

Non IFRS Measures

This press release contains financial measures not prepared in accordance with IFRS. These measures are referred to as “non-IFRS” measures and include: non-IFRS service revenue, non-IFRS EBITDA, and non-IFRS Capex, among others defined below. Annual growth rates for these non-IFRS measures are often expressed in organic constant currency terms to exclude the effect of changes in foreign exchange rates, the adoption of new accounting standards, and are proforma for material changes in perimeter due to acquisitions and divestitures. The non-IFRS financial measures are presented in this press release as Millicom’s management believes they provide investors with an additional information for the analysis of Millicom’s results of operations, particularly in evaluating performance from one period to another. Millicom’s management uses non-IFRS financial measures to make operating decisions, as they facilitate additional internal comparisons of Millicom’s performance to historical results and to competitors’ results, and provides them to investors as a supplement to Millicom’s reported results to provide additional insight into Millicom’s operating performance. Millicom’s Remuneration Committee uses certain non-IFRS measures when assessing the performance and compensation of employees, including Millicom’s executive directors.

The non-IFRS financial measures used by Millicom may be calculated differently from, and therefore may not be comparable to, similarly titled measures used by other companies - refer to the section “Non-IFRS Financial Measure Descriptions” for additional information. In addition, these non-IFRS measures should not be considered in isolation as a substitute for, or as superior to, financial measures calculated in accordance with IFRS, and Millicom’s financial results calculated in accordance with IFRS and reconciliations to those financial statements should be carefully evaluated.

Financial Measure Descriptions

Service revenue is revenue related to the provision of ongoing services such as monthly subscription fees, airtime and data usage fees, interconnection fees, roaming fees, mobile finance service commissions and fees from other telecommunications services such as data services, short message services, installation fees and other value-added services excluding telephone and equipment sales.

EBITDA is operating profit excluding impairment losses, depreciation and amortization, and gains/losses on fixed asset disposals. In respect of the segments Latam or Africa it is shown after the allocation of Corporate Costs and inter-company eliminations.

EBITDA after Leases (EBITDAaL) represents EBITDA excluding lease interest and principal repayments.

EBITDA Margin represents EBITDA in relation to Revenue.

Proportionate EBITDA is the sum of the EBITDA in every country where Millicom operates, including its Guatemala and Honduras joint ventures, pro rata for Millicom’s ownership stake in each country.

Organic growth represents year-on-year growth excluding the impact of changes in FX rates, perimeter, and accounting. Changes in perimeter are the result of acquisitions and divestitures. Results from divested assets are immediately removed from both periods, whereas the results from acquired assets are included in both periods at the beginning (January 1) of the first full calendar year of ownership.

Net debt is Debt and financial liabilities less cash and pledge and time deposits.

Net financial obligations is Net debt plus lease liabilities.

Proportionate financial obligations is the sum of the net financial obligations in every country where Millicom operates, including its Guatemala and Honduras joint ventures, pro rata for Millicom’s ownership stake in each country.

Leverage is the ratio of net financial obligations over LTM (Last twelve month) EBITDA, proforma for acquisitions made during the last twelve months.

Leverage after leases is the ratio of net debt over LTM (Last twelve month) EBITDA after leases, proforma for acquisitions made during the last twelve months.

Proportionate leverage is the ratio of proportionate net financial obligations over LTM proportionate EBITDA, proforma for acquisitions made during the last twelve months.

Proportionate leverage after leases is the ratio of proportionate net debt over LTM (Last twelve month) EBITDA after leases, proforma for acquisitions made during the last twelve months.

Capex is balance sheet capital expenditure excluding spectrum and license costs and lease capitalizations.

Cash Capex represents the cash spent in relation to capital expenditure, excluding spectrum and licenses costs.

Operating Cash Flow (OCF) is EBITDA less Capex.

Operating Free Cash Flow (OFCF) is OCF less changes in working capital and other non-cash items and taxes paid.

Equity Free Cash Flow (EFCF) is OFCF less finance charges paid (net), less advances for dividends to non-controlling interests, plus

dividends received from joint ventures.

Equity Free Cash Flow after Leases (EFCFaL) is EFCF, less lease principal repayments.

Operating Profit After Tax displays the profit generated from the operations of the company after statutory taxes.

Return on Invested Capital (ROIC) is used to assess the Group's efficiency at allocating the capital under its control to and is defined as Operating Profit After Tax, including Guatemala and Honduras as if fully consolidated, divided by the average invested Capital during the period.

Average Invested Capital is the capital invested in the company operation throughout the year and is calculated with the average of opening and closing balances of the total assets minus current liabilities (excluding debt, joint ventures, accrued interests, deferred and current tax, cash as well as investments and non-controlling interests), less assets and liabilities held for sale.

Underlying measures, such as **Underlying service revenue, Underlying EBITDA, Underlying equity free cash flow, Underlying net debt, Underlying leverage**, etc., include Guatemala and Honduras, as if fully consolidated.

Average Revenue per User per Month (ARPU) for our Mobile customers is (x) the total mobile and mobile financial services revenue (excluding revenue earned from tower rentals, call center, data and mobile virtual network operator, visitor roaming, national third parties roaming and mobile telephone equipment sales revenue) for the period, divided by (y) the average number of mobile subscribers for the period, divided by (z) the number of months in the period. We define ARPU for our Home customers in our Latin America segment as (x) the total Home revenue (excluding equipment sales, TV advertising and equipment rental) for the period, divided by (y) the average number of customer relationships for the period, divided by (z) the number of months in the period. ARPU is not subject to a standard industry definition and our definition of ARPU may be different to other industry participants.

Please refer to our 2020 Annual Report for a list and description of non-IFRS measures.

Non-IFRS Reconciliations

Reconciliation from Reported Growth to Organic Growth for the Latam segment¹

Latam Segment (\$ millions)	Revenue	Service Revenue	EBITDA	OCF
	Q4 2021	Q4 2021	Q4 2021	Q4 2021
A- Current period	1,597	1,458	617	200
B- Prior year period	1,534	1,394	634	276
C- Reported growth (A/B)	4.1%	4.6%	(2.7)%	(27.4)%
D- FX impact	(1.0)%	(1.0)%	(0.7)%	(1.6)%
E- Other*	(0.1)%	(0.1)%	(2.4)%	(7.1)%
F- Organic Growth (C-D-E)	5.1%	5.7%	0.4%	(18.6)%

Latam Segment (\$ millions)	Revenue	Service Revenue	EBITDA	OCF
	FY 2021	FY 2021	FY 2021	FY 2021
A- Current period	6,220	5,716	2,498	1,387
B- Prior year period	5,843	5,377	2,360	1,418
C- Reported growth (A/B)	6.4%	6.3%	5.9%	(2.2)%
D- FX impact	(0.3)%	(0.3)%	(0.2)%	(0.4)%
E- Other*	(0.1)%	(0.1)%	(0.6)%	(1.4)%
F- Organic Growth (C-D-E)	6.9%	6.7%	6.7%	(0.5)%

*Organic growth is calculated by re-basing all periods to the budget FX rates of the current year. This creates small differences that are captured in "Other". EBITDA and OCF are calculated excluding the allocation of corporate costs to reflect operational growth and to align with how we manage the Latam segment, and this creates additional differences that are also included in "other".

ARPU reconciliations

Latam Segment - Mobile ARPU Reconciliation	Q4 2021	Q4 2020	FY 2021	FY 2020
Mobile service revenue (\$m)	863	837	3,372	3,220
Mobile Service revenue (\$m) from non Tigo customers (\$m) *	(10)	(10)	(31)	(36)
Mobile Service revenue (\$m) from Tigo customers (A)	852	827	3,341	3,185
Mobile customers - end of period (000)	44,881	41,734	44,881	41,734
Mobile customers - average (000) (B) **	44,391	40,609	43,292	39,658
Mobile ARPU (USD/Month) (A/B/number of months)	6.4	6.8	6.4	6.7

* Refers to production services, MVNO, DVNO, equipment rental revenue, call center revenue, national roaming, equipment sales, visitor roaming, tower rental, DVNE, and other non-customer driven revenue.

** Average QoQ for the quarterly view is the average of the last quarter.

¹ See Note 4 of our Unaudited Interim Condensed Consolidated Financial Statements for details on our segments.

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Q4 2021



Latam Segment - Home ARPU Reconciliation	Q4 2021	Q4 2020	FY 2021	FY 2020
Home service revenue (\$m)	418	387	1,655	1,509
Home service revenue (\$m) from non Tigo customers (\$m) *	(10)	(10)	(35)	(33)
Home service revenue (\$m) from Tigo customers (A)	408	378	1,620	1,477
Customer Relationships - end of period (000) **	4,893	4,545	4,893	4,545
Customer Relationships - average (000) (B) ***	4,875	4,499	4,757	4,405
Home ARPU (USD/Month) (A/B/number of months)	27.9	28.0	28.4	27.9

* TV advertising, production services, equipment rental revenue, call center revenue, equipment sales and other non customer driven revenue.

** Represented by homes connected all technologies (HFC + Other Technologies + DTH & Wimax RGUs).

*** Average QoQ for the quarterly view is the average of the last quarter.

One-off Summary - Items above EBITDA only

2021	Q4 2021		FY 2021		Comment (Q4 2021)
(\$ millions)	Revenue	EBITDA	Revenue	EBITDA	
Paraguay	—	—	(4)	(4)	
Latam Total	—	—	(4)	(4)	

2020	Q4 2020		FY 2020		Comment (Q4 2020)
(\$ millions)	Revenue	EBITDA	Revenue	EBITDA	
Nicaragua	—	—	—	(8)	
Latam Total	—	—	—	(8)	

Foreign Exchange rates used to support FX impact calculations in the above Organic Growth reconciliations

		Average FX rate (vs. USD)					End of period FX rate (vs. USD)				
		Q4 21	Q3 21	QoQ	Q4 20	YoY	Q4 21	Q3 21	QoQ	Q4 20	YoY
Bolivia	BOB	6.91	6.91	0.0%	6.91	0.0%	6.91	6.91	0.0%	6.91	0.0%
Colombia	COP	3,903	3,817	(2.2)%	3,695	(5.3)%	3,981	3,835	(3.7)%	3,433	(13.8)%
Costa Rica	CRC	637	625	(1.9)%	611	(4.1)%	645	630	(2.4)%	617	(4.3)%
Guatemala	GTQ	7.73	7.74	0.1%	7.80	0.9%	7.72	7.73	0.2%	7.79	1.0%
Honduras	HNL	24.25	23.98	(1.1)%	24.36	0.5%	24.43	24.17	(1.1)%	24.20	(1.0)%
Nicaragua	NIO	35.43	35.26	(0.5)%	34.72	(2.0)%	35.52	35.34	(0.5)%	34.82	(2.0)%
Paraguay	PYG	6,886	6,877	(0.1)%	6,989	1.5%	6,886	6,914	0.4%	6,900	0.2%
Tanzania	TZS	2,305	2,315	0.4%	2,319	0.6%	2,305	2,307	0.1%	2,319	0.6%



Reconciliation of Net financial obligations to EBITDA to Proportionate net financial obligations to EBITDA as of December 31, 2021

Debt Information - December 31, 2021	Financial obligations			EBITDA	Proforma		
\$ millions	Gross	Cash	Net		Adjustments*	EBITDA	Leverage
Millicom Group (IFRS)	8,911	930	7,981	1,639	747	2,385	3.34x
Plus: Guatemala				747		—	
Plus: Honduras	340	39	301	259		—	
Less: Corporate Costs	—	—	—	29		—	
Underlying Millicom Group (Non-IFRS)	9,251	969	8,282	2,615		2,615	3.17x
Less: 50% Minority Stake in Colombia	545	105	440	220			
Less: 33% Minority Stake in Honduras	113	13	100	86			
Less: 20% Minority Stake in Panama	195	20	174	56			
Less: 1.5% Minority Stake in Tanzania	6	—	5	2			
Proportionate Millicom Group (Non-IFRS)	8,392	831	7,562	2,251		2,251	3.36x

*Related to Guatemala acquisition completed on November 12, 2021.

Capex Reconciliation

Capex Reconciliation	Q4 2021	Q4 2020	FY 2021	FY 2020
Consolidated:				
Additions to property, plant and equipment	338	261	787	649
Additions to licenses and other intangibles	66	23	164	520
<i>Of which spectrum and license costs</i>	<i>19</i>	<i>(6)</i>	<i>29</i>	<i>421</i>
Total consolidated additions	403	284	951	1,169
<i>Of which capital expenditures related to corporate offices</i>	<i>3</i>	<i>1</i>	<i>10</i>	<i>7</i>

Latin America Segment	Q4 2021	Q4 2020	FY 2021	FY 2020
Additions to property, plant and equipment	359	317	949	816
Additions to licenses and other intangibles	76	36	212	629
<i>Of which spectrum and license costs</i>	<i>19</i>	<i>(6)</i>	<i>50</i>	<i>504</i>
Latin America Segment total additions (Underlying)	436	352	1,161	1,445
Capex excluding spectrum and license costs	417	358	1,111	941

Africa Segment	Q4 2021	Q4 2020	FY 2021	FY 2020
Additions to property, plant and equipment	16	13	41	41
Additions to licenses and other intangibles	—	—	—	—
<i>Of which spectrum and license costs</i>	<i>—</i>	<i>—</i>	<i>—</i>	<i>—</i>
Africa Segment total additions	16	13	41	41
Capex excluding spectrum and license costs	16	13	41	41

Underlying Capex	Q4 2021	Q4 2020	FY 2021	FY 2020
Latam capex excluding spectrum and license cost	417	358	1,111	941
Africa capex excluding spectrum and license cost	16	13	41	41
<i>Capital expenditures related to corporate offices</i>	<i>3</i>	<i>1</i>	<i>10</i>	<i>7</i>
Underlying capex excluding spectrum and license costs	436	372	1,162	989

Equity Free Cash Flow Reconciliation

Cash Flow Data	Q4 2021	Q4 2020	FY 2021	FY 2020
Net cash provided by operating activities	439	296	956	821
Purchase of property, plant and equipment	(262)	(182)	(740)	(622)
Proceeds from sale of property, plant and equipment	5	3	11	9
Purchase of intangible assets	(3)	(1)	(135)	(202)
Proceeds from sale of intangible assets	—	—	—	—
Purchase of spectrum and licenses	12	6	37	101
Finance charges paid, net	115	135	491	551
Operating free cash flow	306	257	619	657
Interest (paid), net	(115)	(135)	(491)	(551)
Free cash flow	191	122	128	106
Dividends received from joint ventures	—	4	13	71
Dividends paid to non-controlling interests	—	—	(6)	(5)
Equity free cash flow	191	126	135	172
Lease Principal Repayments	(47)	(33)	(137)	(116)
Equity free cash flow after leases	144	93	(2)	56

OCF (EBITDA- Capex) Reconciliation

Latam OCF Underlying	Q4 2021	Q4 2020	FY 2021	FY 2020
Latam EBITDA	617	634	2,498	2,360
(-) Capex (Ex. Spectrum)	417	358	1,111	941
Latam OCF	200	276	1,387	1,418

Africa OCF	Q4 2021	Q4 2020	FY 2021	FY 2020
Africa EBITDA	25	34	111	125
(-) Capex (Ex. Spectrum)	16	13	41	41
Africa OCF	8	21	70	84

Corporate OCF	Q4 2021	Q4 2020	FY 2021	FY 2020
Corporate EBITDA	5	4	6	2
(-) Capex (Ex. Spectrum)	3	1	10	7
Corporate OCF	2	3	(4)	(5)

Underlying OCF	Q4 2021	Q4 2020	FY 2021	FY 2020
Underlying EBITDA	647	672	2,615	2,487
(-) Capex (Ex. Spectrum)	436	372	1,162	989
Underlying OCF	210	300	1,453	1,497

Interest Expense Reconciliation

Interest (\$ millions)	Q4 2021	Q4 2020	FY 2021	FY 2020
Interest expense	(86)	(88)	(321)	(366)
Interest expense on leases	(37)	(40)	(131)	(156)
Loan Redemption expense	—	(15)	(5)	(15)
Other	(19)	(25)	(74)	(87)
Total financial expenses	(142)	(168)	(531)	(624)
Interest income	2	5	23	13
Net financial expenses	(140)	(163)	(507)	(611)

Underlying Interest (\$ millions)	Q4 2021	Q4 2020	FY 2021	FY 2020
Interest expense on bonds and bank financing	(93)	(100)	(365)	(453)
Interest expense on leases	(40)	(46)	(153)	(183)
Loan Redemption expense	—	(15)	(5)	(33)
Other	(22)	(16)	(85)	(83)
Total financial expenses	(156)	(177)	(607)	(752)
Interest income	3	6	25	22
Net financial expenses	(153)	(172)	(583)	(730)

Amortization Expense Detail

Amortization Expense* (\$ millions)	Q4 2021	Q4 2020	FY 2021	FY 2020
Licenses and Spectrum	(19)	(18)	(74)	(66)
Related to acquisitions	(26)	(31)	(130)	(144)
Other items	(34)	(25)	(115)	(108)
Total Amortization	(79)	(74)	(318)	(318)

*Amortization expense related to joint ventures was \$14 million in Q4 2021 and \$115 million in FY 2021, and \$34 million in Q4 2020 and \$134 million in FY 2020. We began consolidating our Guatemala operations as of November 12, 2021.

Rebased Select Financial Indicators

In order to aid investors track the company's performance in future periods, the table that follows rebases a selection of 2021 full year financial indicators to reflect the full consolidation of Guatemala after our purchase of the minority interest on November 12, 2021, as well as the expected sale of our Tanzania business.

(\$ millions)	Service Revenue	EBITDA	Capex	OCF
2021 Underlying	6,069	2,615	1,162	1,453
Honduras and Tanzania eliminations	898	351	122	229
2021 rebased	5,171	2,264	1,040	1,225

Joint Venture Financial Information (unaudited)

Until 2015, Millicom group results included Guatemala and Honduras on a 100% consolidation basis. Since 2016, these businesses are treated as joint ventures and are consolidated using the equity method. To aid investors to better track the evolution of the company's performance over time, we provide the following indicative unaudited financial statement data for the Millicom group as if our Guatemala and Honduras joint ventures had been fully consolidated. Since acquiring the remaining 45% equity interest on November 12, 2021 we fully consolidate our Guatemala business in our consolidated financial statements.

Income statement data Q4 2021 (\$millions)	Millicom (IFRS)	Guatemala and Honduras JVs	Eliminations	Underlying (non-IFRS)
Revenue	1,347	341	—	1,687
Cost of sales	(374)	(77)	—	(451)
Gross profit	973	263	—	1,236
Operating expenses	(483)	(106)	—	(590)
EBITDA	490	157	—	647
EBITDA margin	36.4%	46.1%	—	38.3%
Depreciation & amortization	(317)	(64)	—	(381)
Share of net profit in joint ventures	25	—	(25)	—
Other operating income (expenses), net	14	—	0	14
Operating profit	212	92	(25)	280
Net financial expenses	(140)	(13)	—	(153)
Revaluation of previously held interests	670	—	—	670
Other non-operating income (expenses), net	(12)	(4)	—	(17)
Gains (losses) from associates	(1)	—	—	(1)
Profit (loss) before tax	728	75	(25)	778
Net tax credit (charge)	(105)	(33)	—	(138)
Profit (loss) for the period	623	42	(25)	641
Non-controlling interests	20	(18)	—	3
Profit (loss) from discontinued operations	—	—	—	—
Net profit (loss) for the period	643	25	(25)	643

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Income statement data FY 2021				
(\$millions)	Millicom (IFRS)	Guatemala and Honduras JVs*	Eliminations	Underlying (non-IFRS)
Revenue	4,617	1,955	—	6,572
Cost of sales	(1,302)	(433)	—	(1,735)
Gross profit	3,316	1,522	—	4,837
Operating expenses	(1,677)	(545)	—	(2,222)
EBITDA	1,639	977	—	2,615
EBITDA margin	35.5%	50.0%	—	39.8%
Depreciation & amortization	(1,196)	(403)	—	(1,599)
Share of net profit in joint ventures	210	—	(210)	—
Other operating income (expenses), net	6	—	—	6
Operating profit	659	574	(210)	1,023
Net financial expenses	(507)	(76)	—	(583)
Revaluation of previously held interests	670	—	—	670
Other non-operating income (expenses), net	(50)	(1)	—	(51)
Gains (losses) from associates	(39)	—	—	(39)
Profit (loss) before tax	732	498	(210)	1,020
Net tax credit (charge)	(189)	(119)	—	(308)
Profit (loss) for the period	543	379	(210)	712
Non-controlling interests	48	(169)	—	(121)
Profit (loss) from discontinued operations	—	—	—	—
Net profit (loss) for the period	590	210	(210)	590

* Millicom began consolidating our Guatemala operations as of November 12, 2021.



Balance Sheet data (\$ millions)	Millicom IFRS	Honduras JV	Underlying (non-IFRS)
Assets			
Intangible assets, net	7,721	478	8,199
Property, plant and equipment, net	3,198	312	3,510
Right of Use Assets	1,008	53	1,061
Investments in joint ventures and associates	618	(596)	22
Other non-current assets	307	(5)	302
Total non-current assets	12,852	241	13,094
Inventories, net	63	4	68
Trade receivables, net	405	35	440
Other current assets	719	11	730
Restricted cash	203	13	216
Cash and cash equivalents	895	39	934
Total current assets	2,286	102	2,388
Assets held for sale	—	—	—
Total assets	15,139	343	15,482
Equity and liabilities			
Equity attributable to owners of the Company	2,583	(43)	2,541
Non-controlling interests	157	(148)	9
Total equity	2,740	(190)	2,550
Debt and financing	6,900	267	7,166
Other non-current liabilities	1,014	71	1,085
Total non-current liabilities	7,914	338	8,252
Debt and financing	2,011	73	2,084
Other current liabilities	2,474	123	2,596
Total current liabilities	4,485	196	4,681
Liabilities directly associated with assets held for sale	—	—	—
Total liabilities	12,399	534	12,932
Total equity and liabilities	15,139	343	15,482

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Cash Flow Data FY 2021			
(\$millions)	Millicom IFRS	Guatemala and Honduras JVs*	Underlying (non-IFRS)
Profit (loss) before taxes from continuing operations	732	288	1,020
Profit (loss) for the period from discontinued operations	—	—	—
Profit (loss) before taxes	731	288	1,019
Net cash provided by operating activities (incl. discontinued ops)	956	794	1,749
Net cash used in investing activities (incl. discontinued ops)	(2,703)	(543)	(3,246)
Net cash from (used by) financing activities (incl. discontinued ops)	1,777	(459)	1,318
Exchange impact on cash and cash equivalents, net	(10)	—	(9)
Net (decrease) increase in cash and cash equivalents	20	(208)	(188)
Cash and cash equivalents at the beginning of the period	875	247	1,122
Effect of cash in disposal group held for sale	—	—	—
Cash and cash equivalents at the end of the period	895	39	934



Proforma Financial Information

Since 2016, Millicom group results the Guatemala and Honduras businesses were treated as joint ventures and were consolidated using the equity method. On November 12, 2021, Millicom purchased the minority equity interest in Guatemala, and as of this date this operation is fully consolidated. To aid investors to better track the evolution of the company's performance over time, we provide the following indicative unaudited financial statement data for the Millicom group as if our Guatemala had been fully consolidated.

Income statement data (\$millions)	Proforma Q4 2021	Proforma Q4 2020	Proforma 2021	Proforma 2020
Revenue	1,540	1,481	5,990	5,661
Cost of sales	(417)	(372)	(1,601)	(1,521)
Gross profit	1,123	1,110	4,389	4,140
Operating expenses	(530)	(502)	(2,003)	(1,870)
EBITDA	593	607	2,386	2,270
EBITDA margin	38.5%	41.0%	39.8%	40.1%
Depreciation & amortization	(353)	(385)	(1,476)	(1,531)
Share of net profit in joint ventures	8	17	28	27
Other operating income (expenses), net	14	(43)	5	(15)
Operating profit	262	196	944	751
Net financial expenses	(145)	(171)	(549)	(706)
Revaluation of previously held interest	670	—	670	—
Other non-operating income (expenses), net	(16)	40	(51)	(114)
Gains (losses) from associates	(1)	—	(39)	(1)
Profit (loss) before tax	770	66	975	(70)
Net tax credit (charge)	(136)	(75)	(287)	(185)
Profit (loss) for the period	634	(9)	688	(254)
Non-controlling interests	20	1	48	42
Profit (loss) from discontinued operations	—	(3)	—	(12)
Net profit (loss) for the period	654	(12)	736	(225)

Regulatory Statement

This information was prior to this release inside information and is information that Millicom is obliged to make public pursuant to the EU Market Abuse Regulation. This information was submitted for publication, through the agency of the contact person set out above, at 12:00 CET on February 11, 2022.