



Millicom International Cellular S.A.

Q1 2010 Investor Presentation

:: Overview

Millicom:

- is a leading operator of mobile telephony services in emerging markets with 35m customers
- is an FMCG company, not a technology company
- operates in 13 countries with 260 million potential customers under license
- has strong market positions having successfully grown its market share through investment
- offers mainly pre-paid voice but is growing VAS and broadband services
- operates under the **tigo** brand



:: Overview

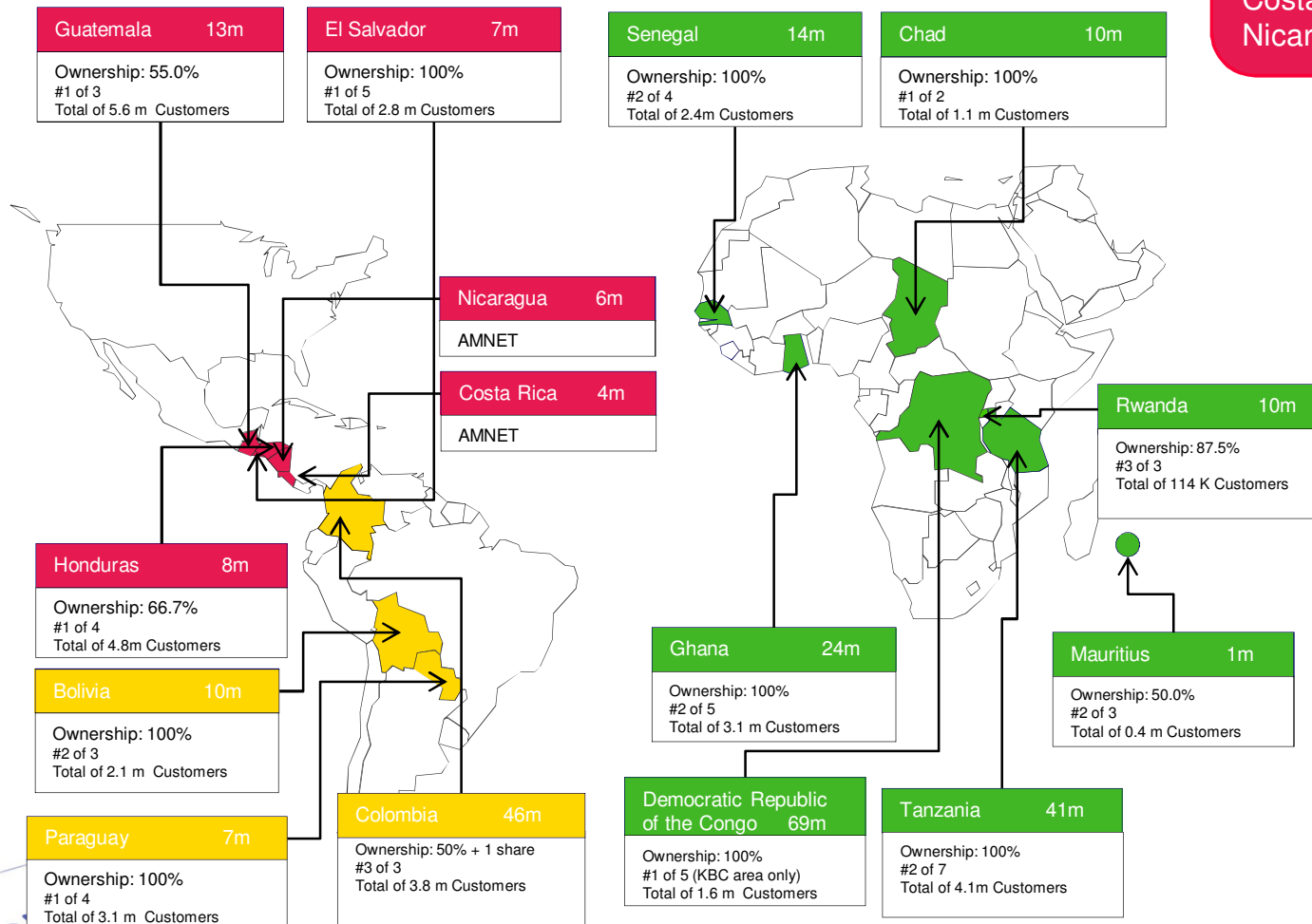
Central America:
28 m

South America:
63 m

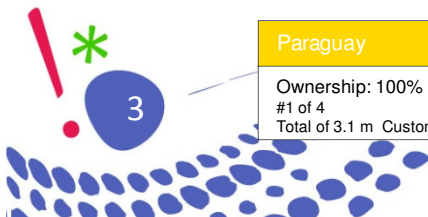
Africa*:
169 m

Mobile operations' pops under license*†:
260m

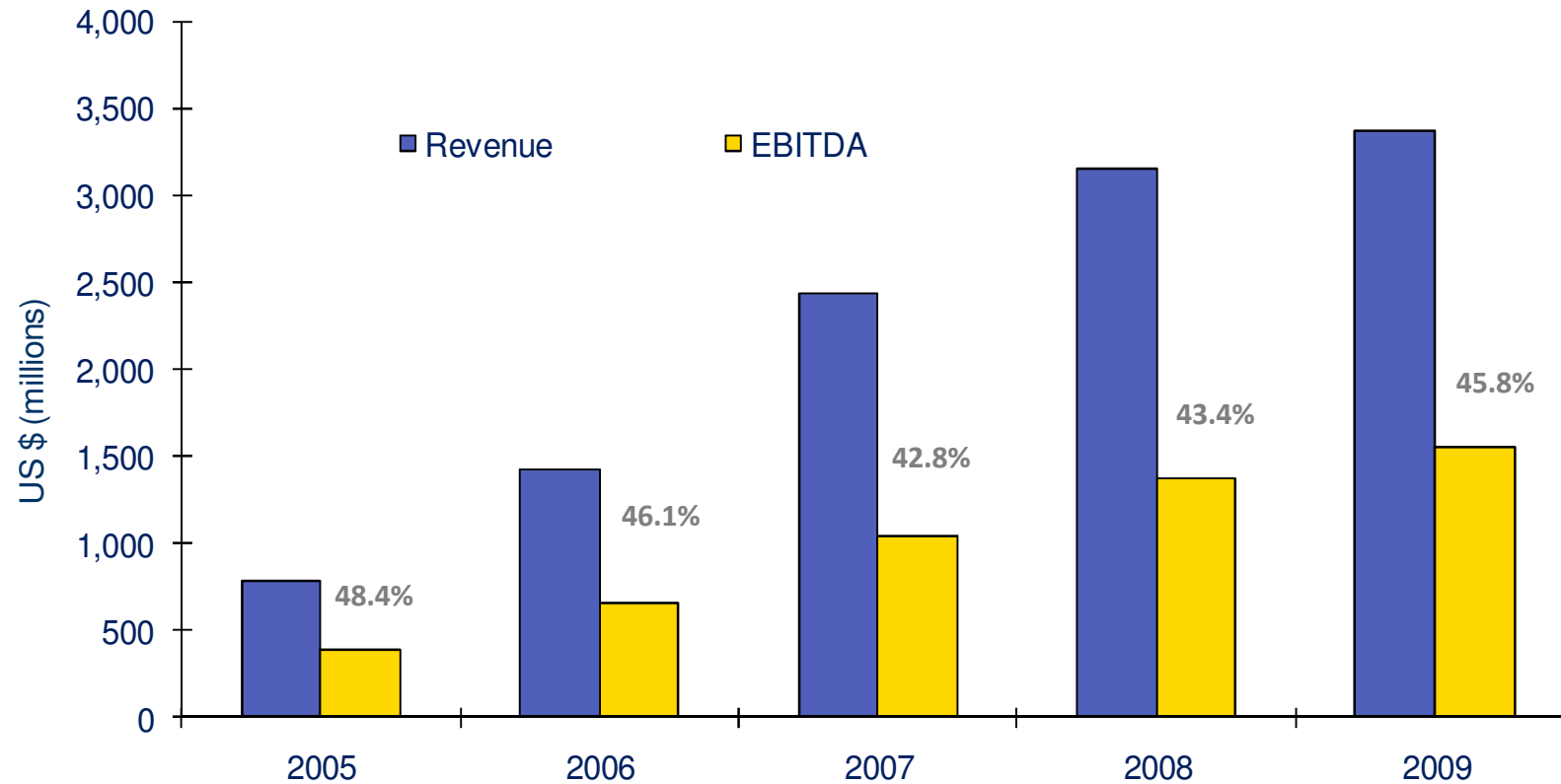
Amnet: 38m
Guatemala 13m
El Salvador 7m
Honduras 8m
Costa Rica 4m
Nicaragua 6m



*†Total excludes Laos, the sale of which is subject to completion

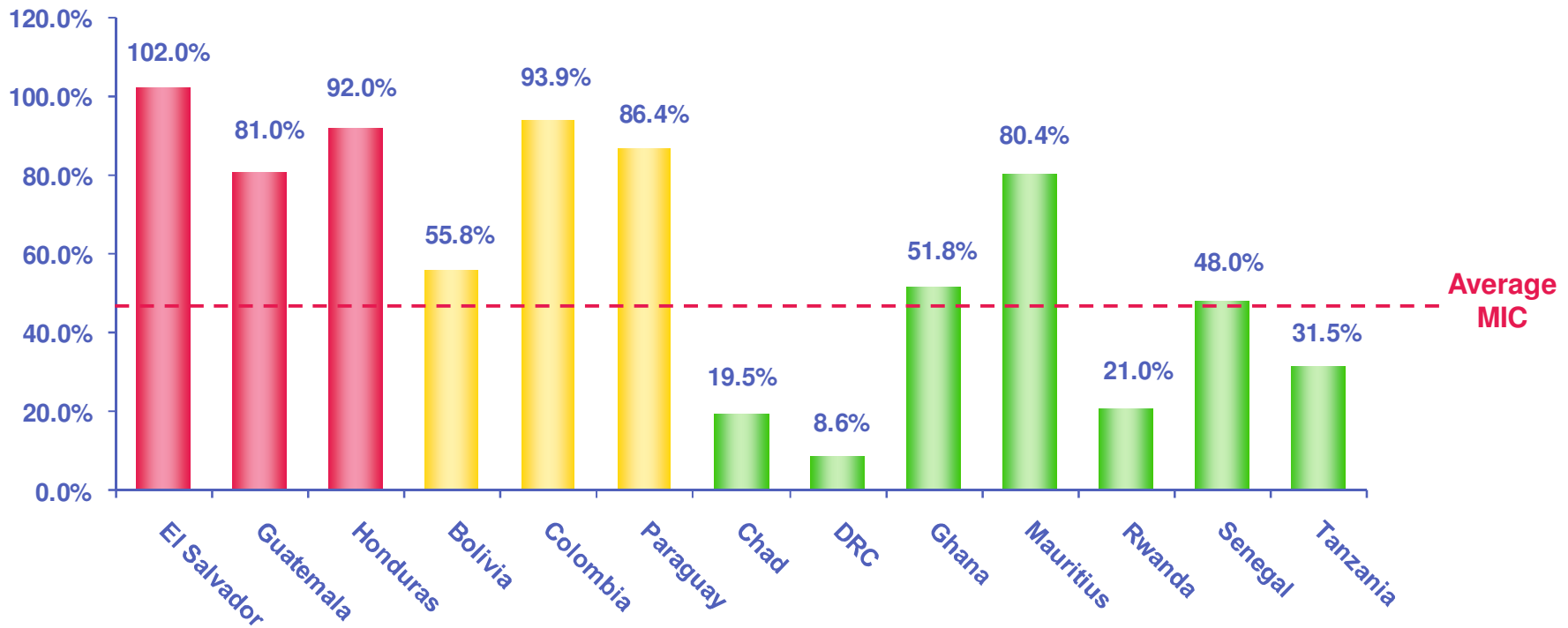


: : Proven track record of profitable growth in emerging markets

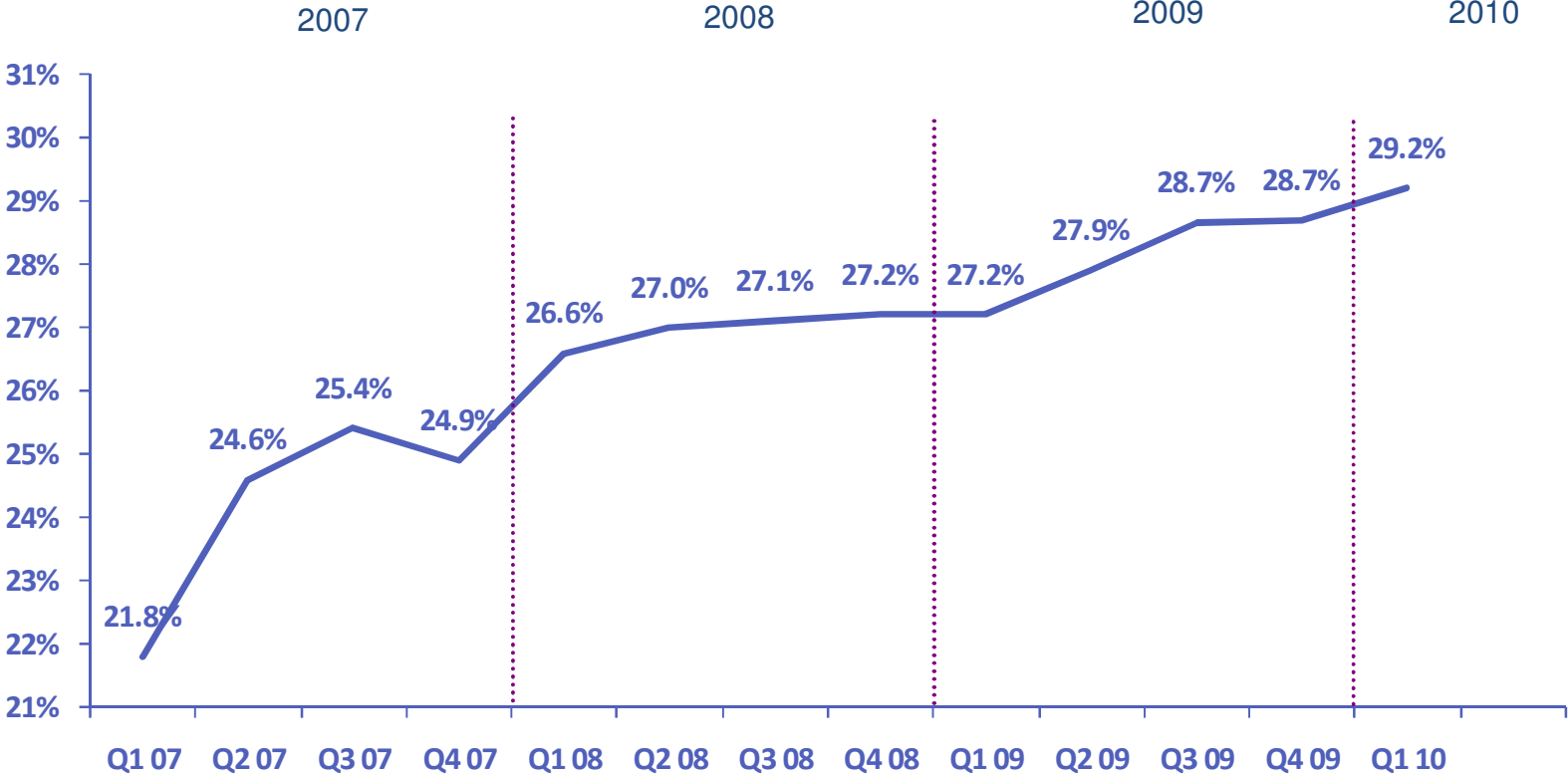


EBITDA Margin of 45.8% for 2009

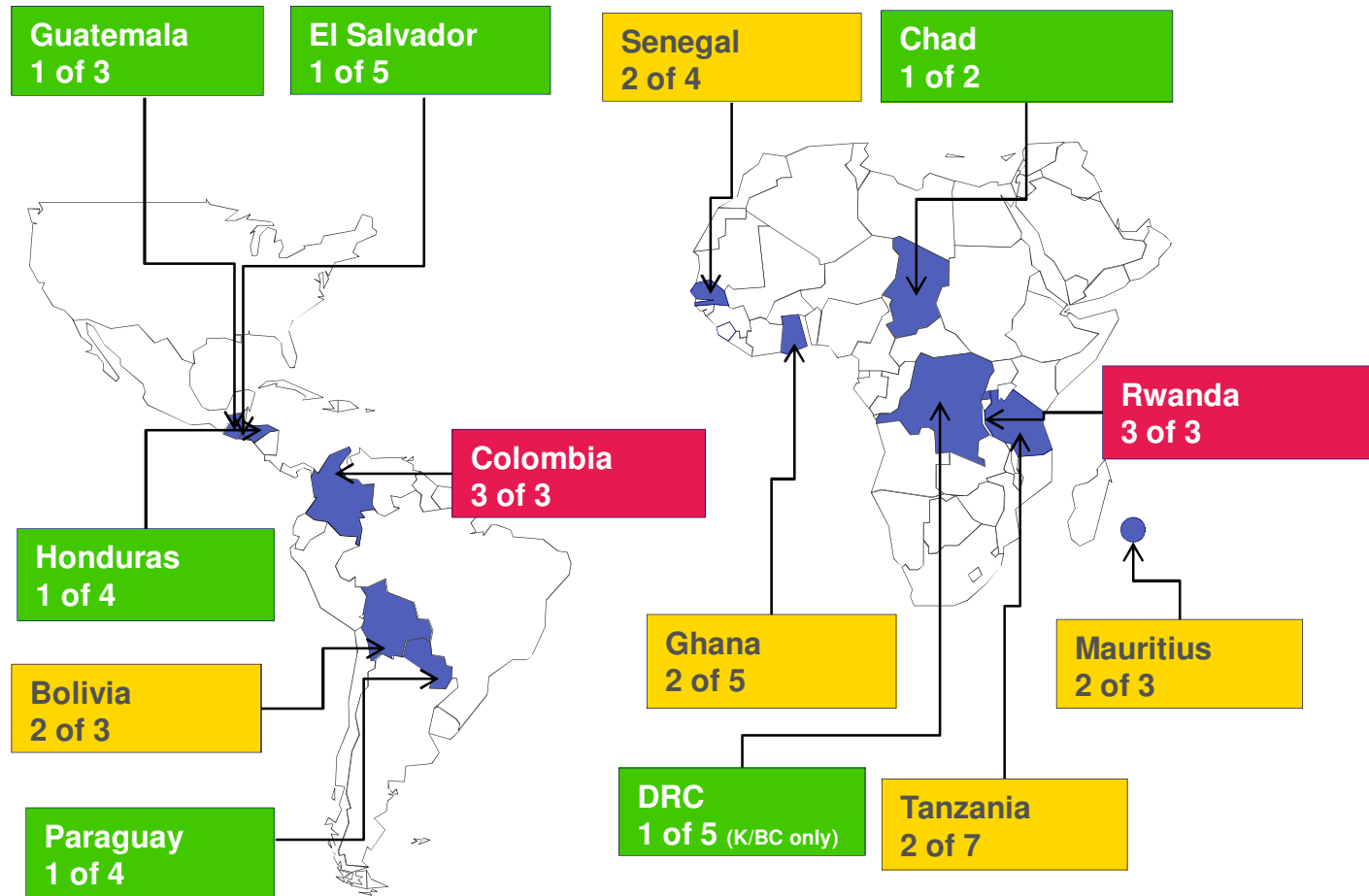
:: MIC average penetration <50%



: : Strong market share evolution

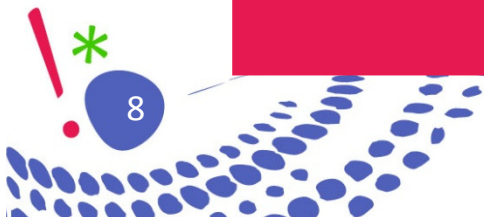
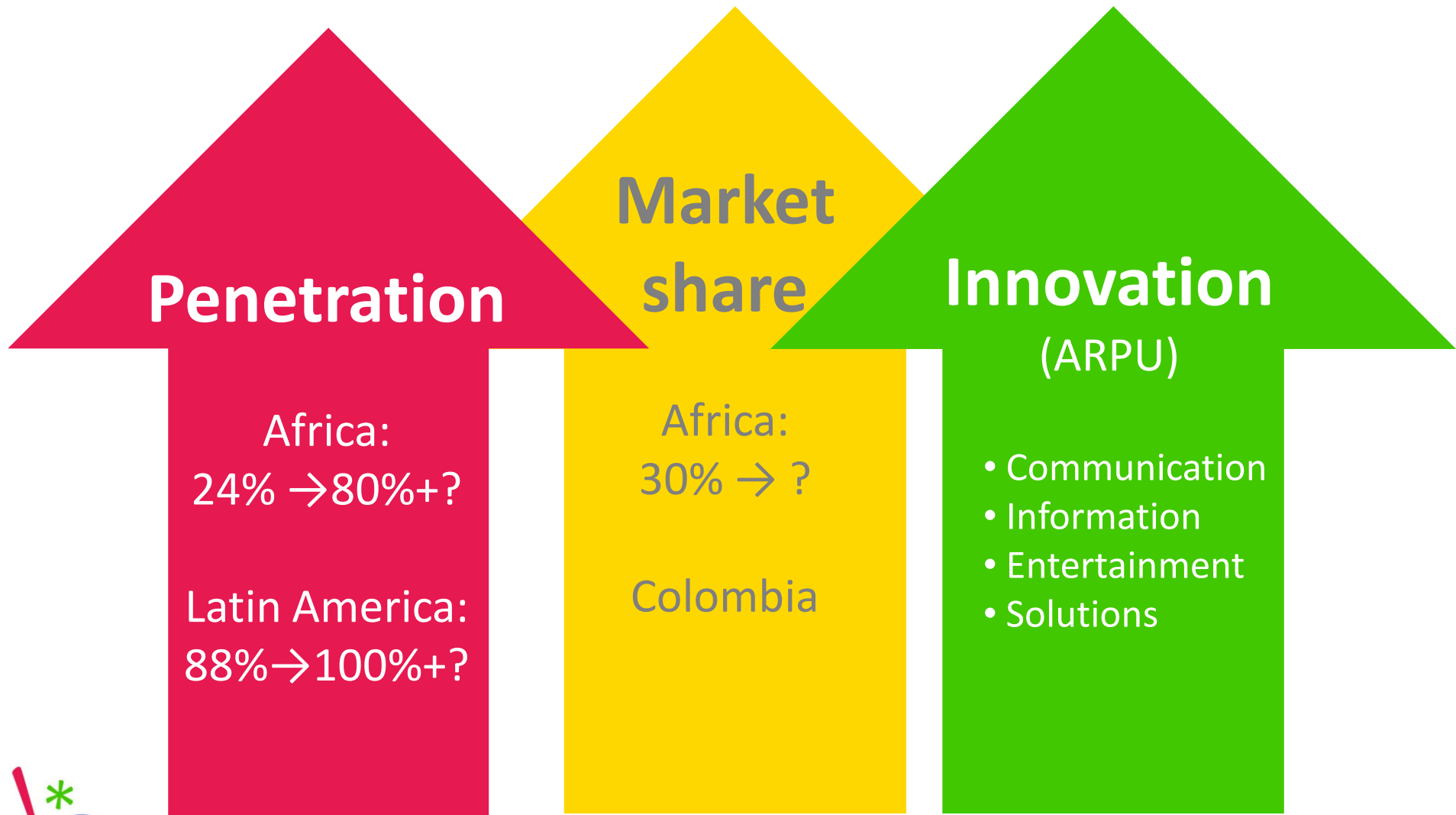


:: Excellent market positions



Number 1 and 2 market positions are key to profitability

: : Three main drivers of growth



: : Where are our markets going? – new services



In developed economies, there are multiple, efficient routes to market



: : Where are our markets going? – new services



But our markets are very different



: : In many of our markets, mobile will be the primary distribution platform



A huge long term opportunity

: : How do we position Millicom to continue to capitalise on these growth opportunities?

Two important initiatives:

New commercial organization structure

- supporting clearly defined product categories

New innovation teams

- +30 individuals focused on providing innovative products and services to our customers with a dedicated budget for 2010
- Senior leadership with proven execution capability
- Ambitious goals – largest growth factor in 2010



: : Product categories and strategic focus

Communication: access to peers
voice calls, P2P SMS, roaming

Information: access to databases
internet access, Info, SMS

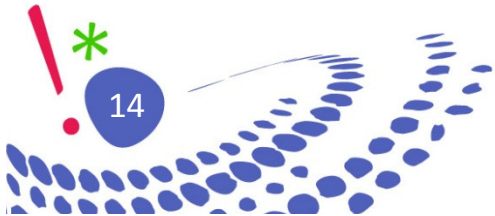
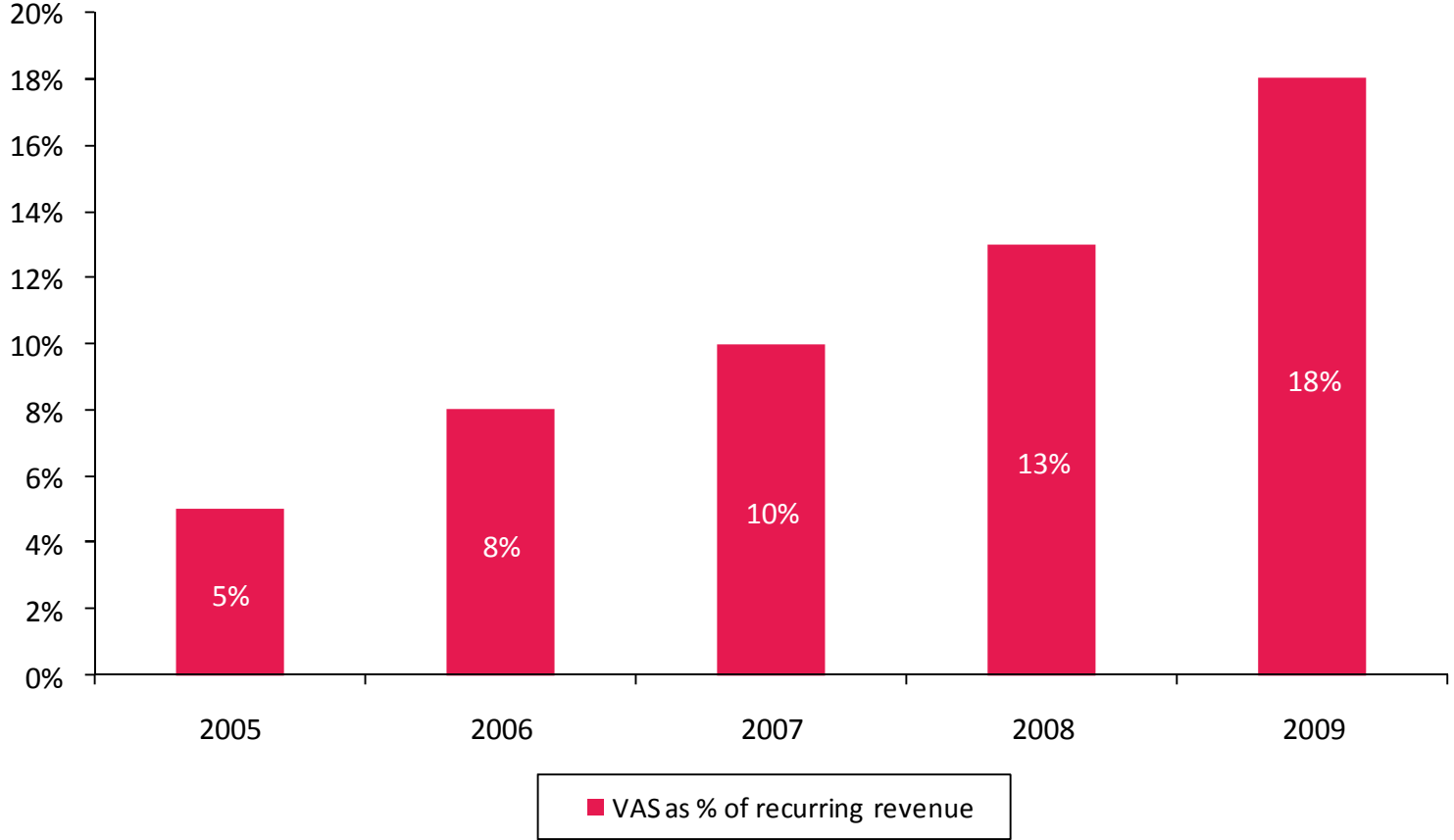
Entertainment: access to content
music, video downloads, Mobile TV

Solutions: access to services
insurance, banking, savings, corporate

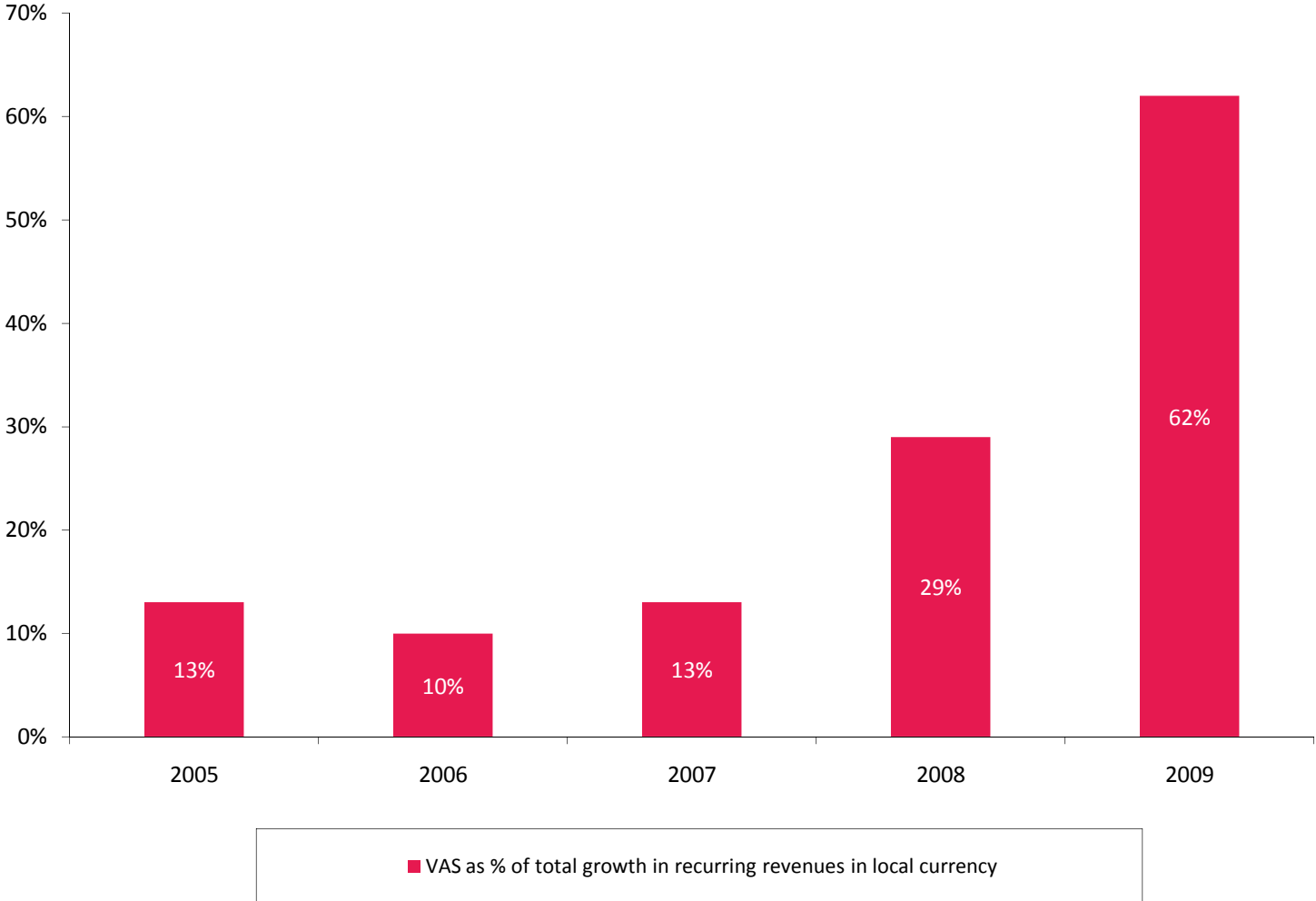
**Dedicated
category
managers**



: : Innovation is already a big part of our business

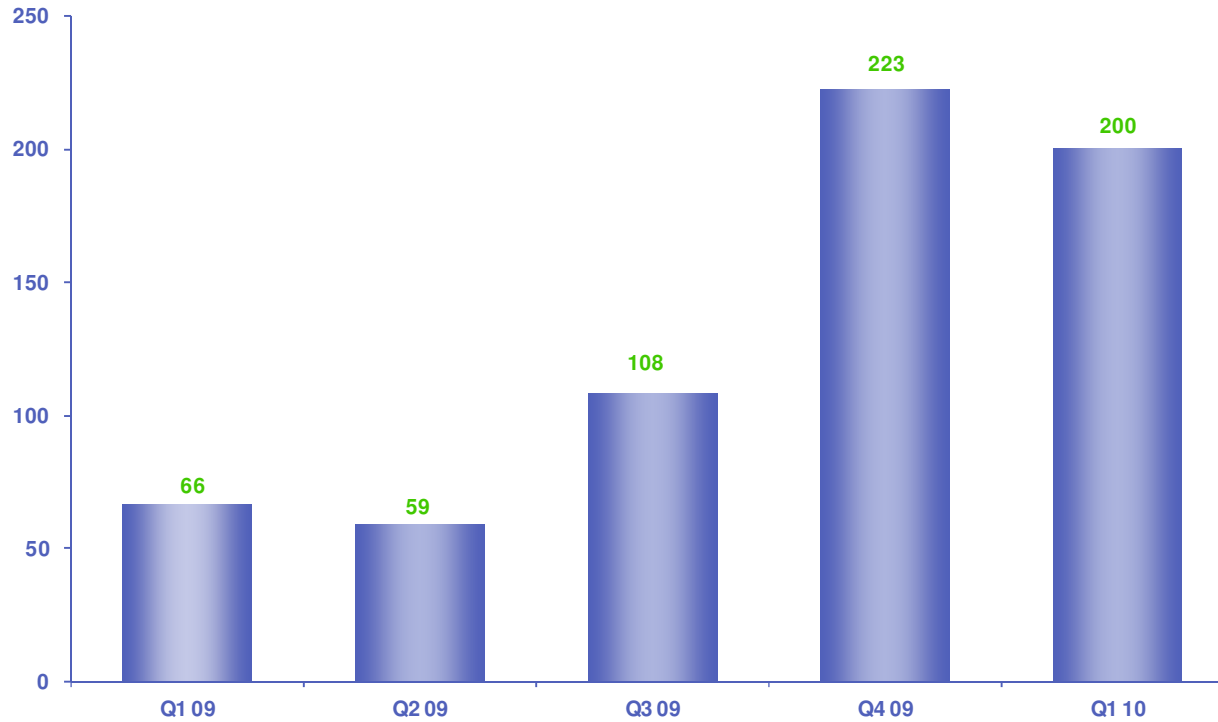


: : ...and an essential revenue growth factor



:: Free Cash Flow*

US\$m



US\$m	Q1 10	Q1 09
OFCF	234	105
Net Interest Paid	-20	-21
Corporate Costs	-14	-17
FCF	200	66

* EBITDA - Capex +/- WC- Interests - Taxes - Corporate costs

Q1 09 Q2 09 Q3 09 Q4 09 Q1 10

FCF as %
of revenue

8.5% 7.2% 12.6% 24.1% 22.1%



Strong Free Cash Flow: 22% of revenues in Q1 10

:: Asset productivity

Ghana

- Transaction signed in January 2010
- Sale and lease-back of 742 towers to a JV with Helios, with a minority stake for Millicom

Benefits

- Cash upfront
 - Opex savings
 - Capex reduction
 - Equity
- } NPV >\$100m

Similar tower transactions targeted in other markets in 2010



:: Capital structure

- \$800m returned to shareholders with \$500m as exceptional dividends (on top of the normal dividend) and up to \$300m of share buy back
- Exceptional dividend of \$4.60 to be paid in June (+ \$1.40 of regular dividend)
- Share repurchase to be executed on Nasdaq by year end 2010
- Capital structure and cash flow generation leaves appropriate room for any further external opportunities if needed

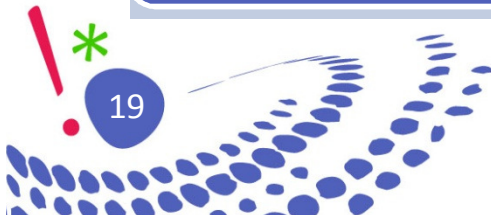
Note: Subject to AGM approval



:: 2010 Roadmap

GOAL

- | | | |
|----------|------------------------------------|-------------------------------|
| 1 | Growth | Accelerate through innovation |
| 2 | Margins | Maintain at mid 40s |
| 3 | Cash generation | Increase |
| 4 | Asset productivity | Improve |
| 5 | Asset protection / Risk management | Monitor |



: : 2010 guidance confirmed

*Capex around
\$700m*

*Stabilization
of EBITDA
margin at mid
40's*

OFCF as
a % of
revenue in
mid-teens*



•OFCF= Operating Free Cash Flow:
EBITDA - CAPEX - WC movements - Taxes

Quarterly review



:: Q1 Highlights

- Group revenues up 16%
- Constant currency revenue growth accelerating to +11.5%
- Further market share gains
- New record level for EBITDA at 46.8%
- Continued strong cash flow generation
- Solid EPS growth +11%
- Exceptional dividend and share buy back plan confirm strong commitment to shareholder return



:: Financial Highlights Q1 YoY

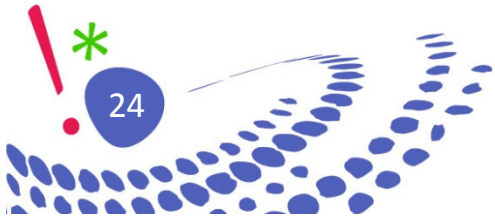
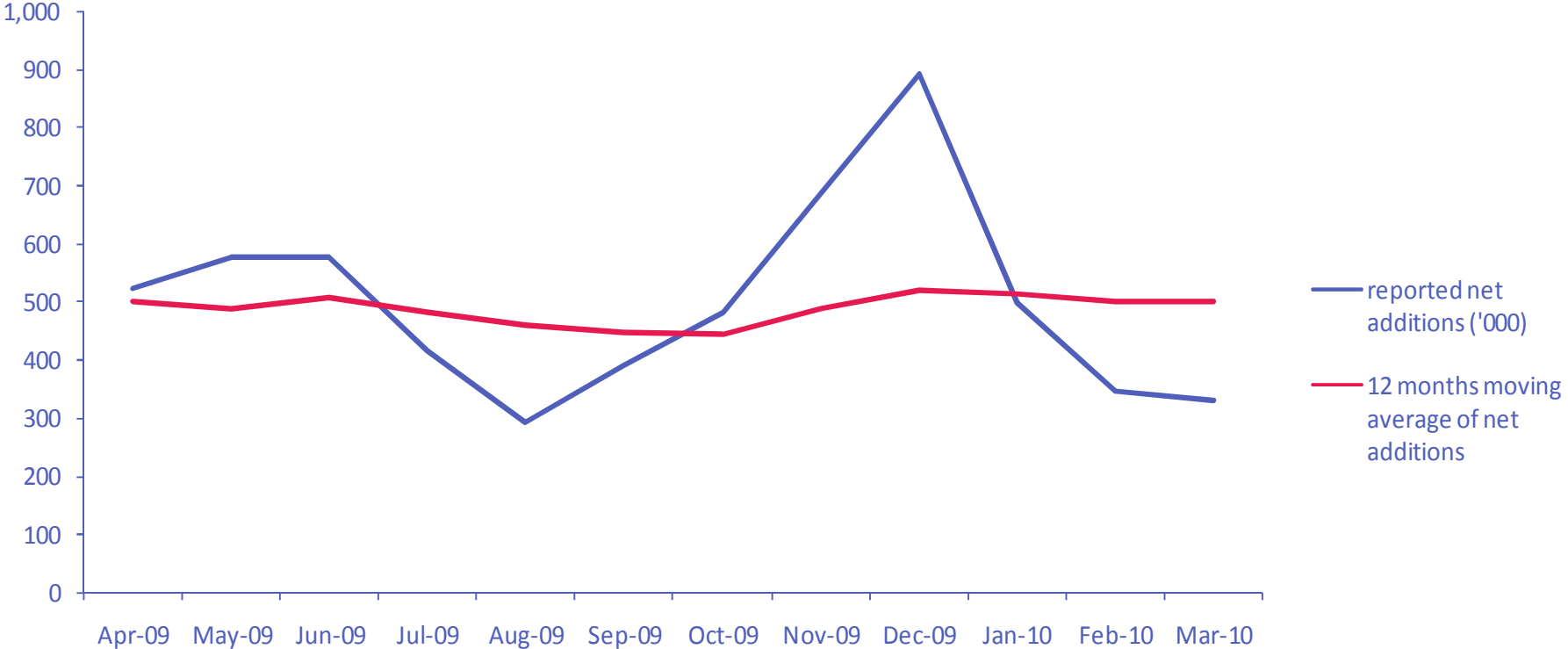
US\$m	Q1 10	Q1 09	\$ growth	Local currency
Customers ('000)	35,094	29,082	21%	
Revenues	905	779	16%	11.5%
EBITDA % of revenues	424 46.8%	352 45.2%	20% +1.6 pt	
Capex % of revenues	99 11.0%	185 23.8%	-46% -12.8pt	
Operating Free Cash Flow * % of revenues	234 25.8%	105 13.5%	123% +12.3pt	

* EBITDA - CAPEX - WC movements - Taxes

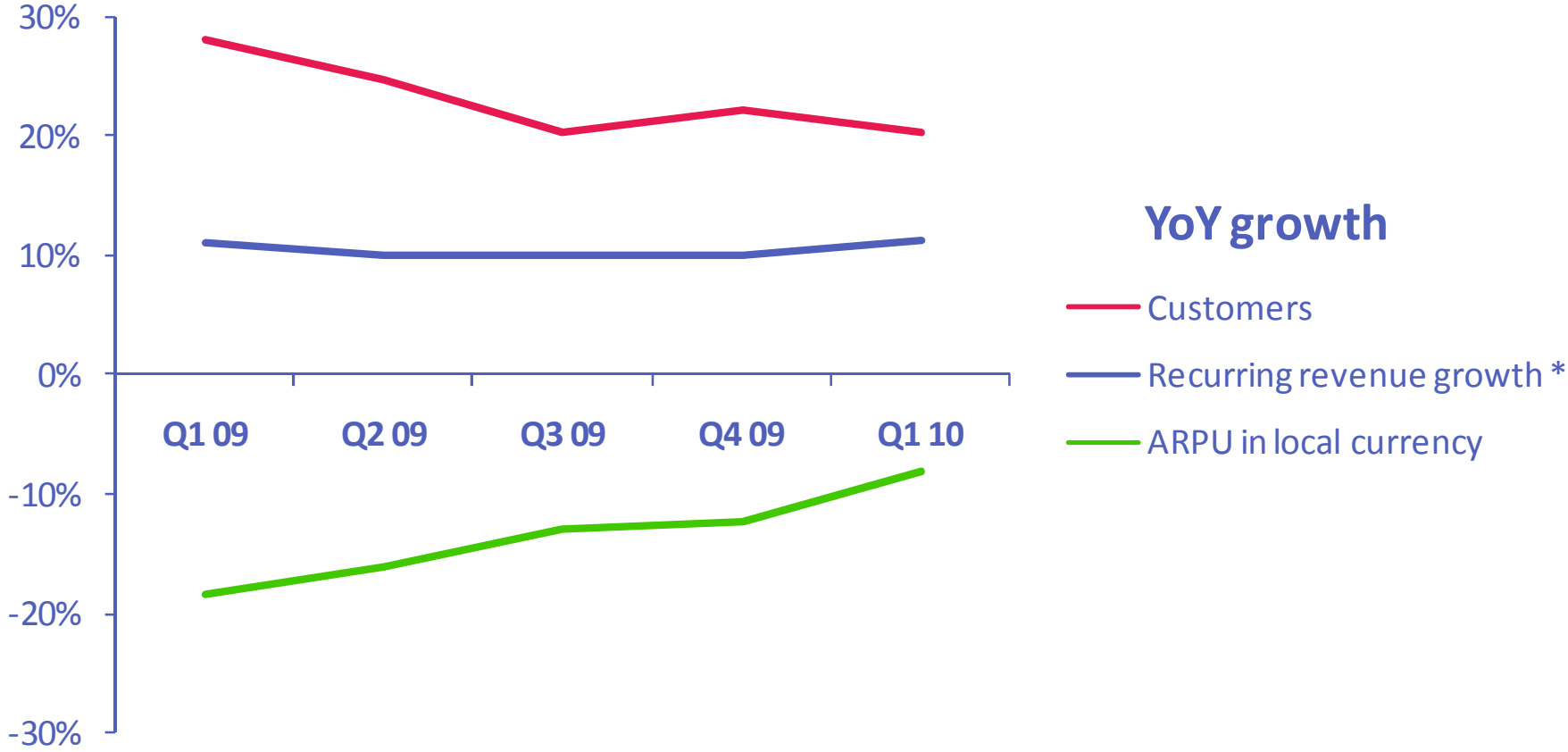


Improvement of EBITDA margin by 1.6 % points
Acceleration of revenue growth

:: Stabilization of customer growth



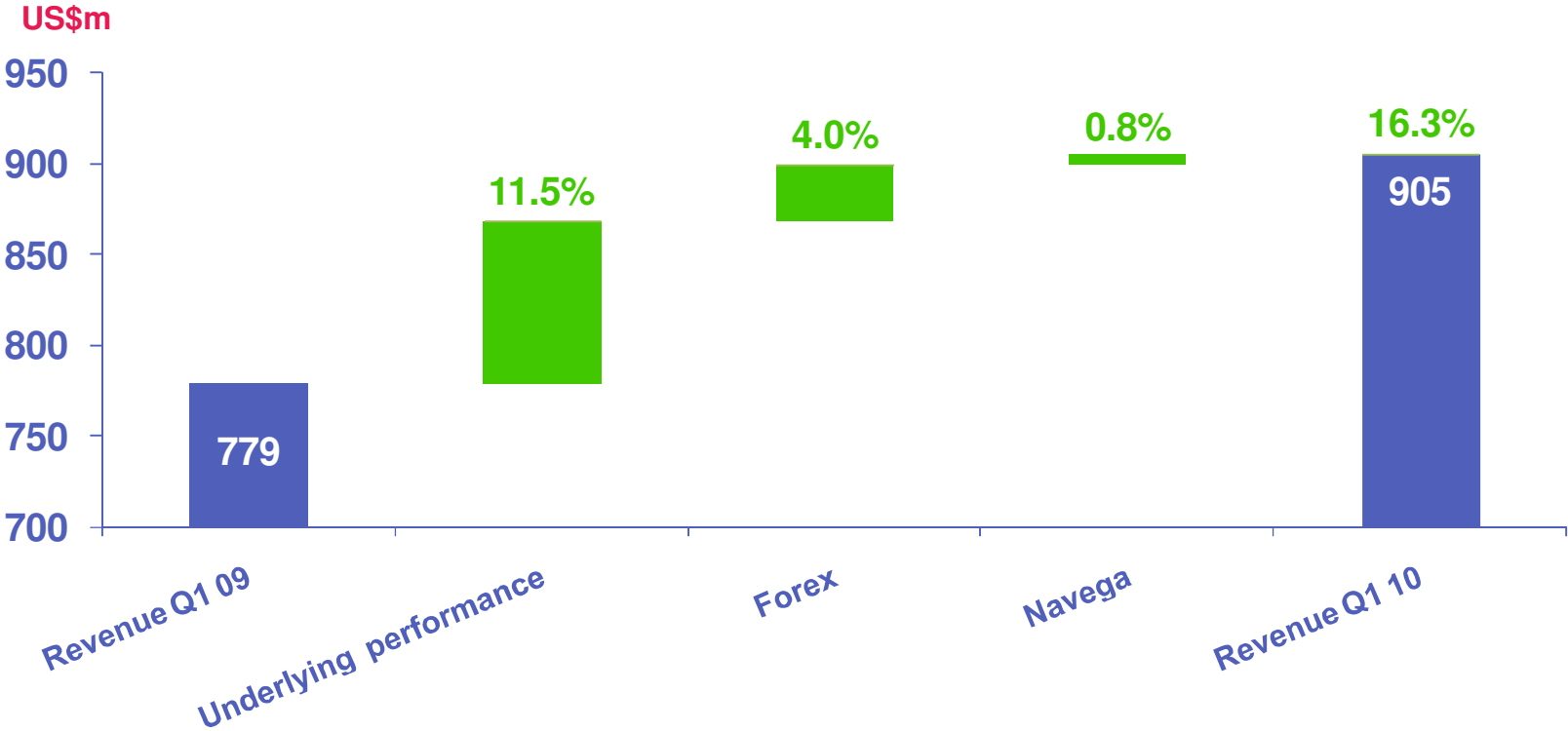
:: ARPU decline reducing steadily quarter on quarter



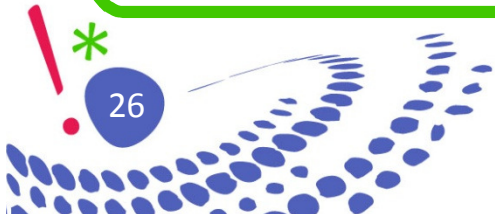
* Recurring revenue = customers x ARPU in local currency



:: Revenue growth – positive Forex impact in Q1



Local currency growth at 11.5% despite additional taxes in Central America and Africa

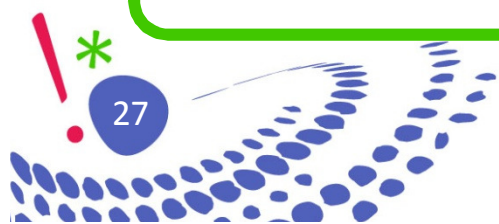


:: Revenue split by category

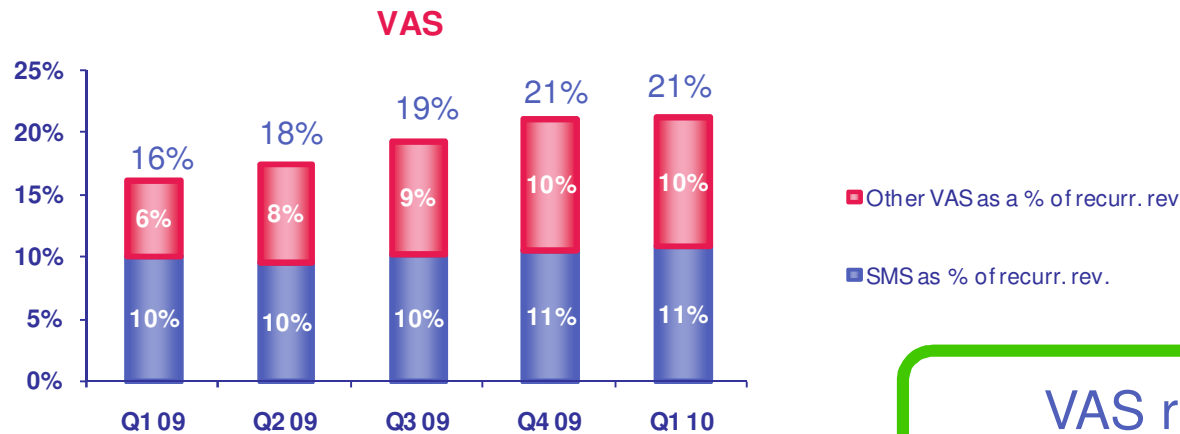
US\$m	Q1 10	Q1 09	\$ growth	Local currency
Airtime % of recurring mobile revenues	613 78.7%	561 83.2%	9%	5%
VAS % of recurring mobile revenues	166 21.3%	114 16.8%	47% +4.5 pt	40%
Other *	126	104	21%	18%
Total Revenues	905	779	16%	11%

* Telephone & Equipment + Cable business

Continued solid momentum of VAS revenues with a 40% growth in local currency

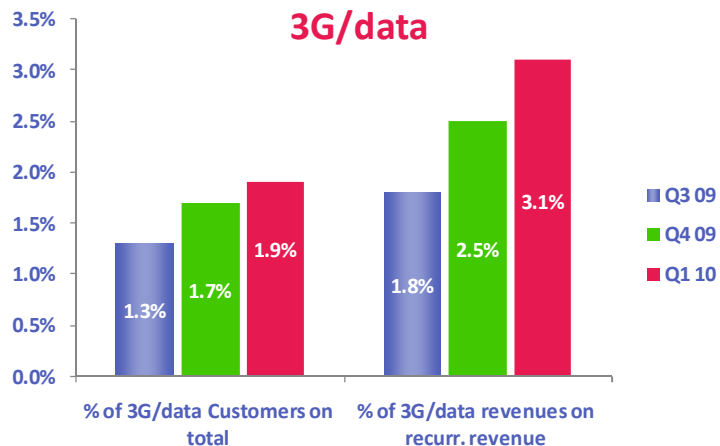


:: VAS and 3G/data revenue growing



Note: Other VAS includes Ringback tones / Data (web browsing)/ Content (Premium SMS, daily services like horoscopes)

VAS revenue 21.4% of recurring mobile revenues



Latin America – 3G/data

- 1.9% of mobile customers using data
- 3.1% of recurring mobile revenues
- Higher ARPU on 3G data (\$17.3)



Regional review



:: Quarterly Highlights – Central America YoY

US\$m	Q1 10	Q1 09	Reported growth	Local currency growth
Customers ('000)	13,221	11,534	15%	
Revenues	322	326	-1%	0%
EBITDA %of revenues	182 56.7%	182 55.8%	0% +0.8pt	1%
Capex %of revenues	23 7.0%	23 7.0%	-1% +0.0pt	
Operating Free Cash Flow %of revenues	142 44.1%	135 41.4%	5% +2.7pt	

Stabilization of Central American operations



:: Quarterly Highlights – South America YoY

US\$m	Q1 10	Q1 09	Reported growth	Local currency growth
Customers ('000)	9,027	7,735	17%	
Revenues	312	237	32%	17%
EBITDA %of revenues	132 42.4%	94 39.5%	41% +2.9 pt	29%
Capex %of revenues	22 7.2%	37 15.7%	-40% -8.5 pt	
Operating Free Cash Flow %of revenues	74 23.8%	32 13.7%	130% +10.1 pt	

Growth, margin improvement,
strong cash flow generation



:: Quarterly Highlights – Africa YoY

US\$m	Q1 10	Q1 09	Reported growth	Local currency growth
Customers ('000)	12,846	9,813	31%	
Revenues	217	171	27%	26%
EBITDA % of revenues	83 38.4%	59 34.4%	41% +4.0pt	47%
Capex % of revenues	43 20.0%	107 62.3%	-59% -42.3pt	
Operating Free Cash Flow % of revenues	17 7.9%	-51 -29.7%	+37.6pt	

Strong profitable growth
Africa now positive in Cash Flow



:: Quarterly Highlights – Cable YoY

US\$m	Q1 10	Q1 09	Reported growth	Local currency growth
Revenues	54	44		
- Amnet	47	43	9%	9%
- Navega	7	1		
EBITDA	26	17		
- Amnet	18	16	14%	14%
- Navega	8	1		
%of revenues	47.7%	38.9%	+8.8pt	
Capex	10	18	-45%	
%of revenues	18.5%	41.0%	-22.5pt	
Operating Free Cash Flow	8	-2		
%of revenues	14.0%	-5.3%	+19.3pt	

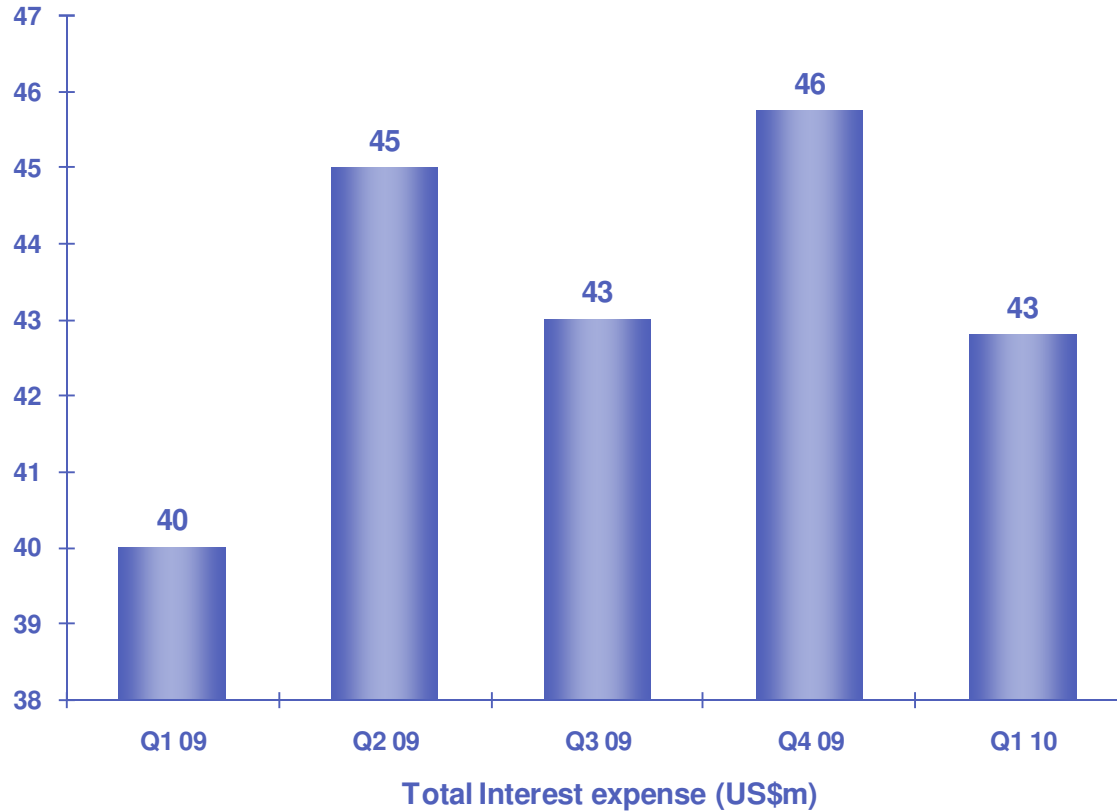


Profitable growth and Cash Flow generation
in a weak economic environment

Financial review



:: Quarterly Interest expense



28% fixed rate
72% variable rate
Target of 50% variable/ 50% fixed

	Q1 09	Q2 09	Q3 09	Q4 09	Q1 10
Effective rate	7.6%	8.1%	7.4%	7.8%	7.3%



:: Quarterly EPS – solid EPS growth

US\$m	Q1 10	Q1 09	\$ growth
EBITDA	424	352	20%
Depreciation % of revenues	-166 18.3%	-133 17.1%	24% High Capex for growth +1.2pt
Net Finance Costs % of revenues	-41 4.5%	-37 4.8%	10% -0.3pt
Taxes % of revenues	-60 6.6%	-41 5.3%	46% Higher WHT on stronger cash upstream +1.3pt
Others	-1	-1	
Net Profit	156	140	11%
EPS	1.43	1.29	11%



:: Taxes

US\$m	Q1 10	Q1 09	Change
PBT	202	166	22%
Taxes	60	41	46%
Effective tax rate	29.8%	24.9%	4.9pt

Higher tax rate in Q1 due to withholding tax on stronger cash upstream (\$246m vs \$86m in Q1 09)



:: Low leverage

US\$m	Q1 10
Gross Debt	2,355
Cash *	(1,633)
Net Debt	722
Net Debt/EBITDA	0.4

* including pledged deposits and time deposits



ND/EBITDA will remain less than 1 after dividend payment and share buy back completion

:: All regions Cash Flow positive

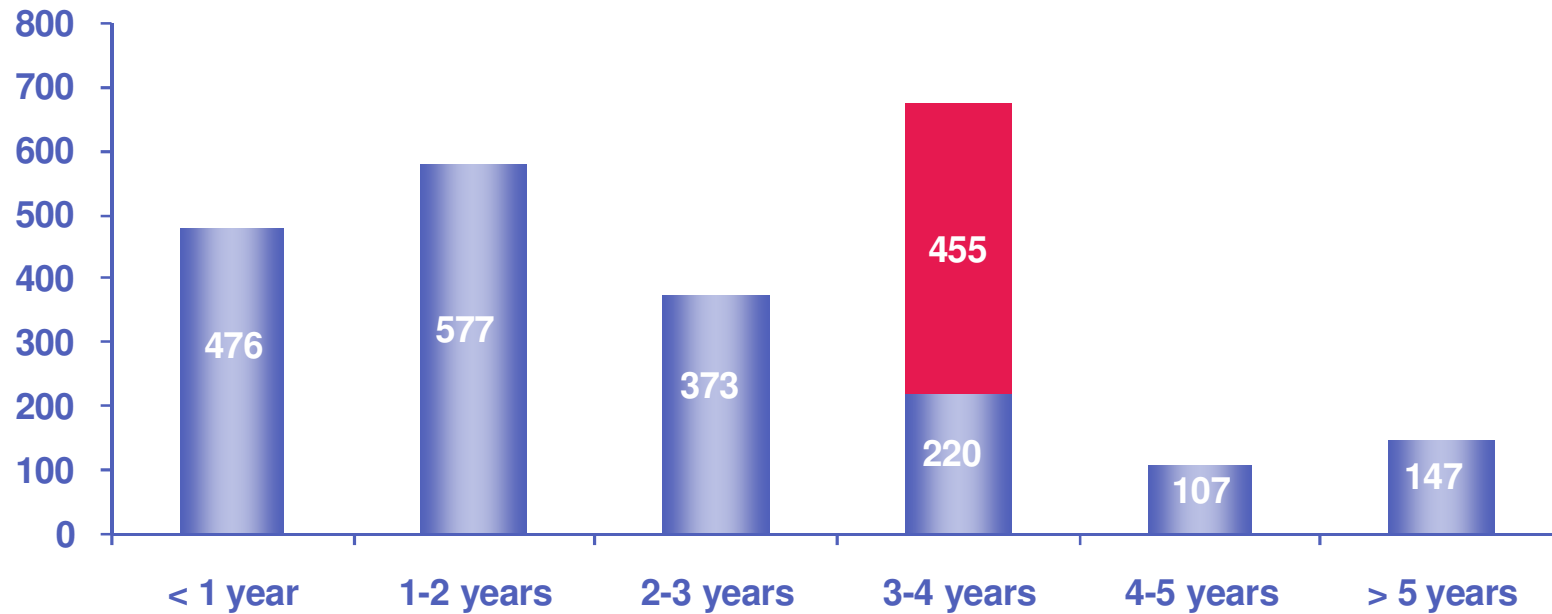
OFCF US\$m	Q1 10	Q1 09	Change
Central America	142	135	7
South America	74	32	42
Africa	17	-51	68
Cable	8	-2	10
Other (incl. Corporate)	-7	-9	2
OFCF	234	105	129



Positive Cash Flow for all cellular clusters in Q1 10
Less dependence on Central America

:: Gross Debt maturity

US\$m



Average maturity at 2 years and 6 months



Appendix



:: Mobile revenues in local currency

LC million	Q1 10	Q1 09	Growth %
Central America			
El Salvador	98	103	-5.1%
Guatemala	1,891	1,762	7.3%
Honduras	2,770	2,877	-3.7%
South America			
Bolivia	483	378	28.0%
Colombia	267,738	225,640	18.7%
Paraguay	506,372	463,011	9.4%
Africa			
Chad	13,504	8,552	57.9%
DRC	29	23	29.9%
Ghana	66	62	6.5%
Mauritius	604	525	15.1%
Rwanda	789	0	
Senegal	19,589	17,697	10.7%
Tanzania	81,296	56,014	45.1%



:: ARPU in Local currency

	Q1 10	Q4 09	Q3 09	Q2 09
Central America				
El Salvador	11	12	12	13
Guatemala	104	104	113	115
Honduras	190	197	194	216
South America				
Bolivia	76	82	77	75
Colombia	22,159	22,632	21,541	21,488
Paraguay	49,557	53,699	51,464	49,301
Africa				
Chad	4,176	4,787	4,342	4,686
DRC	6	7	7	6
Ghana	7	8	8	8
Mauritius	375	394	415	336
Senegal	2,829	2,991	2,707	2,821
Tanzania	6,689	7,425	7,339	7,093

:: YoY Local currency ARPU growth

Year-on-Year local currency ARPU growth (%)				
	Total	Central Am.	South Am.	Africa
Q1 10	(9%)	(13%)	0%	(3%)
Q4 09	(10%)	(20%)	(4%)	(9%)
Q3 09	(12%)	(19%)	(3%)	(15%)
Q2 09	(16%)	(20%)	(3%)	(23%)
Q1 09	(19%)	(24%)	(4%)	(23%)

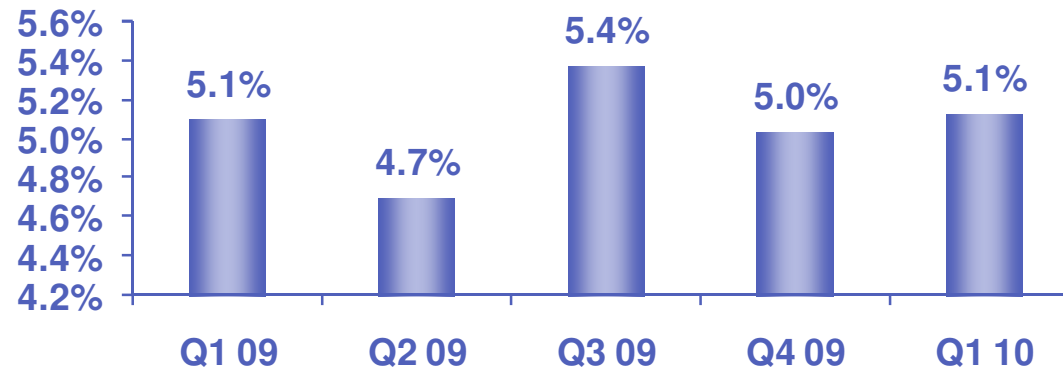
:: Movements of currencies vs USD YoY

			Closing rate Q1 10	Closing rate Q1 09	Change	Average rate Q1 10	Average rate Q1 09	Change
Central America	Guatemala	GTQ	7.99	8.11	2%	8.22	7.98	-3%
	Honduras	HNL	18.90	18.90	0%	18.90	18.89	0%
	Nicaragua	NIO	21.09	20.09	-5%	20.96	19.96	-5%
	Costa Rica	CRC	523.65	564.19	7%	550.57	561.98	2%
South America	Bolivia	BOB	7.02	7.02	0%	7.02	7.03	0%
	Colombia	COP	1,920.35	2,555.32	25%	1,961.05	2,455.03	20%
	Paraguay	PYG	4,745.00	5,120.00	7%	4,736.43	5,062.27	6%
Africa	Ghana	GHS	1.42	1.41	-1%	1.43	1.36	-5%
	Mauritius	MUR	30.84	33.35	8%	30.45	32.89	7%
	Chad/Senegal	XAF	484.55	495.57	2%	474.74	503.25	6%
	Rwanda	RWF	573.52	569.16	-1%	572.43	564.91	-1%
	Tanzania	TZS	1,359.50	1,327.50	-2%	1,349.13	1,320.15	-2%

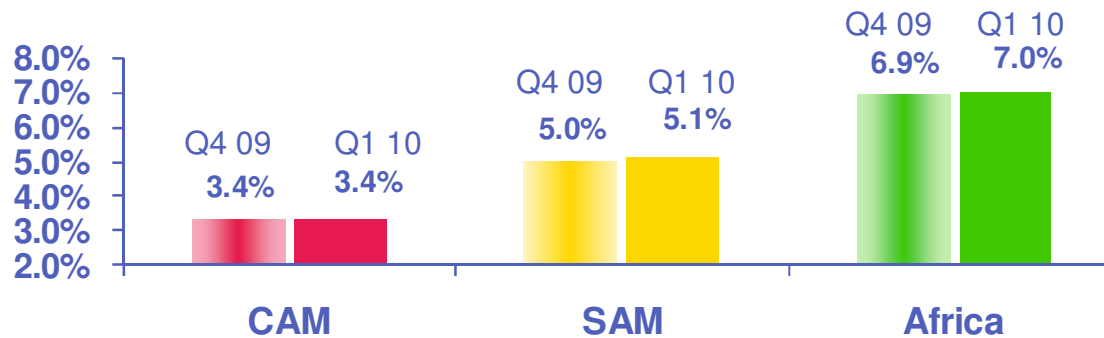


:: Stable churn

MIC TOTAL



Q4 09 vs Q1 10



Stabilization of churn in all clusters

:: Q1 10 Market Overview – by Segment

Millicom Segments	Central America	South America	Africa	Amnet/Navega	Total
Market Overview					
Population (million)	28	63	169		260
Mobile Penetration	88.7%	86.8%	25.7%		47.9%
Operational Data					
Total Customers (000)	13,221	9,027	12,846		35,094
Attrib. Customers (000)	9,102	9,027	12,622		30,751
Capex (\$m- excl Corporate)	23	22	43	10	98
Capex as % of revenue	7.0%	7.2%	20.0%	18.5%	11.0%
Churn	3.4%	5.1%	7.0%		5.1%
Cell sites	4,618	4,369	3,789		12,776
Outlets 000'	171	184	221		576
Key Financials (Attributable)					
Revenue (\$m)	322	312	217	54	905
EBITDA (\$m)	182	132	83	26	424
EBITDA Margin	56.7%	42.4%	38.4%	47.7%	46.8%

:: Market Overview LATAM - Amnet

Latin America	Central America			AMNET	South America		
	El Salvador	Guatemala	Honduras		Bolivia	Colombia	Paraguay
Shareholding	100.0%	55% (p)	66.7% (p)	100.0%	100.0%	50% + 1 share	100.0%
License Period (yrs)	20 yrs fr 1998	15 yrs fr 2003	25 yrs fr 1996		20 yrs fr 1995	10 yrs fr 2003	5 yrs renewal
Date of Expiry	2018	2018	2021		2015	2013	2011
Market Overview							
Population (M)	7	13	8	38	10	46	7
GDP per Pop (PPP) \$	7,100	5,200	4,200		4,600	9,200	4,100
Mobile Penetration	102%	81%	92%		56%	94%	86%
Market Position	One of Five	One of Three	One of Four		Two of Three	Three of Three	One of Four
Market Share	46.3%	49.0%	66.1%		36.4%	8.9%	57.3%
Operational Data							
Total Customers / RGUs	2,815,991	5,580,337	4,825,034	645,301	2,084,659	3,814,513	3,127,516
Cell sites	912	2282	1424		789	2759	821
Other Operators	Digicel America Movil Telefonica Red	America Movil Telefonica	Digicel America Movil Honducel		Entel Viva	America Movil Telefonica	Personal America Movil Vox

(p): proportionally consolidated

:: Market Overview Africa

Africa	Chad	DRC	Ghana	Mauritius	Rwanda	Senegal	Tanzania
Shareholding	100.0%	100.0%	100.0%	50% (p)	87.5%	100.0%	100.0%
License Period (yrs)	10 yrs fr 2004	20 yrs fr 1997	15 yrs fr 2004	15 yrs fr 2000*	15 yrs fr 2008	20 yrs fr 1998	25 yrs fr 2007
Date of Expiry	2014	2017	2019	2016	2022	2018	2032
Market Overview							
Population (million)	10	69	24	1	10	14	41
GDP per pop (PPP) \$	1,600	300	1,500	12,400	900	1,600	1,400
Mobile Penetration	20%	9%	52%	80%	21%	48%	32%
Market Position	One of Two	One of Five ***	Two of Five	Two of Three	Three of Three	Two of Four	Two of Seven
Market Share	52.1%	27%	24.8%	43.0%	n/a	35.7%	31.6%
Operational Data							
Total Customers	1,128,632	1,604,591	3,100,252	446,738	114,468	2,375,532	4,075,672
Cell sites **	320	742	782	229	126	589	1001
Other Operators	Zain	Zain Vodacom CCT Standard	MTN Vodafone Zain Kasapa	Orange MTML	MTN Rwandatel	Orange Expresso Kirene	Vodacom Zain Zantel TTCL Mobile BOL Sasatel

* Amended and extended by one year in 2006

(p): proportionally consolidated

** for DRC 530 sites are active

*** Only Kinshasa/ Bas Congo area

:: Disclaimer

This presentation may contain certain “forward-looking statements” with respect to Millicom’s expectations and plans, strategy, management’s objectives, future performance, costs, revenues, earnings and other trend information. It is important to note that Millicom’s actual results in the future could differ materially from those anticipated in the forward-looking statements depending on various important factors. Please refer to the documents that Millicom has filed with the U.S. Securities and Exchange Commission under the U.S. Securities Exchange Act of 1934, as amended, including Millicom’s most recent annual report on Form 20-F, for a discussion of certain of these factors.

All forward-looking statements in this presentation are based on information available to Millicom on the date hereof. All written or oral forward-looking statements attributable to Millicom International Cellular S.A., any Millicom International Cellular S.A. employees or representatives acting on Millicom’s behalf are expressly qualified in their entirety by the factors referred to above. Millicom does not intend to update these forward-looking statements.





Merci

thank
you!



Gracias