

## Unaudited Interim Condensed Consolidated Financial Statements

As at and for the nine-month period ended 30 September 2016

20 October 2016



### Unaudited interim consolidated statement of comprehensive income for the period ended 30 September 2016

PYG millions	Note	Nine-month period ended September 30, 2016	Nine-month period ended September 30, 2015 (*)
Revenue		2,377,508	2,360,895
Cost of sales		(551,164)	(552,497)
Gross profit		1,826,344	1,808,398
Operating expenses	7	(741,589)	(812,924)
Depreciation		(263,614)	(232,506)
Amortisation		(93,874)	(89,809)
Other operating income (expenses), net	8	(1,641)	4,673
Operating profit		725,626	677,832
Interest expense		(146,968)	(100,343)
Interest and other financial income		7,055	6,161
Exchange gain (loss), net		109,776	(350,483)
Profit before tax		695,489	233,167
Income tax expense		(104,847)	(46,297)
Net profit and comprehensive income for the period.		590,642	186,870

Attributable to:		
Equity holders of the company	590,642	186,870

(\*) Presentation of the income statement from cost of sales to operating profit has been amended compared to the income statement reported in 2015 for the nine-month period ended 30 September 2015.



# Unaudited interim consolidated statement of financial position as at 30 September 2016

PYG millions	Notes	Nine months ended 30 September 2016	Year ended 31 December 2015
ASSETS			
Non-Current Assets			
Intangible assets, net	5	909,178	790,491
Property, plant and equipment, net	4	1,873,374	1,745,816
Deferred taxation		20,757	20,757
Other non-current assets		24,789	24,982
Total Non-Current Assets		2,828,098	2,582,046
Current Assets			
Inventories		74,916	62,669
Trade receivables, net		421,983	366,885
Amounts due from related parties		455,138	499,895
Prepayments and accrued income		249,551	289,397
Supplier advances for capital expenditure		21,837	38,395
Other current assets		66,773	84,940
Cash and cash equivalents		388,345	203,984
Total Current Assets		1,678,543	1,546,165
TOTAL ASSETS		4,506,641	4,128,211
EQUITY AND LIABILITIES EQUITY			
Share capital and premium		274,008	274,008
Legal reserve		50,110	50,110
Retained profits		164,113	42,076
Profit for the period / year attributable to equity holders		590,642	308,252
TOTAL EQUITY		1,078,873	674,446
LIABILITIES			
Non-current Liabilities	•	0 000 700	0.000.400
Debt and financing	6	2,260,780	2,303,132
Provisions and other non-current liabilities		151,151	216,797
Total non-current liabilities		2,411,931	2,519,929
Current Liabilities			
Debt and financing	6	55,554	87,040
Payables and accruals for capital expenditure		340,248	301,112
Other trade payables		131,934	102,220
Amounts due to related parties	10	62,886	64,045
Accrued interest and other expenses		195,049	197,065
Current income tax liabilities		66,472	8,568
Provisions and other current liabilities		163,694	173,786
Total current liabilities		1,015,837	933,836
TOTAL LIABILITIES		3,427,768	3,453,765
TOTAL EQUITY AND LIABILITIES		4,506,641	4,128,211

### Unaudited interim consolidated statement of cash flows for the nine-month period ended 30 September 2016

PYG millions	Notes	Nine months ended 30 September 2016	Nine months ended 30 September 2015
Cash flows from operating activities			
Profit before taxes		695,489	233,167
Adjustments:		450.007	100.040
Interest expense		152,387	100,343
Interest and other financial income		(12,456)	(6,161)
Other non-operating expenses, net		(109,822)	350,483
Adjustments for non-cash items:			
Depreciation and amortization		357,488	322,315
Loss (gain) on disposal assets		1,641	(4,673)
		1,084,727	995,474
(Increase) decrease in trade receivables, prepayments and other			
current assets		4,028	(10,527)
(Increase) decrease in inventories		(12,247)	(36,581)
Increase (decrease) in trade and other payables		(19,239)	(398,919)
Changes in working capital		(27,458)	(446,027)
Interest paid		(109,424)	(64,872)
Interest received		11,359	10,614
Taxes paid		(10,565)	(70,612)
Net cash provided by operating activities		948,639	424,577
Cash flows for investing activities:			
Purchase of property, plant and equipment	4	(265,413)	(311,637)
Purchase of intangible assets and license renewals	5	(344,872)	(119,041)
Debt and other financing (granted to) / repaid by related parties, net.		(17,422)	(272,648)
Other		4	26,037
Net cash used by investing activities		(627,703)	(677,289)
Cash flows for financing activities:			
Repayment of debt and financing		(74,352)	586,683
Proceeds from issuance of debt and financing		59,800	-
Payment of dividends	9	(118,252)	(239,697)
Net cash used by financing activities		(132,804)	346,986
Exchange losses on cash and cash equivalents		(3,771)	33,285
Net decrease in cash and cash equivalents		184,361	127,559
Cash and cash equivalents at the beginning of the year		203,984	354,100
Cash and cash equivalents at the end of the period		388,345	481,659



# Unaudited interim consolidated statement of changes in equity for the Nine months ended 30 September 2016

PYG millions	Number of shares	Share Capital	Retained profits	Legal reserves	Total equity
Balance as of December 31, 2014 (audited)	1,860	93,000	916,082	50,110	1,059,192
Total comprehensive income for the period	-	-	186,871	-	186,871
Dividends	-	-	(239,700)	-	(239,700)
Balance as of September 30, 2015 (unaudited)	1,860	93,000	863,253	50,110	1,006,383
Total comprehensive income for the period	-	-	121,381	-	121,381
Dividends	-	-	(307,306)	-	(307,306)
Increase of Share Capital	-	327,000	(327,000)	-	-
Return of capital to shareholders	(3,476)	(145,992)	-	-	(145,992)
Balance as of December 31, 2015 (audited)	6,524	274,008	350,328	50,110	674,446
Total comprehensive income for the period	· -	-	590,642	-	590,642
Dividends	-	-	(186,215)	-	(186,215)
Balance as of September 30, 2016 (unaudited)	6,524	274,008	754,755	50,110	1,078,873



### Notes to the unaudited interim consolidated financial statements

#### **1. ORGANIZATION**

Telefónica Celular del Paraguay S.A. (the "Company"), a Paraguayan Company, and its subsidiaries (the "Group" or "Telecel") is a Paraguayan group providing communications, information, entertainment and solutions in Paraguay. The Company maintains multiple license contracts with Comision Nacional de Telecomunicaciones (Conatel), the regulator of the telecommunications system in Paraguay, to operate cellular and cable business in Paraguay. The Company was incorporated in 1992.

Telecel is a wholly owned subsidiary of Millicom International III N.V. The ultimate parent company is Millicom International Cellular S.A. a Luxembourg Société Anonyme whose shares are traded on the Stockholm stock exchange under the symbol MIC and over the counter in the US under the symbol MIICF.

The general administration of the Company is located at Zavala Cue esq. Artilleria, Fernando De La Mora, Paraguay.

The Board of Directors ("Board") approved these consolidated financial statements for issuance on 20 October, 2016.

#### 2. SUMMARY OF CONSOLIDATION AND ACCOUNTING POLICIES

These interim condensed consolidated financial statements of the Company are unaudited. They are presented in Paraguayan Guaranies and have been prepared in accordance with International Accounting Standard ("IAS") 34 'Interim Financial Reporting' issued by the International Accounting Standard Board (IASB). In the opinion of management, these unaudited condensed interim consolidated financial statements reflect all adjustments that are necessary for a proper presentation of the results for interim periods. The Company's operations are not affected by significant seasonal or cyclical patterns

These unaudited condensed interim consolidated financial statements should be read in conjunction with the consolidated financial statements for the year ended 31 December 2015. These financial statements are prepared in accordance with consolidation and accounting policies consistent with the 2015 consolidated financial statements. The following changes to standards effective for annual periods starting after 1 January 2016 did not have a significant impact on the Group:

- Amendment to IAS 1, 'Presentation of financial statements' on the disclosure initiative. These amendments are as part of the IASB initiative to improve presentation and disclosure in financial reports;
- Annual improvements 2014. These set of amendments impacts 4 standards: IFRS 5, 'Non-current assets held for sale and discontinued operations' regarding methods of disposal, IFRS 7, 'Financial instruments: Disclosures', IAS 19, 'Employee benefits' regarding discount rates, IAS 34, 'Interim financial reporting' regarding disclosure of information;
- Amendments to IAS 38 and IAS 16: clarification of acceptable methods of depreciation and amortization issued by the IASB in July 2014 and applicable as of 1 January, 2016;
- Amendments to IFRS 11: accounting for acquisitions of interests in joint operations issued by the IASB in May 2014 and applicable as of 1 January, 2016.
- Amendments to IFRS 10, 'Consolidated financial statements' and IAS 28, 'Investments in associates and joint ventures'.

The Group prepares its Consolidated Statement of Comprehensive Income, which includes the Statement of Profit and Loss and Other Comprehensive Income for the period. In 2015, the Group voluntarily changed the presentation of the income statement from function to nature of costs compared to the income statement for the nine-month period ended 30 September 2015. This was done in order to align the presentation of the Income Statement with Millicom International Cellular S.A, the Group's parent company. A reconciliation to the former presentation of the income statement for nine-month period ended 30 September 2015 is shown next:

#### 2. SUMMARY OF CONSOLIDATION AND ACCOUNTING POLICIES (CONT.)

	Nine months ended 30 September 2015			
PYG millions	Former presentation	Reclassification	New presentation	
Revenue	2,360,895	-	2,360,895	
Cost of sales	(552,228)	(269)	(552,497)	
Gross profit	1,808,667	(269)	1,808,398	
Operating expenses	(734,467)	(812,925)	(812,925)	
Depreciation	(232,506)	-	(232,506)	
Amortisation	(89,809)	-	(89,809)	
Other operating income (expenses), net	(74,053)	78,727	4,674	
Operating profit	677,832	-	677,832	

#### 3. ACQUISITION AND DISPOSAL OF SUBSIDIARIES

During the nine month period ended 30 September 2016, the Group did not make any significant acquisition or disposal.

On 27 February 2015 Telecel concluded the process of selling the fully-owned company Unicanal S.A. (99% of shares) to Grupo JBB, a Paraguayan multimedia group, by finishing the negotiations and transferring all the resources and facilities of this business unit to the buyer. The transaction amount was PYG 17,411 million.

#### 4. PROPERTY, PLANT AND EQUIPMENT

During the nine months ended 30 September 2016, the Company added property, plant and equipment for PYG 248,583 million. (30 September 2015: PYG 298,460 million)

Cash used for property, plant and equipment additions	Nine months ended 30 September		
PYG million	2016	2015	
Additions	248,583	298,460	
Change in advances to suppliers	(20,733)	26,735	
Change in accruals and payables for intangibles	37,563	(13,558)	
Cash used from continuing operations for additions	265,413	311,637	

#### 5. INTANGIBLE ASSETS

During the nine months ended 30 September 2016, the Company added intangible assets of PYG 353,604 million. (30 September 2015: PYG 114,910 million)

Cash used for intangible asset additions	Nine months ended 30 September		
PYG million	2016	2015	
Additions (*)	353,604	114,910	
Change in advances to suppliers	9,268	1,612	
Change in accruals and payables for intangibles	(18,000)	2,519	
Cash used from continuing operations for additions	344,872	119,041	

(\*) On February 2016 Telecel was granted the license to operate in the 4G/LTE Technology, the cost of this license was PYG 260,376 million, including spectrum, social obligations and frequency charges.



#### 6. DEBT AND FINANCING

The total amount of debt and financing is repayable as follows:

PYG millions	Nine months ended September 30, 2016	Year ended December 31, 2015
Due within:		
One year	55,554	87,040
One-two years	27,777	58,069
Two-three years	85,020	79,040
Three-four years	136,560	130,580
Four-five years	136,043	129,966
After five years	1,875,380	1,905,477
Total debt	2,316,334	2,390,172

#### Bank financing

In July 2008, Telecel entered into an 8 year \$100 million loan with the European Investment Bank ("EIB"). The loan bears interest at rates between \$ LIBOR 90 plus 0.234% and \$ LIBOR 90 plus 0.667%. The EIB loan is guaranteed for commercial risks by Royal Bank of Scotland ("RBS"). The commission guarantee fee is 1.25% per annum. The outstanding amount as at 30 September 2016 was PYG 55,554 million (December 2015: PYG 145,109 million).

In the last quarter of 2015, Telecel obtained two new long-term loans from local banks Banco ITAU and Banco Continental. Both loans are denominated in Paraguayan guaranies and bear a fixed annual interest rate of 9%. In the current quarter, Telecel obtained a new long-term loan from local bank Banco Continental. The loan is denominated in Paraguayan guaranties, and bear a fixed annual interest rate of 10.25%. As of 30 September 2016 the combined balance of such loans is PYG million 591,983.

#### **Senior Notes**

On 7 December, 2012 Telecel issued \$ 300 million aggregate principal amount of 6.75% Senior Unsecured Notes (the "6.75 Senior Notes") due on 13 December, 2022. The 6.75% Senior Notes were issued at 100% of the aggregated principal amount. Distribution and other transaction fees of \$7 million reduced the total proceeds from issuance to \$293 million. The 6.75% Senior Notes have a 6.75% per annum coupon with interest payable semi-annually in arrears on 13 June and 13 December. The effective interest rate is 7.12%.

The 6.75% Senior Notes are general unsecured obligations of the Telecel and rank equal in right of payment with all future unsecured and unsubordinated obligations of Telecel. The 6.75% Senior Notes are unguaranteed.

Telecel has options to partially or fully redeem the 6.75% Senior Notes as follows:

- (i) Full or partial redemption at any time prior to 13 December, 2017, for the highest of, 100% of the principal to be redeemed or, the present value of the remaining scheduled payments of principal to be redeemed and interest
- (ii) Full or partial redemption at any time on or after 13 December, 2017 for the following percentage of principal to be redeemed, plus accrued and unpaid interest and all other amounts dues, if any: 13 December, 2017 103.375%
  13 December, 2018 102.25%
  13 December, 2019 101.125%
  13 December, 2020 100.00%
  13 December, 2021 100.00%
- These options represent embedded derivatives which, in accordance with IAS 39 have been valued and determined to be closely related to the underlying bond.
  - (iii) Redemption of up to 35% of the original principal of the 6.75% Senior Notes if, prior to 13 December, 2015, Telefónica Celular del Paraguay S.A. receives proceeds from issuance of shares, at a redemption price of 106.75% of the principal amount to be redeemed plus accrued and unpaid interest and all other amounts due, if any, on the redeemed notes. If Telefónica Celular del Paraguay S.A. experiences a Change of Control Triggering Event, defined as a rating decline resulting from a change in control, each



holder will have the right to require repurchase of its notes at 101% of their principal amount plus accrued and unpaid interest and all other amounts due, if any.

#### 6. DEBT AND FINANCING (CONT.)

The outstanding amount as at 30 September 2016 was PYG 1,641,020 million (December 2015: PYG 1,712,977 million)

#### Fair value of financial liabilities

The carrying amounts of borrowings do not significantly differ from their fair value at the balance sheet dates.

#### 7. OPERATING EXPENSES

PYG millions	Nine months ended 30 September		
	2016	2016	
Employee costs	125,619	113,985	
Dealer commissions	106,310	158,396	
Call center costs	127,801	95,193	
Network maintenance costs	85,838	74,961	
Phone subsidies	72,727	88,743	
Advertising and promotion	69,205	73,831	
External services	65,863	69,771	
Billing and payment costs	40,334	37,418	
Office Rental and Lease Payments	11,688	8,174	
Basic services and other costs	36,204	92,452	
Total	741,589	812,924	

#### 8. OTHER OPERATING INCOME (EXPENSES), NET

PYG millions	Nine months ended 30 September		
	2016	2015	
Impairment of assets	(1,584)	-	
Result on disposal of tangibles assets	(57)	4,673	
Total	(1,641)	4,673	

#### 9. COMMITMENTS AND CONTINGENCIES

#### **Operational environment**

Telecel is operating in an emerging market, where the regulatory, political, technological and economic environments are evolving. As a result, there are uncertainties that may affect future operations, the ability to conduct business, foreign exchange transactions and debt repayments and which may impact upon agreements with other parties. In the normal course of business, Telecel faces uncertainties regarding taxation, interconnect, license renewal and tariff arrangements, which can have a significant impact on the long-term economic viability of its operations.

#### Litigation

The Company and its subsidiaries are contingently liable with respect to lawsuits and other matters that arise in the normal course of business. As of 30 September 2016, the total amount of provisions related to claims against the Group's operations was PYG 9,159 million (December 2015: PYG 7,735 million). Management is of the opinion that while it is impossible to ascertain the ultimate legal and financial liability with respect to these claims, the ultimate outcome of these contingencies is not anticipated to have a material effect on the Group's financial position and operations.



#### 9. COMMITMENTS AND CONTINGENCIES (CONT.)

#### Lease commitments

The Group has the following annual operating lease commitments as of 30 September 2016 and 31 December 2015.

PYG millions	Nine months ended 30 September 2016	Year ended 31 December 2015
Operating lease commitments		
Within: one year	17,366	23,154
Between: one to five years	4,955	6,606
After: five years	2,737	3,650
Total	25,058	33,410

Operating leases comprise mainly of lease agreements relating to land and buildings. The operating lease terms and conditions reflect normal market conditions.

#### **Capital commitments**

As of 30 September 2016 the Company has fixed commitments to purchase network equipment, land and buildings and other fixed assets for a value of PYG 850,435 million (31 December 2015: PYG 1,042,910 million).

#### **Dividends**

The ability of the Company to make dividend payments is subject to, among other things, the terms of indebtedness and legal restrictions. On April 2016 Telecel's Shareholders Assembly decided the distribution of dividends of PYG 186,215 million from retained profits of the previous year (30 September 2015: PYG 239,697 million).

In May 2016, Telecel's Shareholders Assembly decided the dividend advance of PYG 60,340 million, based on last period retained profits. In August 2016, they have decided again a dividend advance of PYG 57,910 million.

Dividends paid PYG million	Nine months ended 30 September	
	2016	2015
Distribution of dividends	186,215	239,697
Offset dividend advances	(186,215)	-
Dividend advances	118,251	-
Payment of dividends	118,251	239,697

#### **10. RELATED PARTY TRANSACTIONS**

The Company conducts transactions with its principal shareholder, Millicom International Cellular S.A. ("Millicom") and its subsidiaries. Transactions with related parties are conducted on normal commercial terms and conditions.

The following transactions were conducted with related parties:

PYG millions		Nine months ended 30 September 2015
Millicom – Other Paraguayan operations	98,167	51,635
Millicom - Non-Paraguayan companies	-6,032	78,726
Total purchases from related parties	92,135	130,361



#### 10. RELATED PARTY TRANSACTIONS (CONT.)

The Company had the following balances with related parties:

PYG millions	Nine months ended 30 September 2016	Year ended 31 December 2015
Receivables		
Millicom – Other Paraguayan operations	326,939	301,272
Millicom – Non-Paraguayan companies	128,199	198,623
Total	455,138	499,895
Payables		
Millicom – Other Paraguayan operations	50,781	42,140
Millicom – Non-Paraguayan companies	12,104	21,905
Total	62,885	64,045

#### 9. SUBSEQUENT EVENTS

Between the date of closing 30 September 2016, and the date of presentation of these financial statements there were no significant events or situations that affect the company's economic and financial structure or its results as at 30 September 2016.

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