to USD 293 million. The 6.75% Senior Notes have a 6.75% per annum coupon with interest payable semi-annually in arrears on June 13 and December 13. The effective interest rate is 7.12%.

The 6.75% Senior Notes are general unsecured obligations of the Telecel and rank equal in right of payment with all future unsecured and unsubordinated obligations of Telecel. The 6.75% Senior Notes are unguaranteed.

Telecel has the following remaining option to partially or fully redeem the 6.75% Senior Notes as follows:

• Full or partial redemption at any time on or after December 13, 2017 for the following percentage of principal to be redeemed, plus accrued and unpaid interest and all other amounts dues, if any:

December 13, 2017 103.375%

December 13, 2018 102.25%

December 13, 2019 101.125%

December 13, 2020 100.00%

December 13, 2021 100.00%

This option represent an embedded derivative which, in accordance with IAS 39 have been valued and determined to be closely related to the underlying bond.



# 7. DEBT AND FINANCING (Continued)

The outstanding amount of as at June 30, 2018 was PYG 1,691,034 (December 2017: PYG 1,651,558 million).

The carrying amounts of borrowings do not significantly differ from their fair value at the balance sheet dates.

# Bank and Development Financial Institution financings

(PYG millions)	Issuance date	Maturity date	Fixed interest rate	As at June 30, 2018	As at December 31, 2017
Banco Continental S.A.E.C.A.	09/2015	09/2023	9.00%	261,250	275,000
Banco Itaú Paraguay S.A.	10/2015	09/2020	9.00%	231,639	257,345
Banco Continental S.A.E.C.A.	08/2016	09/2023	10.25%	56,810	59,800
Inter-American Development Bank / IPS (*)	07/2017	05/2022	10.08%	363,815	363,214
Banco Continental S.A.E.C.A.	06/2018	06/2025	9.00%	85,000	-
Bank and Development Financial Institution financing				998,514	955,359

<sup>(\*)</sup> This Facility is guaranteed by Millicom.

#### Finance lease liabilities

Leases which transfer substantially all risks and benefits incidental to ownership of the leased item to the lessee are capitalized at the inception of the lease. The amount capitalized is the lower of the fair value of the asset or the present value of the minimum lease payments.

Lease payments are allocated between finance charges (interest) and reduction of the lease liability so as to achieve a constant rate of interest on the remaining balance of the liability. Finance charges are recorded as interest expenses in the income statement.

The sale and leaseback of towers and related site operating leases and service contracts are accounted for in accordance with the underlying characteristics of the assets, and the terms and conditions of the lease agreements. When sale and leaseback agreements are concluded, the portions of assets that will not be leased back by Telecel are classified as assets held for sale as completion of their sale is highly probable. Asset retirement obligations related to the towers are classified as liabilities directly associated with assets held for sale. On transfer to the tower companies, the portion of the towers leased back are accounted for as operating leases or finance leases according to the criteria set out above.

The portion of towers being leased back represents the dedicated part of each tower on which Telecel's equipment is located and was derived from the average technical capacity of the towers. Rights to use the land on which the towers are located are accounted for as operating leases, and costs of services for the towers are recorded as operating expenses. The gain on disposal is recognized upfront for the portion of towers that is not leased back. It is deferred and recognized over the term of the lease for the portion leased back.

(PYG millions)	Maturity date	Implicit interest rate (*)	As at June 30, 2018	As at December 31, 2017
Lease of tower space	04/2030	2.02%	170,008	115,029
Total finance lease liabilities			170,008	115,029

<sup>(\*)</sup> Average discount rate of future lease payments



# 7. DEBT AND FINANCING (Continued)

Analysis of debt and other financing by maturity

The total amount of debt and financing is repayable as follows:

\$ millions	As at June 30, 2018	As at December 31, 2017
Due within:		
One year	125,828	94,951
One-two years	274,028	207,657
Two-three years	254,904	268,468
Three-four years	217,570	199,224
Four-five years	1,807,563	1,789,971
After five years	179,663	165,816
Total debt	2,859,556	2,726,087

# 8. COMMITMENTS AND CONTINGENCIES

# **Litigation & claims**

Telecel is operating in an emerging market, where the regulatory, political, technological and economic environments are evolving. As a result, there are uncertainties that may affect future operations, the ability to conduct business, foreign exchange transactions and debt repayments and which may impact upon agreements with other parties. In the normal course of business, Telecel faces uncertainties regarding taxation, interconnect, license renewal and tariff arrangements, which can have a significant impact on the long-term economic viability of its operations.

The Company and its subsidiaries are contingently liable with respect to lawsuits and other matters that arise in the normal course of business. As of June 30, 2018, the total amount of provisions related to claims against the Group's operations was PYG 7,239 million (December 31, 2017: PYG 6,822 million). Management is of the opinion that while it is impossible to ascertain the ultimate legal and financial liability with respect to these claims, the ultimate outcome of these contingencies is not anticipated to have a material effect on the Group's financial position and operations..

#### **Capital commitments**

At June 30, 2018, the Company had fixed commitments to purchase network equipment, land and buildings, other fixed assets and intangible assets of PYG 575,256 million (December 31, 2017: PYG 806,786 million).



# 9. RELATED PARTY TRANSACTIONS

The following transactions were conducted with related parties during the Six-month period ended June 30, 2018:

PYG millions (unaudited)	Six months ended June 30, 2018	Six months ended June 30, 2017
Millicom - Other Paraguayan Operations	71,582	85,633
Millicom - Non-Paraguayan companies	(4,624)	(4,445)
Total	66,958	81,188

As at June 30, 2018 the Group had the following balances with related parties:

	At	At
PYG millions (unaudited)	June 30, 2018	December 31, 2017
Receivables		
Millicom - Other Paraguayan Operations	356,756	329,723
Millicom - Non-Paraguayan companies	1,409,986	839,491
Total	1,766,742	1,169,214
	At	At
PYG millions (unaudited)	June 30, 2018	December 31, 2017
Payables		
Millicom - Other Paraguayan Operations	71,150	65,207
Millicom - Non-Paraguayan companies	10,951	10,516
Total	82,101	75,723

# **10. SUBSEQUENT EVENTS**

On July 26, 2018, The Company transferred US\$ 35 million to Millicom International Operations S.A. as dividend advance related to the results of FY 2018.

On July 30, 2018, The Company was granted a loan in LC of PYG millions 115,000 (US\$ 35 million) by Banco Regional S.A.E.C.A.

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