Millicom closes 2022 with robust free cash flow

Fourth Quarter 2022

Mauricio Ramos, CEO
Sheldon Bruha, CFO
February 10th, 2023

Millicom International Cellular S.A.

Safe Harbor

Cautionary Language Concerning Forward-Looking Statements

Statements included herein that are not historical facts, including without limitation statements concerning future strategy, plans, objectives, expectations and intentions, projected financial results, liquidity, growth and prospects, are forward-looking statements. Such forward-looking statements involve a number of risks and uncertainties and are subject to change at any time. In the event such risks or uncertainties materialize, Millicom’s results could be materially adversely affected. In particular, there is uncertainty about global economic activity and inflation, the demand for Millicom's products and services, and global supply chains. The risks and uncertainties include, but are not limited to, the following:

- global economic conditions, foreign exchange rate fluctuations and high inflation, as well as local economic conditions in the markets we serve, which can be impacted by geopolitical developments outside of our principal geographic markets, such as the armed conflict between Russia and the Ukraine and related sanctions;
- potential disruption due to diseases, pandemics, political events, armed conflict, acts by terrorists, including the impact of the COVID-19 virus and the ongoing efforts throughout the world to contain it;
- telecommunications usage levels, including traffic, customer growth and the accelerated transition from traditional to digital services;
- competitive forces,including pricing pressures, piracy, the ability to connect to other operators’ networks and our ability to retain market share in the face of competition from existing and new market entrants as well as industry consolidation;
- the achievement of our operational goals, environmental, social and governance targets, financial targets and strategic plans, including the acceleration of cash flow growth, the reduction in net leverage, the expansion of our fixed broadband network, the reintroduction of a share repurchase program and the reduction of net leverage;
- legal or regulatory developments and changes, or changes in governmental policy, including with respect to the availability and terms and conditions of spectrum and licenses, the level of tariffs, laws and regulations which require the provision of services to customers without charging, tax matters, the terms of interconnection, customer access and international settlement arrangements;
- our ability to grow our mobile financial services business in our Latin American markets;
- adverse legal or regulatory disputes or proceedings;
- the success of our business, operating and financing initiatives and strategies, including partnerships and capital expenditure plans;
- our expectations regarding the growth in fixed broadband penetration rates and the return that our investment in broadband networks will yield;
- the level and timing of the growth and profitability of new initiatives, start-up costs associated with entering new markets, the successful deployment of new systems and applications to support new initiatives;
- our ability to create new organizational structures for the Tigo Money and Towers businesses and manage them independently to enhance their value;
- relationships with key suppliers and costs of handsets and other equipment;
- disruptions in our supply chain due to economic and political instability, the outbreak of war or other hostilities, public health emergencies, natural disasters and general business conditions;
- our ability to successfully pursue acquisitions, investments or merger opportunities, integrate any acquired businesses in a timely and cost-effective manner, divest or restructure assets and businesses, and achieve the expected benefits of such transactions;
- the availability, terms and use of capital, the impact of regulatory and competitive developments on capital outlays, the ability to achieve cost savings and realize productivity improvements;
- technological development and evolving industry standards, including challenges in meeting customer demand for new technology and the cost of upgrading existing infrastructure;
- the capacity to upstream cash generated in operations through dividends, royalties, management fees and repayment of shareholder loans; and
- other factors or trends affecting our financial condition or results of operations.

A further list and description of risks, uncertainties and other matters can be found under the heading “Risk Factors” in Item 1 of Millicom’s Report on Form 6-K, filed with the U.S. Securities and Exchange Commission (the “SEC”) on May 10, 2022, and in Millicom’s subsequent SEC filings, all of which are available at www.sec.gov. To the extent COVID-19 adversely affects Millicom's business and financial results, it may also have the effect of heightening many of the risks described in its filings. All forward-looking statements attributable to us or any person acting on our behalf are expressly qualified in their entirety by this cautionary statement. Readers are cautioned not to place undue reliance on these forward-looking statements that speak only as of the date hereof. Except to the extent otherwise required by applicable law, we do not undertake any obligation to update or revise forward-looking statements, whether as a result of new information, future events or otherwis

Non-IFRS measures

This presentation contains financial measures not prepared in accordance with IFRS. These measures are referred to as "non-IFRS" measures and include: non-IFRS service revenue, non-IFRS EBITDA, and non-IFRS Capex, among others defined below. Annual growth rates for these non-IFRS measures are often expressed in organic constant currency terms to exclude the effect of changes in foreign exchange rates, the adoption of new accounting standards, and are proforma for material changes in perimeter due to acquisitions and divestitures. The non-IFRS financial measures are presented in this presentation as Millicom's management believes they provide investors with an additional information for the analysis of Millicom's results of operations, particularly in evaluating performance from one period to another. Millicom's management uses non-IFRS financial measures to make operating decisions, as they facilitate additional internal comparisons of Millicom's performance to historical results and to competitors' results, and provides them to investors as a supplement to Millicom's reported results to provide additional insight into Millicom's operating performance. Millicom's Remuneration Committee uses certain non-IFRS measures when assessing the performance and compensation of employees, including Millicom's executive directors.

The non-IFRS financial measures used by Millicom may be calculated differently from, and therefore may not be comparable to, similarly titled measures used by other companies - refer to the section "Non-IFRS Financial Measure Descriptions" for additional information. In addition, these non-IFRS measures should not be considered in isolation as a substitute for, or as superior to, financial measures calculated in accordance with IFRS, and Millicom's financial results calculated in accordance with IFRS and reconciliations to those financial statements should be carefully evaluated.

Following the changes in perimeter following the Guatemala acquisition and the Africa disposal, Millicom's management modified the company's external reporting with the primary objective of simplifying it. As a result, the Group has discontinued the use of the following non-IFRS measures: Proportionate financial obligations, Proportionate leverage, Proportionate leverage after leases, and all Underlying measures (as these mainly reflected the full consolidation of Guatemala). The definitions of EBITDA and Return on Invested Capital have been adjusted to reflect this change. In addition, the Group changed the definition of Equity Free Cash Flow to include spectrum paid and lease principal repayments in response to feedback from users of our financial statements who prefer a more comprehensive view of our cash flow generation. As a result we no longer refer to Equity Free Cash Flow 'after Leases'.

Non-IFRS Financial Measure Descriptions

Service revenue is revenue related to the provision of ongoing services such as monthly subscription fees for mobile and broadband, airtime and data usage fees, interconnection fees, roaming fees, mobile finance service commissions and fees from other telecommunications services such as data services, short message services, installation fees and other value-added services excluding telephone and equipment sales.

EBITDA is operating profit excluding impairment losses, depreciation and amortization, and gains/losses on fixed asset disposals.

EBITDA after Leases (EBITDAaL) represents EBITDA after lease interest and principal repayments.

EBITDA Margin represents EBITDA in relation to Revenue.

Organic growth represents year-on-year growth excluding the impact of changes in FX rates, perimeter, and accounting. Changes in perimeter are the result of acquisitions and divestitures. Results from divested assets are immediately removed from both periods, whereas the results from acquired assets are included in both periods at the beginning (January 1) of the first full calendar year of ownership.

Net debt is Debt and financial liabilities less cash and pledged and time deposits.

Net financial obligations is Net debt plus lease liabilities.

Leverage is the ratio of net financial obligations over LTM (Last twelve month) EBITDA, proforma for acquisitions made during the last twelve months.

Leverage after leases is the ratio of net debt over LTM (Last twelve month) EBITDA after leases, proforma for acquisitions and disposals made during the last twelve months.

Capex is balance sheet capital expenditure excluding spectrum and license costs and lease capitalizations.

Cash Capex represents the cash spent in relation to capital expenditure, excluding spectrum and licenses costs.

Operating Cash Flow (OCF) is EBITDA less Capex.

Operating Free Cash Flow (OFCF) is EBITDA, less cash capex, less spectrum paid, working capital and other non-cash items, and taxes paid.

Equity Free Cash Flow (EFCF) is OFCF less finance charges paid (net), lease interest payments, lease principal repayments, and advances for dividends to non-controlling interests, plus cash repatriation from joint ventures and associates.

Operating Profit After Tax displays the profit generated from the operations of the company after statutory taxes.

Return on Invested Capital (ROIC) is used to assess the Group's efficiency at allocating the capital under its control to and is defined as Operating Profit After Tax divided by the average invested Capital during the period.

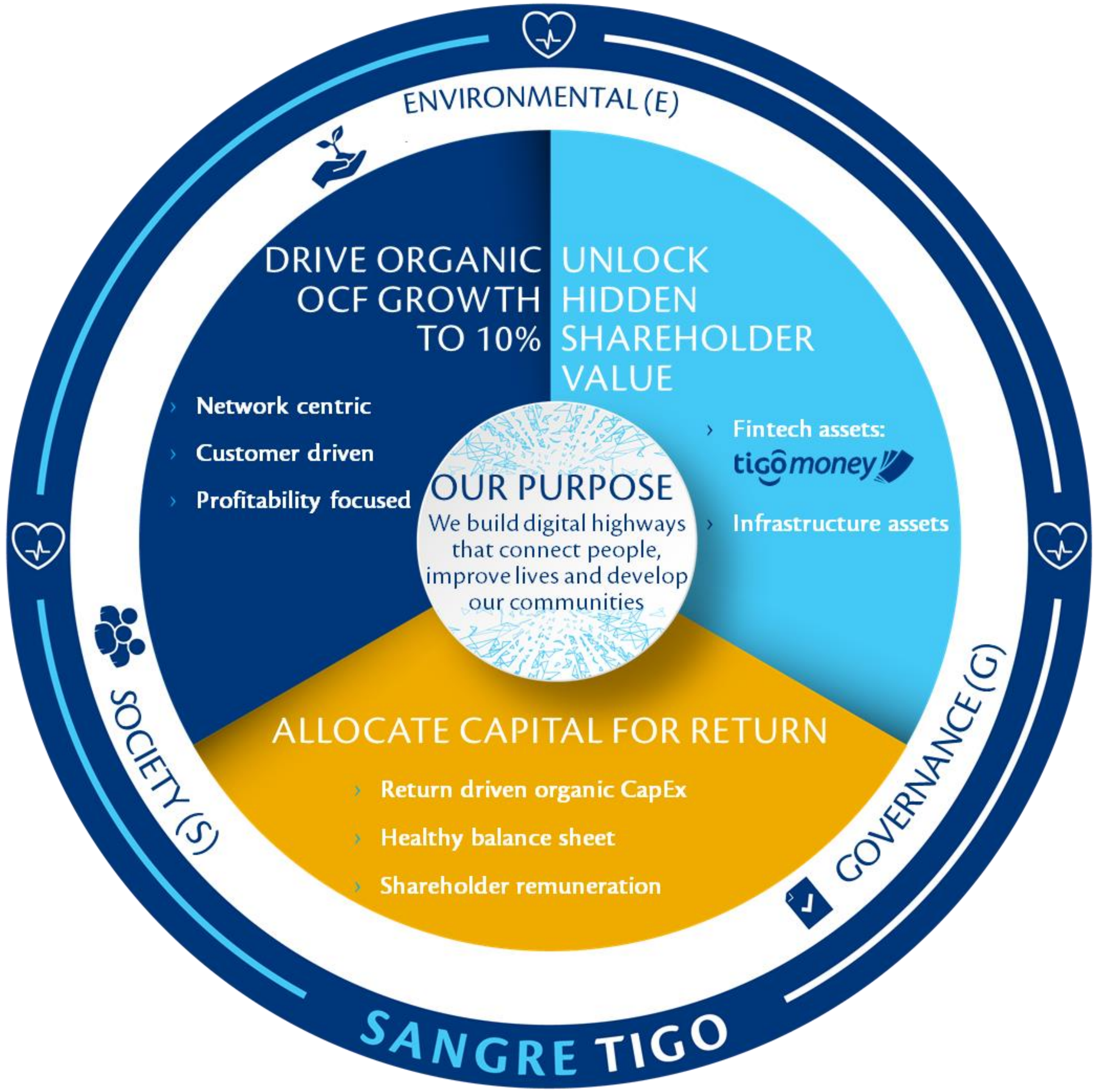
Average Invested Capital is the capital invested in the company operation throughout the year and is calculated with the average of opening and closing balances of the total assets minus current liabilities (excluding debt, joint ventures, accrued interests, deferred and current tax, cash as well as investments and non-controlling interests), less assets and liabilities held for sale.

Average Revenue per User per Month (ARPU) for our Mobile customers is (x) the total mobile and mobile financial services revenue (excluding revenue earned from tower rentals, call center, data and mobile virtual network operator, visitor roaming, national third parties roaming and mobile telephone equipment sales revenue) for the period, divided by (y) the average number of mobile subscribers for the period, divided by (z) the number of months in the period. We define ARPU for our Home customers as (x) the total Home revenue (excluding equipment sales, TV advertising and equipment rental) for the period, divided by (y) the average number of customer relationships for the period, divided by (z) the number of months in the period. ARPU is not subject to a standard industry definition and our definition of ARPU may be different from other industry participants.

Please refer to our 2021 Annual Report for a list and description of non-IFRS measures.

2022 Highlights

Delivering on value creation strategy



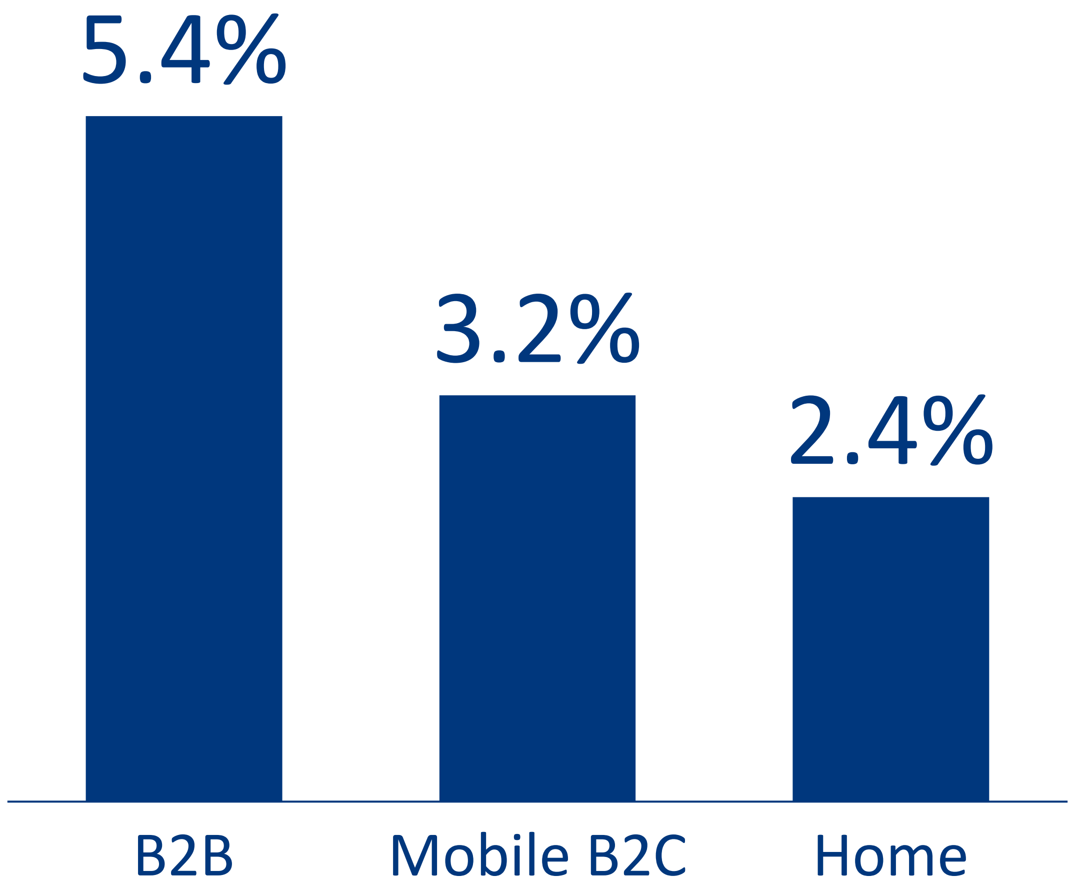
- EFCF[1] of $171 million
- OCF[1] organic growth of 8.4%
- Advancing TowerCo and Tigo Money
- Reduced leverage to 3.04x
- Science Based Targets validated
- Great Place to Work – 5th Globally

1) EFCF refers to EFCF excluding Africa. Group financial information does not include Honduras, which is not consolidated. Non-IFRS measure. Please refer to the non-IFRS disclosures in this presentation for a description of non-IFRS measures. A reconciliation of non-IFRS measures to the nearest equivalent IFRS measures is available at millicom.com/investors/reporting-center

Broad based growth across footprint

All business units growing

2022 Service Revenue organic growth[1]

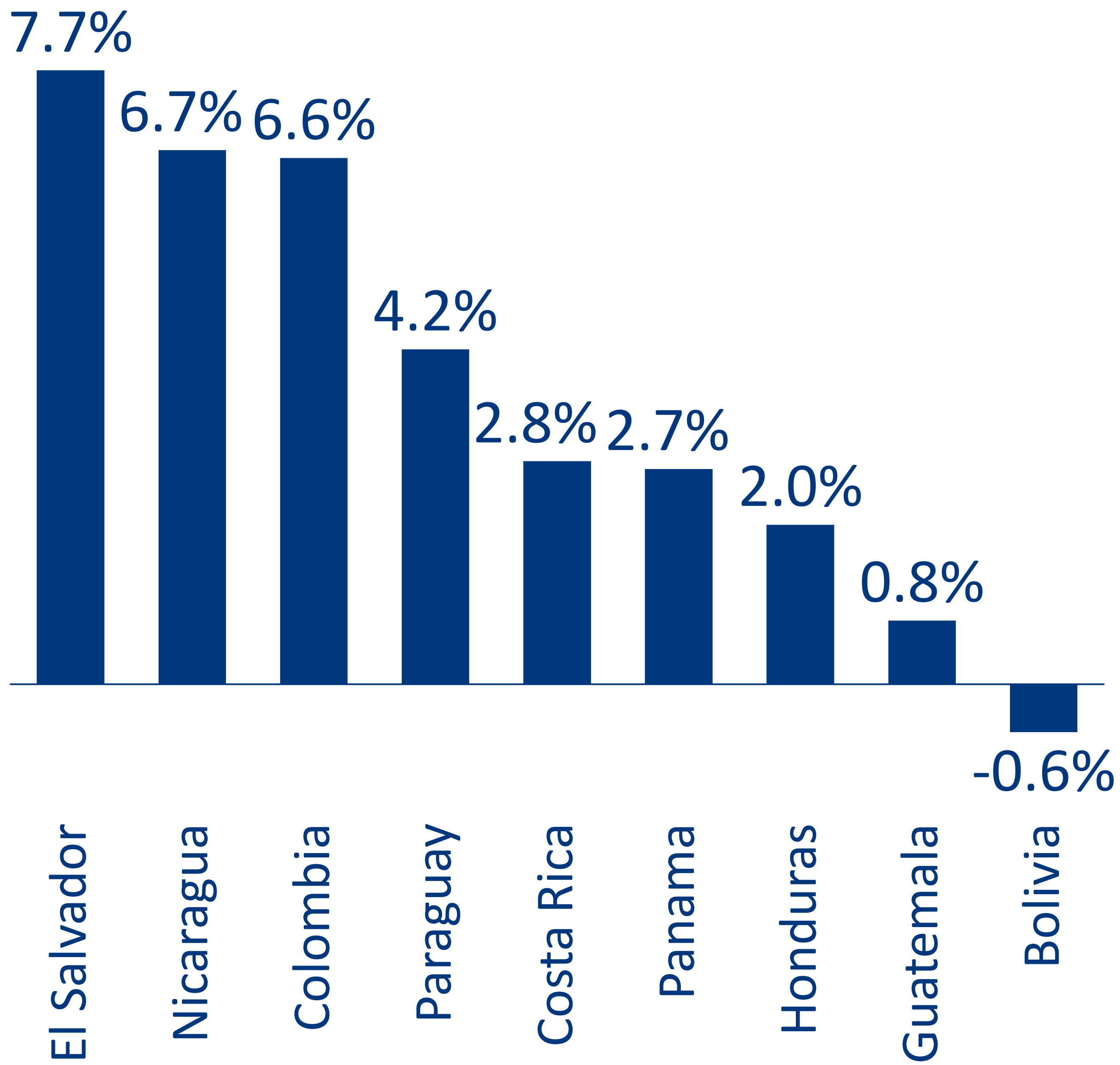


3.5% Full year

2.3% Q4

Growth across countries

2022 Service Revenue local currency growth[1]

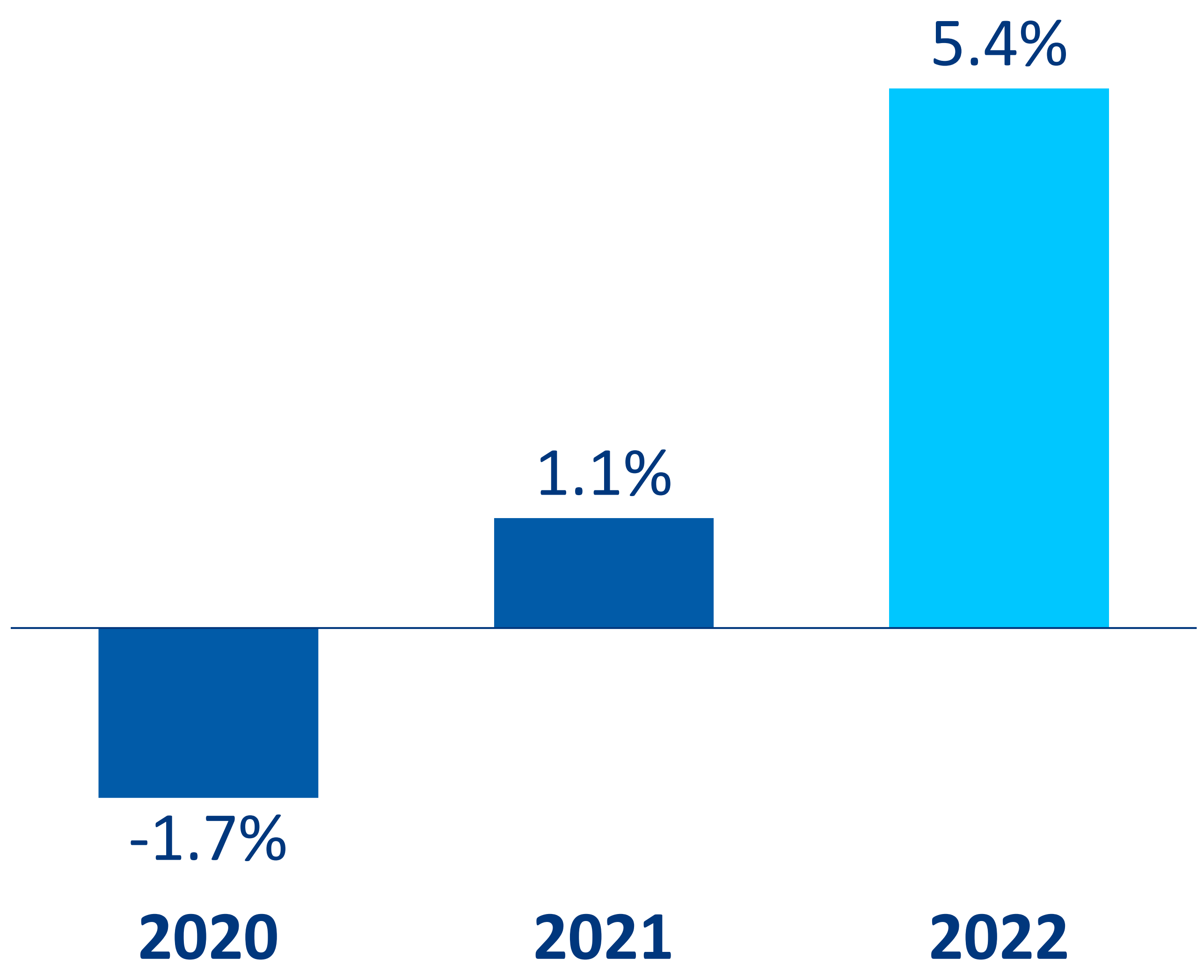


1) Group financial information does not include Honduras, which is not consolidated. Non-IFRS measure. Please refer to the non-IFRS disclosures in this presentation for a description of non-IFRS measures. A reconciliation of non-IFRS measures to the nearest equivalent IFRS measures is available at www.millicom.com/investors/reporting-center

B2B: a key growth pillar

Accelerating growth

B2B Service Revenue organic growth[1]



tigo business
A solution for every company

338k

SME B2B Accounts

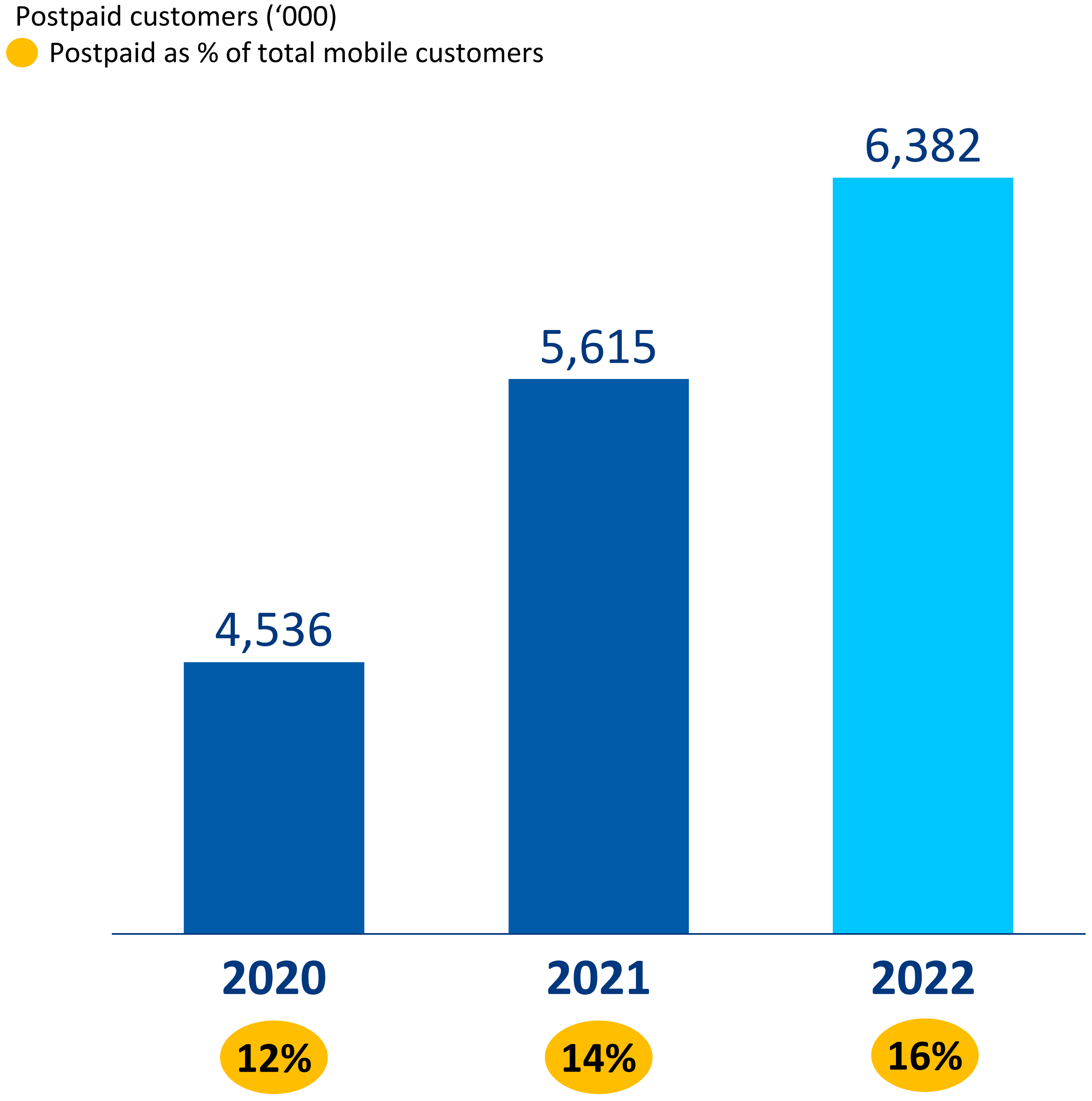
$829m

B2B Service Revenue[1]

1) Group financial information does not include Honduras, which is not consolidated. Non-IFRS measure. Please refer to the non-IFRS disclosures in this presentation for a description of non-IFRS measures. A reconciliation of non-IFRS measures to the nearest equivalent IFRS measures is available at www.millicom.com/investors/reporting-center

Mobile growth driven by postpaid

Postpaid growth continues



767k

2022 postpaid net adds

9.1%

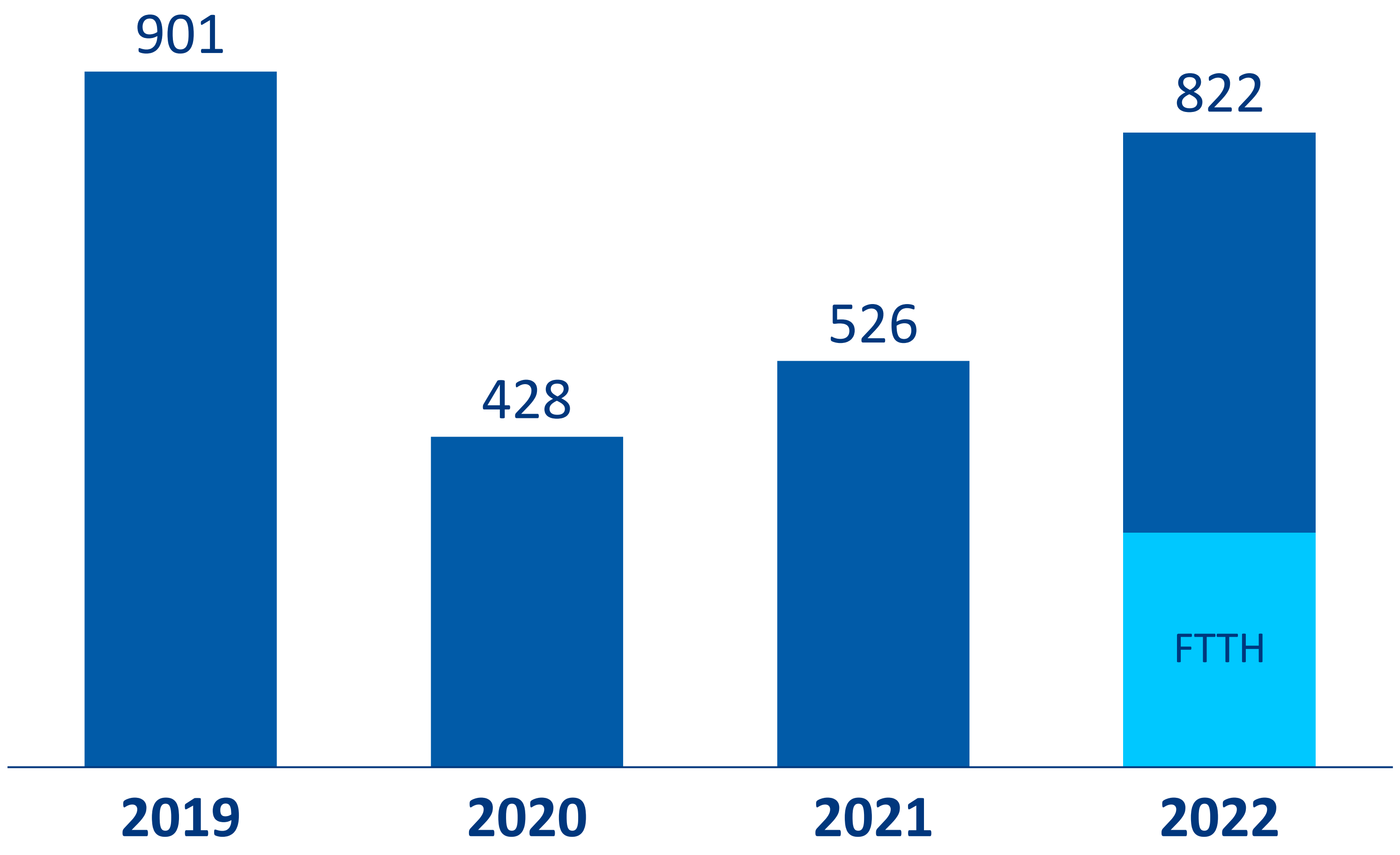
Postpaid organic service revenue growth[1]

1) Group financial information does not include Honduras, which is not consolidated. Non-IFRS measure. Please refer to the non-IFRS disclosures in this presentation for a description of non-IFRS measures. A reconciliation of non-IFRS measures to the nearest equivalent IFRS measures is available at www.millicom.com/investors/reporting-center

Home outlook remains positive

Ramped up build in 2022

FTTH / HFC Homes Passed Net Adds[1] ('000)



730k

Total FTTH Homes Passed

1) Group financial information does not include Honduras, which is not consolidated. Non-IFRS measure. Please refer to the non-IFRS disclosures in this presentation for a description of non-IFRS measures. A reconciliation of non-IFRS measures to the nearest equivalent IFRS measures is available at www.millicom.com/investors/reporting-center

Spotlight on Guatemala and Colombia

Guatemala

Sequential improvement in Q4

- Sustained strong EFCF generation
- Maintained prepaid market share
- Accelerated subscription businesses
- World Cup benefit

1.9%

Service Revenue[1] Q4 Growth

2.6%

EBITDA[1] Q4 Growth

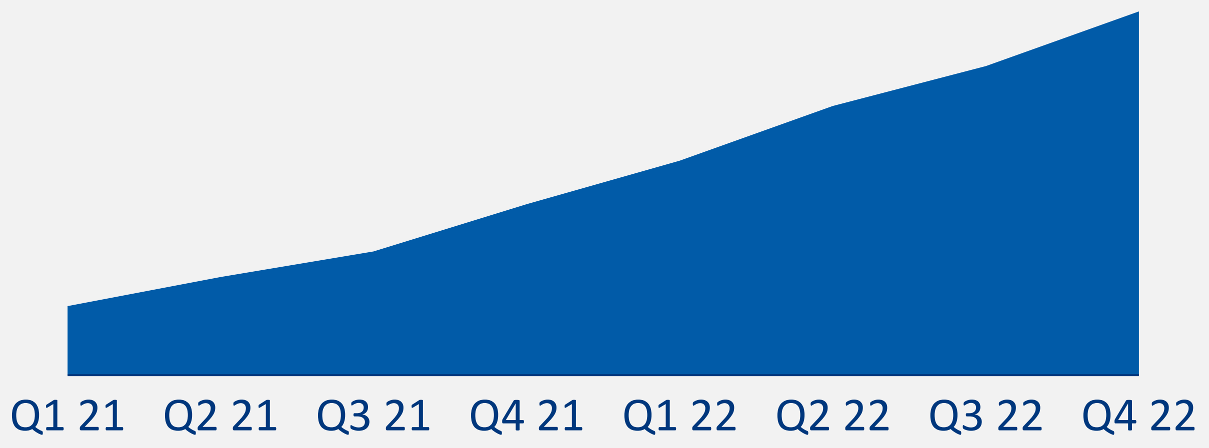
Colombia

Growing Mobile

- Postpaid customers up 20% YoY
- Q4 ARPU up 8% YoY, prepaid up 6%
- Mobile Service Revenue[1] up 15%
- Colombia Service Revenue[1] up 7%

Monthly Postpaid Service Revenue[1]

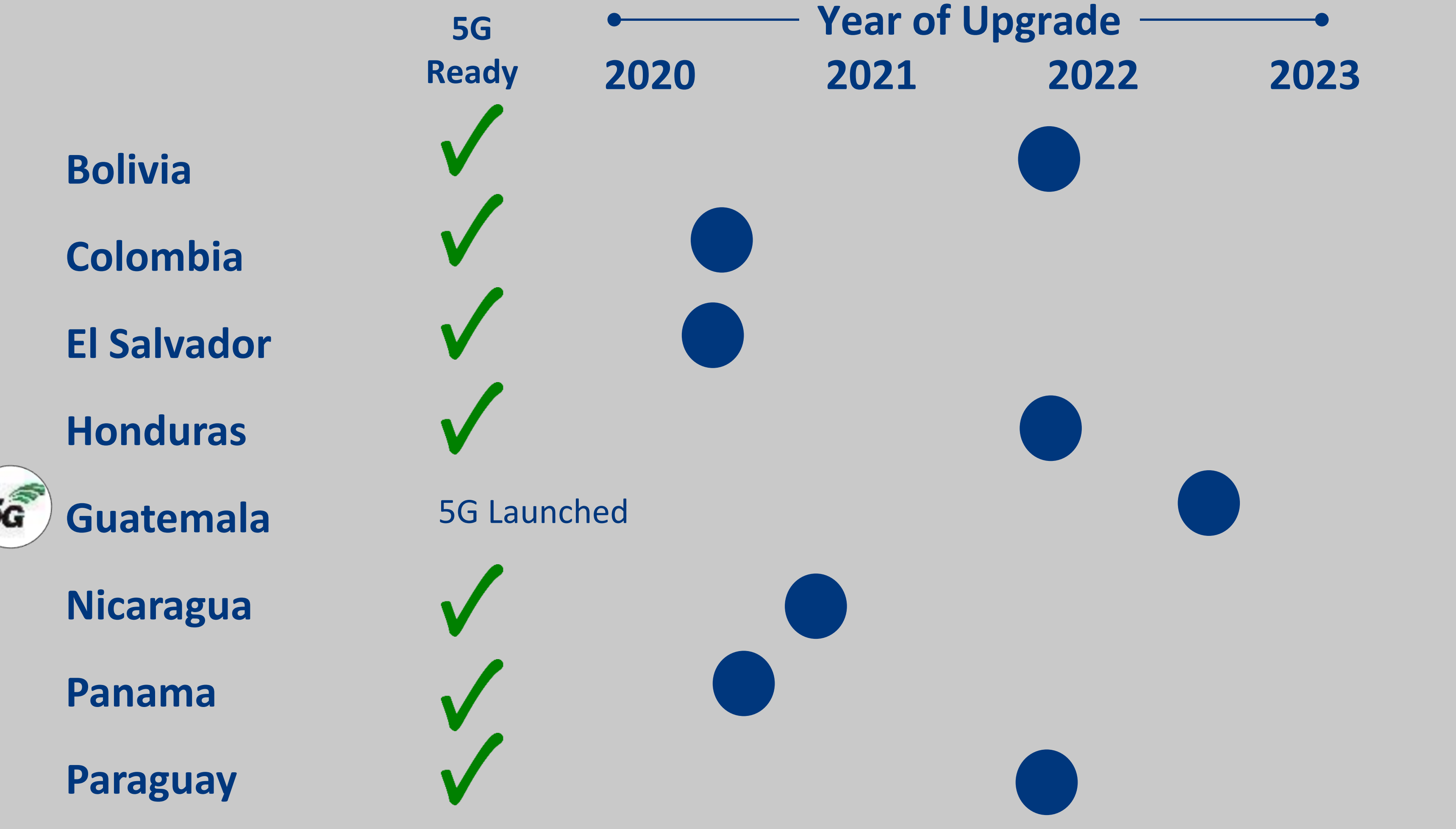
Colombia quarterly local currency postpaid service revenue[1]



1) 2022 local currency growth for service revenue and EBITDA. Please refer to the non-IFRS disclosures in this presentation for a description of non-IFRS measures. A reconciliation of non-IFRS measures to the nearest equivalent IFRS measures is available at www.millicom.com/investors/reporting-center

Consistent investment in networks

Mobile Network Upgraded



Fixed Network is Fiber-Deep[1]

- **+11.9m** HFC Homes Passed
- **+730k** FTTH Homes Passed
- FTTH deployed in **6 markets**
- **<300k** Copper Homes Passed
- **Fiber connection** Bolivia to Paraguay

18% capex to sales[1] average 2020-2022

80% 4G Population Coverage

17,900 4G Points of Presence

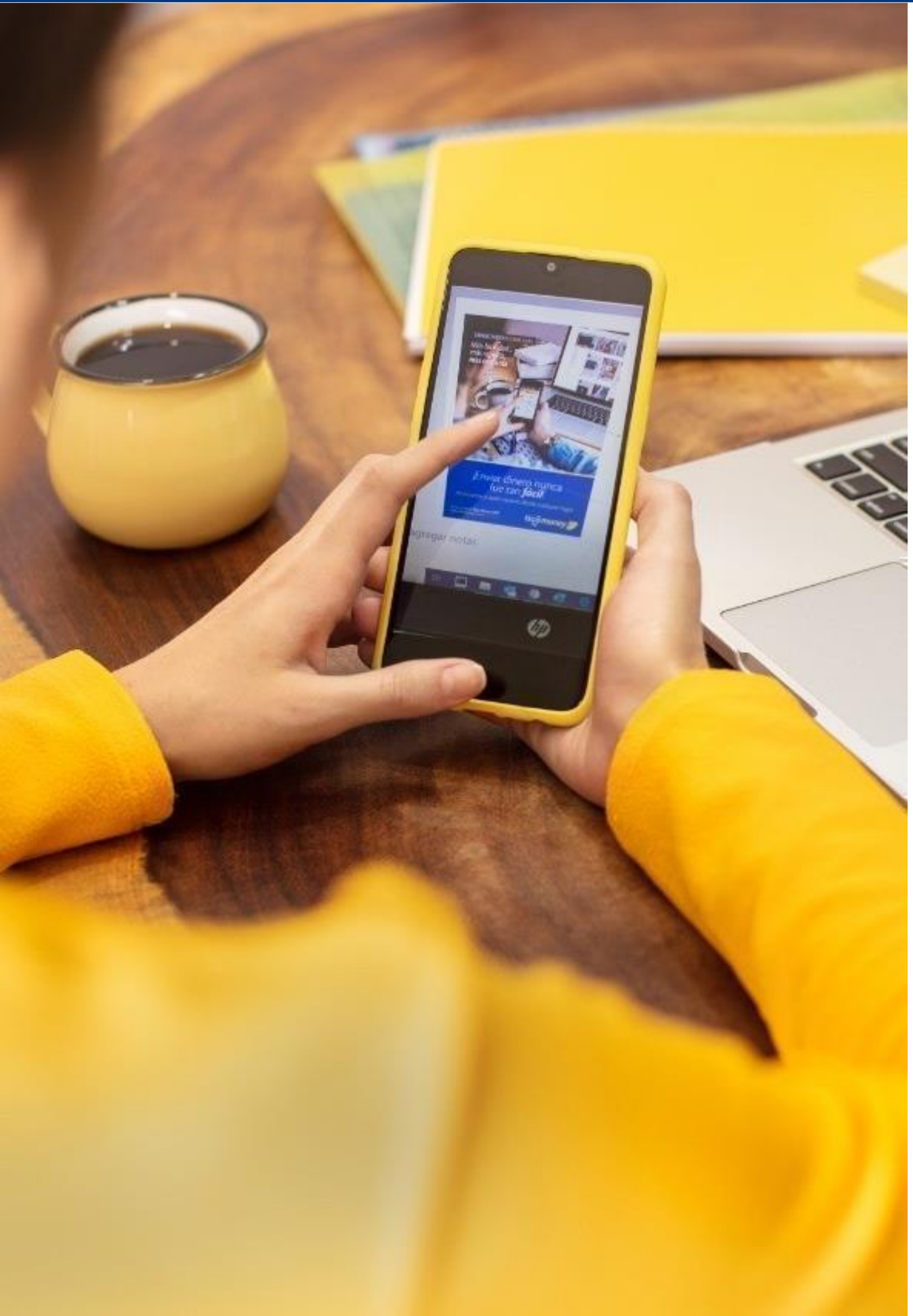
10,900 Towers

12.6m HFC/FTTH Homes Passed

4.1m HFC/FTTH Home Customer Relationships

1) All numbers are on an IFRS basis, excluding Honduras and historical values are proforma for Guatemala acquisition.

Tigo Money 2022 progress

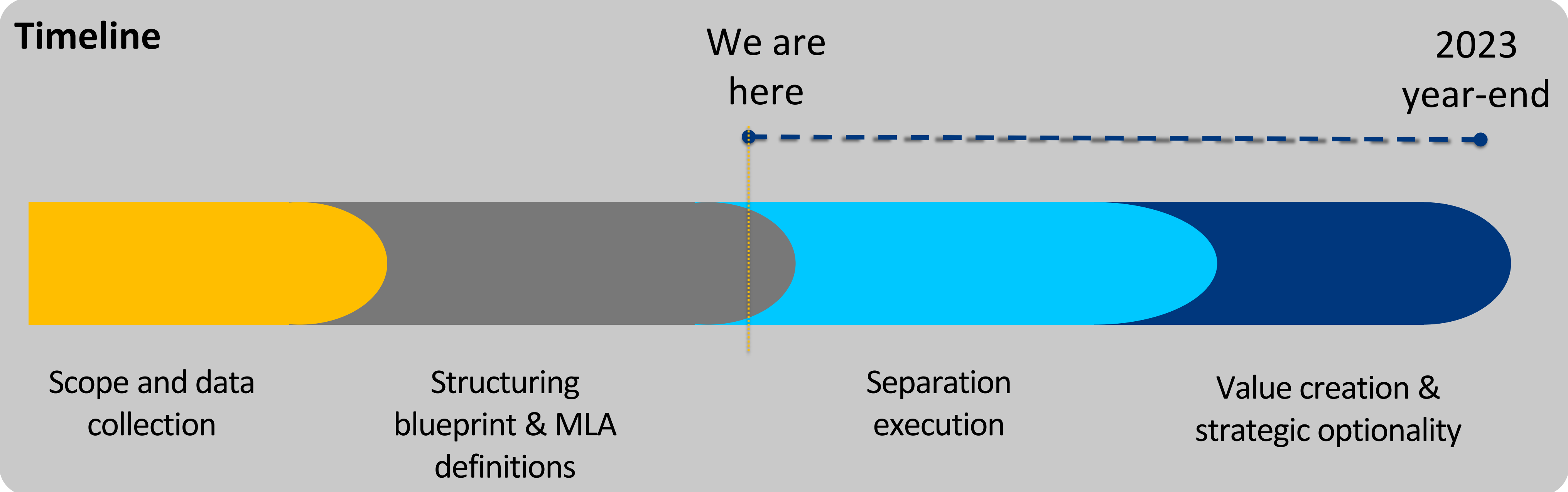


Digital Users	Digital users **up 2.7x** YoY
Digital Users Revenue	Digital revenue **up 2x** YoY
Lending	**100,000+** micro-loans in pilot
Access Card	Visa agreement **signed**
Merchant	**45,000** merchants accept Tigo Money

TowerCo advancing on schedule

Pillars of value creation

- Operational independence
- Increase asset utilization
- Optimize capital structure
- Crystallize and unlock value with partial or full monetization



2022 Progress

- **Corporate and governance structure**
- **Legal and regulatory due diligence**
- **Tax planning**
- **Master Lease Agreement key terms defined**
- **Preparing tower transfer**
- **Branding defined**

Lati™ LATIN AMERICA DIGITAL INFRASTRUCTURE

Preparing for transaction by year-end

Flagship year for ESG

CONÉCTATE SEGUR@

103,000

Children and teens
Trained on the responsible and productive use of the internet

MAESTR@S CONECTAD@S

102,000

Teachers trained
Training on digital tools for online classes

83%

CPEs recovered

CONECTADAS

171,000

Women
Trained on digital literacy and entrepreneurship

99%

Employees
Trained on ethics

5th

World's Best Workplaces
Great Place To Work

- **SBTs validated**
- **DE&I targets set**
- **Alignment to upcoming regulations**

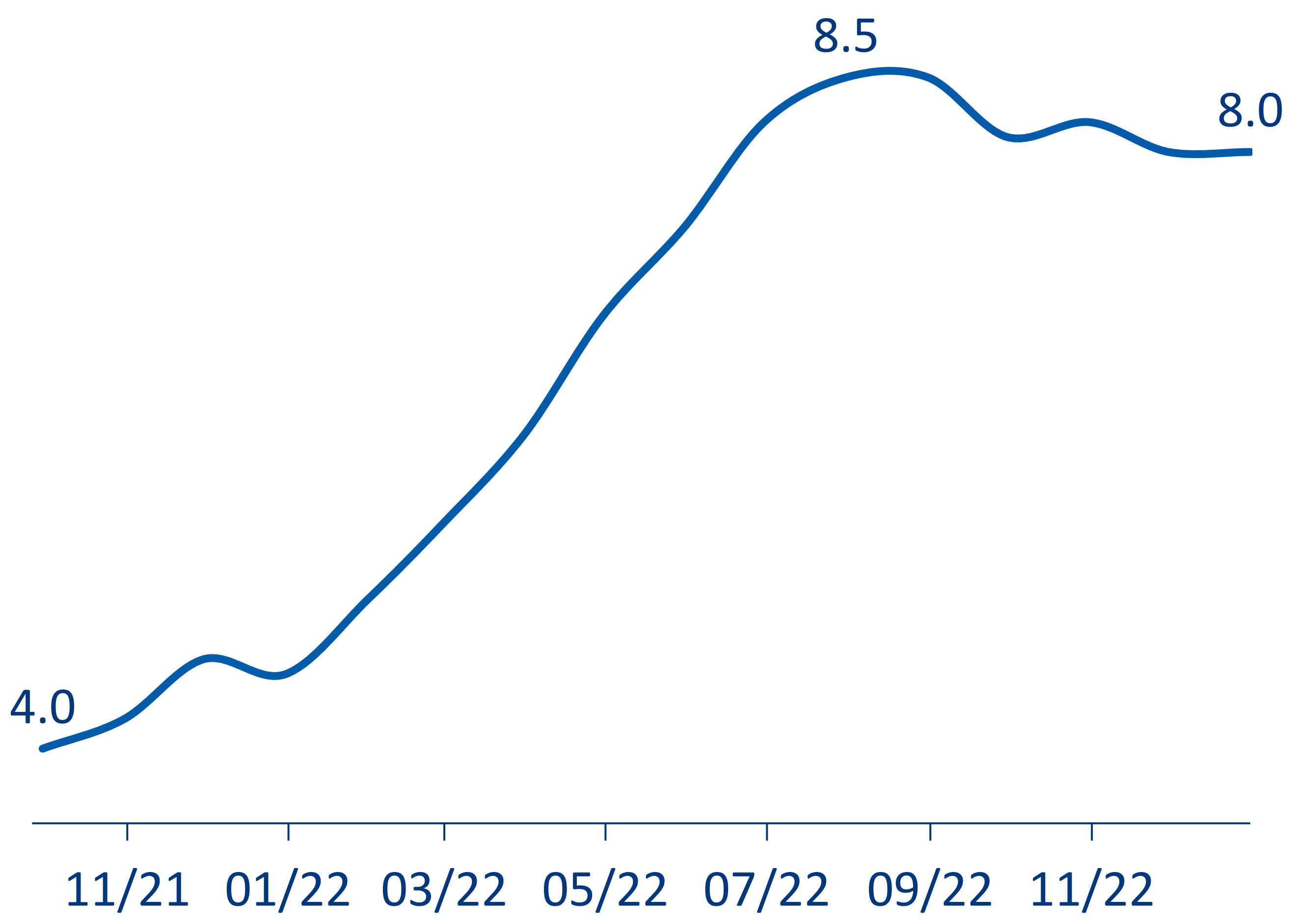
More information is available on our digital education platforms at https://www.millicom.com/what-we-stand-for/society/digital-education/

Q4 2022 Financial Review

Macroeconomic backdrop improving

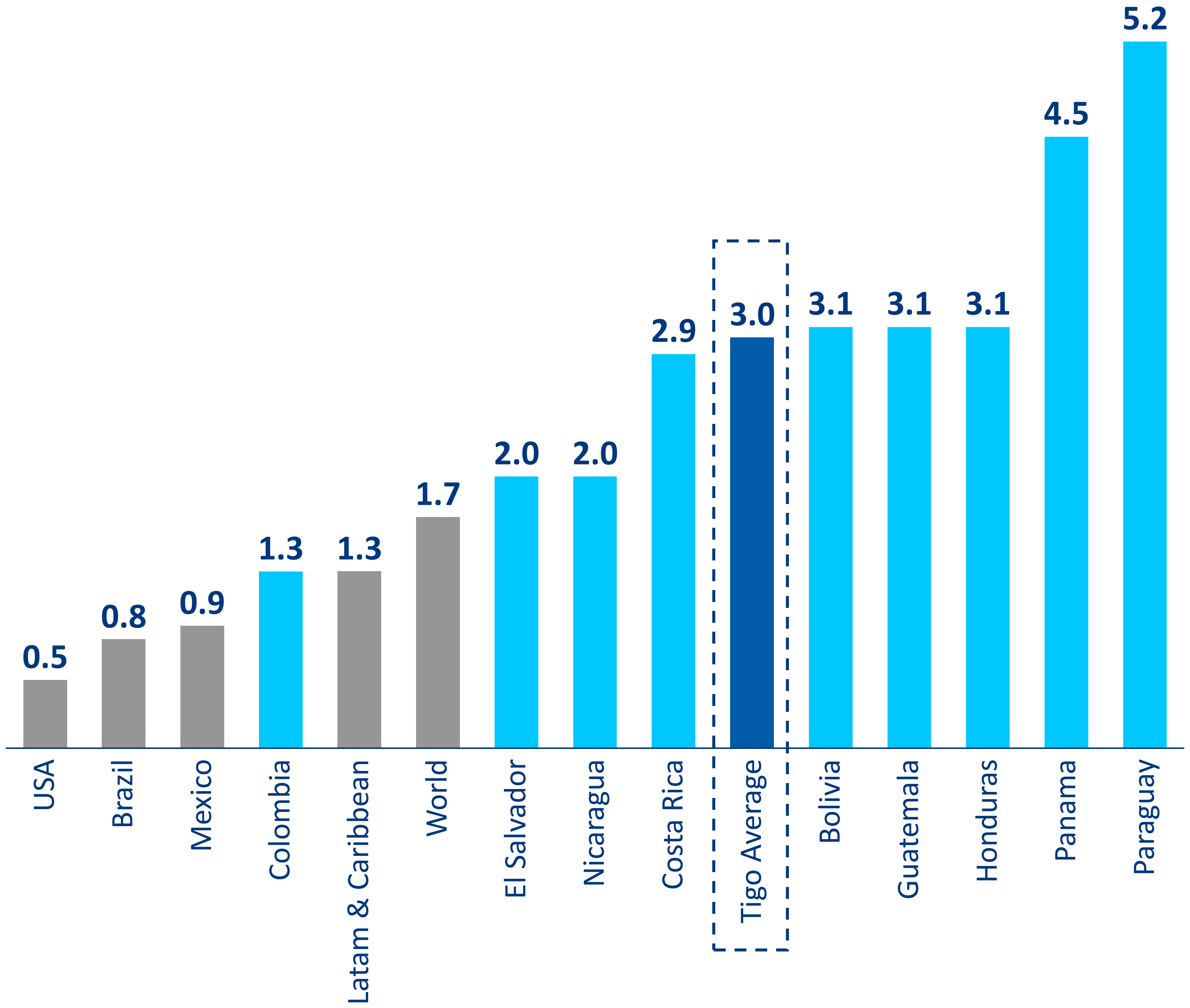
Inflation declining

Average CPI YoY Inflation in Tigo Markets (%)
Source: Bloomberg



All countries expected to grow in 2023

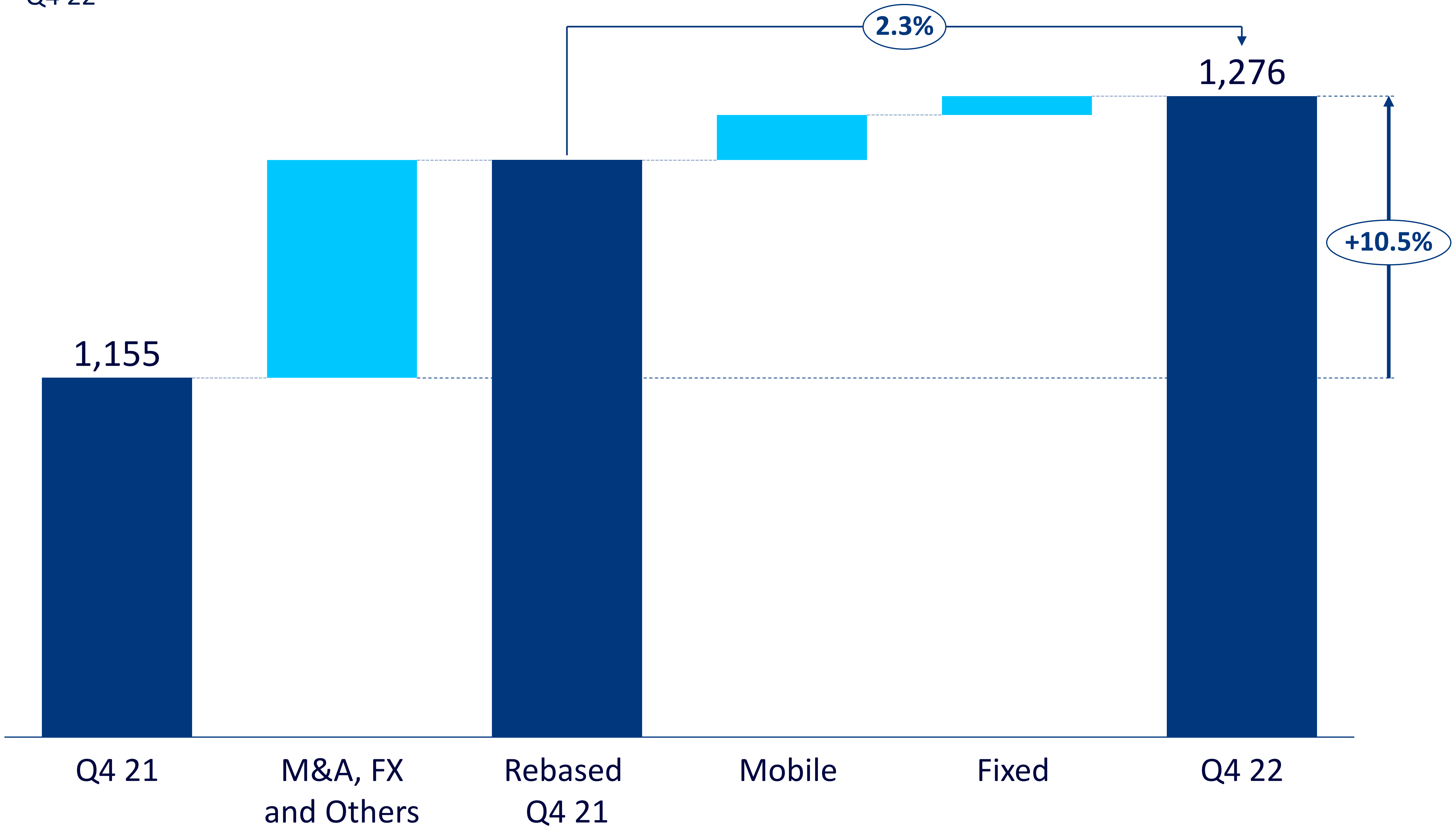
2023 GDP Growth %
Source: World Bank, January 2023



Group Service Revenue[1]

YoY Organic Service Revenue[1] Growth

Q4 21 – Q4 22



2.3%

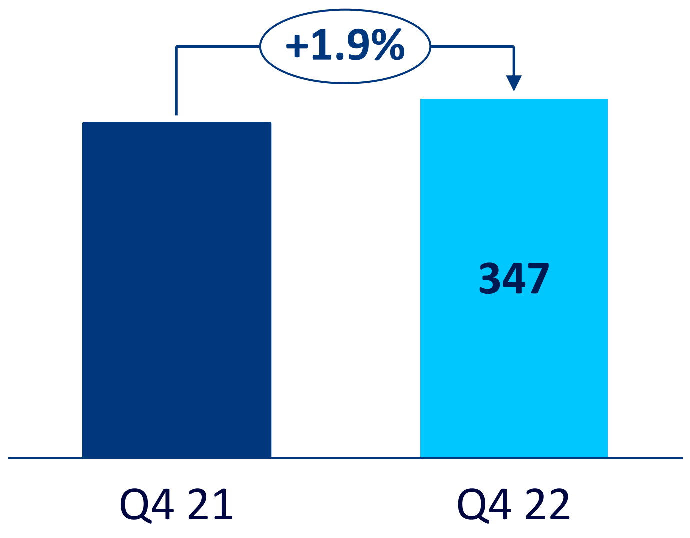
Organic Service Revenue[1] Growth

1) Group financial information does not include Honduras, which is not consolidated. Non-IFRS measure. Please refer to the non-IFRS disclosures in this presentation for a description of non-IFRS measures.
A reconciliation of non-IFRS measures to the nearest equivalent IFRS measures is available at www.millicom.com/investors/reporting-center

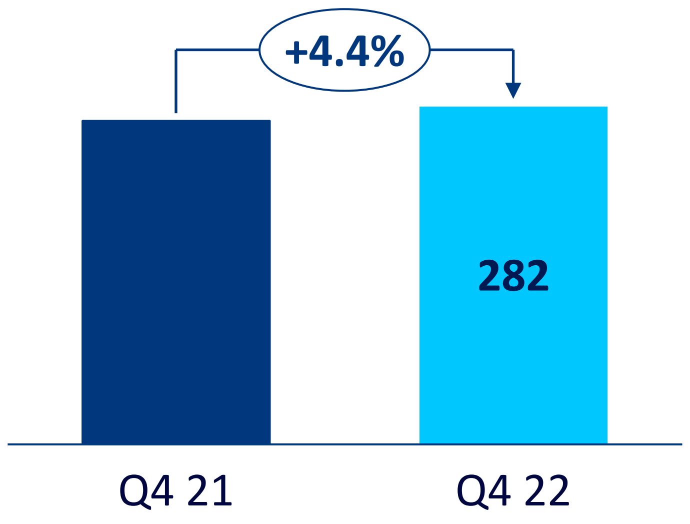
Q4 2022 Service Revenue by Country[1]

Service revenue ($m), and YoY local currency growth[2]

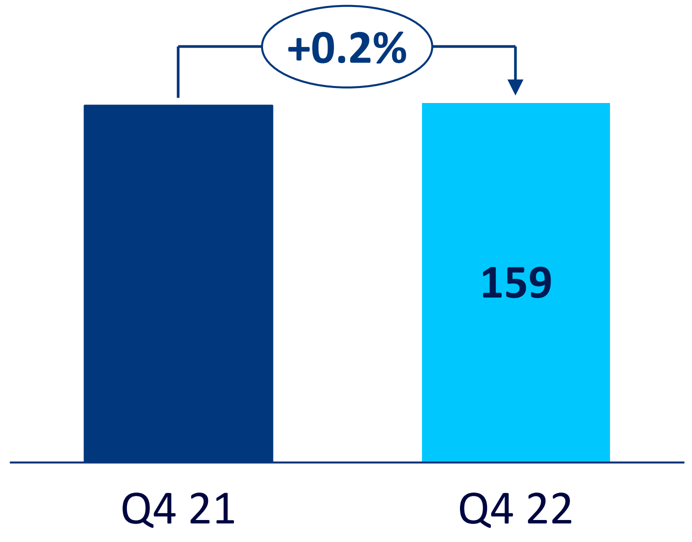
Guatemala (27% of Group)



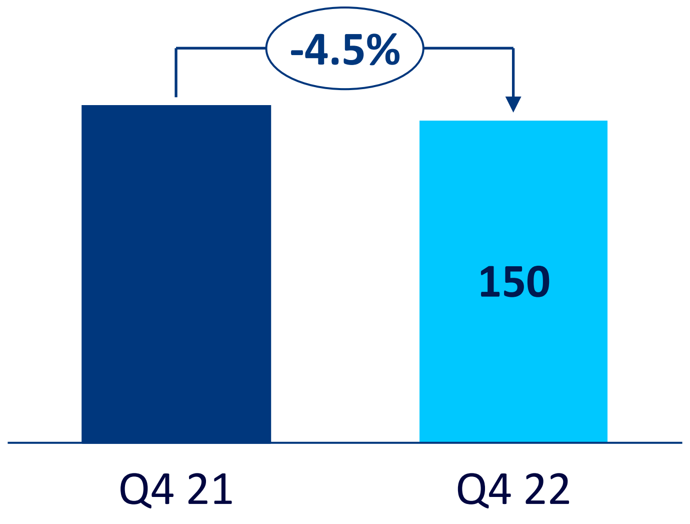
Colombia (22% of Group)



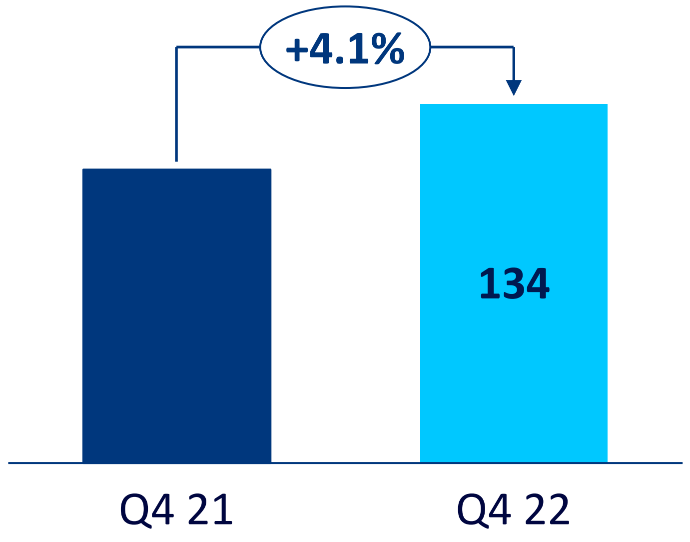
Panama (12% of Group)



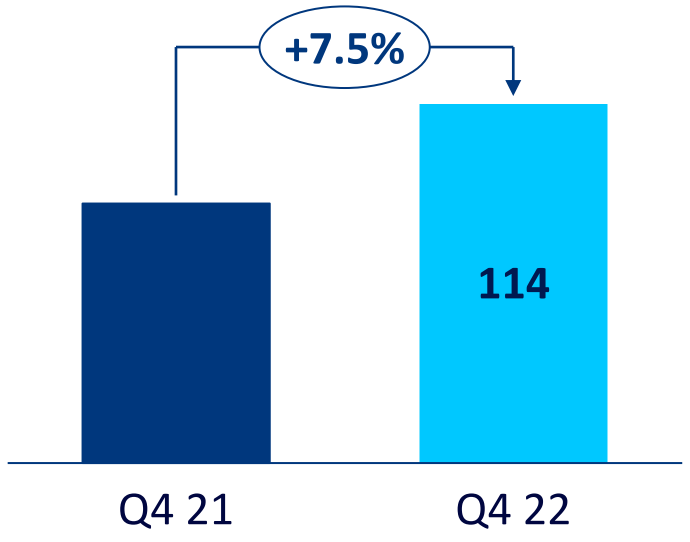
Bolivia (12% of Group)



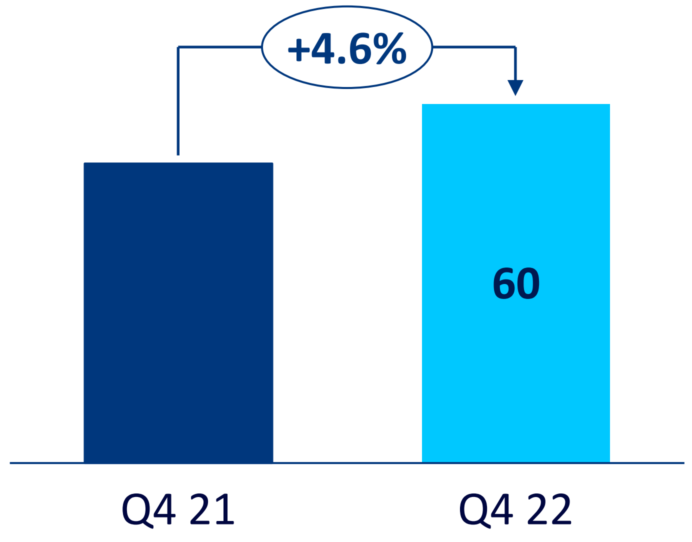
Paraguay (10% of Group)



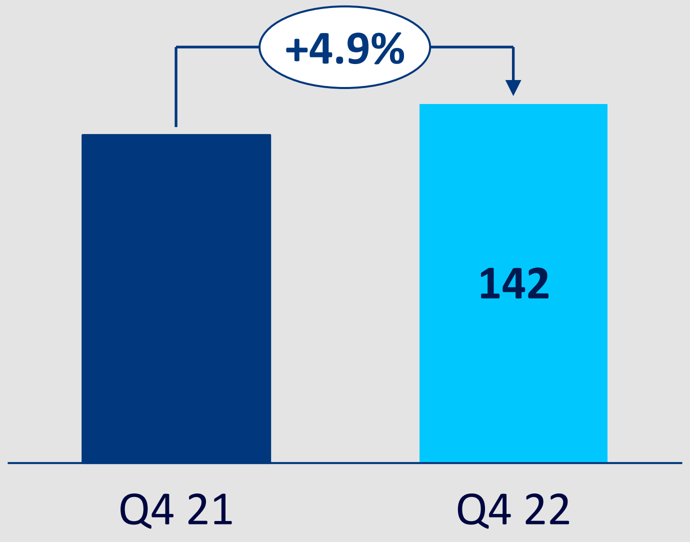
El Salvador (9% of Group)



Nicaragua (5% of Group)



Honduras (Not consolidated)



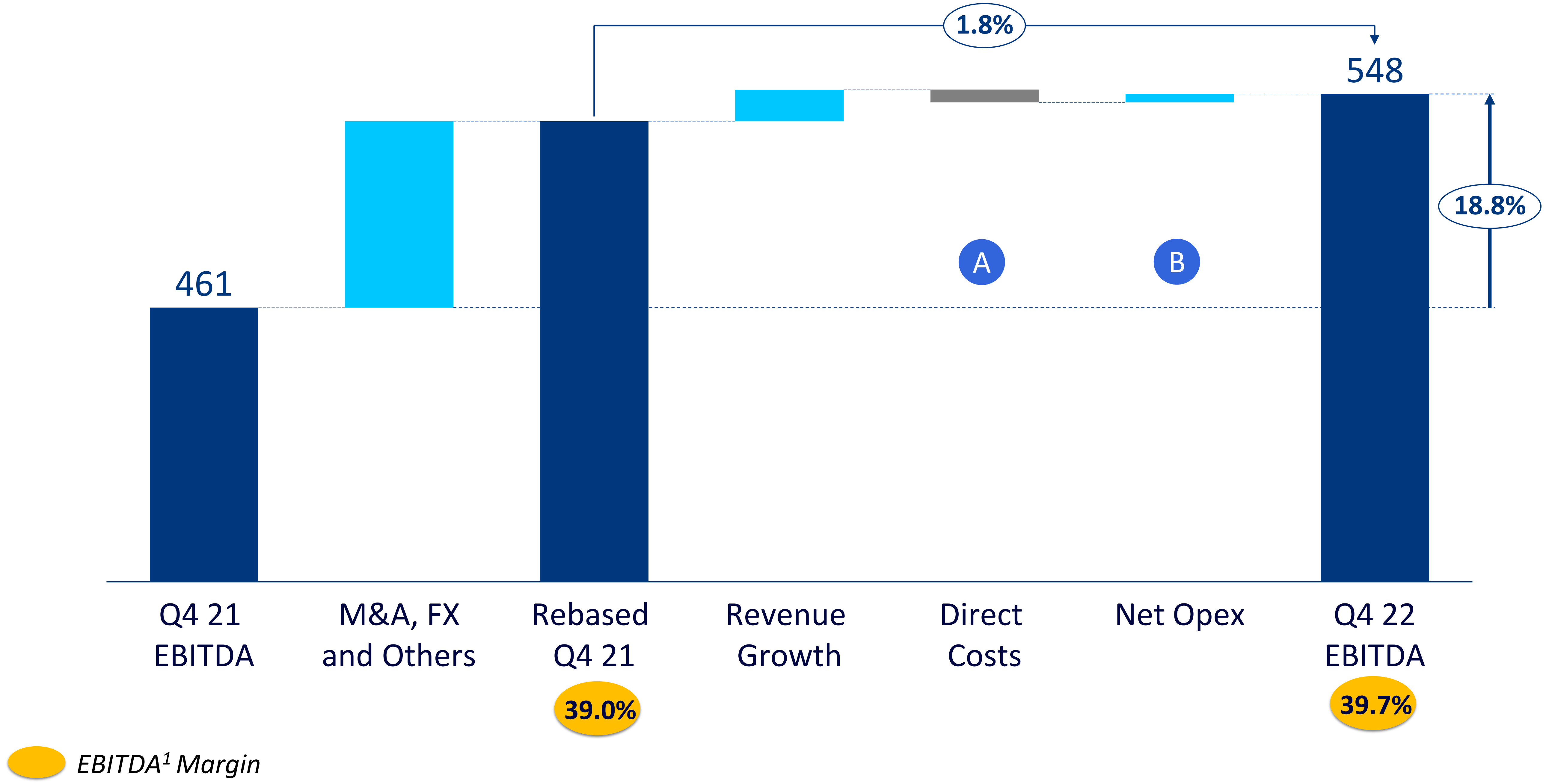
Local currency growth[2]

1) Excludes Costa Rica and intercompany eliminations.
2) Group financial information does not include Honduras, which is not consolidated. Non-IFRS measure. Please refer to the non-IFRS disclosures in this presentation for a description of non-IFRS measures. A reconciliation of non-IFRS measures to the nearest equivalent IFRS measures is available at www.millicom.com/investors/reporting-center

Group EBITDA[1]

YoY Organic EBITDA[1] Growth

Q4 21 – Q4 22



1.8%

Organic EBITDA[1] Growth

Key Drivers

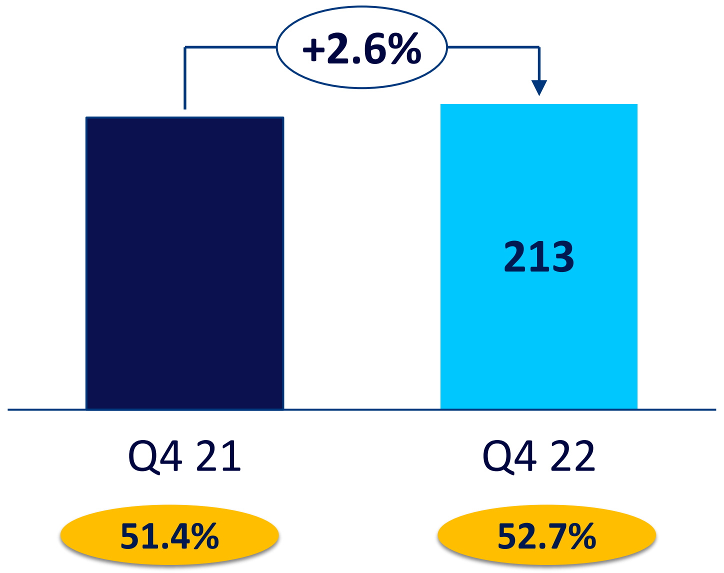
- A Higher content and bad debt expenses
- B Lower selling and marketing
- Higher energy

1) Group financial information does not include Honduras, which is not consolidated. Non-IFRS measure. Please refer to the non-IFRS disclosures in this presentation for a description of non-IFRS measures. A reconciliation of non-IFRS measures to the nearest equivalent IFRS measures is available at www.millicom.com/investors/reporting-center

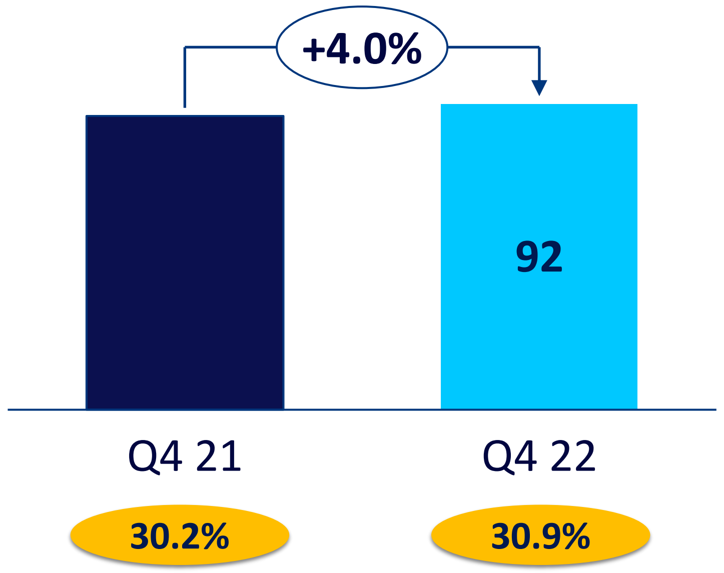
Q4 2022 EBITDA by Country[1]

EBITDA[2] ($m), and YoY local currency growth[2]

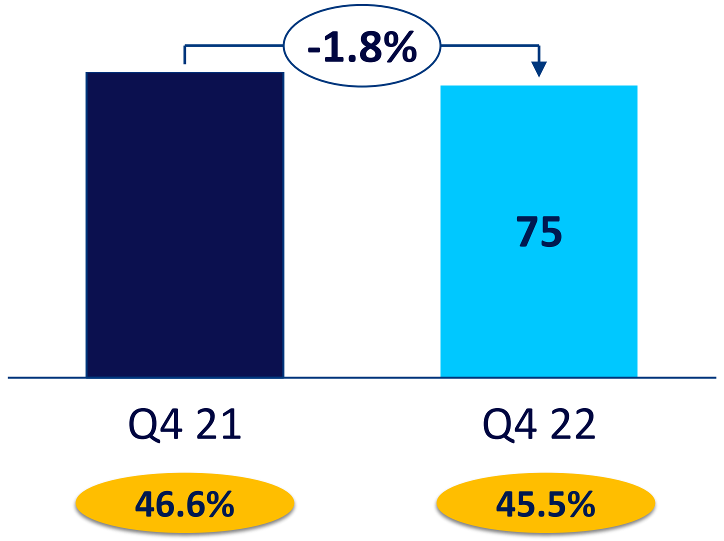
Guatemala (36% of Group)



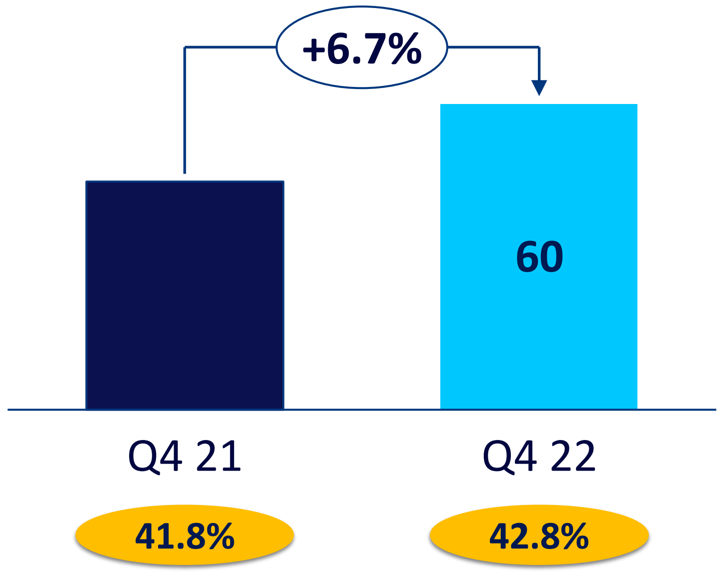
Colombia (16% of Group)



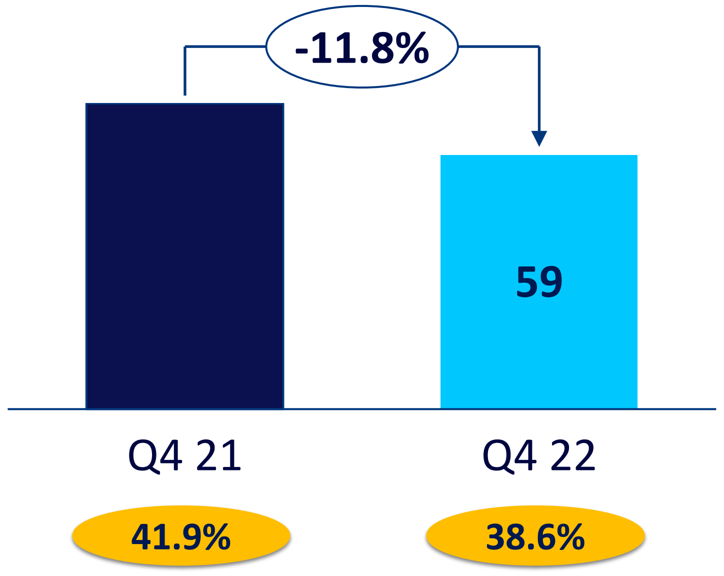
Panama (13% of Group)



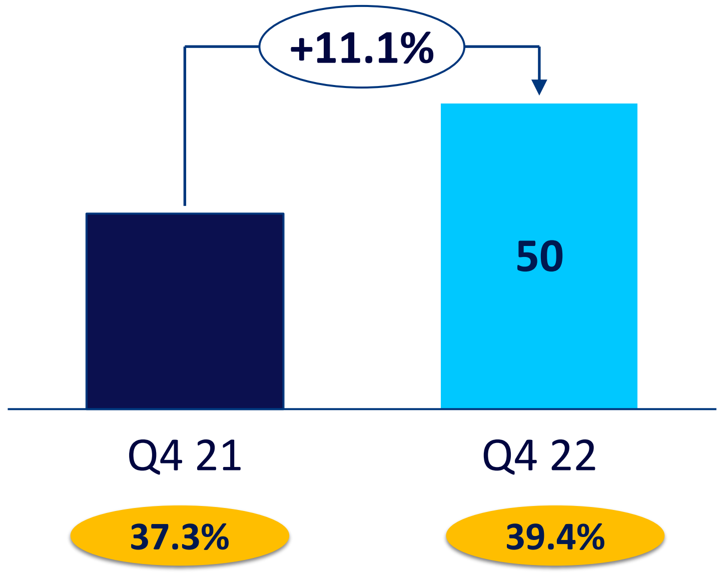
Paraguay (10% of Group)



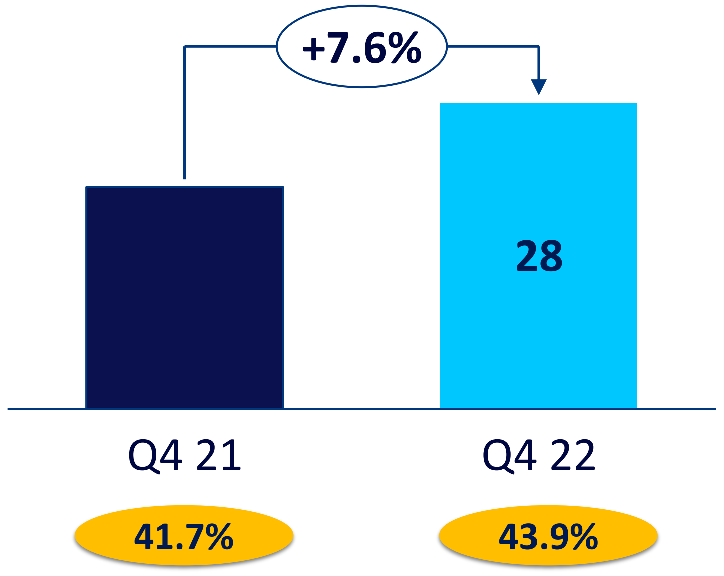
Bolivia (10% of Group)



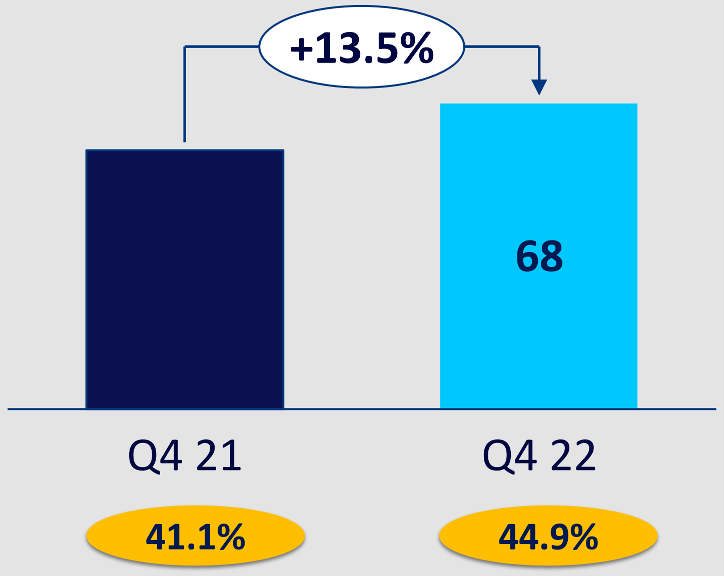
El Salvador (8% of Group)



Nicaragua (5% of Group)



Honduras (Not consolidated)

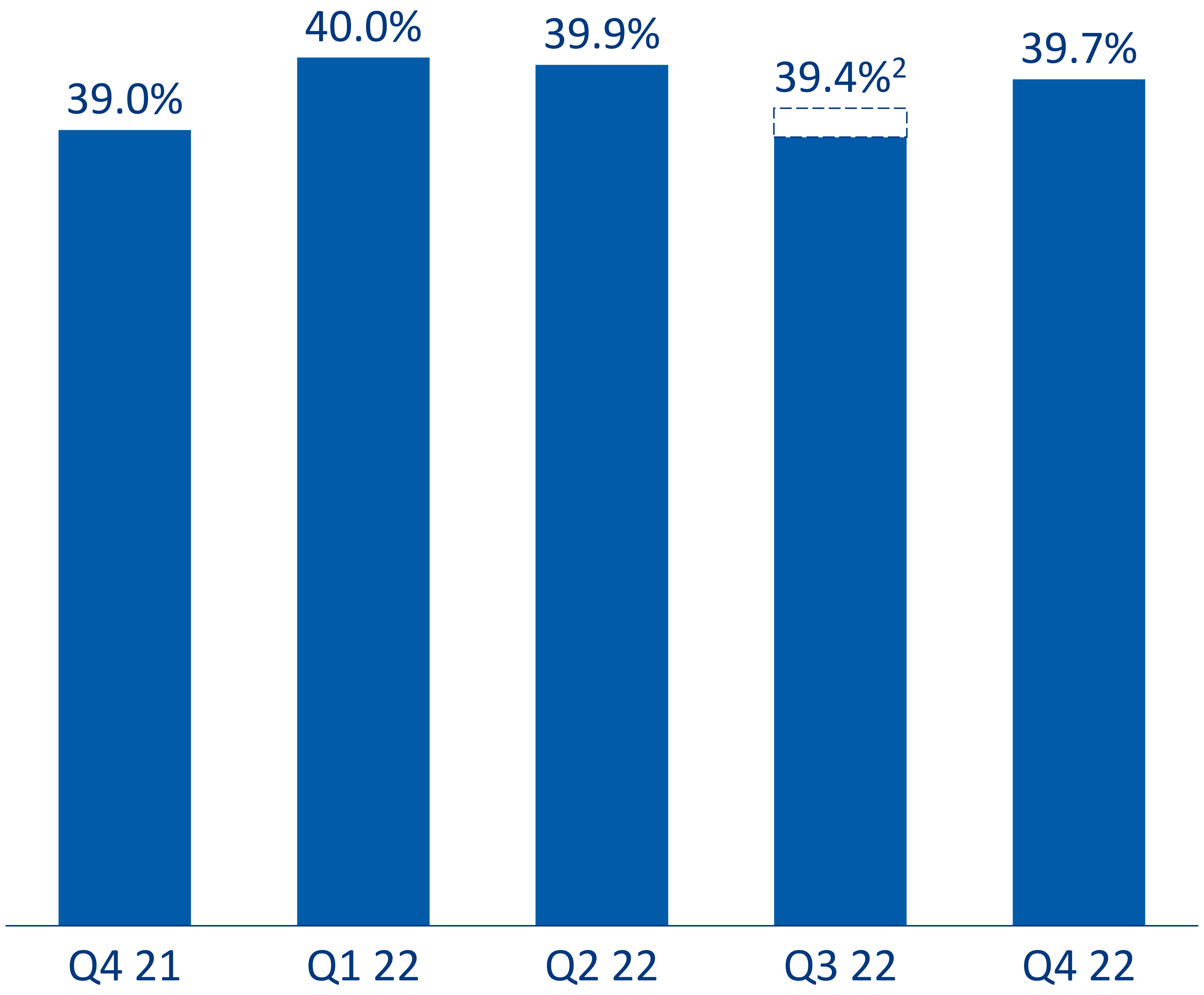


EBITDA[2] margin   Local currency growth[2]

1) Excludes Costa Rica and intercompany eliminations.
2) Group financial information does not include Honduras, which is not consolidated. Non-IFRS measure. Please refer to the non-IFRS disclosures in this presentation for a description of non-IFRS measures.
A reconciliation of non-IFRS measures to the nearest equivalent IFRS measures is available at www.millicom.com/investors/reporting-center

Margins broadly stable despite macro

Group EBITDA[1] Margin (%)



Inflation impacts
- Energy
- Employee costs

Additional investments
- Tigo Money and TowerCo Carve-outs

Pricing actions in Q4
- Home - across out footprint
- Prepaid - in 2 markets
- Postpaid - in 2 markets

Implementing efficiency program

1) Group financial information does not include Honduras, which is not consolidated. Non-IFRS measure. Please refer to the non-IFRS disclosures in this presentation for a description of non-IFRS measures.
A reconciliation of non-IFRS measures to the nearest equivalent IFRS measures is available at www.millicom.com/investors/reporting-center
2) EBITDA margin excluding impact of early termination of software contract.

Project Everest broad in scope

Focused on efficiencies…

- Convergence
- Commercial Opex
- Network Opex
- IT
- Capex

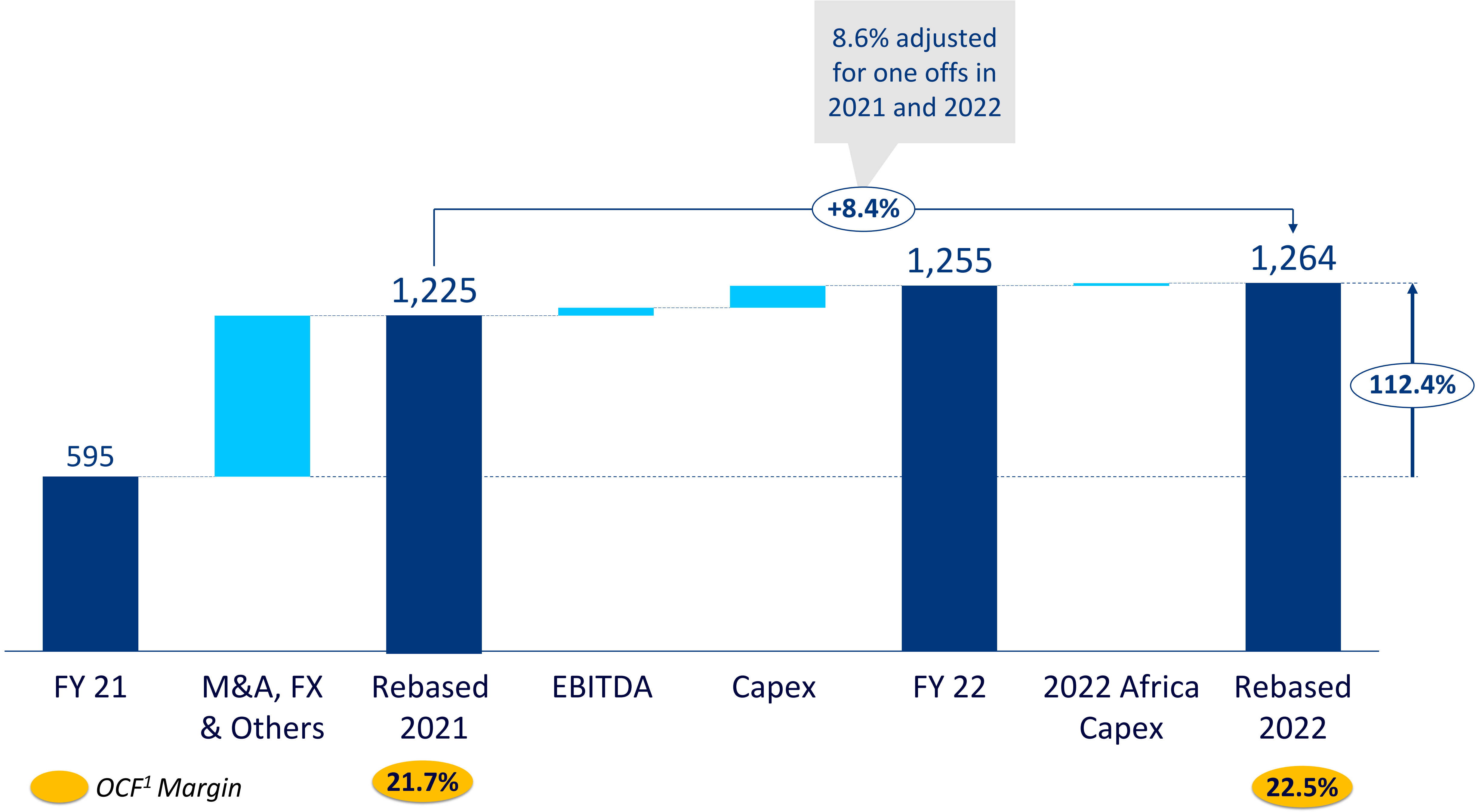
… in all operations

HQ	Guatemala
Bolivia	Honduras
Colombia	Nicaragua
Costa Rica	Panama
El Salvador	Paraguay

Ambition is to achieve run rate benefits of more than $100 million by year-end 2024

YoY Organic OCF[1] Growth

2021 – 2022



8.4%

Organic OCF[1] Growth

1) Group financial information does not include Honduras, which is not consolidated. Non-IFRS measure. Please refer to the non-IFRS disclosures in this presentation for a description of non-IFRS measures. A reconciliation of non-IFRS measures to the nearest equivalent IFRS measures is available at www.millicom.com/investors/reporting-center

Equity Free Cash Flow

Equity Free Cash Flow[1]	FY 2022
EBITDA including discontinued operations	2,252
Cash Capex	(957)
Taxes	(316)
Finance charges	(403)
Lease payments	(285)
Changes in working capital & other	(121)
Spectrum	(93)
Repatriation from JVs and associates	84
Less: Equity free cash flow – Africa	(10)
Equity free cash flow excluding Africa	**171**

$171m

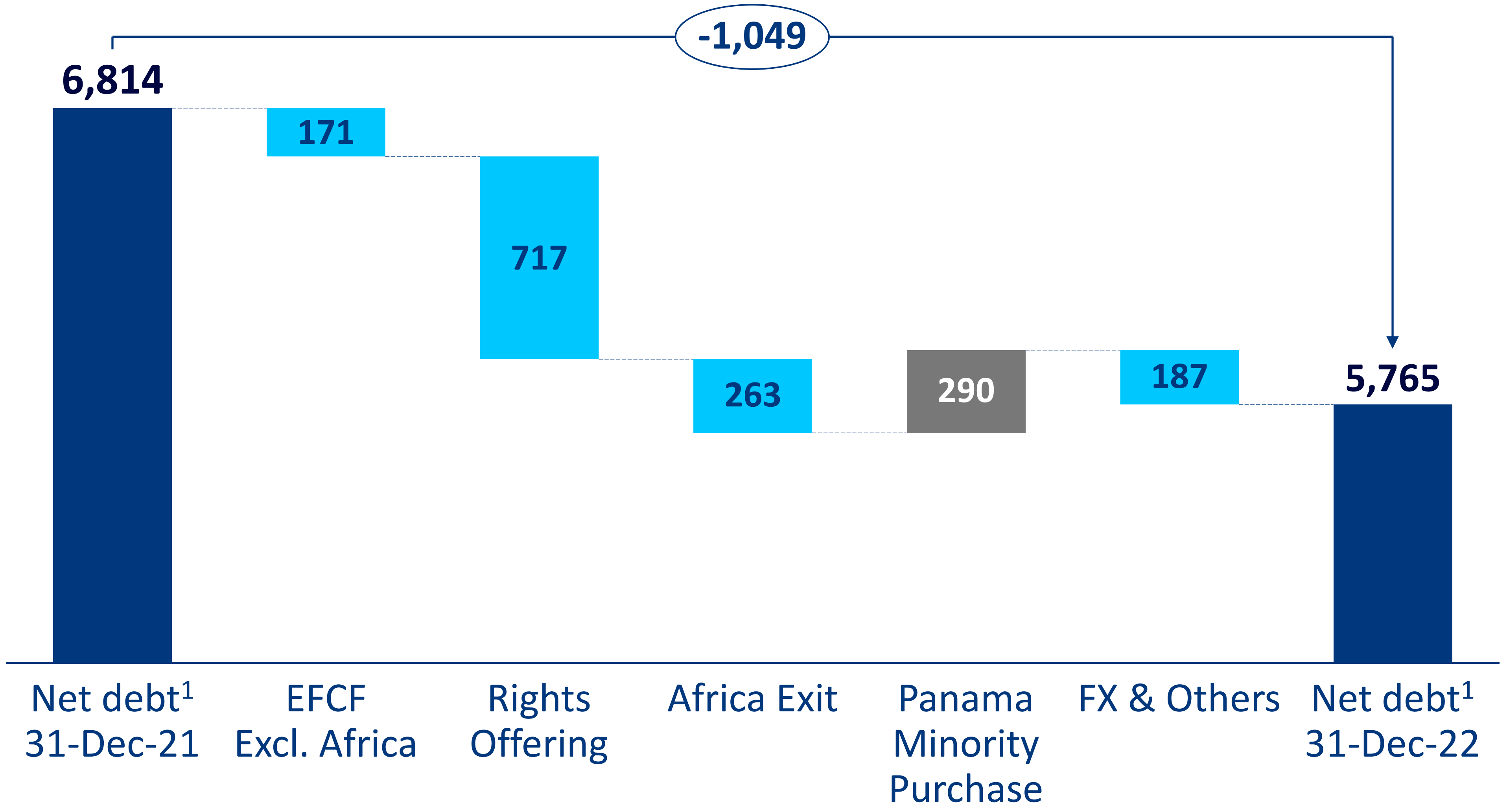
2022 EFCF[1] excluding Africa

1) Group financial information does not include Honduras, which is not consolidated. Non-IFRS measure. Please refer to the non-IFRS disclosures in this presentation for a description of non-IFRS measures.
A reconciliation of non-IFRS measures to the nearest equivalent IFRS measures is available at www.millicom.com/investors/reporting-center

Leverage declined in 2022

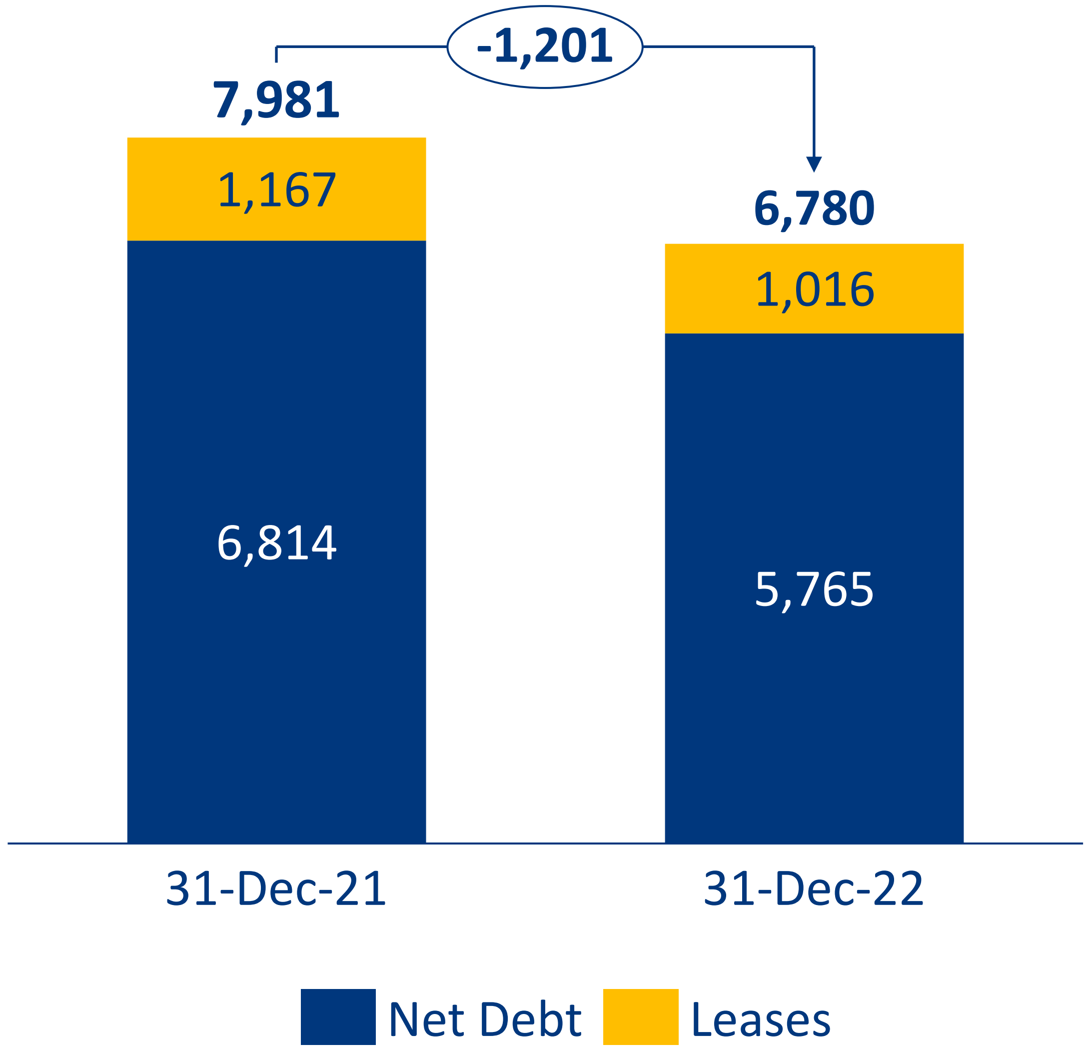
Group financial obligations[1] ($m)

Net Debt



3.28x Net debt to EBITDA after Leases 2.94x

Net Financial Obligations



3.34x Group leverage[1] 3.04x

1) Group financial information does not include Honduras, which is not consolidated. Non-IFRS measure. Please refer to the non-IFRS disclosures in this presentation for a description of non-IFRS measures.
A reconciliation of non-IFRS measures to the nearest equivalent IFRS measures is available at www.millicom.com/investors/reporting-center

Q&A

Group Financial Highlights – FY 2022

Group Consolidated Financial Statements[1]

Selected P&L data

$ million	FY 2022		FY 2021	% Var
Revenue	**5,624**	A	**4,261**	**32.0%**
Cost of sales	(1,506)		(1,197)	(25.7)%
Operating expenses	(1,890)		(1,546)	(22.3)%
Depreciation & amortization	(1,344)		(1,113)	(20.7)%
Share of net profit in joint ventures	32		210	(84.6)%
Other operating	(2)		5	NM
Operating profit	**915**		**619**	**47.9%**
Net financial expense	(599)	B	(472)	(27.0)%
Revaluation of previously held interests in Guatemala	—		670	NM
Other non-operating	(78)	C	(49)	(57.2)%
Associates	—		(40)	98.8%
Profit before tax	**238**		**728**	**(67.3)%**
Taxes	(222)	D	(158)	(41.1)%
Minority interests	48		48	0.3%
Discontinued operations	113	E	(28)	NM
Net profit	**177**		**590**	**(70.0)%**
EPS ($ per share)	1.27		4.59	(72.3)%

Key Observations

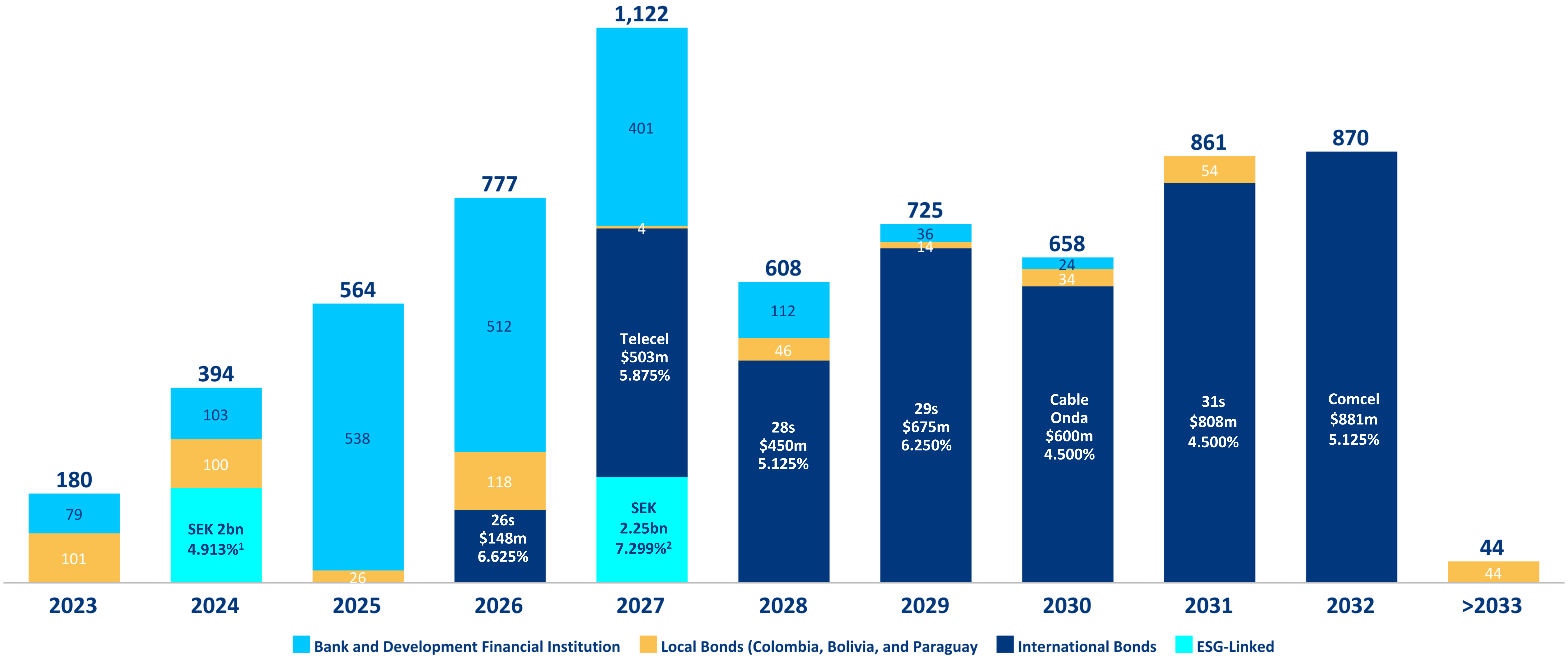
- A Consolidation of Guatemala operations
- B Increased debt related to Guatemala acquisition
- C FX losses, due to depreciation of Colombian peso and Paraguayan guaraní.
- D Includes $40 million tax amnesty one-off
- E One off $113 million gain on Tanzania

1) All figures on an IFRS basis and therefore do not include the fully consolidated results from our Guatemala and Honduras joint ventures for the 2021 period. On November 12, 2021 we acquired the minority stake in our Guatemala and as of that date we fully consolidated the operation.

Debt Maturity Schedule

$m

	Q4 22
Average maturity	5.7 Years
Average cost of debt	6.3%

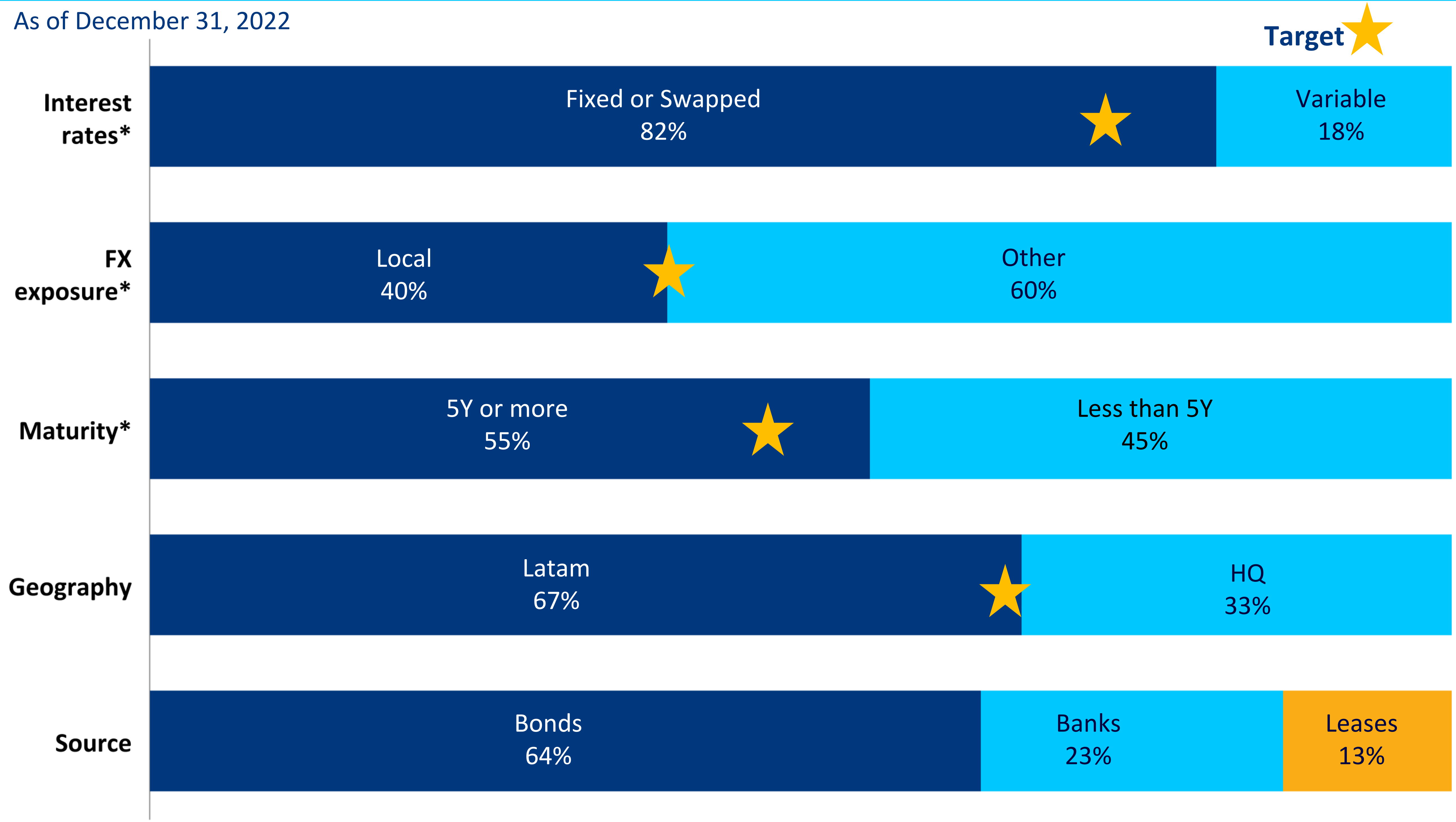


1) Fully swapped rate
2) Fully swapped currency

Capital Structure

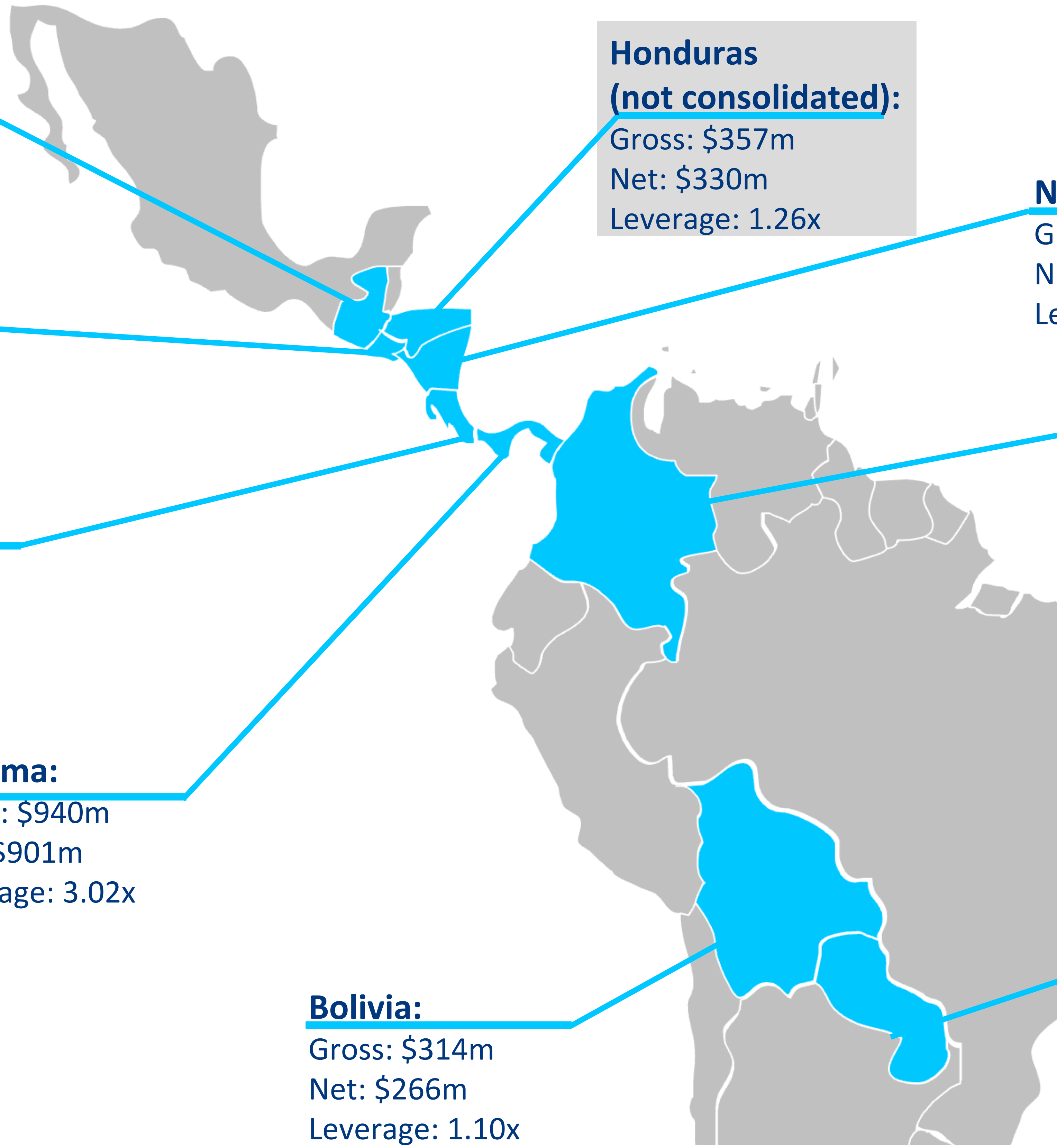
Financial obligation profile

As of December 31, 2022



*Excluding Leases. El Salvador's official unit of currency is the U.S. dollar, while Panama uses the U.S. dollar as legal tender. Our local debt in both countries is therefore denominated in U.S. dollars but presented as local currency (LCY).

Financial obligations[1] by country



Guatemala:
Gross: $1,659m
Net: $1,524m
Leverage: 1.78x

El Salvador:
Gross: $289m
Net: $247m
Leverage: 1.40x

Costa Rica:
Gross: $132m
Net: $127m
Leverage: 2.83x

Panama:
Gross: $940m
Net: $901m
Leverage: 3.02x

Bolivia:
Gross: $314m
Net: $266m
Leverage: 1.10x

Honduras (not consolidated):
Gross: $357m
Net: $330m
Leverage: 1.26x

Nicaragua:
Gross: $272m
Net: $254m
Leverage: 2.33x

Colombia:
Gross: $857m
Net: $826m
Leverage: 2.05x

Paraguay:
Gross: $773m
Net: $726m
Leverage: 2.97x

Group:
Gross: $7,820m
Net: $6,780m
Of which Leases:
$1,016m

Corporate:
Gross: $2,585m
Net: $1,910m

1) As of December 31, 2022. Financial obligations includes leases. Millicom has provided guarantees covering 97% of the gross financial obligations in Costa Rica , 60% of financial obligations in El Salvador and 54% of financial obligations in Nicaragua.

MILLICOM
THE DIGITAL LIFESTYLE
tigo