

Non IFRS Measures

Millicom earnings releases and presentation materials contain financial measures not prepared in accordance with IFRS. These measures are referred to as “non-IFRS” measures and include: non-IFRS service revenue, non-IFRS EBITDA, and non-IFRS Capex, among others defined below. Annual growth rates for these non-IFRS measures are often expressed in organic constant currency terms to exclude the effect of changes in foreign exchange rates, the adoption of new accounting standards such as IFRS 15, and are proforma for material changes in perimeter due to acquisitions and divestitures.

The non-IFRS financial measures are presented in this press release as Millicom’s management believes they provide investors with an additional information for the analysis of Millicom’s results of operations, particularly in evaluating performance from one period to another. Millicom’s management uses non-IFRS financial measures to make operating decisions, as they facilitate additional internal comparisons of Millicom’s performance to historical results and to competitors’ results, and provides them to investors as a supplement to Millicom’s reported results to provide additional insight into Millicom’s operating performance. Millicom’s Remuneration Committee uses certain non-IFRS measures when assessing the performance and compensation of employees, including Millicom’s executive directors.

The non-IFRS financial measures used by Millicom may be calculated differently from, and therefore may not be comparable to, similarly titled measures used by other companies - refer to the section “Non-IFRS Financial Measure Descriptions” for additional information. In addition, these non-IFRS measures should not be considered in isolation as a substitute for, or as superior to, financial measures calculated in accordance with IFRS, and Millicom’s financial results calculated in accordance with IFRS and reconciliations to those financial statements should be carefully evaluated.

Non-IFRS Financial Measure Descriptions

Service revenue is revenue related to the provision of ongoing services such as monthly subscription fees, airtime and data usage fees, interconnection fees, roaming fees, mobile finance service commissions and fees from other telecommunications services such as data services, short message services and other value-added services excluding telephone and equipment sales.

EBITDA is operating profit excluding impairment losses, depreciation and amortization, and gains/losses on fixed asset disposals.

Underlying measures, such as **Underlying service revenue**, **Underlying EBITDA**, **Underlying equity free cash flow**, and **Underlying net debt**, include Guatemala and Honduras, as if fully consolidated.

Proportionate EBITDA is the sum of the EBITDA in every country where Millicom operates, including its Guatemala and Honduras joint ventures, pro rata for Millicom’s ownership stake in each country, less unallocated costs and inter-company eliminations.

Organic growth represents year-on-year-growth excluding the impact of changes in FX rates, perimeter, and accounting.

Net debt is Gross debt (including finance leases) less cash and pledged and term deposits.

Proportionate net debt is the sum of the net debt in every country where Millicom operates, including its Guatemala and Honduras joint ventures, pro rata for Millicom’s ownership stake in each country.

Net debt to EBITDA is the ratio of net debt over LTM (last twelve month) EBITDA.

Proportionate net debt to EBITDA is the ratio of proportionate net debt over LTM proportionate EBITDA.

Capex is balance sheet capital expenditure excluding spectrum and license costs and finance lease capitalizations from tower sale and leaseback transactions.

Cash Capex represents the cash spent in relation to capital expenditure, excluding spectrum and licenses costs and finance lease capitalizations from tower sale and leaseback transactions.

Operating Cash Flow (OCF) is EBITDA less Capex.

Operating Free Cash Flow is OCF less changes in working capital and other non-cash items and taxes paid.

Equity Free Cash Flow is Operating Free Cash Flow less finance charges paid (net), less advances for dividends to non-controlling interests, plus dividends received from joint ventures.

Return on Invested Capital (ROIC) is used to assess the Group’s efficiency at allocating the capital under its control to and is defined as Operating Profit After Tax, including Guatemala and Honduras as if fully consolidated, divided by the average invested Capital during the period.

Operating Profit After Tax displays the profit generated from the operations of the company after statutory taxes.

Average Invested Capital is the capital invested in the company operation throughout the year and is calculated with the average of opening and closing balances of the total assets minus current liabilities (excluding debt, joint ventures, accrued interests, deferred and current tax, cash as well as investments and non-controlling interests), minus assets and liabilities held for sale.

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Non-IFRS Reconciliations

Reconciliation from Reported Growth to Organic Growth for the Latam and Africa segments

| Latam Segment | Revenue | | Service Revenue | | EBITDA | |
|----------------------------------|---------|---------|-----------------|---------|---------|---------|
| | Q4 2018 | Q4 2017 | Q4 2018 | Q4 2017 | Q4 2018 | Q4 2017 |
| A- Current period (\$million) | 1,381 | 1,407 | 1,263 | 1,307 | 524 | 520 |
| B- Prior year period (\$million) | 1,407 | 1,365 | 1,307 | 1,257 | 520 | 474 |
| C- Reported growth (A/B) | (1.9%) | 3.1% | (3.3%) | 3.9% | 0.9% | 9.7% |
| D- Accounting change impact | (2.1%) | 0.0% | (3.9%) | 0.0% | 0.7% | (0.1%) |
| E- Change in Perimeter impact | 1.2% | 0.0% | 1.4% | 0.0% | 0.8% | 0.0% |
| F- FX impact | (4.4%) | 1.0% | (4.5%) | 0.9% | (4.6%) | 0.8% |
| G- Organic Growth (C-D-E-F) | 3.5% | 2.1% | 3.7% | 3.1% | 4.0% | 9.0% |

| Latam Segment | Revenue | | Service Revenue | | EBITDA | |
|----------------------------------|---------|---------|-----------------|---------|---------|---------|
| | FY 2018 | FY 2017 | FY 2018 | FY 2017 | FY 2018 | FY 2017 |
| A- Current period (\$million) | 5,485 | 5,441 | 5,069 | 5,078 | 2,077 | 2,024 |
| B- Prior year period (\$million) | 5,441 | 5,352 | 5,078 | 4,966 | 2,024 | 1,935 |
| C- Reported growth (A/B) | 0.8% | 1.7% | (0.2%) | 2.3% | 2.6% | 4.6% |
| D- Accounting change impact | (1.6%) | 0.0% | (3.3%) | 0.0% | 1.0% | 0.3% |
| E- Change in Perimeter impact | 0.3% | 0.0% | 0.3% | 0.0% | 0.2% | 0.0% |
| F- FX impact | (1.4%) | 1.4% | (1.5%) | 1.4% | (2.0%) | 1.5% |
| G- Organic Growth (C-D-E-F) | 3.5% | 0.2% | 4.3% | 0.9% | 3.5% | 2.8% |

| Africa Segment | Revenue | | Service Revenue | | EBITDA | |
|----------------------------------|---------|---------|-----------------|---------|---------|---------|
| | Q4 2018 | Q4 2017 | Q4 2018 | Q4 2017 | Q4 2018 | Q4 2017 |
| A- Current period (\$million) | 133 | 138 | 132 | 137 | 37 | 39 |
| B- Prior year period (\$million) | 138 | 147 | 137 | 147 | 39 | 50 |
| C- Reported growth (A/B) | (3.6%) | (6.4%) | (3.4%) | (6.5%) | (6.9%) | (22.1%) |
| D- Accounting change impact | (0.1%) | 0.0% | (0.1%) | 0.0% | (2.0%) | (4.0%) |
| E- Change in Perimeter impact | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| F- FX impact | (2.2%) | 0.7% | (2.2%) | 0.7% | (2.5%) | 1.7% |
| G- Organic Growth (C-D-E-F) | (1.3%) | (7.2%) | (1.0%) | (7.2%) | (2.5%) | (19.8%) |

| Africa Segment | Revenue | | Service Revenue | | EBITDA | |
|----------------------------------|---------|---------|-----------------|---------|---------|---------|
| | FY 2018 | FY 2017 | FY 2018 | FY 2017 | FY 2018 | FY 2017 |
| A- Current period (\$million) | 526 | 526 | 526 | 524 | 143 | 140 |
| B- Prior year period (\$million) | 526 | 564 | 524 | 562 | 140 | 158 |
| C- Reported growth (A/B) | 0.1% | (6.9%) | 0.3% | (6.8%) | 2.4% | (11.3%) |
| D- Accounting change impact | (0.1%) | 0.0% | (0.1%) | 0.0% | (1.7%) | 3.6% |
| E- Change in Perimeter impact | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| F- FX impact | (0.4%) | (0.7%) | (0.4%) | (0.8%) | 0.1% | (0.4%) |
| G- Organic Growth (C-D-E-F) | 0.6% | (6.1%) | 0.9% | (6.0%) | 4.0% | (14.5%) |

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Foreign Exchange rates used to support FX impact calculations in the above Organic Growth reconciliations

| | | Average FX rate (vs. USD) | | | | | End of period FX rate (vs. USD) | | | | |
|------------|-----|---------------------------|-------|--------|-------|--------|---------------------------------|-------|--------|-------|--------|
| | | Q4 18 | Q3 18 | QoQ | Q4 17 | YoY | Q4 18 | Q3 18 | QoQ | Q4 17 | YoY |
| Bolivia | BOB | 6.91 | 6.91 | 0.0% | 6.91 | (0.0%) | 6.91 | 6.91 | 0.0% | 6.91 | 0.0% |
| Colombia | COP | 3,166 | 2,952 | (7.3%) | 2,985 | (6.1%) | 3,250 | 2,972 | (9.3%) | 2,984 | (8.9%) |
| Costa Rica | CRC | 599 | 572 | (4.7%) | 572 | (4.8%) | 608 | 582 | (4.4%) | 573 | (6.2%) |
| Guatemala | GTQ | 7.72 | 7.56 | (2.1%) | 7.34 | (5.1%) | 7.74 | 7.70 | (0.5%) | 7.34 | (5.3%) |
| Honduras | HNL | 24.29 | 24.10 | (0.8%) | 23.60 | (2.9%) | 24.42 | 24.14 | (1.2%) | 23.67 | (3.2%) |
| Paraguay | PYG | 5,946 | 5,792 | (2.7%) | 5,638 | (5.5%) | 5,961 | 5,895 | (1.1%) | 5,590 | (6.6%) |
| Chad | XAF | 588 | 576 | (2.0%) | 570 | (3.1%) | 580 | 586 | 1.0% | 558 | (4.0%) |
| Ghana | GHS | 4.85 | 4.79 | (1.4%) | 4.44 | (9.3%) | 4.82 | 4.91 | 1.7% | 4.42 | (9.2%) |
| Tanzania | TZS | 2,294 | 2,281 | (0.5%) | 2,241 | (2.4%) | 2,299 | 2,285 | (0.6%) | 2,245 | (2.4%) |

Reconciliation Net debt to EBITDA to Proportionate net debt to EBITDA as of December 31st 2018

| \$ millions | Gross debt | Net debt | Leverage* | Ownership | Proportionate | | |
|------------------|--------------|--------------|--------------|-----------|---------------|--------------|--------------|
| | | | | | Gross debt | Net debt | Leverage* |
| Bolivia | 317 | 269 | 1.16x | 100.0% | 317 | 269 | 1.16x |
| Colombia | 1,015 | 837 | 1.70x | 50.0% | 508 | 419 | 1.70x |
| El Salvador | 299 | 272 | 2.04x | 100.0% | 299 | 272 | 2.04x |
| Guatemala | 927 | 706 | 1.03x | 55.0% | 510 | 389 | 1.03x |
| Honduras | 383 | 358 | 1.33x | 66.7% | 255 | 239 | 1.33x |
| Panama | 261 | 255 | 1.50x | 80.0% | 209 | 204 | 1.50x |
| Paraguay | 504 | 447 | 1.35x | 100.0% | 504 | 447 | 1.35x |
| Other | 148 | 123 | NM | 100.0% | 148 | 123 | NM |
| Latam | 3,855 | 3,267 | 1.37x | | 2,750 | 2,361 | 1.39x |
| Africa | 265 | 223 | 1.37x | 99.0% | 251 | 211 | 1.31x |
| Corporate | 1,770 | 1,625 | NM | 100.0% | 1,770 | 1,625 | NM |
| Total | 5,890 | 5,116 | 2.18x | | 4,772 | 4,197 | 2.52x |

* Leverage defined as net debt to EBITDA. Underlying net debt to EBITDA as of December 31st 2018 is based on last twelve-month (LTM) Underlying EBITDA of \$2,347 million, including \$170 million proforma Adjusted EBITDA for Cable Onda in Panama. Proportionate net debt to EBITDA as of December 31st 2018 is based on LTM proportionate EBITDA of \$1,666 million, including \$136 million proforma Adjusted EBITDA for our 80% stake in Cable Onda.

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Fully consolidated P&L reconciliation for IFRS 15 implementation (unaudited)

| \$ millions | Q4 2018 | IFRS 15 Impact | Q4 2018 ex. IFRS 15 | Q4 2017 | YoY change % |
|--|--------------|----------------|---------------------|--------------|-----------------|
| Revenue | 1,010 | 16 | 1,026 | 1,056 | (2.9%) |
| Telephone and Equipment | 57 | (9) | 48 | 55 | (12.3%) |
| Service revenue | 953 | 25 | 978 | 1,002 | (2.4%) |
| Cost of sales | (282) | (8) | (289) | (322) | (10.2%) |
| Gross profit | 728 | 8 | 737 | 734 | 0.3% |
| Operating expenses | (460) | (9) | (469) | (403) | 16.3% |
| EBITDA | 268 | (1) | 268 | 331 | (19.2%) |
| Depreciation | (169) | - | (169) | (177) | (4.1%) |
| Amortization | (41) | - | (41) | (31) | 32.3% |
| Share of profit in Guatemala and Honduras | 45 | (3) | 42 | 25 | 67.8% |
| Other operating income (expenses), net | 10 | - | 10 | 44 | (76.7%) |
| Operating profit | 113 | (3) | 110 | 193 | (43.1%) |
| Net financial expenses | (92) | - | (92) | (81) | 13.3% |
| Other non-operating income (expenses), net | (46) | - | (46) | 1 | NM |
| Gains (losses) from other JVs and associates, net | (35) | - | (35) | (32) | 12.4% |
| Profit (loss) before tax | (61) | (3) | (64) | 81 | (179.4%) |
| Net tax credit (charge) | (46) | 0 | (46) | (33) | 38.1% |
| Profit (loss) for the period from continuing ops. | (107) | (3) | (110) | 48 | (328.7%) |
| Non-controlling interests | 17 | 2 | 19 | (12) | NM |
| Profit (loss) from discontinued operations | (4) | - | (4) | 33 | NM |
| Net profit (loss) for the period | (94) | (1) | (95) | 69 | (237.0%) |

| \$ millions | FY 2018 | IFRS 15 Impact | FY 2018 ex. IFRS 15 | FY 2017 | YoY change % |
|--|--------------|----------------|---------------------|--------------|-----------------|
| Revenue | 4,074 | 77 | 4,151 | 4,076 | 1.8% |
| Telephone and Equipment | 213 | (39) | 173 | 200 | (13.4%) |
| Service revenue | 3,861 | 116 | 3,978 | 3,876 | 2.6% |
| Cost of sales | (1,146) | (48) | (1,193) | (1,205) | (1.0%) |
| Gross profit | 2,928 | 29 | 2,958 | 2,871 | 3.0% |
| Operating expenses | (1,674) | (40) | (1,714) | (1,593) | 7.6% |
| EBITDA | 1,254 | (11) | 1,244 | 1,278 | (2.7%) |
| Depreciation | (685) | - | (685) | (695) | (1.3%) |
| Amortization | (144) | - | (144) | (146) | (1.3%) |
| Share of profit in Guatemala and Honduras | 154 | (2) | 152 | 140 | 8.3% |
| Other operating income (expenses), net | 76 | - | 76 | 68 | 12.5% |
| Operating profit | 655 | (13) | 642 | 645 | (0.5%) |
| Net financial expenses | (350) | - | (350) | (380) | (7.8%) |
| Other non-operating income (expenses), net | (40) | - | (40) | (4) | NM |
| Gains (losses) from other JVs and associates, net | (136) | - | (136) | (85) | 59.1% |
| Profit (loss) before tax | 129 | (13) | 117 | 176 | (33.8%) |
| Net tax credit (charge) | (116) | 1 | (115) | (158) | (26.8%) |
| Profit (loss) for the period from continuing ops. | 13 | (12) | 1 | 18 | (93.1%) |
| Non-controlling interests | 16 | 3 | 18 | 17 | 5.9% |
| Profit (loss) from discontinued operations | (39) | - | (39) | 51 | NM |
| Net profit (loss) for the period | (10) | (9) | (19) | 86 | (122.1%) |

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Guatemala and Honduras Financial Statement data (unaudited)

Until 2015, Millicom group results included Guatemala and Honduras on a 100% consolidation basis. Since 2016, these businesses are treated as joint ventures and are consolidated using the equity method. To aid investors to better track the evolution of the company's performance over time, we provide the following indicative unaudited financial statement data for the Millicom group as if our Guatemala and Honduras joint ventures had been fully consolidated.

| Profit and loss data - Q4 2018 (\$ millions) | Millicom (IFRS) | Guatemala and Honduras JVs | Eliminations | Total (non-IFRS) |
|--|-----------------|----------------------------|--------------|------------------|
| Revenue | 1,010 | 503 | - | 1,513 |
| Cost of sales | (282) | (115) | - | (397) |
| Gross profit | 728 | 388 | - | 1,116 |
| Operating expenses | (460) | (150) | - | (610) |
| EBITDA | 268 | 238 | - | 507 |
| EBITDA margin | 26.6% | 47.3% | | 33.5% |
| Depreciation & amortization | (211) | (99) | - | (310) |
| Share of net profit in joint ventures | 45 | - | (45) | - |
| Other operating income (expenses), net | 10 | (7) | - | 4 |
| Operating profit | 113 | 132 | (45) | 200 |
| Net financial expenses | (92) | (19) | - | (111) |
| Other non-operating income (expenses), net | (46) | (8) | - | (54) |
| Gains (losses) from associates | (35) | - | - | (35) |
| Profit (loss) before tax | (61) | 105 | (45) | (1) |
| Net tax credit (charge) | (46) | (25) | - | (71) |
| Profit (loss) for the period | (107) | 81 | (45) | (71) |
| Profit (loss) from discontinued operations | (4) | - | - | (4) |
| Non-controlling interests | 17 | (36) | - | (19) |
| Net profit (loss) for the period | (94) | 45 | (45) | (94) |

| Profit and loss data - FY 2018 (\$ millions) | Millicom (IFRS) | Guatemala and Honduras JVs | Eliminations | Total (non-IFRS) |
|--|-----------------|----------------------------|--------------|------------------|
| Revenue | 4,074 | 1,937 | - | 6,011 |
| Cost of sales | (1,146) | (424) | - | (1,569) |
| Gross profit | 2,928 | 1,514 | - | 4,442 |
| Operating expenses | (1,674) | (592) | - | (2,266) |
| EBITDA | 1,254 | 922 | - | 2,176 |
| EBITDA margin | 30.8% | 47.6% | | 36.2% |
| Depreciation & amortization | (830) | (415) | - | (1,245) |
| Share of net profit in joint ventures | 154 | - | (154) | - |
| Other operating income (expenses), net | 76 | (20) | - | 56 |
| Operating profit | 655 | 487 | (154) | 988 |
| Net financial expenses | (350) | (85) | - | (436) |
| Other non-operating income (expenses), net | (40) | (31) | - | (71) |
| Gains (losses) from associates | (136) | - | - | (136) |
| Profit (loss) before tax | 129 | 371 | (154) | 346 |
| Net tax credit (charge) | (116) | (87) | - | (204) |
| Profit (loss) for the period | 13 | 283 | (154) | 142 |
| Profit (loss) from discontinued operations | (39) | - | - | (39) |
| Non-controlling interests | 16 | (129) | - | (113) |
| Net profit (loss) for the period | (10) | 154 | (154) | (10) |

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| Balance Sheet data (\$ millions) | Millicom (IFRS) | Guatemala and Honduras JVs | Total (non-IFRS) |
|---|-----------------|----------------------------|------------------|
| ASSETS | | | |
| Intangible assets, net | 2,374 | 2,928 | 5,303 |
| Property, plant and equipment, net | 3,041 | 985 | 4,027 |
| Investments in joint ventures and associates | 3,036 | (2,835) | 201 |
| Other non-current assets | 332 | 137 | 469 |
| TOTAL NON-CURRENT ASSETS | 8,784 | 1,216 | 9,999 |
| Inventories, net | 39 | 28 | 67 |
| Trade receivables, net | 343 | 80 | 423 |
| Other current assets | 461 | 322 | 783 |
| Restricted cash | 158 | 13 | 171 |
| Cash and cash equivalents | 528 | 241 | 769 |
| TOTAL CURRENT ASSETS | 1,529 | 683 | 2,212 |
| Assets held for sale | 3 | - | 3 |
| TOTAL ASSETS | 10,316 | 1,899 | 12,215 |
| EQUITY AND LIABILITIES | | | |
| Equity attributable to owners of the Company | 2,542 | (42) | 2,500 |
| Non-controlling interests | 249 | 610 | 858 |
| TOTAL EQUITY | 2,790 | 568 | 3,358 |
| Debt and financing | 4,123 | 1,225 | 5,347 |
| Other non-current liabilities | 719 | 7 | 726 |
| TOTAL NON-CURRENT LIABILITIES | 4,841 | 1,232 | 6,074 |
| Debt and financing | 458 | 85 | 543 |
| Other current liabilities | 2,226 | 14 | 2,240 |
| TOTAL CURRENT LIABILITIES | 2,684 | 99 | 2,782 |
| Liabilities directly associated with assets held for sale | - | - | - |
| TOTAL LIABILITIES | 7,526 | 1,331 | 8,856 |
| TOTAL EQUITY AND LIABILITIES | 10,316 | 1,899 | 12,215 |

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| Cash Flow data – Q4 2018 (\$ millions) | Millicom (IFRS) | Guatemala & Honduras JVs | Total (non-IFRS) |
|--|-----------------|--------------------------|------------------|
| Profit (loss) before taxes from continuing operations | (61) | 60 | (1) |
| Profit (loss) for the period from discontinued operations | (4) | - | (4) |
| Profit (loss) before taxes | (65) | 60 | (5) |
| Net cash provided by operating activities (incl. discontinued ops) | 231 | 142 | 373 |
| Net cash used in investing activities (incl. discontinued ops) | (1,045) | (138) | (1,183) |
| Net cash from (used by) financing activities (incl. discontinued ops) | 606 | (130) | 476 |
| Exchange impact on cash and cash equivalents, net | (23) | - | (23) |
| Net (decrease) increase in cash and cash equivalents | (230) | (73) | (303) |
| Cash and cash equivalents at the beginning of the period | 758 | 314 | 1,072 |
| Effect of cash in disposal group held for Sale | - | - | - |
| Cash and cash equivalents at the end of the period | 528 | 241 | 769 |

| Cash Flow data – FY 2018 (\$ millions) | Millicom (IFRS) | Guatemala & Honduras JVs | Total (non-IFRS) |
|--|-----------------|--------------------------|------------------|
| Profit (loss) before taxes from continuing operations | 129 | 216 | 346 |
| Profit (loss) for the period from discontinued operations | (39) | - | (39) |
| Profit (loss) before taxes | 91 | 216 | 307 |
| Net cash provided by operating activities (incl. discontinued ops) | 792 | 712 | 1,505 |
| Net cash used in investing activities (incl. discontinued ops) | (1,199) | (525) | (1,724) |
| Net cash from (used by) financing activities (incl. discontinued ops) | 341 | (261) | 80 |
| Exchange impact on cash and cash equivalents, net | (33) | (4) | (36) |
| Net (decrease) increase in cash and cash equivalents | (98) | (78) | (176) |
| Cash and cash equivalents at the beginning of the period | 619 | 319 | 938 |
| Effect of cash in disposal group held for Sale | 6 | - | 6 |
| Cash and cash equivalents at the end of the period | 528 | 241 | 769 |